

OTP Bank Plc.

2007 First Quarter Stock Exchange Report

(English translation of the original report submitted to the Budapest Stock Exchange)

Budapest, May 15, 2007

OTP BANK PLC'S STOCK EXCHANGE PRELIMINARY REPORT FOR THE FIRST QUARTER OF 2007

OTP Bank Plc. has prepared its consolidated and non-consolidated, non-audited IFRS report for March 31, 2007. Below we present our analysis derived from the consolidated and the unconsolidated condensed IFRS financial statements adopted by the European Union.

SUMMARY OF THE FIRST QUARTER OF 2007

The key interest of investors and analysts focused on two major aspects in 1Q: to what extent will the stability measures effect the Company's underlying business activity in Hungary and for how fast and successful the integration of the newly acquired subsidiaries is going to be.

The first three months developments did not justify the gloomy expectations towards the Hungarian markets: adjusted by seasonal effects the households' loan demand remained relatively strong. Since the NBH kept the base rate unchanged at 8% level, the still high nominal interest rate difference and the fairly stable, further appreciating local currency supported the retail demand for FX-linked loan products. Apart from the steady growth of CHF-linked housing loans, home equity loans were also originated predominantly in FX. On the deposit side, as a result of constant promotions, volumes did stabilize and client could even enjoy some interest pick-up.

The final budgetary figures in Hungary turned to be somewhat better than forecasted and the first few months' developments may also support a cautious optimism. It improved the risk appetite of investors which in parallel with the high global liquidity supported the appreciation of the Forint and put downward pressure on Hungarian government yields.

The market positions of OTP Group in Hungary showed a mixed picture in 1Q: there was no change in deposits (23.7%), but retail position dropped 0.7% q-o-q, while municipalities and corporate share increased by 1% and 0.1%, respectively. In terms of total loans the Group lost 0.2%, apart from the municipalities (+0.9%) in all other categories there was some weakening. Housing loan positions declined by 1%, and even the consumer loan share moderated a bit by 0.2%. In terms of total assets the Group increased its market share by 1.6%.

FINANCIAL HIGHLIGHTS (IFRS consolidated):

| in HUF billion | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|--------------------------------------|---------|---------|---------|--------|--------|
| Total assets | 5,444.8 | 7,097.4 | 7,480.6 | 5.4% | 37.4% |
| Total loans and advances (gross) | 3,417.7 | 4,474.7 | 4,714.2 | 5.4% | 37.9% |
| Total deposits | 3,518.2 | 4,232.2 | 4,344.4 | 2.7% | 23.5% |
| Gross loan/deposit ratio | 97.1% | 105.7% | 108.5% | 2.8% | 11.4% |
| Shareholders' equity | 539.1 | 788.2 | 791.9 | 0.5% | 46.9% |
| Net interest income | 71.3 | 104.6 | 102.9 | -1.6% | 44.3% |
| Net interest margin before provision | 5.35% | 6.30% | 5.65% | -0.65% | 0.30% |
| Net interest margin without swap | | | | | |
| Non-interest income | 64.5 | 49.9 | 82.0 | 64.4% | 27.2% |
| Non-interest expenses | 75.6 | 99.8 | 102.8 | 3.0% | 36.0% |
| Total income (with net fees) | 129.6 | 144.8 | 176.4 | 21.8% | 36.1% |
| Operating cost | 69.4 | 90.2 | 94.2 | 4.5% | 35.8% |
| Cost to income ratio ¹ | 53.5% | 62.3% | 53.4% | -8.8% | -0.1% |
| Pre-tax profits | 54.3 | 44.5 | 60.9 | 36.6% | 12.1% |
| After tax profits | 46.2 | 40.6 | 50.5 | 24.5% | 9.4% |
| EPS base (HUF) | 179 | 155 | 196 | 26.1% | 9.2% |
| EPS fully diluted (HUF) | 179 | 155 | 195 | 26.2% | 9.2% |
| Average assets | 5,330.4 | 6,636.1 | 7,289.0 | 9.8% | 36.7% |
| Return on Assets | 3.47% | 2.45% | 2.77% | 0.33% | -0.69% |
| Return on Equity | 34.0% | 22.6% | 25.6% | 3.0% | -8.4% |

Within the Hungarian Group, OTP Bank had a mixed performance: gross loan volumes declined by 0.7% q-o-q, which was partly the result of the significant strengthening of the local currency (EUR/HUF exchange rate appreciated by 4.5 HUF in 1Q 2007). Also, the substantial drop in net interest income (-24.4%) has not much to do with the underlying trends in business: it is more so the reflection of acquisition financing; interest expenditures grew by 30.7% in 1Q.

Local subsidiaries (Fund Management, Merkantil Group, Garancia Insurance, Mortgage Bank, Faktoring) all achieved fairly good quarterly after tax results; the Fund Management gained again some market share.

In the forecasted 2007 consolidated earnings growth of foreign subsidiaries will have a significant role, especially the Bulgarian, Ukrainian and Russian companies. According to the quarterly figures 38.4% of total assets belonged to the foreign subsidiaries (1Q 2006: 25.1%), their share in total loans was 39.4% (1Q 2006: 24.8%), and 37.1% in total deposits (1Q 2006: 25.2%), respectively. Out of the total after tax profit the contribution of foreign subsidiaries reached 24.8% (1Q 2006: 12.3%).

Within them DSK Group remained dominant. In 1Q, however, the loan growth legged behind the lending activity in previous periods: the moderate growth in consumer loans, corporate loans and SME sector was only partially offset by the steady mortgage lending. Market positions of the Company remained stable.

CJSC OTP Bank had a stable loan growth in 1Q 2007. Profit after tax grew dynamically (+52.6% q-o-q) and the Bank had one of the lowest cost/income ratio within the Group. Market positions remained stable, in mortgage lending CJSC took around 12% of total markets.

Loan volume of ISB, Russia basically stagnated (+0.4% q-o-q). It was partially the result of internal personal and organizational changes, and also the strong seasonality of consumer lending. ISB reached the highest NIM within the Group (over 12%), the quality of its loan portfolio is satisfactory, NPL ratio stood at 6.8%.

Out of the smaller subsidiaries, OBH had a 7% loan growth q-o-q and kept its market positions. Lending remained dynamic at OBR, loan volumes grew by 11.8% q-o-q; higher provisioning was off-set by well-contained personal costs, results (loss) improved both q-o-q and y-o-y.

Gross loans at OBS increased by 5.5%, market positions remained basically unchanged in major segments.

CKB delivered the targeted volume growth and profit numbers, while the contribution of the Serbian banks was fairly weak; their (legal) integration is expected to get completed in the second half of May.

The volume of consolidated gross loans grew by 5.4% over the previous quarter and increased by 37.9% yo-y.

On the liability side deposits grew by 2.7% q-o-q, due to the volume increase at the OTP Building Society, OBS and DSK and also the consolidation of CKB and Kulska banka. Issued securities grew substantially in 1Q (+22.5%) as a result of a EUR 750 million bond issue with 2 year tenor by OTP Bank in February. The volume of subordinated debt also increased by EUR 200 million (+18%) since the Bank tapped its existing issue in February.

The Group reached a consolidated after tax result of HUF 50.5 billion which exceeds 4Q 2006 figures by 24.5% and 4Q 2006 level by 9.4%, respectively.

On February 23, 2007 Moody's changed few outstanding ratings of the Bank in the course of reviewing its methodology: as a result, the long term local deposit ratings, as well as the foreign currency debt obligations were upgraded to Aa1, whereas the subordinated debt obligations got Aa2 rating.

POST BALANCE SHEET EVENTS

- On April 10, 2007 Moody's revised its rating methodology and changed the ratings of the Bank, thus the long term currency deposit ratings, as well the currency debt obligations were downgraded to Aa3, whereas the subordinated debt rating changed to A1. Moody's left unchanged the foreign currency deposit rating (A2) and financial strength rating (C+) of the Bank.
- The Board of Directors of OBR relieved Dr. Frigyes Hárshegyi from his duties as CEO of the Bank and appointed him for other important tasks within the Group. His position was succeeded by Mr. László Diósi, the former Deputy CEO of the Bank.
- On April 21, 2007 a law came into force abolishing the preference voting share (golden share) status of the State. According to the relevant paragraph of the Company's bylaw – and in line with the previous decision of the AGM – resolutions related to the preference voting shares ceased to exist and the

Golden share with HUF 1,000 face value will be transformed into 10 ordinary shares with HUF 100 face value each.

 On April 27, 2007 OTP Bank held its AGM and apart from approving the reports on 2006 financial year and proposal on dividend payment, in line with the recent amendments in the Corporate Law, it modified its bylaw and elected an Audit Committee.

CONSOLIDATED AND NON CONSOLIDATED, NON AUDITED IFRS REPORTS OF OTP BANK PLC. FOR THE PERIOD ENDED MARCH 31, 2007

CONSOLIDATED IFRS BALANCE SHEET

On March 31, 2007 the consolidated IFRS total assets of the Bank were HUF 7,480.6 billion, representing a HUF 2,035.8 billion or 37.4% growth over the same period a year earlier. Consolidated IFRS total assets were 58.8% higher on March 31, 2007 than the non-consolidated figures. Balance sheet grew by HUF 383.2 billion or 5.4% during 1Q 2007.

The Bank's consolidated shareholders' equity on March 31, 2007 was HUF 791.9 billion, by HUF 252.9 billion or by 46.9% higher than the consolidated shareholders' equity as of March 31, 2006, and 15.8% higher than the unconsolidated shareholders' equity. During the first quarter of 2007 the consolidated shareholders' equity increased by HUF 3.7 billion. The shareholders' equity represented 10.6% of total assets. Book value per share (BVPS) amounted to HUF 2,828 on March 31, 2007.

Selected balanced sheet data of OTP Bank consolidated IFRS balanced sheet:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|---|------------|------------|------------|---------|---------|
| Cash and bank | 551,253 | 532,625 | 282,271 | -47.0% | -48.8% |
| Placements with other banks | 395,073 | 602,616 | 760,127 | 26.1% | 92.4% |
| Financial assets at fair value through statements of operations | 54,150 | 110,576 | 152,755 | 38.1% | 182.1% |
| Trading securities | 409,117 | 489,250 | 469,185 | -4.1% | 14.7% |
| Gross loans | 3,417,720 | 4,474,702 | 4,714,236 | 5.4% | 37.9% |
| Provisions on loans | 111,353 | 127,611 | 145,822 | 14.3% | 31.0% |
| Net loans | 3,306,367 | 4,347,091 | 4,568,414 | 5.1% | 38.2% |
| Equity investments | 13,264 | 70,938 | 5,975 | -91.6% | -55.0% |
| Securities held-to-maturity | 269,054 | 268,281 | 522,902 | 94.9% | 94.3% |
| Intangible assets | 249,921 | 464,716 | 507,108 | 9.1% | 102.9% |
| Other assets | 196,615 | 211,334 | 211,886 | 0.3% | 7.8% |
| ASSETS | 5,444,814 | 7,097,426 | 7,480,623 | 5.4% | 37.4% |
| Liabilities to credit institutions | 412,107 | 660,416 | 635,637 | -3.8% | 54.2% |
| Liabilities to customers | 3,518,178 | 4,232,153 | 4,344,431 | 2.7% | 23.5% |
| Issued securities | 555,853 | 781,316 | 957,119 | 22.5% | 72.2% |
| Other liabilities | 370,630 | 384,602 | 455,661 | 18.5% | 22.9% |
| Subordinated loans | 48,996 | 250,726 | 295,832 | 18.0% | 503.8% |
| LIABILITIES | 4,905,764 | 6,309,213 | 6,688,680 | 6.0% | 36.3% |
| TOTAL SHAREHOLDERS' EQUITY | 539,050 | 788,213 | 791,943 | 0.5% | 46.9% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 5,444,814 | 7,097,426 | 7,480,623 | 5.4% | 37.4% |
| | | | | %-point | %-point |
| Gross loans/deposits | 97.1% | 105.7% | 108.5% | 2.8% | 11.4% |

On the asset side, cash, deposits and balances with the NBH decreased by 48.8% compared to March 31, 2006 and were lower by 47.0% in 1Q 2007. On March 31, 2007 the volume of interbank placements was 92.4% higher y-o-y and by 26.1% in 1Q 2007.

Financial assets at fair value through profit and loss increased by 182.1% to HUF 152.8 billion. Within this securities for trading grew by 162.2% to HUF 122.3 billion y-o-y. Available-for-sale securities (HUF 469.2 billion) declined by 4.1% in 1Q 2007, but were HUF 60.1 billion higher than a year earlier. This volume was by HUF 120.5 billion higher than the non-consolidated figure of the Bank, due to securities held by OTP Garancia Insurance, OTP Building Society and OTP banka Hrvatska and adjustment for mortgage bonds held by the parent bank.

Volume of consolidated loans, net of allowance for possible loan losses grew by 38.2% from HUF 3,306.4 billion on March 31, 2006 to HUF 4,568.4 billion as of March 31, 2007. This represented a 5.1% growth from December 31, 2006. The share of net loans in total assets reached 61.1%, and exceeded by 0.3% that of at the end of March 31, 2006.

Within consolidated gross business loan volume of HUF 4,714.2 billion, corporate loans represented 36.9% (HUF 1,737.8 billion; +43% y-o-y); retail loans 58.1% (HUF 2,739.7 billion; +33% y-o-y) and municipality loans 5% (HUF 236.7 billion; +66.7% y-o-y), respectively. Within retail loans housing loans stood at HUF 1,565.8 billion (+24.8% y-o-y); consumer loans at 1,173.9 billion (+45.8% y-o-y). 39.4% of aggregated total loans (HUF 1,858 billion) were granted by the foreign subsidiaries.

The growth of net loans (HUF 1,262 billion) of the 12 months period ending on March 31, 2007 resulted mainly from the consolidation of the Ukrainian, Russian, Montenegro and Serbian subsidiaries, as well as from OTP Bank, DSK Bank, OBR, Merkantil Bank and OTP Mortgage Bank. The retail portfolio growth was mainly coming from DSK Group (HUF 111.9 billion, +37.6%), OTP Bank (HUF 105.4 billion, +22.5%), Merkantil Bank (HUF 47 billion ,+42.2%), OTP Mortgage Bank (HUF 43.3 billion, +5%) and OBR (HUF 45.5 billion, +544%). Major contributors to the corporate lending were DSK Bank (HUF 43.4 billion, +47.1%), OTP Bank (HUF 38.2 billion, +4.1%) and OBR (HUF 33.6 billion, +130.4%), while in the local government sector the growth came from OTP Bank (HUF 81 billion, +59.2%) and OBS (HUF 1.5 billion, +39%).

During 1Q 2007 gross loan volume grew by 5.4% or by HUF 239.5 billion. The loan volume of OTP Bank decreased by HUF 12.4 billion or by tiny 0.7%. In this quarter the growth was created mainly by foreign subsidiaries, in particular by loan generation at CJSC (HUF 17.8 billion), DSK Bank (HUF 14.5 billion), OBH (HUF 13.6 billion), OBR (HUF 12 billion) and OBS (HUF 10.4 billion). In Hungary the loan book of Merkantil Bank grew by HUF 13.1 billion, while at the Mortgage Bank the growth was HUF 10.1 billion.

During 1Q 2007 consolidated corporate loans grew by HUF 127.8 billion or 7.9%; retail loans by HUF 93.3 billion or 3.5% (housing loans by HUF 45.7 billion or 3%, consumer loans by HUF 47.6 billion or 4.2%). Municipality loans also increased by 8.4% (HUF +18.4 billion) q-o-q.

During 1Q 2007 OTP approved housing loan applications with the value of HUF 32.3 billion (HUF 39.1 billion in 1Q 2006; HUF 56.5 billion in 4Q 2006) and disbursed loans of HUF 29.9 billion (HUF 36.0 billion in 1Q 2006; HUF 57.5 billion in 4Q 2006). HUF 18.3 billion housing loans were denominated in FX which represented 61.2% of total disbursement. HUF 26.4 billion loans were transferred to the Mortgage Bank, and the parent bank repurchased qualified loans of HUF 0.9 billion. Clients of OTP Bank and OTP Mortgage Bank repaid HUF 26.9 billion loans¹ in the first quarter of 2007 (HUF 22.8 billion in 1Q 2006). Thus the increase of the outstanding loan volume is partly the result of volume growth, but also related to prepayments and final repayments. The repayment to average outstanding housing loans ratio was 2.4% in 1Q 2007 (2.2% in 1Q 2006 and 2.7% in 4Q 2006).

IFRS consolidated gross loan volume by business lines:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--------------------|------------|------------|------------|-------|-------|
| Corporate loans | 1,214,858 | 1,609,989 | 1,737,804 | 7.9% | 43.0% |
| Municipality loans | 142,016 | 218,299 | 236,742 | 8.4% | 66.7% |
| Retail loans | 2,059,209 | 2,646,414 | 2,739,690 | 3.5% | 33.0% |
| Housing loans | 1,254,179 | 1,520,053 | 1,565,776 | 3.0% | 24.8% |
| Consumer loans | 805,030 | 1,126,361 | 1,173,914 | 4.2% | 45.8% |
| Others | 1,637 | 0 | 0 | | |
| Total | 3,417,720 | 4,474,702 | 4,714,236 | 5.4% | 37.9% |

In 1Q the quality of the loan book² under IFRS slightly improved, performing portion represented 86.2% of total, 9.4% was to-be-monitored. Non-performing loans (NPLs) were 4.4% of total, by 10 bps lower than the adjusted 4.5% figure in the previous quarter. 37.5% of qualified loans and 32.7% of NPLs were in the books of foreign subsidiaries.

IFRS consolidated gross loan volume by qualified categories:

| HUF mn | 31/03/2006 | 31/12/2006 ³ | 31/03/2007 | Q-o-Q | Y-o-Y |
|-----------------------|------------|-------------------------|------------|-------|--------|
| Performing loans | 2,989,084 | 3,930,548 | 4,063,003 | 3.4% | 35.9% |
| To-be-monitored loans | 293,696 | 342,265 | 444,705 | 29.9% | 51.4% |
| Below average | 25,217 | 42,333 | 42,769 | 1.0% | 69.6% |
| Doubtful | 22,576 | 73,106 | 73,473 | 0.5% | 225.5% |
| Bad | 87,147 | 86,450 | 90,285 | 4.4% | 3.6% |
| Total receivables | 3,417,720 | 4,474,702 | 4,714,236 | 5.4% | 37.9% |
| QUALITY | | | | | |
| Total qualified | 428,636 | 544,154 | 651,233 | 19.7% | 51.9% |
| NPL | 134,940 | 201,889 | 206,528 | 2.3% | 53.1% |
| qualified rate | 12.5% | 12.2% | 13.8% | 1.7% | 1.3% |
| NPL rate | 3.9% | 4.5% | 4.4% | -0.1% | 0.4% |

¹ Loans granted in year 2000 or later.

² At the consolidation, in case of the Russian and Ukrainian subsidiaries we used the qualified loan figures based on OTP Bank's classification standards. On the following pages, at the analysis of the network banks we show also this type of data.

³ It differs from data published in Stock Exchange Report a quarter earlier, because of the adjustment of loan figures in case of Russian and Ukrainian subsidiaries.

| HUF mn | 31/03/2006 | 31/12/2006 ³ | 31/03/2007 | Q-o-Q | Y-o-Y |
|------------------------|------------|-------------------------|------------|-------|-------|
| COVERAGE | | | | | |
| Provision on NPL | 93,874 | 110,436 | 126,497 | 14.5% | 34.8% |
| Coverage on NPL | 69.6% | 54.7% | 61.2% | 6.5% | -8.3% |
| Provision on qualified | 106,303 | 121,323 | 139,963 | 15.4% | 31.7% |
| Coverage on qualified | 24.8% | 22.3% | 21.5% | -0.8% | -3.3% |
| Net loans | 3,306,366 | 4,347,091 | 4,568,413 | 5.1% | 38.2% |

The consolidated loan loss provisions were HUF 145.8 billion of which HUF 140 billion was related to the qualified portfolio, representing 21.5% coverage over the qualified loans. HUF 126.5 billion provisioning covering HUF 206.5 billion NPLs represented 61.2% coverage ratio. During the first quarter performing loans grew by HUF 132.4 billion (based on the adjusted year-end figure), qualified loans increased by HUF 107.1 billion mainly due to the increase that portfolio at Merkantil Bank, OBR and Investsberbank. NPLs increased by HUF 4.6 billion. Total provisions increased by HUF 26 billion during the first quarter of 2007.

On the liability side, customer liabilities were HUF 4,344.4 billion, 23.5% higher than a year earlier and 64.7% higher than at the Bank. Customer deposits grew by HUF 112.3 billion or by 2.7% from the end of the previous quarter. Customer deposits represented 58.1% of total liabilities (64.6% as at March 31, 2006) Out of total 25.8% of deposits came from corporate; 68.2% from retail and 6% from municipality sector customers.

Consolidated deposits by business lines:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|-----------------------|------------|------------|------------|-------|-------|
| Corporate deposits | 695,577 | 1,098,083 | 1,120,855 | 2.1% | 61.1% |
| Municipality deposits | 241,802 | 221,315 | 259,080 | 17.1% | 7.1% |
| Retail deposits | 2,580,799 | 2,912,755 | 2,964,497 | 1.8% | 14.9% |
| Total | 3,518,178 | 4,232,153 | 4,344,432 | 2.7% | 23.5% |

In the last 12 months, deposits grew mostly at the parent bank (corporate), at DSK (corporate and municipality), at OTP banka Hrvatska (corporate), at OTP Banka Slovensko (retail and corporate) and at OBR (corporate). Foreign subsidiaries collected 37.1% of aggregated deposits as at March 31, 2007 up from 25.2% a year earlier.

During 1Q 2007 corporate deposits of OTP Bank grew by HUF 22.8 billion, retail deposits by HUF 51.7 billion and municipality deposits by HUF 37.8 billion, respectively. Within foreign subsidiaries the deposits grew most significantly at OBS and DSK (by HUF 8.7 billion and HUF 7.2 billion).

Volume of issued securities was 72.2% higher than a year earlier and reached HUF 957.1 billion. In the 1Q 2007 the increase was HUF 175.8 billion or 22.5%. The yearly growth was mainly due to the issuances of EUR 750 million covered bonds by OTP Mortgage Bank and a bond issuance with similar size by OTP Bank in February.

The consolidated subordinated capital volume grew by HUF 246.8 billion y-o-y and HUF 45.1 billion q-o-q; in 1Q 2007 OTP Bank tapped its existing EUR 300 million LT2 issue by another EUR 200 million.

CONSOLIDATED IFRS STATEMENT OF OPERATIONS (PROFIT AND LOSS ACCOUNT)

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|--------------------------------------|---------|---------|---------|---------|---------|
| Interest income | 119,254 | 164,611 | 178,860 | 8.7% | 50.0% |
| Interest expense | 47,909 | 60,035 | 75,923 | 26.5% | 58.5% |
| Net interest income | 71,345 | 104,576 | 102,937 | -1.6% | 44.3% |
| Net interest income without swap | 74,642 | 83,497 | 95,675 | 14.6% | 28.2% |
| Provision for possible loan losses | 5,875 | 10,111 | 21,272 | 110.4% | 262.1% |
| Net interest income after provision | 65,470 | 94,465 | 81,665 | -13.6% | 24.7% |
| Fees and commissions income | 33,486 | 39,045 | 43,869 | 12.4% | 31.0% |
| Foreign exchange gains, net | 5,481 | -13,262 | 2,286 | -117.2% | -58.3% |
| Gain on securities, net | 2,165 | 2,426 | 1,609 | -33.7% | -25.7% |
| Gain on real estate transactions | 126 | 4 | 239 | | 89.7% |
| Dividend income | 156 | 12 | 130 | | -16.7% |
| Insurance premiums | 19,393 | 15,547 | 18,351 | 18.0% | -5.4% |
| Other non-interest income | 3,672 | 6,141 | 15,555 | 153.3% | 323.6% |
| Total non-interest income | 64,479 | 49,913 | 82,039 | 64.4% | 27.2% |
| Fees and commissions expense | 6,257 | 9,675 | 8,599 | -11.1% | 37.4% |
| Personnel expenses | 22,701 | 29,717 | 35,315 | 18.8% | 55.6% |
| Depreciation | 6,585 | 6,684 | 8,343 | 24.8% | 26.7% |
| Insurance expenses | 15,688 | 13,402 | 15,029 | 12.1% | -4.2% |
| Other non-interest expenses | 24,407 | 40,362 | 35,559 | -11.9% | 45.7% |
| from this: special banking tax | 2,683 | 2,802 | 1,633 | -41.7% | -39.1% |
| Total non-interest expense | 75,638 | 99,840 | 102,845 | 3.0% | 36.0% |
| Income before income taxes | 54,311 | 44,539 | 60,859 | 36.6% | 12.1% |
| Income taxes | 8,124 | 3,970 | 10,338 | 160.4% | 27.3% |
| from this: special banking tax | 0 | 614 | 95 | -84.5% | |
| After tax profit | 46,187 | 40,569 | 50,521 | 24.5% | 9.4% |
| | | | | %-point | %-point |
| Total income (with net fees) | 129,567 | 144,814 | 176,377 | 21.8% | 36.1% |
| Operating cost | 69,381 | 90,164 | 94,246 | 4.5% | 35.8% |
| Cost/income ratio | 53.5% | 62.3% | 53.4% | -8.8% | -0.1% |
| Net interest margin before provision | 5.35% | 6.30% | 5.65% | -0.65% | 0.30% |
| Net interest margin without swap | 5.60% | 5.03% | 5.25% | 0.22% | -0.35% |
| ROA | 3.47% | 2.45% | 2.77% | 0.33% | -0.69% |
| ROE | 34.0% | 22.6% | 25.6% | 3.0% | -8.4% |

IFRS consolidated pre-tax profit was HUF 60.9 billion, which represented a 12.1% increase over 1Q 2007, and exceeded 1Q 2006 results by 36.6%. After-tax profit grew by HUF 9.95 billion or by 24.5% to HUF 50.5 billion in 1Q 2007, a y-o-y growth of HUF 4.3 billion (9.4%).

The 1Q 2007 consolidated IFRS net interest income of OTP Bank was HUF 102.9 billion, 44.3% higher than for 1Q 2006 but by 1.6% lower than in 4Q 2006. This was a result of 50% y-o-y increase in interest income and a significant 58.5% y-o-y growth in interest expenses. The q-o-q changes of interest income and interest expenses were 8.7% and 26.5%, respectively.

Consolidated interest income amounted to HUF 178.9 billion. Increase in interest income from loans was 22.3% q-o-q and reached HUF 132.8 billion. Consolidated interest income from loans was by HUF 86.5 billion, or 187% above unconsolidated data. Interest income decreased from interbank placements (-32.8%), from accounts held at NBH and other banks (-40%) and from securities available-for-sale (-12.5%), however grew from held-to-maturity (+363.1%) and trading securities (+46.2%). In 1Q interest income without swaps amounted to HUF 159.2 billion, by HUF 24 billion or 17.8% higher q-o-q. Including the swap result, total interest income grew less, by 8.7%.

Interest expense was HUF 75.9 billion, 26.5% higher than in 4Q 2006. Interest expenses paid to other banks were by 54.6% higher than in 1Q 2007. Disregarding the swap result the quarterly increase was 30.5%. Interest paid on customers' deposits increased by 24.1% to HUF 42.8 billion and was 61.3% higher than unconsolidated data. It increased by 90.2% compared to the fourth quarter of 2006 due to high interest rates in Hungary and also the deposit campaigns throughout the whole year. In the 1st quarter interest expense on issued securities was 2.6% higher than a quarter earlier and was HUF 8.6 billion higher than at the parent bank

The swap results on interbank transactions were HUF 19.7 billion, and there was also a swap gain of HUF 12.4 billion accounted as negative loss on swaps with financial institutions which resulted in a total net swap interest gain of HUF 7.3 billion compared to HUF 21.1 billion a quarter earlier.

Provisions for possible loan and placement losses were 110% higher than in 1Q 2007 reaching HUF 21.3 billion. Provisioning cost as a percentage of average gross loans reached 1.85% compared to 0.7% a year earlier and 0.97% in 1Q 2007. Including also the income from provisions before the acquisitions (reported within other income), the adjusted cost of risk amounted to HUF 11.0 billion showing 0.96% to the average loans.

Non-interest income was 27.2% bigger than a year earlier and reached HUF 82 billion, an increase of 64.4% q-o-q. Within non-interest revenues, fee and commission income increased by 12.4% (HUF 4.8 billion) compared to the second quarter of 2006. Consolidated fee and commission expenses moderated by 11.1% during 1Q 2007. Net fees and commissions reached HUF 35.3 billion, which is 29.5% higher than in 1Q 2007 and 20.1% higher than in 1Q 2006. Net profit on securities trading was HUF 1.6 billion compared to HUF 2.4 billion in 4Q 2006 as a result of gains realised on securities portfolio of the Group. Net gain on foreign exchange transactions was HUF 2.3 billion against significant losses in previous quarters and a HUF 5.5 billion result a year ago. The gain was mainly related to the FX swap deals. The insurance premium reached HUF 18.4 billion, an increase of 5.4% q-o-q, but by 5.4% lower y-o-y. Insurance expenses decreased by 4.2% compared to 1Q 2006, but grew by 12.1% q-o-q. Net insurance result amounted to HUF 3.3 billion and was by HUF 1.2 billion higher than a quarter earlier and smaller by HUF 0.4 billion v-o-v. Other income increased significantly by HUF 11.9 billion y-o-y, and by HUF 9.4 billion q-o-q reaching HUF 15.5 billion. Such growth was mainly the result of the consolidation of provisions: in 2006 the Ukrainian and Russian loan portfolio was "netted" while being consolidated. Now those provision write backs appeared on "other income" line. Because of the significant increase of non-interest income their share amounted to 44.4% of total income (+12%-points q-o-q, -3.1%-points y-o-y).

Consolidated non-interest expenses grew by 36.6% year-on-year to HUF 102.8 billion. The quarterly increase was 3%. Consolidated personnel expenses were 18.8% higher than a quarter earlier and 55.6% higher than in 1Q 2006. Depreciation in 1Q 2007 was 26.7% higher than in 1Q 2006 and 24.8% bigger than in 4Q 2006. Other non-interest expenses were HUF 35.6 billion, 45.7% and 11.9% higher than in 1Q 2006 and 4Q 2006, respectively. Within this, the Bank spent HUF 2.4 billion for marketing, HUF 4.3 billion for rental fees, HUF 2.6 billion for IT services. Municipality taxes and the special banking tax (or contribution tax from January, 2007) amounted to HUF 2.6 billion and HUF 1.6 billion, respectively. Consolidated cost to income ratio was 53.4%, 8.8%-points lower than in 4Q 2006, and 0.1%-points lower than a year before.

Net consolidated interest margin over average total assets (HUF 7.289 billion) was 5.65% during the first quarter of 2007, 30 bps higher than 4Q 2006, but 65 bps below 1Q 2006 figure. Disregarding the effects of swaps net margin in 1Q 2007 was 5.25% which was 22 bps higher than 4Q 2006, but 35 bps lower than in 1Q 2006.

Consolidated ROAA was 2.77% (3.47% in 1Q 2006 and 2.45% in 4Q 2006), while consolidated ROAE reached 25.6% (34% in 1Q 2006 and 22.6% in 4Q 2006). Basic earnings per share (EPS) reached HUF 196, HUF 16 above 1Q 2006 and by HUF 41 higher than 4Q 2006. Diluted EPS equalled to HUF 195.

Aggregated market shares of the domestic group members in the credit institutions system in Hungary based on HAR data

| | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--------------|------------|------------|------------|-------|-------|
| Total assets | 23.7% | 24.7% | 25.3% | 0.5% | 1.6% |
| Loans | 21.2% | 20.6% | 20.4% | -0.2% | -0.8% |
| Retail | 36.9% | 34.4% | 33.6% | -0.8% | -3.3% |
| Housing | 45.4% | 41.7% | 40.7% | -1.0% | -4.7% |
| HUF | 52.4% | 51.2% | 51.1% | -0.2% | -1.3% |
| FX | 23.0% | 22.9% | 22.0% | -0.9% | -1.0% |
| Consumer | 24.6% | 24.8% | 24.7% | -0.2% | 0.1% |
| Corporate | 11.8% | 11.0% | 10.7% | -0.3% | -1.1% |
| Municipal | 51.8% | 55.1% | 55.9% | 0.9% | 4.1% |
| Deposits | 25.3% | 23.7% | 23.7% | 0.0% | -1.6% |
| Retail | 33.5% | 32.4% | 31.7% | -0.7% | -1.7% |
| HUF | 33.1% | 32.0% | 31.3% | -0.7% | -1.8% |
| FX | 36.4% | 35.0% | 34.3% | -0.7% | -2.1% |
| Corporate | 10.0% | 9.9% | 10.0% | 0.1% | 0.0% |
| Municipal | 70.9% | 64.2% | 65.1% | 1.0% | -5.8% |

OTP BANK⁴

OTP Bank maintained its market position as the largest retail and municipality bank in Hungary and the largest bank by total assets. On March 31, 2007 total assets of the Bank were HUF 4,710.5 billion, by 25.3% higher than a year earlier. According to IFRS the Bank realized HUF 95.0 billion interest income and HUF 48.7 billion interest expenses, thus net interest income was HUF 46.3 billion. In the course of the last quarter OTP Bank reached HUF 56.7 billion pre-tax profit, +15.2% y-o-y.

Selected balanced sheet data of OTP Bank IFRS balanced sheet:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|---------|---------|
| Cash and bank | 515,325 | 429,325 | 201,676 | -53.0% | -60.9% |
| Placements with other banks | 382,697 | 657,939 | 807,125 | 22.7% | 110.9% |
| Financial assets at fair value | 38,208 | 61,085 | 55,296 | -9.5% | 44.7% |
| Securities for sale and trading | 372,212 | 348,859 | 348,714 | 0.0% | -6.3% |
| Gross loans | 1,545,767 | 1,782,699 | 1,770,337 | -0.7% | 14.5% |
| Provisions | -23,527 | -31,021 | -30,301 | -2.3% | 28.8% |
| Net loans | 1,522,240 | 1,751,678 | 1,740,036 | -0.7% | 14.3% |
| Investments | 227,099 | 583,298 | 594,980 | 2.0% | 162.0% |
| Securities held-to-maturity | 508,793 | 504,111 | 759,851 | 50.7% | 49.3% |
| Intangible assets | 105,171 | 100,721 | 101,601 | 0.9% | -3.4% |
| Other assets | 88,726 | 69,681 | 101,262 | 45.3% | 14.1% |
| ASSETS | 3,760,473 | 4,506,697 | 4,710,541 | 4.5% | 25.3% |
| Liabilities to credit institutions | 323,916 | 557,857 | 533,280 | -4.4% | 64.6% |
| Deposits from customers | 2,547,577 | 2,690,098 | 2,637,547 | -2.0% | 3.5% |
| Issued securities | 212,521 | 202,050 | 384,354 | 90.2% | 80.9% |
| Other liabilities | 176,375 | 138,572 | 178,541 | 28.8% | 1.2% |
| Subordinated loans | 48,996 | 247,865 | 293,068 | 18.2% | 498.1% |
| LIABILITIES | 3,309,386 | 3,836,442 | 4,026,789 | 5.0% | 21.7% |
| TOTAL SHAREHOLDERS' EQUITY | 451,087 | 670,255 | 683,751 | 2.0% | 51.6% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 3,760,473 | 4,506,697 | 4,710,541 | 4.5% | 25.3% |
| | | | | %-point | %-point |
| Gross loans to deposits | 60.7% | 66.3% | 67.1% | 0.9% | 6.4% |

In the first quarter of 2007 total assets were HUF 4.710,5 billion (+4.5% q-o-q), of which gross loan volume represented 37.6% (4Q 2006: 39.6%), while liabilities to customers amounted to 56.0% (4Q 2006: 59.7%). The structure of the gross loan portfolio remained stable during the last quarter. Retail loans reached HUF 574.9 billion, representing 32.5% of total loans (4Q 2006: 30.4%). The volume of the corporate loans was HUF 977.8 billion, representing 55.2% of total loans (4Q 2006: 60.8%). Share of municipality loans was 12.3%, an increase of 3.5% q-o-q and 59.2% y-o-y.

The quality of loan portfolio slightly improved in 1Q 2007. Qualified loans represented 5.3% of the total loans (4Q 2006: 5.4%), while NPL ratio was 3.0% (4Q 2006: 3.2%). The volume of provisions decreased by HUF 720 million over the previous quarter, as a result the coverage on qualified loans stood at 32%, and the NPL coverage was 50.2% compared to 48.7% at the end of December 2006.

On March 31, 2007 the volume of securities within total assets reached HUF 1,134.3 billion, representing 24.1%. Within them 44.6% were mortgage bonds and 44.8% were government securities and NBH bonds. According to the classification of the Bank 67% of the securities were held-to-maturity and 30.7% of the securities were classified as securities available-for-sale. Securities held for trading represented only 2.3% of the portfolio, and mainly (86.8%) comprised government securities.

At the end of the fourth quarter customer deposits amounted to HUF 2,637.5 billion, within them retail deposits representing 67.4%, corporate deposits 25.6%, while municipality deposits 6.9% respectively. The volume of corporate deposits grew on a yearly base (31.8% y-o-y); municipality and retail deposit volumes decreased by 3.0% and 3.7% y-o-y, respectively. In 1Q only the volume of municipality deposits grew (8.6% q/q). The gross loan to deposit ratio of the Bank was 67.1% at the end of March, by 6.4% higher than 12 months earlier.

Within the liabilities of the Bank the volume of subordinated loans grew further: in February OTP Bank tapped its EUR 300 million original issue by EUR 200 million with a spread of midswap +100 bps. In 1Q the

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⁴ The Bank's IFRS unconsolidated condensed financial statements are available on the website of OTP Bank (<u>www.otpbank.hu</u>) and the Budapest Stock Exchange (www.bse.hu).

volume of issued securities increased significantly: OTP Bank had a EUR 750 million 2-year bond transaction, the risk premium was 19 bps over 3M Euribor.

Non-consolidated IFRS Statement of Operations (Profit and Loss account)

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|---------|---------|
| Interest income | 75,259 | 98,547 | 95,002 | -3.6% | 26.2% |
| interest inc. swap on loans | 87 | 461 | 1,616 | 250.6% | |
| interest inc. swap on interbank loans | 12,520 | 22,188 | 15,713 | -29.2% | 25.5% |
| Interest expense | 37,630 | 37,247 | 48,676 | 30.7% | 29.4% |
| interest exp. swap on interbank deposits | 17,112 | 2,642 | 11,009 | 316.7% | -35.7% |
| interest exp. swap on deposits | 836 | 1,528 | 725 | -52.5% | -13.3% |
| Net interest income | 37,629 | 61,300 | 46,326 | -24.4% | 23.1% |
| Net interest income (without swaps) | 42,970 | 42,821 | 40,731 | -4.9% | -5.2% |
| Provision for possible loan losses | 5,477 | 7,818 | 3,457 | -55.8% | -36.9% |
| Net interest income after provision | 32,151 | 53,482 | 42,869 | -19.8% | 33.3% |
| Fees and commissions income | 34,504 | 38,581 | 36,980 | -4.1% | 7.2% |
| Foreign exchange gains, net | 6,737 | -15,860 | 1,468 | -109.3% | -78.2% |
| Gain on securities, net | -989 | 954 | -208 | -121.8% | -78.9% |
| Other non-interest income | 16,070 | 27,186 | 19,194 | -29.4% | 19.4% |
| Total non-interest income | 56,323 | 50,861 | 57,434 | 12.9% | 2.0% |
| Fees and commissions expense | 3,808 | 6,545 | 4,560 | -30.3% | 19.8% |
| Personnel expenses | 14,537 | 17,949 | 17,205 | -4.1% | 18.4% |
| Depreciation | 4,399 | 3,943 | 4,392 | 11.4% | -0.2% |
| Other non-interest expenses | 16,459 | 26,275 | 17,408 | -33.7% | 5.8% |
| Total non-interest expense | 39,203 | 54,712 | 43,565 | -20.4% | 11.1% |
| Income before income taxes | 49,271 | 49,631 | 56,738 | 14.3% | 15.2% |
| Income taxes | 5,361 | -1,214 | 5,653 | -565.5% | 5.4% |
| Deferred taxes | 469 | 95 | -45 | -147.8% | -109.7% |
| After tax profit | 43,441 | 50,750 | 51,130 | 0.7% | 17.7% |
| | | | | %-point | %-point |
| Total income (with net fees) | 90,143 | 105,616 | 99,200 | -6.1% | 10.0% |
| Operating cost | 35,395 | 48,167 | 39,004 | -19.0% | 10.2% |
| Cost/income ratio | 39.3% | 45.6% | 39.3% | -6.3% | 0.1% |
| Net interest margin (before provisioning) | 4.09% | 5.68% | 4.02% | -1.66% | -0.07% |
| Net interest margin (before provisioning and swaps) | 4.67% | 3.97% | 3.54% | -0.44% | -1.14% |
| ROA | 4.73% | 4.71% | 4.44% | -0.27% | -0.29% |
| ROE | 37.6% | 33.9% | 30.2% | -3.7% | -7.4% |

In the first quarter of 2007 IFRS pre-tax profit of the Bank was HUF 56.7 billion, which represented an increase of 14.3% over 4Q 2006 and an improvement of 15.2% over 1Q 2006. During the fourth quarter OTP Bank reached HUF 46.3 billion net interest income, by 24.4% lower than in 4Q 2006. While the interest income of HUF 95 billion shows a q-o-q decline of 3.6%, interest expenditures grew sharply by 30.7%. Compared to the same period a year earlier, net interest income expanded by 23.1%. Within interest income interest receivables on loans were by 29.9% higher y-o-y, within interest expenses interest paid on customer deposits increased by 55.9%. The volume of net swap within interest income substantially lagged behind the result a quarter before: HUF 5.6 billion vs. HUF 18.5 billion

Net interest margin based on average total asset was 4.02%, which represented a significant decrease of 166 bps. Net interest margin without swaps was 3.54%, 0.44%-points lower than a quarter earlier. Such a sharp decrease was basically the reflection of the decline in net interest income, which is the consequence of growing Group-level borrowing costs booked with the Bank.

Non-interest income was by 12.9% higher than in the previous quarter, while non-interest income moderated by 20.4% q-o-q. Within HUF 57.4 billion non-interest income, fees and commission income reached HUF 37 billion, a decline of 4.1% q-o-q, but a growth of 7.2% on a yearly base. Net fee and commission income reaching HUF 32.4 billion, increased by 1.2% on a quarterly base and by 5.6% y-o-y, respectively. There were some shifts within the components of non-interest income compared to the previous quarter. Net gain on foreign exchange transactions reached HUF 1.5 billion vs. a loss of HUF 15.9 billion in 4Q, while the gain on securities dropped by HUF 1.2 billion. The insignificant portion of other non-interest income meant that there were no meaningful one-off cash transfers by any subsidiaries. The Bank captured a dividend income of HUF 18.5 billion.

Non-interest expenses were HUF 43.6 billion, by 20.4% lower on a quarterly base, but by 11.1% higher over the same period a year earlier. Within that fees and commission expenses represented 10.5%, personal expenses 39.5%, other non-interest income 40.0%; depreciation was 10.1%, respectively. The special

banking tax booked within other non-interest expenses amounted to HUF 0.2 billion vs. HUF 2.8 billion in the fourth quarter, due to legislative changes.

On March 31, 2007 OTP Bank realised HUF 51.1 billion profit after tax, with an increase of 0.7% q-o-q and 17.7% y-o-y.

The cost to income ratio was 39.3% (-6.3%-points q-o-q, +0.1%-points y-o-y). OTP Bank's non-consolidated return on average assets (ROA) was 4.44%, return on equity (ROE) was 30.2%.

Market shares of OTP Bank showed the following

| | _ | | | | |
|--------------------|------------|------------|------------|------------|------------|
| | 31/03/2006 | 30/06/2006 | 30/09/2006 | 31/12/2006 | 31/03/2007 |
| Deposits | 24.1% | 23.9% | 23.1% | 22.4% | 22.3% |
| Retail deposits | 31.5% | 31.4% | 30.5% | 30.3% | 29.5% |
| HUF deposits | 30.8% | 30.6% | 29.6% | 29.5% | 28.6% |
| FX deposits | 36.4% | 36.8% | 36.1% | 35.0% | 34.3% |
| Corporate deposits | 9.8% | 10.4% | 10.0% | 9.7% | 9.7% |
| Municipal deposits | 70.9% | 63.3% | 68.1% | 64.2% | 65.1% |
| Loans | 12.5% | 12.2% | 12.4% | 12.3% | 12.0% |
| Retail loans | 12.2% | 12.2% | 12.3% | 12.2% | 11.8% |
| Housing loans | 8.9% | 9.2% | 9.2% | 9.3% | 8.8% |
| Consumer loans | 16.9% | 16.3% | 16.3% | 16.2% | 15.7% |
| Corporate loans | 11.3% | 10.7% | 10.8% | 10.5% | 10.2% |
| Municipal loans | 51.8% | 52.2% | 53.4% | 55.0% | 55.9% |
| Total assets | 18.0% | 17.4% | 17.9% | 18.9% | 19.4% |

At the end of March 2007 the market share of OTP Bank was 19.4% in total assets, share in retail deposits was 29.5% in the sector of credit institutions. The Bank held 28.6% of HUF deposits and 34.3% of FX retail deposits. The market share in housing loans was 8.8%, while the share in consumer loans declined to 15.7%.

The number of retail current accounts was 3,096 thousand at the end of March 2007. The number of issued retail bank cards exceeded 3,840 thousand on March 31, 2007, within that the number of debit cards reached 3,678 thousand. The number of credit cards was more than 252 thousand on March 31, 2007; their proportion in total issued cards was 6.2% (4Q 2006: 5.9%). Including corporate and FX based cards, the total number of cards reached 4,092 thousand.

The number of the Bank's ATMs grew from 1,522 a year earlier to 1,904 (4Q 2006: 1,887) due to the purchase of Eurobank's ATM network. The number of transactions executed by the Bank's card owners through the Bank's ATMs, reached 16.7 million in 1Q 2007, while the turnover of these transactions was HUF 494 billion, an increase of 0.6% and of 3.4%, respectively over 1Q 2006. The number of POS terminals on March 31, 2007 stood at 28,034, by 1,434 more y-o-y. The number of purchases on POS terminals at merchants was more than 12.8 million with a total value of HUF 87.6 billion. At the end of March 2007 the number of contracted customers for OTPdirekt telephone banking, mobile banking and internet banking service was almost 1.4 million (+27.6% y-o-y). The number of branches operated did not change: the Bank operated 408 branches. Number of employees was 8,204; by 266 people more than a year earlier and by 35 people more q-o-q.

CAPITAL ADEQUACY (BASED ON HAR)

The HAR **shareholders' equity** of OTP Bank was HUF 586.1 billion on March 31, 2007, by HUF 144.1 billion higher than a year earlier. The growth was a result of a growth of HUF 18.2 billion in general reserves, as well as HUF 176 billion retained earnings, which counterbalanced a HUF 1.1 billion decline in balance sheet profit and a HUF 49.2 billion drop in tied-up reserves. Non-consolidated book value of one share with face value of HUF 100 was HUF 2,443 on March 31, 2007.

The guarantee capital of the Bank stood at HUF 309,589 million or HUF 352 million including profit for the period, of which Tier 2 capital amounted to HUF 287,621 million. With risk weighted assets of HUF 2,796.6 billion (an increase of 38.8% y-o-y) the **capital adequacy ratio** – calculated according to the Hungarian regulations – reached 11.07%, higher than the minimal 8% level required by the Banking Act. The ratio calculated with 1Q 2007 profit was 12.53%.

IFRS REPORTS OF THE MAIN SUBSIDIARIES

OTP MORTGAGE BANK

On March 31, 2007 total assets of OTP Mortgage Bank were HUF 1,083 billion; in the first quarter of 2007 the Bank had an after-tax profit of HUF 55 million.

Selected balance sheet data of OTP Mortgage Bank's IFRS balance sheet:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|---------|---------|
| Cash and bank | 3,559 | 59 | 316 | 433.6% | -91.1% |
| Placements with other banks | 787 | 35,945 | 37,845 | 5.3% | 4711.6% |
| Trading securities | 36,245 | 107,805 | 99,759 | -7.5% | 175.2% |
| Gross loans | 874,909 | 907,845 | 917,947 | 1.1% | 4.9% |
| Provisions | -133 | -82 | -671 | 720.6% | 403.2% |
| Net loans | 874,775 | 907,764 | 917,277 | 1.0% | 4.9% |
| Intangible assets | 335 | 354 | 311 | -12.1% | -7.1% |
| Other assets | 36,013 | 22,887 | 27,514 | 20.2% | -23.6% |
| ASSETS | 951,714 | 1,074,846 | 1,083,031 | 0.8% | 13.8% |
| Liabilities to credit institutions | 55,433 | 1,653 | 60 | -96.4% | |
| Issued securities | 810,856 | 987,871 | 979,098 | -0.9% | 20.7% |
| Other liabilities | 46,929 | 46,048 | 69,122 | 50.1% | 47.3% |
| LIABILITIES | 913,218 | 1,035,572 | 1,048,280 | 1.2% | 14.8% |
| TOTAL SHAREHOLDERS' EQUITY | 38,497 | 39,274 | 34,751 | -11.5% | -9.7% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 951,714 | 1,074,846 | 1,083,031 | 0.8% | 13.8% |
| | | | | %-point | %-point |
| Loans to mortgage bonds | 107.9% | 91.9% | 93.7% | 1.8% | -14.2% |

The Bank's receivables from customers exceeded HUF 917 billion. It was by 4.9% higher than a year earlier and represented a moderate quarterly growth of 1.1%. The loan volume at the Bank grew by HUF 10.1 billion in 1Q 2007. Out of the outstanding loon book HUF 409 billion was the portion of loans originated under subsidy scheme being effective before June 2003, and roughly HUF 348.5 billion were loans with modified conditions after June 2003 or later. By March 31, 2007 the volume of FX-linked (98% CHF) loans reached HUF 115.7 billion. The volume of FX home equity loans represented HUF 39.9 billion, while HUF 4.5 billion has been originated for agricultural developments.

In the total loan book the portion of loans due over 30 days represented 1.5%, within that the share of NPL stood at 0.2%, a slight increase q-o-q.

The number of loan contracts with the Bank was almost 230.5 thousands with an average size of HUF 4.0 million/contract (an increase of HUF 0.5 million). Meanwhile, by March 31, 2007, the face value of mortgage bonds issued by the Bank reached HUF 979 billion, the dominant portion (97.3%) had longer than 1 year maturity. In 1Q 2007 OTP Mortgage Bank financed itself entirely from the local bond markets issuing retail targeted covered bonds. By March 31, 2007 the total outstanding volume of covered mortgage bonds grew by 20.7% compared to the corresponding period of last year. The ratio of mortgage loans to mortgage bonds stood at 93.7%. The volume of placements with other banks and liabilities to credit institutions grew by HUF 2 billion, however on a yearly base the increase was HUF 37.1 billion.

Selected IFRS results data of OTP Mortgage Bank:

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|-------------------------------------|---------|---------|---------|--------|----------|
| Interest income | 28,711 | 35,113 | 29,951 | -14.7% | 4.3% |
| Interest expense | 17,101 | 25,246 | 20,535 | -18.7% | 20.1% |
| Net interest income | 11,610 | 9,867 | 9,416 | -4.6% | -18.9% |
| Net interest income (without swaps) | 10,973 | 9,735 | 10,118 | 3.9% | -7.8% |
| Provision for possible loan losses | -69 | -25 | 589 | | <u> </u> |
| Net interest income after provision | 11,679 | 9,891 | 8,827 | -10.8% | -24.4% |
| Fees and commissions income | 505 | 770 | 663 | -14.0% | 31.2% |
| Foreign exchange gains, net | -596 | 58 | 73 | 24.8% | -112.2% |
| Gain on securities, net | 0 | 1,495 | 758 | -49.3% | |
| Other non-interest income | 4 | 2 | 15 | | 298.3% |
| Total non-interest income | -87 | 2,326 | 1,508 | -35.1% | <u> </u> |
| Fees and commissions expense | 8,073 | 8,782 | 8,268 | -5.8% | 2.4% |
| Personnel expenses | 205 | 135 | 138 | 2.4% | -32.6% |

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|---------|---------|
| Depreciation | 30 | 20 | 38 | 89.7% | 25.1% |
| Other non-interest expenses | 512 | 459 | 1,870 | 307.2% | 265.0% |
| Total non-interest expense | 8,820 | 9,396 | 10,314 | 9.8% | 16.9% |
| Income before income taxes | 2,772 | 2,822 | 22 | -99.2% | -99.2% |
| Income taxes | 0 | 683 | 63 | -90.8% | |
| Deferred taxes | -15 | 69 | -96 | -239.1% | 522.5% |
| After tax profit | 2,788 | 2,070 | 55 | -97.4% | -98.0% |
| | | | | %-point | %-point |
| Total income (with net fees) | 3,450 | 3,411 | 2,657 | -22.1% | -23.0% |
| Operating cost | 747 | 614 | 2,045 | 233.3% | 173.8% |
| Cost/income ratio | 21.6% | 18.0% | 77.0% | 59.0% | 55.3% |
| Net interest margin (before provisioning) | 4.87% | 3.49% | 3.49% | 0.00% | -1.38% |
| Net interest margin (before provisioning and swaps) | 4.60% | 3.44% | 3.75% | 0.31% | -0.85% |
| ROA | 1.17% | 0.73% | 0.02% | -0.71% | -1.15% |
| ROE | 29.6% | 20.4% | 0.6% | -19.8% | -29.0% |

In the first quarter of 2007 interest revenues dropped by 14.7%, while interest expenditures decreased more significantly by 18.7%, still the net interest income of HUF 9.4 billion represented a decline of 4.6% q-o-q and 18.9% y-o-y, respectively. The net interest margin of the bank was 3.49%, flat on q-o-q and a decline of 138 bps on 1Q 2006. The swap adjusted margin declined by 85 bps y-o-y, but grew by 31 bps q-o-q.

The significant increase of non-interest expenses in case of OTP Mortgage Bank was driven by the contribution tax in the amount of HUF 1.4 billion – earlier it was indicated as corporate tax – which from January 2007 it replaced the special banking tax.

During the course of 1Q 2007 OTP Mortgage Bank paid out roughly HUF 12.9 billion in forms of fees and commissions (-1.8% q-o-q) to OTP Bank. The value creation⁵, which is a more relevant indicator of the Mortgage Bank profitability reached HUF 12.9 billion, by 19% lower than in 4Q 2006.

DSK GROUP

During 1Q 2007 DSK Bank maintained its leading position on the retail market in Bulgaria. On March 31, 2007 total consolidated assets of DSK reached HUF 805.4 billion, of which 65.9%, HUF 531 billion were customer deposits. Gross loans amounted to HUF 468.9 billion, 58.2% of total assets.

During 1Q 2007 DSK realized HUF 6.6 billion pre-tax profit, a decrease of 25.1% over 4Q 2006.

Consolidated IFRS Balance Sheet of DSK:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|---------|---------|
| Cash and bank | 12,653 | 26,878 | 25,317 | -5.8% | 100.1% |
| Placements with other banks | 156,555 | 227,039 | 244,760 | 7.8% | 56.3% |
| Financial assets at fair value | 11,060 | 8,721 | 8,173 | -6.3% | -26.1% |
| Trading securities | 27,277 | 24,407 | 23,123 | -5.3% | -15.2% |
| Gross loans | 389,874 | 454,394 | 468,877 | 3.2% | 20.3% |
| Provisions | -13,521 | -16,765 | -18,209 | 8.6% | 34.7% |
| Net loans | 376,352 | 437,629 | 450,668 | 3.0% | 19.7% |
| Investments | 2,440 | 3,210 | 3,210 | 0.0% | 31.5% |
| Securities held-to-maturity | 19,674 | 21,184 | 18,709 | -11.7% | -4.9% |
| Intangible assets | 21,833 | 23,874 | 24,488 | 2.6% | 12.2% |
| Other assets | 6,838 | 6,430 | 6,950 | 8.1% | 1.6% |
| ASSETS | 634,683 | 779,370 | 805,398 | 3.3% | 26.9% |
| Liabilities to credit institutions | 86,159 | 150,265 | 157,883 | 5.1% | 83.2% |
| Deposits from customers | 457,868 | 523,770 | 530,956 | 1.4% | 16.0% |
| Issued securities | 0 | 0 | 0 | | |
| Other liabilities | 12,537 | 12,861 | 19,978 | 55.3% | 59.4% |
| Subordinated loans | 0 | 0 | 0 | | |
| LIABILITIES | 556,564 | 686,896 | 708,818 | 3.2% | 27.4% |
| TOTAL SHAREHOLDERS' EQUITY | 78,119 | 92,474 | 96,580 | 4.4% | 23.6% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 634,683 | 779,370 | 805,398 | 3.3% | 26.9% |
| | | | | %-point | %-point |
| Gross loans to deposits | 85.1% | 86.8% | 88.3% | 1.6% | 3.2% |
| · · · · · · · · · · · · · · · · · · · | | | | | |

⁵ Profit before tax + fees paid and cash given free of charge to OTP Bank

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On March 31, 2007 total assets of DSK were 3.3% higher than at the end of December 2006 and 26.9% above the figure of March 31, 2006. Gross loans increased by 3.2% q-o-q and by 20.3 % y-o-y. The retail portfolio grew by 3.5% q-o-q and 12.0% y-o-y. Within the retail loans, housing loans grew by 6.3% (+61.8% y-o-y), consumer loans by 1.6% (-8.0% y-o-y) Retail loan volume amounted to HUF 333.2 billion, representing 71.1% of total loans. Corporate loans represented 28.9% of total loan volume. They grew by 2.5% (+47.1% y-o-y) and their volume reached HUF 135.6 billion. Over the HUF 468.9 billion gross loans, the volume of consumer loans booked at the SPV company was HUF 76.2 billion (BGN 601 million), so the total loan volume reached HUF 545.1 billion (+2.4% q-o-q; +39.8% y-o-y). The volume of corporate loans purchased by OTP Bank decreased from BGN 194 million to BGN 130 million q-o-q. The amount of mortgage loans being co-financed and kept in OTP Bank's book reached BGN 2.4 million (HUF 307 million). Including the sold and co-financed loans, volume of DSK's gross loans reached BGN 4,435 million (HUF 561.8 billion), an increase of 2.6% q-o-q and 32.7% y-o-y.

Share of qualified loans represented 5.6%. Adjusted by loans booked outside DSK balance sheet – either through loan sales to OTP or being transferred to an SPV – it was 5.1% (those figures were 5.2% and 4.5% in 4Q 2006). The NPL ratio was 4.1% (4Q 2006: 3.7%). Again, calculated with loans sold, the ratio is 3.7% vs. 3.2% in the previous quarter. The coverage on qualified loans stood at 58%, the NPL coverage was 75%. Because of prudential reasons, DSK creates provisions even on performing loans, the volume of which stood at HUF 2.9 billion in 1Q. The provision volume of loans at SPV were HUF 2.8 bn. Adjusted by that provision volume and also by the outsourced portfolio, the coverage on qualified loans would be 60.2%, and 77% on NPLs, respectively.

Customer deposits were HUF 531.0 billion representing a slight increase of 1.4% q-o-q, but a steady y-o-y growth of 16.0%. The proportion of retail deposits in total deposits was 81% (on December 31, 2006 82.3%). Loan to deposit ratio of DSK changed to 88.3% from 85.1% at the end of March 31, 2006 (including sold and securitized loans the ratio changed from 97.2% to 105.8%).

Consolidated IFRS P&L of DSK:

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|---------|---------|
| Interest income | 12,050 | 13,641 | 13,619 | -0.2% | 13.0% |
| Interest expense | 2,867 | 3,977 | 4,226 | 6.2% | 47.4% |
| Net interest income | 9,183 | 9,664 | 9,393 | -2.8% | 2.3% |
| Provision for possible loan losses | 2,229 | 809 | 1,938 | 139.5% | -13.1% |
| Net interest income after provision | 6,954 | 8,855 | 7,456 | -15.8% | 7.2% |
| Fees and commissions income | 3,336 | 4,178 | 4,119 | -1.4% | 23.5% |
| Foreign exchange gains, net | 117 | 171 | 125 | -26.7% | 6.9% |
| Gain on securities, net | 168 | 385 | 157 | -59.2% | -6.1% |
| Other non-interest income | 292 | 432 | 104 | -75.9% | -64.3% |
| Total non-interest income | 3,912 | 5,167 | 4,506 | -12.8% | 15.2% |
| Fees and commissions expense | 148 | 353 | 239 | -32.1% | 61.6% |
| Personnel expenses | 1,493 | 2,079 | 1,979 | -4.8% | 32.5% |
| Depreciation | 580 | 699 | 674 | -3.6% | 16.2% |
| Other non-interest expenses | 2,297 | 2,141 | 2,511 | 17.3% | 9.3% |
| Total non-interest expense | 4,518 | 5,272 | 5,404 | 2.5% | 19.6% |
| Income before income taxes | 6,348 | 8,750 | 6,558 | -25.1% | 3.3% |
| Income taxes | 962 | 1,308 | 651 | -50.2% | -32.3% |
| Deferred taxes | 0 | -626 | 0 | | |
| After tax profit | 5,386 | 8,068 | 5,907 | -26.8% | 9.7% |
| | | | | %-point | %-point |
| Total income (with net fees) | 12,948 | 14,478 | 13,660 | -5.7% | 5.5% |
| Operating cost | 4,370 | 4,919 | 5,164 | 5.0% | 18.2% |
| Cost/income ratio | 33.8% | 34.0% | 37.8% | 3.8% | 4.1% |
| Net interest margin (before provisioning) | 6.03% | 4.96% | 4.74% | -0.22% | -1.29% |
| ROA | 3.54% | 4.14% | 2.98% | -1.16% | -0.56% |
| ROE | 28.8% | 34.9% | 25.0% | -9.9% | -3.9% |

In 1Q 2007 DSK Bank realised HUF 6.6 billion consolidated profit before tax, which was by 25.1% lower q-o-q, but by 3.3% higher than in 1Q 2006. As a result HUF of 13.6 billion interest revenue and HUF 4.2 billion interest expenditure the net interest income reached HUF 9.4 billion. It was by 2.8% lower than in 4Q 2006, while non-interest income dropped by 12.8%. Compared to the first quarter of 2006, volumes increased by 2.3% and 15.2%, respectively.

Adjusted by the results of outsourced loans, the net interest income of DSK Group would be lower by 3.5% q-o-q (+10.4% y-o-y) while non-interest income would drop by 13.7% q-o-q and 8.2% y-o-y.

Net interest margin of DSK was 4.74% in 1Q 2007, representing a decrease of 22 bps compared to the 1Q 2007. Disregarding the result of loans sold, the NIM would be 5.27%, while the decline of the margin would be 28 bps.

Non-interest expenses amounted to HUF 5.4 billion in 1Q 2007, 2.5% and 19.6% higher than in 4Q 2006 and 1Q 2006, respectively. Within this fee and commission expenses decreased by 32.1% q-o-q and personnel expenses decreased by 4.8%, respectively. Net fees were by 1.4% higher than in 4Q 2006 and grew by 21.7% y-o-y. Compared to the previous quarter, fees related to loans declined by 2% (they comprise 1/3 of total fee income), deposit related fees grew by 1.7%, while card related fees dropped by 4%. Despite of their yearly growth of 34% card related fees still represent less than 10% of total fee income, whereas card related expenses grew by 42% y-o-y and comprised 48% of total fee expenses. On a quarterly base loan related fee expenses moderated by 7.2%, while card related ones dropped by 7.7% due to a seasonal decrease in transaction numbers.

After tax profit of DSK Group was HUF 5.9 billion, which is a decrease of 26.8% q-o-q, but a 9.7% y-o-y growth. Cost to income ratio of DSK Group grew to 38.7% (+3.8%-points q-o-q). Disregarding the results of loan outsourcing the Group's after tax profit would be HUF 5.2 billion (the adjusted profit is lower due to the risk costs at Asset Management SPV), a quarterly growth of 21.5%, but a yearly drop of 5.9%.

Evolution of DSK Bank's market shares:

| | 31/03/2006 | 30/06/2006 | 30/09/2006 | 31/12/2006 | 31/03/2007 |
|--------------------|------------|------------|------------|------------|------------|
| Deposits | 15.8% | 15.8% | 15.6% | 14.9% | 15.2% |
| Retail deposits | 23.5% | 22.9% | 22.8% | 21.8% | 21.6% |
| BGN deposits | 38.3% | 37.1% | 36.6% | 35.2% | 34.8% |
| FX deposits | 11.2% | 11.0% | 11.3% | 11.3% | 11.1% |
| Corporate deposits | 7.4% | 7.2% | 7.1% | 7.2% | 7.2% |
| Municipal deposits | 9.4% | 10.0% | 8.7% | 9.7% | 10.5% |
| Loans | 16.2% | 17.4% | 17.0% | 16.6% | 16.5% |
| Retail loans | 37.2% | 36.3% | 33.6% | 33.0% | 33.1% |
| Housing loans | 29.6% | 29.2% | 29.5% | 28.6% | 28.8% |
| Consumer loans | 40.8% | 39.9% | 35.6% | 35.7% | 35.8% |
| Corporate loans | 6.9% | 7.7% | 7.3% | 7.3% | 7.2% |
| Municipal loans | 2.8% | 2.7% | 1.5% | 1.8% | 2.2% |
| Total assets | 14.8% | 14.2% | 14.4% | 14.4% | 14.3% |

At the end of March 2007 the market share of DSK Bank was 14.3% by total assets, by 0.5% lower than on March 31, 2006. Share on retail deposits was 21.6%, of which the Bank holds 34.8% of BGN deposits. The market share by housing loans represented 28.8%, while its share in consumer loans was 35.8%.

The number of debit cards issued reached 1,227 thousand which translates into a growth of 4.9% q-o-q; number of credit cards was 106.6 thousand (-0.3% q-o-q). The number of card transactions was close to 4.5 million (4.2 million ATM cash withdrawals and 289 thousands POS purchase), the volume of transactions reached BGN 390 million (-17.2% q-o-q, +23.8% y-o-y).

During 1Q 2007 the number of ATMs of the Bank grew from 640 to 667 and the number of POS terminals operated by the Bank increased from 1,727 to 1,772 (+2.6%). The Bank operated 369 branches, an increase of 3 unit q-o-q. The number of employees at DSK Group was 4,112 by 70 people more than at the end of 1Q 2006, and by 9 people more q-o-q.

The non-consolidated total assets of **DSK Bank** stood at BGN 6,372 million at the end of 1Q 2007(+5.2% q-o-q; +33.7% y-o-y), the profit after tax was BGN 45.2 million (-17.5% q-o-q; +8.4% y-o-y).

Within the fully consolidated subsidiaries of DSK, total assets of **POK DSK-Rodina AD** reached BGN 8.6 million, its pre-tax profit was BGN 462 thousands. Total assets under management of the two mandatory and one voluntary pension funds grew by 13.6% q-o-q, reaching BGN 108 million. The total number of insured individuals exceeded 245 thousands people (+3.9% q-o-q; +15.9% y-o-y).

Total assets of **DSK Tours EOOD** reached BNG 9.4 million at the end of the period; the pre-tax loss of the company was BGN 107 thousand. **DSK Trans Security EOOD** is fully owned by DSK Tours. Total assets of the company were BGN 2.7 million on March 31, 2007, the pre-tax earning was BGN 139 thousand.

Within non-consolidated subsidiaries total assets of **DSK Asset Management EAD** amounted BGN 1,165 thousand, profit in 1Q 2007 was BGN 267 thousand. Net asset value of managed funds stood at BGN 64

million (+79.5% q-o-q), while total assets under management reached BGN 81.8 million (+88.7% q-o-q). The market share of DSK Asset Management grew from 11.7% to 15.2% to the end of March 2007.

The total assets of **DSK Leasing** and **DSK Auto Leasing** amounted to BGN 92.8 million. Their profit after tax was BGN 784 thousands in the first quarter of 2007.

OTP BANKA HRVATSKA

On March 31, 2007 total assets of OTP banka Hrvatska d.d. reached HUF 374.2 billion; its pre-tax earnings were HUF 982 million.

IFRS condensed balance sheet of OTP banka Hrvatska d.d.:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|---------|---------|
| Cash and bank | 3,237 | 9,047 | 8,038 | -11.1% | 148.3% |
| Placements with other banks | 94,432 | 110,297 | 107,571 | -2.5% | 13.9% |
| Trading securities | 41,252 | 32,843 | 33,624 | 2.4% | -18.5% |
| Gross loans | 172,501 | 197,329 | 210,949 | 6.9% | 22.3% |
| Provisions | -944 | -2,239 | -2,639 | 17.9% | 179.5% |
| Net loans | 171,557 | 195,090 | 208,310 | 6.8% | 21.4% |
| Investments | 2,712 | 2,635 | 2,635 | 0.0% | -2.8% |
| Securities held-to-maturity | 581 | 553 | 542 | -2.0% | -6.7% |
| Intangible assets | 9,388 | 9,258 | 9,272 | 0.2% | -1.2% |
| Other assets | 5,264 | 4,395 | 4,252 | -3.3% | -19.2% |
| ASSETS | 328,423 | 364,118 | 374,242 | 2.8% | 14.0% |
| Liabilities to credit institutions | 50,173 | 49,874 | 61,938 | 24.2% | 23.4% |
| Deposits from customers | 238,453 | 275,695 | 268,315 | -2.7% | 12.5% |
| Other liabilities | 10,473 | 7,940 | 8,023 | 1.1% | -23.4% |
| LIABILITIES | 299,099 | 333,509 | 338,276 | 1.4% | 13.1% |
| TOTAL SHAREHOLDERS' EQUITY | 29,324 | 30,609 | 35,966 | 17.5% | 22.7% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 328,423 | 364,118 | 374,242 | 2.8% | 14.0% |
| | | | | %-point | %-point |
| Gross loans to deposits | 72.3% | 71.6% | 78.6% | 7.0% | 6.3% |

On March 31, 2007 total assets amounted to HUF 374.2 billion, within that 56.4% or HUF 210.9 billion were customer receivables, and 28.7% or HUF 107.6 billion were interbank receivables. The gross loan volume of OBH increased by 6.9% (+22.3% y-o-y), while the customer deposits declined by 2.7% in the fourth quarter (+12.5% y-o-y). Gross loans to deposits ratio increased to 78.6% from 71.6% on March 31, 2007.

The volume of customer deposits on a quarterly base declined by 2.7%, representing HUF 268.3 billion, while on a yearly base indicating 12.5% moderate expansion. Out of total customer deposits the share of retail deposits increased marginally from 80.9% at end of December 2006 to 82.0% by March 31, 2007. Corporate deposits (HUF 44.5 billion) represented 16.6% of the total volume (4Q 2006: 17.3%). The increase of customer deposits lagged behind the planned volumes, and as a consequence of it, the constantly growing demand for capital was matched by interbank loans, so the volume of liabilities to credit institutions increased by 24.2% q-o-q.

Composition of gross loan portfolio remained stable. Within that the volume of retail loans expanded by 9.0% q-o-q reaching HUF 138.3 billion, its share in the total loan book increased from 64.3% to 65.6% at end of 1Q 2007. Corporate loans represented 34.2% of the total book, their volume increased by 3.2% reaching HUF 72.1 billion. During the fourth quarter the gross loan volume increased by 6.9% on a quarterly base, and by 22.3% over a year earlier. At the end of 1Q 2007 the gross loan volume stood at HRK 6.301 million, which was 9.6% higher than the level of the fourth quarter. During the first quarter the volume of risk cost was HUF 467 million, at the same time HUF 455 million was released from the provisions on loans, made before the acquisition.

The quality of the loan book remained good, with the qualified portion slightly decreasing from 1.8% to 1.7%; NPLs moderated from 1.5% to 1.4%. The coverage of the qualified book improved reaching 48.0% (4Q 2006: 40.9%), as a result of a slight increase of qualified loans (+0.5%), and a provision volume growth of 17.9%.

P&L account of OTP banka Hrvatska d.d.:

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|---------|---------|
| Interest income | 4,115 | 4,880 | 5,008 | 2.6% | 21.7% |
| Interest expense | 1,482 | 2,141 | 2,233 | 4.3% | 50.7% |
| Net interest income | 2,633 | 2,739 | 2,775 | 1.3% | 5.4% |
| Provision for possible loan losses | 643 | 361 | 467 | 29.3% | -27.4% |
| Net interest income after provision | 1,990 | 2,378 | 2,308 | -2.9% | 16.0% |
| Fees and commissions income | 884 | 992 | 905 | -8.7% | 2.4% |
| Foreign exchange gains, net | 198 | 292 | 231 | -20.8% | 16.8% |
| Gain on securities, net | 87 | 46 | 4 | -92.1% | -95.8% |
| Other non-interest income | 464 | 437 | 430 | -1.6% | -7.4% |
| Total non-interest income | 1,633 | 1,766 | 1,570 | -11.1% | -3.9% |
| Fees and commissions expense | 317 | 336 | 294 | -12.4% | -7.1% |
| Personnel expenses | 1,118 | 1,055 | 1,152 | 9.2% | 3.0% |
| Depreciation | 169 | 239 | 205 | -14.3% | 20.8% |
| Other non-interest expenses | 1,099 | 1,455 | 1,245 | -14.5% | 13.3% |
| Total non-interest expense | 2,703 | 3,085 | 2,895 | -6.1% | 7.1% |
| Income before income taxes | 919 | 1,059 | 982 | -7.3% | 6.8% |
| Income taxes | 188 | 227 | 198 | -12.9% | 5.3% |
| After tax profit | 732 | 832 | 785 | -5.7% | 7.2% |
| | | | | %-point | %-point |
| Total income (with net fees) | 3,949 | 4,169 | 4,050 | -2.9% | 2.6% |
| Operating cost | 2,386 | 2,749 | 2,601 | -5.4% | 9.0% |
| Adjusted cost of risk | 643 | 361 | 12 | -96.6% | -98.1% |
| Cost/income ratio | 60.4% | 65.9% | 64.2% | -1.7% | 3.8% |
| Net interest margin (before provisioning) | 3.36% | 3.00% | 3.01% | 0.01% | -0.35% |
| ROA | 0.93% | 0.91% | 0.85% | -0.06% | -0.08% |
| ROE | 9.8% | 10.6% | 9.4% | -1.2% | -0.3% |

In the first quarter of 2007 the net interest income of the Bank was 1.3% higher q-o-q, the net interest margin based on average total assets was 3.01%, on a quarterly base remained stable, while on a yearly base indicated a decrease of 35 bps.

Non-interest income decreased by 11.1% over the 1Q 2007. Within that there was a significant net loss on securities portfolio (HUF -42 million) as a result of correction in re-adjustment of its value. Non-interest expenses moderated by 6.1% q-o-q. The cost to income ratio decreased by 1.7%-point and reached 64.2%.

In 1Q 2007 the after tax profit was HUF 785 million, which was 5.7% lower than at the end of December 2006, but by 7.2% exceeded the figure of March 2006.

Market shares of OTP banka Hrvatska d.d. showed following:

| | 31/03/2006 | 30/06/2006 | 30/09/2006 | 31/12/2006 | 31/03/2007 |
|--------------------|------------|------------|------------|------------|------------|
| Deposits | 4.5% | 4.6% | 4.5% | 4.5% | 4.5% |
| Retail deposits | 5.5% | 5.5% | 5.5% | 5.5% | 5.5% |
| HRK deposits | 4.1% | 4.0% | 3.8% | 3.9% | 5.9% |
| FX deposits | 6.0% | 6.1% | 6.4% | 6.3% | 5.4% |
| Corporate deposits | 1.8% | 2.2% | 2.2% | 2.5% | 2.5% |
| Municipal deposits | 3.4% | 3.0% | 3.1% | 3.2% | 2.6% |
| Loans | 3.1% | 3.2% | 3.2% | 3.2% | 3.3% |
| Retail loans | 3.9% | 3.9% | 3.9% | 3.9% | 4.1% |
| Housing loans | 4.6% | 4.9% | 4.8% | 4.8% | 4.8% |
| Consumer loans | 3.4% | 3.4% | 3.4% | 3.4% | 3.7% |
| Corporate loans | 2.8% | 3.0% | 2.9% | 2.8% | 2.8% |
| Municipal loans | 0.1% | 0.3% | 0.3% | 0.3% | 0.1% |
| Total Assets | 3.5% | 3.4% | 3.5% | 3.5% | 3.5% |

OTP banka Hrvatska has approximately 395 thousands customers, handled 294 thousands retail accounts. The number of cards issued by the Bank since end of 1Q 2006 grew by 4.9% to 365 thousands, within that the number of credit cards exceeded 31 thousands, which shows a 23.1% y-o-y growth.

On March 31, 2007 OBH operated 97 branches, had 101 ATMs (1Q 2006: 91) and 907 POS terminals (1Q 2006: 832). The number of employees reached 1.004 people, 4 people decrease y-o-y and 12 people increase q-o-q.

Out of the subsidiaries of OBH; **OTP invest d.o.o.** currently manages 3 open-end funds (OTP Money market, OTP Euro Bond and OTP Balanced) and also 1 closed-end fund (Velebit). The net assets value of

OTP Funds increased significantly over the same period a year earlier reaching HRK 154.4 million (+57.5% q-o-q). In Croatia on the market of investment funds there was a shift among different types of funds, similar to the Hungarian market. The popularity of bonds fund is constantly deteriorating, thus the net asset value of bond funds was halved. Significant volume of assets was invested in mixed and equity funds, due to this fact, the net asset value of OTP Balanced Fund managed by OTP invest was doubled over a quarter earlier.

The fund management realized HRK 414 thousands income from management fee in the first quarter of 2007. OTP invest d.o.o. realised after tax loss of HRK 180 thousands at the end of first quarter 2007.

OTP nekretnine d.o.o. realised profit-after-tax was HRK 330 thousands in 1Q 2007.

OTP BANKA SLOVENSKO

On March 31, 2007 OBS's IFRS total assets were HUF 33.8 billion representing a 16% growth compared to March 31, 2006. Pre-tax profits were HUF 489 million.

Main balance sheet data of OBS according to IFRS:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|---------|---------|
| Cash and bank | 4,024 | 4,503 | 4,467 | -0.8% | 11.0% |
| Placements with other banks | 39,571 | 94,676 | 91,168 | -3.7% | 130.4% |
| Financial assets at fair value | 3,946 | 703 | 983 | 39.7% | -75.1% |
| Trading securities | 0 | 0 | 0 | | |
| Gross loans | 209,584 | 189,901 | 200,255 | 5.5% | -4.5% |
| Provisions | -2,195 | -3,693 | -2,849 | -22.8% | 29.8% |
| Net loans | 207,390 | 186,208 | 197,405 | 6.0% | -4.8% |
| Investments | 801 | 874 | 1,052 | 20.3% | 31.3% |
| Securities held-to-maturity | 24,757 | 29,442 | 29,953 | 1.7% | 21.0% |
| Intangible assets | 5,571 | 6,519 | 6,475 | -0.7% | 16.2% |
| Other assets | 1,718 | 2,300 | 2,255 | -2.0% | 31.3% |
| ASSETS | 287,776 | 325,226 | 333,758 | 2.6% | 16.0% |
| Liabilities to credit institutions | 55,461 | 47,650 | 38,068 | -20.1% | -31.4% |
| Deposits from customers | 166,366 | 190,304 | 199,020 | 4.6% | 19.6% |
| Issued securities | 43,030 | 57,090 | 65,647 | 15.0% | 52.6% |
| Other liabilities | 4,952 | 9,872 | 9,836 | -0.4% | 98.6% |
| Subordinated loans | 0 | 0 | 0 | | |
| LIABILITIES | 269,809 | 304,917 | 312,570 | 2.5% | 15.8% |
| TOTAL SHAREHOLDERS' EQUITY | 17,968 | 20,309 | 21,187 | 4.3% | 17.9% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 287,776 | 325,226 | 333,758 | 2.6% | 16.0% |
| | | | | %-point | %-point |
| Gross loans to deposits | 126.0% | 99.8% | 100.6% | 0.8% | -25.4% |

Total assets of OBS grew by 2.6% q-o-q. Gross loans (HUF 200 billion) to assets ratio dropped to 60% (vs. 73% a year ago). The volume of total loans slightly decreased by 4.5 y-o-y, at the same time it was by 5.5% higher than a quarter earlier. Deposits to total liabilities diminished to 59.6% from 61.6% as of March 31, 2007; their volume increased by 4.6% q-o-q, and by 19.6% y-o-y. Loans to deposits ratio stood at 100.6% on March 31, 2007, by 25.4%-points lower than a year earlier. Shareholders' equity increased by 4.3% to HUF 21.1 billion during the year.

At the end of March 2007, deposits stood at HUF 199 billion; of which retail deposits represented 41.5%, HUF 82.7 billion (+2.6% q-o-q). Corporate deposit of HUF 78.8 billion represented 39.6% of total deposits, whereas the volume of deposits from municipalities amounted to HUF 37.5 billion. Volume of issued securities grew by 15% q-o-q to HUF 65.6 billion representing 21% of total liabilities (from 16% as at March 31, 2006).

Out of total loans, corporate lending represented 67% (at the end of December, 2006 it was 66.4%), their volume increased by 6.7% q-o-q (-14.5% y-o-y). The retail lending book grew by 3.2% on a quarterly base, with housing loans increasing by 2.3% and consumer loans by 6.9%, respectively. They represented 30% of gross loan book.

Qualified loans/total loans ratio decreased from 4.4% to 4.2%, due to the improvement in the NPL category. The coverage of the qualified portfolio stood at 27%, the coverage of the NPLs was 29%.

Main P&L data of OBS in IFRS:

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|---------|---------|
| Interest income | 2,972 | 4,305 | 4,245 | -1.4% | 42.8% |
| Interest expense | 1,282 | 2,224 | 2,290 | 3.0% | 78.6% |
| Net interest income | 1,690 | 2,081 | 1,956 | -6.0% | 15.7% |
| Provision for possible loan losses | 188 | 215 | 587 | 172.5% | 212.8% |
| Net interest income after provision | 1,503 | 1,866 | 1,369 | -26.6% | -8.9% |
| Fees and commissions income | 549 | 751 | 731 | -2.6% | 33.1% |
| Foreign exchange gains, net | 160 | 150 | 163 | 8.1% | 1.7% |
| Gain on securities, net | -96 | -183 | 0 | -100.0% | -100.0% |
| Other non-interest income | 44 | 454 | 200 | -56.0% | 358.3% |
| Total non-interest income | 657 | 1,172 | 1,094 | -6.6% | 66.5% |
| Fees and commissions expense | 148 | 187 | 129 | -30.9% | -12.7% |
| Personnel expenses | 761 | 929 | 765 | -17.7% | 0.5% |
| Depreciation | 154 | 230 | 218 | -5.3% | 41.4% |
| Other non-interest expenses | 754 | 881 | 863 | -2.1% | 14.4% |
| Total non-interest expense | 1,817 | 2,227 | 1,974 | -11.4% | 8.6% |
| Income before income taxes | 343 | 813 | 489 | -39.9% | 42.4% |
| Income taxes | 0 | 0 | 0 | | |
| Deferred taxes | 0 | 0 | 0 | | |
| After tax profit | 343 | 813 | 489 | -39.9% | 42.4% |
| | | | | %-point | %-point |
| Total income (with net fees) | 2,199 | 3,066 | 2,921 | -4.7% | 32.8% |
| Operating cost | 1,669 | 2,041 | 1,845 | -9.6% | 10.5% |
| Cost/income ratio | 75.9% | 66.6% | 63.2% | -3.4% | -12.7% |
| Net interest margin (before provisioning) | 2.46% | 2.60% | 2.37% | -0.22% | -0.08% |
| ROA | 0.50% | 1.01% | 0.59% | -0.42% | 0.09% |
| ROE | 7.8% | 16.3% | 9.4% | -6.9% | 1.6% |

In 1Q 2007 OBS reached HUF 489 million profit before tax, which is by 39.9% higher than in 4Q 2006, and by 42.4% than a year ago. Net interest income moderated by 6% q-o-q, but on a yearly base increased by 15.7%. Based on average total assets, the net interest margin was 2.37%, an improvement of 8 bps y-o-y and 22 bps q-o-q.

Non-interest revenues decreased by 6.6%, within fee and commission by 2.6% q-o-q. Net fee and commission income was 6.8% higher than in the 4Q 2006. Non-interest expenses were lower by 11.4% q-o-q, but exceeded the volume of 1Q 2006 by 8.6%. Within that category personal expenses decreased by 17.7% q-o-q and slightly expanded by 0.5% y-o-y. Cost to income ratio in 1Q 2007 declined to 63.2%, by 12.7%-points less than a year ago. Return on average assets reached 0.59% and return on equity was 9.4%.

Market shares of the Bank showed the following:

| | 31/03/2006 | 30/06/2006 | 30/09/2006 | 30/06/2007 | 31/03/2007 |
|--------------------|------------|------------|------------|------------|------------|
| Deposits | 2.7% | 2.9% | 2.9% | 2.8% | 2.6% |
| Retail deposits | 2.4% | 2.4% | 2.5% | 2.5% | 2.5% |
| SKK deposits | 2.5% | 2.5% | 2.6% | 2.6% | 2.6% |
| FX deposits | 2.1% | 2.1% | 2.1% | 1.9% | 2.1% |
| Corporate deposits | 2.7% | 3.0% | 2.9% | 3.0% | 2.6% |
| Municipal deposits | 3.7% | 3.7% | 4.3% | 3.6% | 3.5% |
| Securities issued | 9.4% | 9.8% | 8.9% | 8.6% | 8.6% |
| Loans | 5.3% | 4.1% | 4.0% | 4.0% | 4.0% |
| Retail loans | 3.9% | 3.8% | 3.7% | 3.6% | 3.6% |
| Corporate loans | 6.2% | 4.3% | 4.2% | 4.2% | 4.2% |
| Municipal loans | 2.1% | 2.7% | 2.8% | 4.2% | 3.5% |
| Total assets | 2.9% | 2.9% | 3.1% | 3.2% | 3.0% |

In terms of market share the Bank's position in total assets decreased by 0.2% q-o-q, but grew by 0.1% y-o-y, respectively. Market share in total loans remained stable, while in case of deposits, compared to the previous quarter it lost 0.2% q-o-q, on a yearly base market shares deteriorated by 1.3% and by 0.1%.

Number of retail current accounts amounted to 95 thousands, grew by 3 thousands y-o-y. The number of cards issued was over 102 thousands and the Bank operated 114 ATMs (1Q 2006: 110), 454 POS terminals (1Q 2006: 489) and had 90 branches at the end of March 2007 (1Q 2006: 79). At the end of the period number of employees reached 805 people, by 25 people more than a year earlier.

Amongst the subsidiaries of the Bank, **OTP Leasing, a.s**. is specialized in car financing and entered into 863 new contracts in 1Q 2007. At the end of March 2007 the company had total assets of HUF 27.8 million and it had a loss of HUF 137.4 million.

OTP Faktoring Slovensko, a.s. by end of March 2007 had total assets of HUF 6.4 billion, pre-tax profits were close to HUF 1.3 million.

OTP BANK ROMANIA

Total assets of OTP Bank Romania reached HUF 188.0 billion on March 31, 2007 (RON 2.55 million), which was by 2.8% less than at the end of 2006. This decrease was caused not by a reduction of the loan-growth dynamics in the previous years, but rather by a transfer of some loans from OBR to OTP on the one hand, and by a technical factor on the other: placements with other banks decreased by 26%, because OBR paid due mandatory reserves to the National Bank of Romania only after March 31 (regulations of NBR allow banks to do so).

IFRS condensed balance sheet of OTP Bank Romania:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|---------|---------|
| Cash and bank | 1,819 | 2,930 | 2,531 | -13.6% | 39.1% |
| Placements with other banks | 21,363 | 72,902 | 54,030 | -25.9% | 152.9% |
| Trading securities | 791 | 472 | 301 | -36.3% | -62.0% |
| Gross loans | 34,154 | 101,295 | 113,296 | 11.8% | 231.7% |
| Provisions | -821 | -928 | -1,118 | 20.5% | 36.1% |
| Net loans | 33,333 | 100,366 | 112,178 | 11.8% | 236.5% |
| Investments | 197 | 588 | 1,141 | 94.0% | 478.2% |
| Securities held-to-maturity | 3,000 | 560 | 554 | -1.1% | -81.5% |
| Intangible assets | 5,238 | 9,386 | 9,482 | 1.0% | 81.0% |
| Other assets | 764 | 6,207 | 7,746 | 24.8% | 914.5% |
| ASSETS | 66,505 | 193,412 | 187,963 | -2.8% | 182.6% |
| Liabilities to credit institutions | 25,372 | 125,555 | 121,091 | -3.6% | 377.3% |
| Deposits from customers | 25,378 | 40,996 | 39,269 | -4.2% | 54.7% |
| Issued securities | 0 | 0 | 0 | | |
| Other liabilities | 1,248 | 1,819 | 3,429 | 88.5% | 174.9% |
| Subordinated loans | 0 | 0 | 0 | | |
| LIABILITIES | 51,998 | 168,371 | 163,788 | -2.7% | 215.0% |
| TOTAL SHAREHOLDERS' EQUITY | 14,507 | 25,041 | 24,175 | -3.5% | 66.6% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 66,505 | 193,412 | 187,963 | -2.8% | 182.6% |
| | | | | %-point | %-point |
| Gross loans to deposits | 134.6% | 247.1% | 288.5% | 41.4% | 153.9% |

Gross loan volume in OBR's balance sheet amounted to HUF 113.3 billion on March 31, 2007, which is a more than three-times increase comparing to 1Q 2006 (+11.8% q-o-q). However, OBR transferred mortgage loans to OTP Bank because of the National Bank's high mandatory reserve requirements on loans: in volume of HUF 5.7 billion in 4Q 2006, and in volume of HUF 5.8 billion in 1Q 2007. Taking also the transferred loan volume into account, gross loans of OBR would exceed HUF 124.8 billion, and dynamics of growth would be 16.6% q-o-q, and 264.9% y-o-y.

Retail loans accounted for HUF 53.9 billion, 47,6% of total gross loan volume (with transferred mortgage loans total retail loan volume would reach HUF 65.4 billion). Within the retail segment, consumer loans grew to HUF 40.4 billion (+17.0% q-o-q), mortgage loans decreased to HUF 13.5 billion (-18.3% q-o-q), however, included also the transferred volume mortgage loan volume exceeded HUF 25.0 billion (+12.6% q-o-q). Corporate credits amounted to HUF 59.4 billion (+18.2 q-o-q). OBR's growth dynamics exceeded the market's increase rates in the first two months of 2007 and thus the Bank was able to further improve its market shares: in corporate lending from 1.24% to 1.45%, in the consumer loan segment from 1.59% to 1.60%, in mortgage lending from 3.75% to 3.96%, respectively. (Data for March are still not available).

Rate of qualified loans decreased from 69.3% to 64.9% q-o-q. (This high proportion of qualified loans – especially compared to other OTP Group members – can be attributed to the special Romanian regulation and to the qualification of FX-linked loans automatically to the to-be-watched category.) Total volume of NPL jumped by 17.1% in 1Q 2007, thus the NPL ratio amounted to 3.8% compared to 3.6% as at December 31, 2006. Provisions for NPL increased by almost three-times, thus the coverage ratio of NPL rose from 3.6% to

8.6%. These low coverage ratios are to be explained by Romanian regulation specialities (i.e. provisions only have to be made for uncollateralized parts of non-performing loans).

The volume of customer deposits decreased to HUF 39.3 billion (-4.2% q-o-q, but +54.7% y-o-y). Out of total, retail deposits comprised 51.1%, while corporate deposits represented 48.9%, thus retail deposit exceeded the volume of corporate deposits first time in the Bank's history. Because of the decrease on the asset-side interbank loans also became less by 3.6% q-o-q, and amounted to HUF 121.1 billion (+377.3% y-o-y). Gross loans to deposits increased further to 288.5%. Equity of OBR stood at HUF 24.2 billion on March 31, 2007 (-3.5% q-o-q, +66.6% y-o-y).

IFRS profit and loss accounts of OTP Bank Romania:

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|---------|---------|
| Interest income | 821 | 2,326 | 2,415 | 3.8% | 194.2% |
| Interest expense | 309 | 1,163 | 1,373 | 18.0% | 344.3% |
| Net interest income | 512 | 1,163 | 1,042 | -10.4% | 103.6% |
| Provision for possible loan losses | 185 | -463 | 198 | -142.8% | 7.2% |
| Net interest income after provision | 327 | 1,626 | 845 | -48.1% | 158.0% |
| Fees and commissions income | 288 | 700 | 699 | -0.1% | 143.2% |
| Foreign exchange gains, net | 95 | 320 | 444 | 38.8% | 367.7% |
| Gain on securities, net | 0 | 283 | 96 | -66.0% | |
| Other non-interest income | 149 | -288 | 4 | -101.4% | -97.2% |
| Total non-interest income | 532 | 1,015 | 1,244 | 22.5% | 133.8% |
| Fees and commissions expense | 51 | 319 | 343 | 7.6% | 570.4% |
| Personnel expenses | 627 | 1,444 | 874 | -39.5% | 39.3% |
| Depreciation | 174 | 303 | 301 | -0.8% | 72.6% |
| Other non-interest expenses | 625 | 1,269 | 1,052 | -17.1% | 68.4% |
| Total non-interest expense | 1,477 | 3,335 | 2,570 | -22.9% | 73.9% |
| Income before income taxes | -618 | -694 | -482 | -30.6% | -22.1% |
| Income taxes | 0 | 0 | 0 | | |
| Deferred taxes | -36 | 89 | 7 | -91.6% | -120.9% |
| After tax profit | -583 | -783 | -489 | -37.5% | -16.1% |
| | | | | %-point | %-point |
| Total income (with net fees) | 993 | 1,859 | 1,943 | 4.5% | 95.7% |
| Operating cost | 1,426 | 3,016 | 2,227 | -26.2% | 56.1% |
| Cost/income ratio | 143.7% | 162.2% | 114.6% | -47.6% | -29.1% |
| Net interest margin (before provisioning) | 3.36% | 2.68% | 2.19% | -0.49% | -1.18% |
| ROA | -3.83% | -1.80% | -1.03% | 0.78% | 2.80% |
| ROE | -16.5% | -12.1% | -8.0% | 4.1% | 8.6% |

On a quarterly base, a 3.8% higher interest income and 18.0% higher expenditure resulted in lower net interest income (-10.4% q-o-q). The net interest margin stood at 2.19% which is a decrease of 49 bps over the quarter. Opposite to the provision write backs in 4Q 2006, provisions for loan losses amounted to HUF 198 million in the first quarter of this year.

Net fee income reached HUF 356 million and thus has not changed significantly since last quarter. Foreign exchange gains stemming partially from FX loans conversions increased to HUF 444 million by 38.8% q-o-q. Total income with its HUF 1.9 million exceeded 4Q-figure by 4.5%.

Operating costs dropped – despite the expansion activity of OBR – significantly, by 26.2%, because personnel expenses went back by 39.5% comparing to 4Q 2006 (because holidays not taken in 2006, but paid off in last quarter). The Bank had a pre-tax loss of HUF 482 million (RON 6.6 million) for the first three months, which was a 30.6% improvement compared to 4Q 2006.

Estimated market shares of OTP Bank Romania:6

| | 31/03/2006 | 30/06/2006 | 30/09/2006 | 31/12/2006 | 28/02/2007 |
|--------------------|------------|------------|------------|------------|------------|
| Deposits | 0.43% | 0.48% | 0.56% | 0.56% | 0.53% |
| Retail deposits | 0.43% | 0.51% | 0.60% | 0.57% | 0.54% |
| RON deposits | 0.37% | 0.42% | 0.50% | 0.49% | 0.44% |
| FX deposits | 0.55% | 0.68% | 0.78% | 0.71% | 0.71% |
| Corporate deposits | 0.43% | 0.45% | 0.52% | 0.55% | 0.53% |

⁶ Market shares of previous quarters – due to the more adequate information about the Romanian market – have been modified subsequently, so there can be some nicety over the previously published data. Market share data for March were not available.

| | 31/03/2006 | 30/06/2006 | 30/09/2006 | 31/12/2006 | 28/02/2007 |
|-----------------|------------|------------|------------|------------|------------|
| Loans | 0.69% | 1.02% | 1.38% | 1.57% | 1.72% |
| Retail loans | 0.47% | 1.11% | 1.75% | 2.04% | 2.07% |
| housing loans | 0.68% | 1.67% | 3.69% | 3.75% | 3.96% |
| consumer loans | 0.41% | 0.96% | 1.25% | 1.59% | 1.60% |
| Corporate loans | 0.82% | 0.96% | 1.11% | 1.24% | 1.45% |
| Total Assets | 0.7% | 1.0% | 1.3% | 1.5% | - |

Customer accounts run by the Bank grew by 16% q-o-q, from 85 thousands to 99 thousands; number of retail clients increased from 69 thousands to 80 thousands (+17% q-o-q), number of corporate clients grew from 8,417 to 8,626 (+2.5% q-o-q). Number of cards issued by OBR went up from 33,400 to 44,200 compared to December, 2006, composed by approx. 39,200 retail debit cards (+28% q-o-q), by 2,200 credit cards (+94% q-o-q), and by 2,800 business cards (+66% q-o-q). On March 31, 2007 OTP Bank Romania operated 71 branches, (opening 5 new ones in 1Q 2007), had 80 ATMs and the number of employees reached 847 (by 294 more than one year before).

CJSC OTP BANK

The Ukrainian subsidiary of OTP Bank has been consolidated in November 2006, so 1Q 2007 is the first, completely consolidated period in reference to CJSC OTP Bank.

Main balance sheet items:

| HUF mn | 31/12/2006 | 31/03/2007 | Q-o-Q |
|--|------------|------------|---------|
| Cash and bank | 12,133 | 6,779 | -44.1% |
| Placements with other banks | 43,683 | 54,368 | 24.5% |
| Trading securities | 4,260 | 4,777 | 12.1% |
| Gross loans | 365,793 | 383,638 | 4.9% |
| Provisions | -645 | -1,202 | 86.4% |
| Net loans | 365,148 | 382,436 | 4.7% |
| Investments | 10 | 10 | 0.0% |
| Intangible assets | 4,677 | 4,729 | 1.1% |
| Other assets | 2,712 | 3,128 | 15.3% |
| ASSETS | 432,623 | 456,228 | 5.5% |
| Liabilities to credit institutions | 227,642 | 248,438 | 9.1% |
| Deposits from customers | 148,752 | 142,313 | -4.3% |
| Other liabilities | 6,366 | 12,959 | 103.6% |
| Subordinated loans | 6,498 | 6,340 | -2.4% |
| LIABILITIES | 389,258 | 410,050 | 5.3% |
| TOTAL SHAREHOLDERS' EQUITY | 43,365 | 46,177 | 6.5% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 432,623 | 456,228 | 5.5% |
| | | | %-point |
| Gross loans to deposits | 245.9% | 269.6% | 23.7% |

At the end of March, 2007 total assets of the Bank were HUF 456.2 billion, customer loans represented 84.1%, and placements with other banks were 11.9% of total assets. The volume of customer deposits lagged behind the volume of loans, practically, due to the financing policy of the former parent company. Typically, the attracting of deposit taking did not enjoy priority on the Ukrainian market, and as a consequence of it deposits from customers were only 31.2% of total assets. The capital demand of the Bank was mainly ensured by interbank loans; its volume amounted to HUF 250 billion, representing 54.5% of total assets (2006 4Q: 52.6%).

At the end of March, 2007 retail loans represented 44.2% of total loan portfolio (4Q 2006: 44.8%), while corporate loans were 55.8% (4Q 2006: 55.2%). The distribution of deposits was similar to loans, retail deposits comprised 50.1% of total (4Q 2006: 47.8%), while corporate deposits reached 49.9% (4Q 2006: 52.2%).

During the first quarter 2007 the quality of loan portfolio⁷ remained stable in case of CJSC OTP Bank. The qualified ratio reached 2.9%, while NPL ratio was 2.5%. If evaluating the previous quarter according to Hungarian accounting standards, the qualified ratio stood at 2.3%, while NPL ratio was 2.1%, respectively.

IFRS profit and loss accounts of CJSC OTP Bank:

| HUF mn | 4Q 2006 | 1Q 2007 | Q-o-Q |
|--|---------|---------|---------|
| Interest income | 7,598 | 12,288 | 61.7% |
| Interest expense | 3,237 | 5,692 | 75.9% |
| Net interest income | 4,362 | 6,596 | 51.2% |
| Provision for possible loan losses | 650 | 592 | -8.8% |
| Net interest income after provision | 3,712 | 6,004 | 61.7% |
| Fees and commissions income | 774 | 1,075 | 38.9% |
| Foreign exchange gains, net | 323 | 377 | 16.9% |
| Gain on securities, net | -15 | -2 | -85.2% |
| Other non-interest income | 1,973 | 1,075 | -45.5% |
| o/w income from provisions on loans before acquisition | 0 | 925 | |
| Total non-interest income | 3,055 | 2,525 | -17.3% |
| Fees and commissions expense | 149 | 171 | 15.0% |
| Personnel expenses | 1,264 | 1,652 | 30.8% |
| Depreciation | 163 | 257 | 57.7% |
| Other non-interest expenses | 1,422 | 1,100 | -22.7% |
| Total non-interest expense | 2,997 | 3,180 | 6.1% |
| Income before income taxes | 3,769 | 5,348 | 41.9% |
| Income taxes | 1,159 | 1,365 | 17.8% |
| Deferred taxes | -92 | 58 | -163.5% |
| After tax profit | 2,611 | 3,983 | 52.6% |
| | | | %-point |
| Total income (with net fees) | 7,267 | 8,949 | 23.1% |
| Operating cost | 2,848 | 3,009 | 5.6% |
| Adjusted cost of risk | 650 | -333 | -151.2% |
| Cost/income ratio | 39.2% | 33.6% | -5.6% |
| Net interest margin (before provisioning) | | 5.94% | |
| ROA | | 3.58% | |
| ROE | | 35.6% | |

In the first quarter of 2007 CJSC OTP Bank realized HUF 12.3 billion (+61.7% q-o-q) interest income, and HUF 5.7 billion (+75.9% q-o-q) as interest expenses, thus net interest income reached HUF 6.0 billion. Pre tax profit of the Bank was HUF 5.3 billion, and after tax profit was HUF 4.0 billion. Cost to income ratio was 33.6%, ROE was 35.6%, and ROA was 3.58%.

Evaluating the first quarter results it should be considered, that because of the closing of the acquisition, the base period contains only the results for November-December, 2006.

Evolution of CJSC OTP Bank's market shares:

| | 2006-12-31 | 2007-03-31 |
|--------------------|------------|------------|
| Deposits | 2.1% | 2.0% |
| Retail deposits | 1.8% | 1.6% |
| HRK deposits | 0.8% | 0.8% |
| FX deposits | 2.8% | 2.7% |
| Corporate deposits | 2.6% | 2.5% |
| Loans | 4.0% | 3.8% |
| Retail loans | 5.4% | 5.1% |
| Housing loans | 11.9% | 11.7% |
| Consumer loans | 2.3% | 2.1% |
| Corporate loans | 3.3% | 3.2% |
| Total Assets | 3.5% | 3.3% |

At the end of March 2007 the market share of CJSC OTP Bank was 3.3% in total assets, and 1.6% in retail deposits, within that the Bank had a 2.7% share of FX deposit market. CJSC OTP Bank had a prominent market share in case of housing loans, it reached 11.7%.

⁷ Based on the loan classification standards of OTP Bank, which are in line with IFRS rules. Based on the Ukrainian rules, the proportion of qualified loans is significantly higher because of the poor quality of client's financial statements, since in Ukraine this is a factor of the loan qualification as well.

In the first quarter of 2007 the Bank operated 72 branches, and 57 ATMs. The number of employees was 2.427 on March 31, 2007.

INVESTSBERBANK

OTP Bank closed the acquisition of Investsberbank on 30 October, 2006. The balance sheet has been consolidated last year, while the P&L of ISB was consolidated for the first time in 1Q 2007.

On 31 March, 2007 total assets of Investsberbank represented HUF 328.7 billion, almost unchanged (-0.2%) against the previous quarter. Profit before tax reached HUF 2,525 million, while profit after tax was HUF 2 billion.

Main components of Investsberbank's balance sheet (IFRS):

| | • • | | |
|--|------------|------------|---------|
| HUF mn | 31/12/2006 | 31/03/2007 | Q-o-Q |
| Cash and bank | 26,444 | 16,709 | -36.8% |
| Placements with other banks | 19,850 | 14,069 | -29.1% |
| Financial assets at fair value | 41,834 | 64,705 | 54.7% |
| Trading securities | 94 | 92 | -2.2% |
| Gross loans | 215,232 | 216,115 | 0.4% |
| Provisions | 0 | -8,632 | |
| Net loans | 215,232 | 207,483 | -3.6% |
| Investments | 0 | 0 | |
| Securities held-to-maturity | 0 | 0 | |
| Intangible assets | 19,506 | 18,806 | -3.6% |
| Other assets | 6,366 | 6,864 | 7.8% |
| ASSETS | 329,326 | 328,727 | -0.2% |
| Liabilities to credit institutions | 12,175 | 12,367 | 1.6% |
| Deposits from customers | 253,645 | 254,982 | 0.5% |
| Issued securities | 16,289 | 13,185 | -19.1% |
| Other liabilities | 4,765 | 4,530 | -4.9% |
| Subordinated loans | 4,113 | 4,040 | -1.8% |
| LIABILITIES | 290,988 | 289,105 | -0.6% |
| TOTAL SHAREHOLDERS' EQUITY | 38,338 | 39,623 | 3.4% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 329,326 | 328,727 | -0.2% |
| | | | %-point |
| Gross loans to deposits | 84.9% | 84.8% | -0.1% |
| | | | |

The gross loan portfolio represented 65.7% of the total assets. The volume of gross loans amounted to HUF 216 billion, within that corporate loans comprised 49.4% (HUF 106.7 billion), retail loans – mainly (98%) consumer loans – 49.7% (HUF 107.5 billion). The total loan book basically remained unchanged q-o-q, with the corporate loans declining by HUF 9.8 billion and retail loans growing by HUF 10.4 billion. Deposits from customers represented 77.5% of total liabilities and reached HUF 255 billion (+0.5% q-o-q). Within that the volume of retail deposits reached HUF 177.3 billion (70%), the volume of corporate loans was HUF 77.6 billion (30%).

Total shareholders' equity of the Bank was HUF 39.6 billion at the end of March, 2007, by 3.4 higher q-o-q.

Main components of Investsberbank's P&L account (IFRS):

| | (|
|--|---------|
| HUF mn | 1Q 2007 |
| Interest income | 16,220 |
| Interest expense | 6,304 |
| Net interest income | 9,916 |
| Provision for possible loan losses | 8,827 |
| Net interest income after provision | 1,089 |
| Fees and commissions income | 4,237 |
| Foreign exchange gains, net | 242 |
| Gain on securities, net | 465 |
| Other non-interest income | 7,526 |
| o/w income from provisions on loans before acquisition | 7,054 |
| Total non-interest income | 12,471 |
| Fees and commissions expense | 524 |
| Personnel expenses | 5,918 |
| Depreciation | 1,236 |
| Other non-interest expenses | 3,356 |
| Total non-interest expense | 11,034 |

| HUF mn | 1Q 2007 |
|---|---------|
| Income before income taxes | 2,525 |
| Income taxes | 508 |
| Deferred taxes | 0 |
| After tax profit | 2,017 |
| | |
| Total income (with net fees) | 21,862 |
| Operating cost | 10,510 |
| Adjusted cost of risk | 1,773 |
| Cost/income ratio | 48.1% |
| Net interest margin (before provisioning) | 12.05% |
| ROA | 2.45% |
| ROE | 20.7% |

In 1Q the Bank realized HUF 9.9 billion net interest income, the net interest margin on average balance sheet reached 12.05%. Provisions amounted to HUF 8.8 billion. Within the total loan book the qualified portfolio represented 36.6%, while NPL-s were at 6.8%. Their coverage stood at 10.9% and 46.8%, respectively. The cost of risk on the average loan book was 3.29%

Out of total non-interest income of HUF 12.5 billion, fee & commission income represented HUF 4.2 billion, other incomes reached HUF 7.5 billion. Bulk of that item (HUF 7 billion) was related to the write back of provisions on this line. Net fee & commission income comprised HUF 3.7 billion.

Non-interest expenses reached HUF 11 billion, of which personal expenses represented HUF 5.9 billion. The cost/income ratio of ISB was 48.1%. Return on average assets was 2.45%, ROE stood at 20.7%

At the end of 1Q the Bank operated 78 branches, the number of employees at Investsberbank was 5,523 people, 175 people more then at end-2006.

Since the acquisition there were several personal changes at the top management level: a new CFO, a new deputy CEO in charge of risk management (currently acting CEO) and a new deputy CEO responsible for retail operation have been appointed. Also, there were important organizational and technical changes implemented with the aim of supporting product development and distribution efforts, as well as fostering and improving ISB's position in the market.

SERBIAN GROUP MEMBERS

OTP Bank consolidated all of three Serbian subsidiaries in this quarter, thus we have IFRS-based data from them for the first time. Weight of the Serbian subsidiaries in the Group's balance sheet and their contribution to the Group's profit is still quite moderate.

IFRS condensed balance sheet of the Serbian subsidiaries:

| Lute | NI VI | | | |
|--|-------------|--------------|--------------|------------|
| HUF mn | Niška banka | Zepter banka | Kulska banka | Aggregated |
| Cash and bank | 321 | 674 | 872 | 1,867 |
| Placements with other banks | 6,506 | 7,926 | 29,329 | 43,760 |
| Financial assets at fair value | 8 | 75 | 65 | 147 |
| Trading securities | 127 | 0 | 538 | 665 |
| Gross loans | 3,095 | 12,932 | 34,496 | 50,524 |
| Provisions | -223 | -166 | -1,883 | -2,272 |
| Net loans | 2,872 | 12,766 | 32,614 | 48,252 |
| Investments | 0 | 2 | 212 | 213 |
| Securities held-to-maturity | 0 | 0 | 900 | 900 |
| Intangible assets | 3,538 | 627 | 5,314 | 9,480 |
| Other assets | 121 | 345 | 1,905 | 2,371 |
| ASSETS | 13,493 | 22,414 | 71,749 | 107,656 |
| Liabilities to credit institutions | 4,403 | 1,242 | 17,587 | 23,232 |
| Deposits from customers | 4,524 | 16,288 | 22,586 | 43,398 |
| Issued securities | 0 | 0 | 0 | 0 |
| Other liabilities | 563 | 458 | 2,736 | 3,756 |
| Subordinated loans | 0 | 0 | 0 | 0 |
| LIABILITIES | 9,489 | 17,988 | 42,909 | 70,386 |
| TOTAL SHAREHOLDERS' EQUITY | 4,004 | 4,426 | 28,840 | 37,269 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 13,493 | 22,414 | 71,749 | 107,656 |
| | | | | |
| Gross loans to deposits | 68.4% | 79.4% | 152.7% | 116.4% |

Aggregated, non-consolidated total assets of the Serbian Group Members amounted to HUF 107.7 billion on March 31, 2007, the gross loan volume accounted for HUF 50.5 billion, 47.0% of the BS. Within all loans weight of corporate lending was 75.7%, whereas retail loans reached 23.8% of the total loan volume. Ratio of qualified loans stood at 49.2%, NPL ratio at 8.2%. These figures exceed the OTP Group-averages. On the liability side, deposit from customers was HUF 43.4 billion, thus gross loans to deposit reached 116.4%. Corporate deposits amounted to 55.1% of all deposits, in case of retail deposits this ratio stood at 34.1%.

IFRS profit and loss accounts of the Serbian subsidiaries:

| HUF mn | Niška banka | Zepter banka | Kulska banka | Aggregated |
|-------------------------------------|-------------|--------------|--------------|------------|
| Interest income | 236 | 455 | 1,750 | 2,441 |
| Interest expense | 96 | 132 | 369 | 597 |
| Net interest income | 140 | 323 | 1,381 | 1,845 |
| Provision for possible loan losses | 16 | 171 | 1,979 | 2,166 |
| Net interest income after provision | 124 | 152 | -597 | -321 |
| Fees and commissions income | 132 | 159 | 409 | 700 |
| Foreign exchange gains, net | 11 | -61 | -185 | -234 |
| Gain on securities, net | 2 | 0 | 0 | 2 |
| Other non-interest income | 65 | 379 | 2,157 | 2,601 |
| Total non-interest income | 210 | 477 | 2,381 | 3,068 |
| Fees and commissions expense | 19 | 19 | 24 | 62 |
| Personnel expenses | 293 | 207 | 402 | 902 |
| Depreciation | 37 | 43 | 84 | 164 |
| Other non-interest expenses | 110 | 271 | 865 | 1,245 |
| Total non-interest expense | 459 | 540 | 1,374 | 2,373 |
| Income before income taxes | -125 | 90 | 409 | 374 |
| Income taxes | 0 | 0 | 2 | 2 |
| Deferred taxes | 0 | 0 | 0 | 0 |
| After tax profit | -125 | 90 | 407 | 371 |
| | | | | |
| Total income (with net fees) | 331 | 782 | 3,738 | 4,851 |
| Operating cost | 439 | 521 | 1,350 | 2,311 |
| Cost/income ratio | 132.7% | 66.7% | 36.1% | 47.6% |

In 1Q 2007 the Serbian Group Members reached net interest income of HUF 1.8 billion and profit after tax of HUF 371 million. Most of the profit was produced by Kulska banka, Zepter banka's profit resulted to HUF 90 million, whereas Niška banka was still loss-making. However, the most significant contribution to the aggregated profit was the write-backs of provision reserved before the consolidation. These write-backs were recorded in the P&L to "other non-interest income" and amounted to approximately HUF 1.5 billion in the three Serbian banks together. Average cost to income ratio of Serbian Group Members was 47.6%.

Estimated aggregated market shares of the Serbian subsidiaries are:

| | 31/03/2007 |
|--------------------|------------|
| Deposits | 2.5% |
| Retail deposits | 1.5% |
| LCY deposits | 2.8% |
| FX deposits | 1.4% |
| Corporate deposits | 2.5% |
| Municipal deposits | 9.9% |
| Loans | 1.9% |
| Retail loans | 0.8% |
| Housing loans | 0.0% |
| Consumer loans | 0.2% |
| Corporate loans | 2.6% |
| Municipal loans | 1.6% |
| Total Assets | 2.6% |

The three Serbian banks together had 333 thousands retail and 22,400 corporate customers. Almost half of the retail customers belonged to Zepter Banka, whereas Kulska banka owned 42% of the corporate clients. The three banks issued 128 thousands retail cards together, approx 25% of that were credit cards.

Market share of the Serbian Group Members were especially high in municipal deposit segment with their 9.9%, followed by approx. 2.5% in corporate banking, and by 1.5% in retail deposits and 0.8% in retail lending. The three banks operated 97 branches and 50 ATM on March 30, 2007, and had 1,156 employees together.

Niška banka increased its total assets by 19.9% to HUF 13.5 billion and its gross loan volume by 9.9% above HUF 3 million. Its loss before tax amounted to HUF 125 million in 1Q 2007, which is almost less than the half of the 4Q 2006 figure. The Bank operated 26 branches and 8 ATM, and had 406 employees.

Zepter banka's total assets was HUF 22.4 billion on March 31, 2007 (-4.2% q-o-q), gross loan volume grew by 9.9% to HUF 12.9 billion. The Bank's after tax profit reached HUF 90 million. Although Zepter banka had the smallest distribution network (21 branches, 19 ATM) and the least employees (252 pates) among OTP's Serbia Group Members, it served the most retail customers (158 thousands), and had half of the retail credit volume of the Serbian subsidiaries (HUF 6 billion).

Kulska banka – which is the most significant Bank among Serbian Group Members – was consolidated in 1Q 2007 for the first time: its total assets accounted for HUF 71.8 billion, its gross lending volume for HUF 34.5 billion. Kulska banka is rather a corporate bank: 87.0% of its gross loan volume was provided to the corporate sector, the same ratio for deposit is also high (72.2%). The Bank's profit after tax reached HUF 407 million in 1Q 2007. It operated 50 branches and 23 ATM and with its 1,435 POS the Bank had a significant market share of 3% in this market segment. Kulska banka had 498 employees on March 31, 2007.

CRNOGORSKA KOMERCIJALNA BANKA AD

CKB was consolidated in 1Q 2007 for the first time. The Bank's total assets amounted to HUF 161.0 billion, of which the HUF 106.4 volume of gross loan accounted for 66.1%. Deposit to customers reached HUF 131.8 billion, thus gross loan to deposits stood at 80.7%.

IFRS condensed balance sheet of the CKB:

| HUF mn | 31/03/2007 |
|--|------------|
| Cash and bank | 9,937 |
| Placements with other banks | 38,399 |
| Financial assets at fair value | 52 |
| Trading securities | 43 |
| Gross loans | 106,364 |
| Provisions | -124 |
| Net loans | 106,241 |
| Investments | 0 |
| Securities held-to-maturity | 261 |
| Intangible assets | 4,076 |
| Other assets | 1,981 |
| ASSETS | 160,990 |
| Liabilities to credit institutions | 16,016 |
| Deposits from customers | 131,794 |
| Issued securities | 0 |
| Other liabilities | 4,530 |
| Subordinated loans | 0 |
| LIABILITIES | 152,340 |
| TOTAL SHAREHOLDERS' EQUITY | 8,650 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 160,990 |
| | |
| Gross loans to deposits | 80.7% |

Within total lending retail loans accounted for 25.6%, corporate loans for 64.3%. Within retail lending mortgage loans reached HUF 14.3 billion (52.6% of total retail loan volume), thus the share of consumer loans stood at 47.4%. CKB also provided HUF 10.8 billion to the municipality sector.

Credit quality was better than Group-average: ratio of qualified loans stood at 10.3%, NPL-ratio was only 0.3%.

Within total deposits the proportion of retail and corporate deposits was almost equal (48% and 46% respectively); municipalities owned the rest (6%).

In the first quarter of the year CKB's net interest income reached HUF 683 million resulting from HUF 2.1 billion interest income and HUF 1.4 billion interest expenses. Net fee income amounted to HUF 747 million; non-interest income was HUF 1.1 million. Within non-interest expenses the most important item was personal costs, which stood at HUF 446 million. The Bank had a cost/income ratio of 57.7%, profit after tax accounted for HUF 498 million.

IFRS profit and loss accounts of the CKB:

| HUF mn | 1Q 2007 |
|--|---------|
| Interest income | 2,063 |
| Interest expense | 1,380 |
| Net interest income | 683 |
| Provision for possible loan losses | 126 |
| Net interest income after provision | 557 |
| Fees and commissions income | 965 |
| Foreign exchange gains, net | 69 |
| Gain on securities, net | 0 |
| Other non-interest income | 41 |
| o/w income from provisions on loans before acquisition | 0 |
| Total non-interest income | 1,075 |
| Fees and commissions expense | 218 |
| Personnel expenses | 446 |
| Depreciation | 96 |
| Other non-interest expenses | 345 |
| Total non-interest expense | 1,106 |
| Income before income taxes | 525 |
| Income taxes | 27 |
| Deferred taxes | 0 |
| After tax profit | 498 |
| | |
| Total income (with net fees) | 1,540 |
| Operating cost | 888 |
| Adjusted cost of risk | 126 |
| Cost/income ratio | 57.7% |

There were no available market share data for 1Q 2007. At the end of last year, CKB disposed of 41.5% and 43.5% of the retail and corporate deposit market, and reached a market share of 27.4% and 44.3% in retail and corporate lending, respectively. The bank owned 38.3% of total assets of Montenegrin banking system.

CKB had more than 89 thousands customers on March 31, 2007, among them retail number of customers reached 85 thousands and there were 3,500 corporate clients. Number of issued cards amounted to 160 thousands, number of credit cards stood at 12 thousands pieces.

The Bank operated 33 branches, 66 ATM and 1,396 POS. Number of employees was 320 on March 31, 2007.

MERKANTIL GROUP

The aggregated balance sheet total of Merkantil Group exceeded HUF 337.2 billion on March 31, 2007. Aggregated after tax profit of the Group – after a correction detailed below – reached HUF 2.0 billion, which is an increase of 1.3% over 1Q 2006.

Aggregated, non-consolidated IFRS Balance Sheet:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|------------------------------------|------------|------------|------------|--------|--------|
| Cash and bank | 2,341 | 9,305 | 3,880 | -58.3% | 65.7% |
| Placements with other banks | 4,378 | 744 | 2,342 | 214.6% | -46.5% |
| Financial assets at fair value | 1,729 | 4,833 | 6,563 | 35.8% | 279.5% |
| Trading securities | 0 | 0 | 0 | = | - |
| Gross loans | 247,318 | 252,984 | 256,875 | 1.5% | 3.9% |
| Provisions | -16,543 | -16,801 | -17,792 | 5.9% | 7.6% |
| Net loans | 230,776 | 236,183 | 239,083 | 1.2% | 3.6% |
| Investments | 2,210 | 2,426 | 2,426 | 0.0% | 9.8% |
| Securities held-to-maturity | 1,898 | 1,403 | 1,403 | 0.0% | -26.1% |
| Intangible assets | 6,736 | 7,834 | 8,312 | 6.1% | 23.4% |
| Other assets | 52,035 | 71,444 | 73,208 | 2.5% | 40.7% |
| o/w: Receivables due to leasing | 42,179 | 62,652 | 62,108 | -0.9% | 47.2% |
| ASSETS | 302,103 | 334,173 | 337,215 | 0.9% | 11.6% |
| Liabilities to credit institutions | 224,170 | 254,939 | 251,693 | -1.3% | 12.3% |
| Deposits from customers | 6,552 | 6,250 | 8,904 | 42.5% | 35.9% |
| Issued securities | 34,369 | 30,892 | 31,292 | 1.3% | -9.0% |
| Other liabilities | 11,369 | 10,608 | 12,376 | 16.7% | 8.9% |
| Subordinated loans | 600 | 1,700 | 1,700 | 0.0% | 183.3% |
| LIABILITIES | 277,060 | 304,389 | 305,966 | 0.5% | 10.4% |

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|-------|-------|
| TOTAL SHAREHOLDERS' EQUITY | 25,043 | 29,783 | 31,250 | 4.9% | 24.8% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 302,103 | 334,173 | 337,215 | 0.9% | 11.6% |

Aggregated, non-consolidated total assets of Merkantil Group increased by 0.9% to HUF 337.2 billion during 1Q 2007. Asset volume of Merkantil Car continued to shrink, but this was counterbalanced by the asset-growth in Merkantil Bank, other Group Members kept their previous positions. Comparing to 1Q 2006 total assets of the Group rose by 11.6%.

Merkantil Group's total gross volume expanded by HUF 9.6 billion, by +3.9% to HUF 256.9 billion in the first quarter of the year. Provisions grew somewhat faster (+5.9% q-o-q, 7.6% y-o-y). The growth of qualified loans also exceeded the increase of total loans (+2.0% q-o-q, +6.5 y-o-y), but it is a result of Merkantil Bank's and Car's prudent provisioning policy under which FX loans and dealer finances are classified as 'to-be-monitored' even if there are no signs of deteriorating credit quality. Proportion of NPL did not change in Merkantil Bank in the last three months (4.9%), but increased in Merkantil Car (from 14.1% to 16.2%).

Members of Merkantil Group managed to increase their aggregated car-financing portfolio by 3.0%, which amounted to HUF 234.3 billion as at March 31, 2006. This dynamism slightly exceeds that of the Members of Hungarian Leasing Associations which was only 2% in 1Q 2007. Number of contracts (191.2 thousands on March 31, 2007) rose only by 0.9%, thus average loan per car grew from HUF 1.200 million to HUF 1.225 million.

Loan volume from new contracts in the first quarter was approx. the same as in 4Q 2006 (HUF 24.6 billion), but expanded significantly, by 30.3% comparing to the first three months in last year. Number of new contracts was 11.800, by 560 pieces more than in 4Q 2006 and by 910 more than in 1Q 2006. New contracts were denominated almost entirely in FX: number of new HUF-loans was a merely 96 among the 11.800.

Beside the loan portfolio, leasing and renting claims accounted as "other assets" remained unchanged (with HUF 62.1 b), comparing to March 2006 the increase was 47.2%.

The Group's aggregated equity reached HUF 31.3 billion (+5.0% q-o-q, +24.8%).

Aggregated, non-consolidated IFRS P&L⁸ of Merkantil Group:

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-0-Y |
|---|---------|---------|---------|---------|---------|
| Interest income | 7,759 | 10,498 | 11,080 | 5.5% | 42.8% |
| Interest expense | 2,059 | 3,550 | 4,185 | 17.9% | 103.3% |
| Net interest income | 5,700 | 6,948 | 6,895 | -0.8% | 21.0% |
| Net interest income (without swaps) | 4,278 | 4,437 | 4,513 | 1.7% | 5.5% |
| Provision for possible loan losses | 1,275 | 452 | 1,010 | 123.5% | -20.8% |
| Net interest income after provision | 4,425 | 6,497 | 5,885 | -9.4% | 33.0% |
| Fees and commissions income | 403 | 475 | 458 | -3.6% | 13.6% |
| Foreign exchange gains, net | -809 | -1,473 | -1,451 | -1.5% | 79.4% |
| Gain on securities, net | 0 | 0 | 0 | | |
| Other non-interest income | 1,012 | 1,954 | 711 | -63.6% | -29.8% |
| Total non-interest income | 606 | 956 | -282 | -129.5% | -146.5% |
| Fees and commissions expense | 878 | 903 | 1,214 | 34.4% | 38.4% |
| Personnel expenses | 604 | 554 | 647 | 16.8% | 7.2% |
| Depreciation | 79 | 157 | 156 | -0.4% | 96.4% |
| Other non-interest expenses | 1,291 | 2,877 | 1,168 | -59.4% | -9.5% |
| Total non-interest expense | 2,852 | 4,491 | 3,185 | -29.1% | 11.7% |
| Income before income taxes | 2,179 | 2,961 | 2,418 | -18.4% | 10.9% |
| Income taxes | 494 | 1,132 | 558 | -50.7% | 13.0% |
| Deferred taxes | -22 | 14 | -7 | -152.7% | -66.4% |
| After tax profit | 1,685 | 1,843 | 1,866 | 1.3% | 10.7% |
| | | | | %-point | %-point |
| Total income (with net fees) | 5,429 | 7,001 | 5,399 | -22.9% | -0.6% |
| Operating cost | 1,974 | 3,588 | 1,971 | -45.1% | -0.2% |
| Cost/income ratio | 36.4% | 51.2% | 36.5% | -14.7% | 0.1% |
| Net interest margin (before provisioning) | 8.21% | 8.08% | 8.22% | 0.14% | 0.00% |
| | | | | | |

⁸ P&L data were adjusted by the amount of dividend paid by Merkantil Car to Merkantil Bank in the volume of HUF 2,850 million. The decrease in shareholders' equity was driven by the reduction in retained earnings caused by dividend payment. The table showing the group members one-by-one contains the non-adjusted figures of the companies.

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|-------|--------|
| Net interest margin (before provisioning and swaps) | 6.16% | 5.16% | 5.38% | 0.22% | -0.78% |
| ROA | 2.43% | 2.14% | 2.22% | 0.08% | -0.20% |
| ROE | 28.2% | 25.5% | 24.5% | -1.1% | -3.7% |

In 1Q 2007 Merkantil Car paid off – from its retained earnings – dividends of HUF 2.85 billion to Merkantil Bank, and HUF 150 million to Merkantil Bérlet. These dividends do not influence the consolidated profit, but would distort significantly the aggregated, non-consolidated P&L of Merkantil Group, therefore we adjusted them. With these dividends Merkantil Groups aggregated after tax profit would be HUF 4.9 billion, without the dividends after tax profit was only HUF 1.9 billion (+1.3% q-o-q, +10.7% y-o-y).

The accounting adjustments of swaps, through which Merkantil Bank covers its FX-positions stemming from FX lending activities, continued to distort the P&L of the Merkantil Group. On the "spot-leg" of the CHF/HUF and CHF/EUR FX-swaps Merkantil Bank "suffered" a significant foreign exchange loss, which was, however, counterbalanced by interest income gains from the "forward leg" of the swaps. Thus swaps are (and will be) basically neutral for the bottom line profit of the Group, but can cause significant volatility in net interest earnings.

As a result of higher interest income (+5.5% q-o-q) and higher interest expenditures (+17.8% q-o-q), net interest income decreased to HUF 6.9 billion (-0.7% q-o-q). However, without swaps the growth of net interest income would be positive: +1.7%. Net interest margin without swaps improved by 22 bps to 5.38% (-78 bps y-o-y).

Non-interest revenues decreased significantly and became negative comparing either to 4Q or 1Q 2006 (after the adjustment of the dividends). Non-interest expenses also shrinked by 29.1% related to the last quarter of the previous year, but grew by 11.7% compared to 1Q 2006. Non-interest revenues and expenses decreased because in this quarter there were no intra-group transfers of financial assets unlike in 4Q 2006.

Main IFRS financial data of Merkantil Group members on March 31, 2007 and 1Q 2007°:

Balance sheet:

| HUF mn | Merkantil Bank | Merkantil Car | Merkantil Lease | Other Merkantil subsidiaries* | Aggregated |
|--|-------------------|---------------|--------------------|-------------------------------------|------------|
| Cash and bank | 634 | 1,459 | 773 | 1,014 | 3,880 |
| Placements with other banks | 2,342 | 0 | 0 | 0 | 2,342 |
| Financial assets at fair value | 6,563 | 0 | 0 | 0 | 6,563 |
| Trading securities | 0 | 0 | 0 | 0 | 0 |
| Gross loans | 198,811 | 58,056 | 0 | 7 | 256,875 |
| Provisions | -9,263 | -8,529 | 0 | 0 | -17,792 |
| Net loans | 189,548 | 49,528 | 0 | 7 | 239,083 |
| Investments | 1,631 | 718 | 21 | 56 | 2,426 |
| Securities held-to-maturity | 1,403 | 0 | 0 | 0 | 1,403 |
| Intangible assets | 507 | 12 | 2,336 | 5,457 | 8,312 |
| Other assets | 8,603 | 18,107 | 33,720 | 12,777 | 73,208 |
| ASSETS | 211,231 | 69,825 | 36,849 | 19,311 | 337,215 |
| Liabilities to credit institutions | 141,611 | 60,216 | 34,579 | 15,287 | 251,693 |
| Deposits from customers | 8,227 | 678 | 0 | 0 | 8,904 |
| Issued securities | 31,292 | 0 | 0 | 0 | 31,292 |
| Other liabilities | 4,991 | 4,426 | 815 | 2,145 | 12,376 |
| Subordinated loans | 1,700 | 0 | 0 | 0 | 1,700 |
| LIABILITIES | 187,820 | 65,319 | 35,394 | 17,433 | 305,966 |
| TOTAL SHAREHOLDERS' EQUITY | 23,411 | 4,506 | 1,455 | 1,878 | 31,250 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 211,231 | 69,825 | 36,849 | 19,311 | 337,215 |

P&L:

| HUF mn | Merkantil Bank | Merkantil Car | Merkantil Lease | Other Merkantil subsidiaries* | Aggregated |
|---------------------|-------------------|------------------|--------------------|-------------------------------------|------------|
| Interest income | 7,866 | 2,216 | 774 | 224 | 11,080 |
| Interest expense | 2,630 | 501 | 857 | 197 | 4,185 |
| Net interest income | 5,236 | 1,715 | -83 | 27 | 6,895 |

⁹ Non-adjusted data

-

| HUF mn | Merkantil Bank | Merkantil Car | Merkantil Lease | Other Merkantil subsidiaries* | Aggregated |
|-------------------------------------|-------------------|------------------|--------------------|-------------------------------------|------------|
| Provision for possible loan losses | 857 | 152 | 0 | 0 | 1,010 |
| Net interest income after provision | 4,378 | 1,563 | -83 | 27 | 5,885 |
| Fees and commissions income | 220 | 238 | 0 | 0 | 458 |
| Foreign exchange gains, net | -1,469 | 16 | 4 | -2 | -1,451 |
| Gain on securities, net | 0 | 0 | 0 | 0 | 0 |
| Other non-interest income | 3,034 | 59 | 412 | 205 | 3,711 |
| Total non-interest income | 1,785 | 313 | 416 | 203 | 2,718 |
| Fees and commissions expense | 985 | 209 | 20 | 1 | 1,214 |
| Personnel expenses | 443 | 138 | 21 | 46 | 647 |
| Depreciation | 21 | 1 | 96 | 38 | 156 |
| Other non-interest expenses | 670 | 320 | 52 | 125 | 1,168 |
| Total non-interest expense | 2,119 | 668 | 189 | 210 | 3,185 |
| Income before income taxes | 4,045 | 1,209 | 143 | 20 | 5,418 |
| Income taxes | 272 | 279 | -1 | 2 | 551 |
| Deferred taxes | 0 | 0 | -6 | -2 | -7 |
| After tax profit | 3,774 | 929 | 145 | 19 | 4,866 |

On March 31, 2007 **Merkantil Bank** had total assets of HUF 211.2 billion (+6.2% q-o-q, +33.4% y-o-y), and IFRS after-tax profits of HUF 3.8 billion with paid-off dividends, but only of HUF 923.6 million without the dividends (-34.4% q-o-q, -26.2% y-o-y). This result without dividends is much smaller than in the previous quarters; however comparison is very difficult because of the transfers of financial assets in the previous periods.

Within total assets outstanding balance of car loans reached HUF 167.8 billion, an increase of 9.1% q-o-q (+53.5% y-o-y). Number of FX-linked contracts grew by more than 41 thousands, while HUF-based contracts lagged behind 1Q 2006 figures by 11.5 thousands. The volume of HUF-based loans originated amounted to HUF 13.9 billion representing a mere 8.3% of total car loans.

Within the loan portfolio the NPL portion remained 4.9%; at the same time in line with the Bank's prudent monitoring policy, due to the growing volume of FX-linked loans, qualified loan volume increased slightly from 88.1% to 89.2%. Coverage ratio for NPL rose to 80.6% (4Q 2006: 79.9%, 1Q 2006: 73.6%).

On the liability side 'Stabil' and 'Mobil' deposits represented HUF 31.3 billion and c/a deposits HUF 5.5 billion, respectively. The rest of the asset side financing needs was covered by interbank liabilities (HUF 141.6 billion), bulk of which has been provided by OTP Bank. Compared to 4Q 2006 Merkantil Bank's shareholders' equity grew by 16.8% to HUF 23.4 billion because of the paid-off dividends.

Net interest income before provision and without swaps exceeded HUF 2.9 billion (+18.3% q-o-q, 36.8% y-o-y). This is not surprising because of the lending volume growth. Net interest margin without swaps improved by 72 bps to 5.57% (-9 bps y-o-y). The cost to income ratio – without the paid-off dividends – improved significantly to 35.6% from 40.8% one quarter earlier. ROA was 1.80% and ROE 17.0% in 2007 (versus 3.39 and 32.5% in 1Q 2006).

IFRS total assets of **Merkantil Car** dropped from HUF 107.0 billion (1Q 2006) to HUF 69.9 billion at the end of December 2006, after-tax profit of the period reached HUF 929.4 million (+129.5% y-o-y). The latter was caused by reduction of provisioning cost on the one hand, and by the fact, that there was no transfer of financial assets in this quarter to Merkantil Bank, on the other. The Company had 70,375 car-financing contracts compared to 92.5 thousands on March 31, 2006. This tendency is in line with prior business plans, according to which Merkantil Bank became responsible for all new FX car-loans, whereas Merkantil Car merely continues to manage its previous FX deals.

The net volume of car-leasing and loans declined by 13.7% and reached HUF 58.0 billion over the previous quarter. The company's shareholders' equity dropped by 24.8% to HUF 4.5 billion since March 31, 2006.

Cost to income ratio grew to 25.2% (-23.2%-points y-o-y), while the ROA stood at 5.00%; and ROE at 67.1% in 2007.

Total assets of **Merkantil Bérlet** remained unchanged (HUF 36.9 billion -0.9% q-o-q). After tax profit was HUF 144.8 billion (-35.9% q-o-q).

Other Merkantil Group members (NIMO 2002 Ltd and SPLC project companies) operating primarily in real estate leasing – hold total assets of HUF 19.3 billion on March 31, 2007. Contribution of these companies to the Group's earnings remained negative: their aggregated loss before tax accounted for HUF 18.5 million in 2006.

OTP GARANCIA INSURANCE

OTP Garancia Insurance pre-tax profit for 1Q 2007 reached HUF 2 billion, which was more than twice as big as in 4Q 2006. Premium income was 16.7% higher than in previous quarter and accounted for HUF 18.2 billion (4Q 2006: HUF 15.6 billion).

OTP Garancia Insurance market position weakened somewhat in 1Q: it slipped to the fifth biggest company in terms of total premium income with 8.3% market share, while in the life business now it is ranked as No.5 with 8.9% of total market. In non-life business the company gained No.3 position with 7.8% of markets.

Main components of OTP Garancia's balance sheet (IFRS):

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|--------|----------|
| Cash and bank | 32 | 4,013 | 5,933 | 47.8% | 18675.6% |
| Trading securities | 146,302 | 164,883 | 139,936 | -15.1% | -4.4% |
| Investments | 8,646 | 11,504 | 11,619 | 1.0% | 34.4% |
| Intangible assets | 3,533 | 3,711 | 3,754 | 1.2% | 6.3% |
| Other assets | 5,932 | 5,144 | 6,248 | 21.5% | 5.3% |
| ASSETS | 164,444 | 189,323 | 195,687 | 3.4% | 19.0% |
| Insurance reserves | 139,090 | 161,671 | 165,416 | 2.3% | 18.9% |
| Other liabilities | 6,509 | 4,817 | 10,880 | 125.9% | 67.2% |
| LIABILITIES | 145,599 | 166,489 | 176,296 | 5.9% | 21.1% |
| TOTAL SHAREHOLDERS' EQUITY | 18,845 | 22,834 | 19,390 | -15.1% | 2.9% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 164,444 | 189,323 | 195,687 | 3.4% | 19.0% |

Total assets grew by 3.4% y-o-y reaching HUF 195.7 billion at the end of March 2007 versus HUF 189.3 billion in 4Q 2006.

Insurance technical reserves were at HUF 165.4 billion, of which increase in 1Q 2007 exceeded HUF 3.7 billion. Reserves of unit linked policies grew by HUF 1.8 billion (+1.4% q-o-q) and reached HUF 123.1 billion (a yearly growth of HUF 19 billion, +18.2%).

Shareholders' equity reached HUF 19.4 billion, a level being by 15.1% lower q-o-q, but higher by 2.9% y-o-y. The company meets excess solvency requirements of the Hungarian regulations.

Main components of OTP Garancia's P&L account (IFRS):

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|------------------------------|----------|----------|----------|---------|--------|
| Interest income | 1,773.7 | 3,443.0 | 3,026.8 | -12.1% | 70.6% |
| Interest expense | 0.1 | 0.3 | 0.2 | -30.9% | 44.1% |
| Net interest income | 1,773.6 | 3,442.7 | 3,026.6 | -12.1% | 70.6% |
| Fees and commissions income | 460.4 | 786.2 | 484.1 | -38.4% | 5.1% |
| Foreign exchange gains, net | -1.2 | 35.2 | -4.8 | -113.5% | 297.2% |
| Gain on securities, net | 1,816.7 | 195.9 | 162.5 | -17.0% | -91.1% |
| Insurance premiums | 19,296.0 | 15,588.4 | 18,197.3 | 16.7% | -5.7% |
| Life | 11,506.7 | 9,131.8 | 9,737.8 | 6.6% | -15.4% |
| Non-life | 7,789.3 | 6,456.6 | 8,459.5 | 31.0% | 8.6% |
| Other non-interest income | 248.3 | 29.8 | 527.6 | 1668.6% | 112.5% |
| Total non-interest income | 21,820.2 | 16,635.5 | 19,366.8 | 16.4% | -11.2% |
| Fees and commissions expense | 1,353.7 | 1,445.5 | 1,050.1 | -27.4% | -22.4% |
| Personnel expenses | 2,013.9 | 2,556.2 | 2,214.7 | -13.4% | 10.0% |
| Depreciation | 140.6 | 157.8 | 169.6 | 7.5% | 20.7% |
| Insurance expenses | 15,423.5 | 13,448.9 | 14,771.4 | 9.8% | -4.2% |
| Life | 11,738.7 | 9,659.5 | 9,929.9 | 2.8% | -15.4% |
| Non-life | 3,684.8 | 3,789.4 | 4,841.5 | 27.8% | 31.4% |
| Other non-interest expenses | 1,944.0 | 1,470.9 | 1,734.3 | 17.9% | -10.8% |
| Total non-interest expense | 20,875.7 | 19,079.4 | 19,940.1 | 4.5% | -4.5% |
| Income before income taxes | 2,718.1 | 998.9 | 2,453.3 | 145.6% | -9.7% |
| Income taxes | 412.8 | 141.9 | 490.7 | 245.7% | 18.8% |
| Deferred taxes | 0.0 | -80.0 | 0.0 | | |
| After tax profit | 2,305.3 | 936.9 | 1,962.7 | 109.5% | -14.9% |

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|----------------------|---------|---------|---------|---------|---------|
| Net insurance result | 3,872 | 2,140 | 3,426 | 60.1% | -11.5% |
| | | | | %-point | %-point |
| ROA | 5.73% | 2.02% | 4.08% | 2.06% | -1.66% |
| ROE | 45.9% | 17.6% | 37.2% | 19.6% | -8.7% |

During 1Q 2007 insurance premium reached HUF 18.2 billion, a quarterly improvement of 16.7%, but a yearly decline of 5.7%. Insurance expenses amounted to HUF 14.8 billion, growing by 9.8% q-o-q, but being lower by 4.2% y-o-y. The net insurance result (reserves) was HUF 3.4 billion, by 60.1% higher q-o-q. Net premiums in life and banking insurance reached HUF 9.7 billion; insurance premiums in non-life segment amounted to HUF 8.5 billion. Insurance damages in the non-life business grew by 20.2%, and by 41.8% in the life-business, respectively, thus their total amount reached HUF 11 billion in 1Q.

The combined ratio in 1Q 2007 was 93.66%, with 93.95% in life insurance and 93.32% in non-life business.

In 1Q the Company accumulated HUF 1,963 million earnings after tax, by 14.9% less than a year ago, but by 109.5% higher q-o-q. The reason for the yearly decline is that in 1Q 2006 earnings also included revenues from securities transactions, whereas the q-o-q improvement was the result of lower payment after damages and better than expected insurance expenses.

Combined ratio of OTP Garancia (life&non-life total):

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|-------------------------------|---------|---------|---------|---------|---------|
| Damages | -7,320 | -7,781 | -10,864 | 39.6% | 48.4% |
| Expenses | -4,484 | -5,079 | -4,208 | -17.1% | -6.2% |
| Changes in insurance reserves | -7,974 | -5,158 | -3,745 | -27.4% | -53.0% |
| Gross premium income | 19,296 | 15,588 | 18,197 | 16.7% | -5.7% |
| Result of investments | 1,482 | 2,538 | 1,774 | -30.1% | 19.7% |
| | | | | %-point | %-point |
| Combined ratio (%) | 94.82% | 99.30% | 93.66% | -5.64% | -1.16% |

The Company had a network of 170 branches and – together with OTP Bank's own network – through its agents (3,833 people) distributes its products. By the end of 1Q the Company had a total staff of 2,537 people, by 73 less than in 4Q 2006.

Foreign insurance companies belonging to OTP Garancia Insurance (OTP Garancia zivotna poistovna, a.s. and OTP Garancia poistovna, a.s. in Slovakia, DSK Garancia Life Insurance Co. AD and DSK Garancia Insurance Co. AD in Bulgaria, and OTP Garancia Asigurari S.A, in Romania) had a total loss of HUF 273 million in 1Q 2007.

Main components of foreign insurance companies' balance sheets and P&L accounts (IFRS)

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|--------|--------|
| Cash and bank | 1,260 | 1,505 | 265 | -82.4% | -78.9% |
| Trading securities | 573 | 1,400 | 2,963 | 111.7% | 417.6% |
| Investments | 2 | 2 | 2 | 1.0% | 1.2% |
| Intangible assets | 381 | 470 | 452 | -3.8% | 18.7% |
| Other assets | 616 | 1,095 | 1,890 | 72.7% | 206.8% |
| ASSETS | 4,627 | 8,506 | 9,669 | 13.7% | 109.0% |
| Insurance reserves | 1,033 | 1,325 | 1,673 | 26.2% | 62.0% |
| Other liabilities | 436 | 1,141 | 972 | -14.8% | 122.9% |
| LIABILITIES | 1,469 | 2,466 | 2,645 | 7.2% | 80.0% |
| TOTAL SHAREHOLDERS' EQUITY | 3,158 | 6,040 | 7,024 | 16.3% | 122.4% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 4,627 | 8,506 | 9,669 | 13.7% | 109.0% |

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|------------------------------|---------|---------|---------|--------|-------|
| Net interest income | 33.6 | 42.8 | 66.9 | 56.4% | 98.8% |
| Fees and commissions income | 9.5 | 37.7 | 10.9 | -71.1% | 15.1% |
| Foreign exchange gains, net | -0.5 | -4.5 | -0.9 | -80.5% | 72.7% |
| Gain on securities, net | 0.0 | 40.7 | 51.4 | 26.3% | |
| Insurance premiums | 718.7 | 782.7 | 762.4 | -2.6% | 6.1% |
| Other non-interest income | 12.6 | 99.1 | 12.2 | -87.7% | -3.3% |
| Total non-interest income | 740.2 | 955.7 | 835.9 | -12.5% | 12.9% |
| Fees and commissions expense | 97.6 | 203.4 | 146.3 | -28.1% | 49.8% |
| Personnel expenses | 148.6 | 204.1 | 240.1 | 17.6% | 61.5% |
| Depreciation | 24.5 | 33.7 | 34.4 | 2.2% | 40.2% |
| Insurance expenses | 472.1 | 449.8 | 551.9 | 22.7% | 16.9% |
| Other non-interest expenses | 143.2 | 428.7 | 202.8 | -52.7% | 41.7% |

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|----------------------------|---------|---------|---------|--------|--------|
| Total non-interest expense | 886.2 | 1,319.7 | 1,175.5 | -10.9% | 32.7% |
| Income before income taxes | -112.3 | -321.2 | -272.7 | -15.1% | 142.8% |
| After tax profit | -116.2 | -321.5 | -272.7 | -15.2% | 134.8% |

OTP Garancia poist'ovna, a.s. had a gross fee revenue of HUF 240 million in 2007. The company posted negative result of HUF 6.3 million.

OTP Garancia zivotna poist'ovna, a.s., in 2007 the life insurance company posted a negative result of HUF 19.7 million, after having a fee revenue of HUF 48.6 million.

DSK Garancia Life The company's insurance revenue amounted to HUF 120 million and posted a result of HUF 34.5 million after tax in 1Q 2007.

DSK Garancia Insurance The company's fee income reached HUF 81 million in 1Q 2007 and posted result of HUF 3.2 million.

OTP Garancia Asigurari Insurance revenues reached HUF 272 million and the Company posted a negative result HUF 284 million in 2007.

OTP FUND MANAGEMENT

IFRS pre-tax profit of OTP Fund Management for 1Q 2007 was HUF 1.7 billion. After tax profit reached HUF 1.3 billion, an increase of 25.9% over the base period 2006. Total assets exceeded HUF 9.8 billion and shareholders' equity was close to HUF 5 billion.

Main components of OTP Fund Management's balance sheet and profit and loss accounts (IFRS):

Balance sheet:

| HUF mn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--|------------|------------|------------|---------|--------|
| Cash and bank | 8 | 1 | 38 | 3117.0% | 403.9% |
| Trading securities | 2,303 | 11,512 | 6,620 | -42.5% | 187.5% |
| Investments | 6,078 | 763 | 763 | 0.0% | -87.5% |
| Intangible assets | 33 | 32 | 30 | -5.0% | -8.8% |
| Other assets | 1,386 | 2,485 | 2,378 | -4.3% | 71.6% |
| ASSETS | 9,807 | 14,792 | 9,829 | -33.6% | 0.2% |
| LIABILITIES | 1,987 | 2,979 | 4,879 | 63.8% | 145.6% |
| TOTAL SHAREHOLDERS' EQUITY | 7,820 | 11,813 | 4,950 | -58.1% | -36.7% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 9,807 | 14,792 | 9,829 | -33.6% | 0.2% |

P&L:

| HUF mn | 1Q 2006 | 4Q 2006 | 1Q 2007 | Q-o-Q | Y-o-Y |
|------------------------------|---------|---------|---------|---------|---------|
| Net interest income | 0 | 18 | 0 | -98.8% | |
| Fees and commissions income | 2,863 | 3,114 | 2,938 | -5.7% | 2.6% |
| Foreign exchange gains, net | 0 | -2 | 1 | -154.1% | -864.5% |
| Gain on securities, net | 45 | 26,691 | 196 | -99.3% | 330.2% |
| Other non-interest income | 3 | 1 | 5 | 759.0% | 65.1% |
| Total non-interest income | 2,911 | 29,803 | 3,139 | -89.5% | 7.8% |
| Fees and commissions expense | 1,371 | 1,326 | 1,143 | -13.8% | -16.6% |
| Personnel expenses | 87 | 82 | 104 | 27.0% | 20.0% |
| Depreciation | 4 | 6 | 4 | -22.4% | 0.1% |
| Other non-interest expenses | 196 | 22,388 | 225 | -99.0% | 14.3% |
| Total non-interest expense | 1,659 | 23,802 | 1,476 | -93.8% | -11.0% |
| Income before income taxes | 1,253 | 6,019 | 1,663 | -72.4% | 32.8% |
| Income taxes | 196 | 4,113 | 333 | -91.9% | 70.1% |
| After tax profit | 1,057 | 1,906 | 1,331 | -30.2% | 25.9% |
| | | | | %-point | %-point |
| Total income (with net fees) | 1,540 | 28,495 | 1,997 | -93.0% | 29.6% |
| Operating cost | 288 | 22,476 | 333 | -98.5% | 15.8% |
| Cost/income ratio | 18.7% | 78.9% | 16.7% | -62.2% | -2.0% |
| ROA | 39.6% | 56.2% | 43.2% | -13.0% | 3.6% |
| ROE | 46.8% | 70.3% | 63.5% | -6.8% | 16.7% |

In the first quarter of 2007 total assets of OTP Fund Management (HUF 9.8 billion) declined by 33.6% q-o-q, but remained unchanged y-o-y. Within total assets the weight of securities changed significantly for two reasons: in the last fall 2006 Fund Management sold 4.5 million own shares through the ICES (Income Certificates Exchangeable for Shares) transaction. Big portion of the gain stemming from the sale has been transferred to OTP Bank, whereas the remaining app. HUF 4.6 billion has been invested into securities. Thus the volume of trading securities grew somewhat and reached HUF 11.5 billion at the end of 1Q 2007.

After the 2006 profit the Company paid HUF 6.6 billion dividend to OTP Bank and HUF 0.3 billion to Concordia Ltd. There were two sources of dividend payment: the release of earning reserves and the above mentioned sale of securities. The remaining portion of dividend (HUF 1.2 billion) is going to be paid in 2Q, until then it will be booked as other obligations within the balance sheet.

In 1Q Fund Management realized a pre-tax profit of HUF 1.7 billion (-72.4% q-o-q, +32.8% y-o-y), after tax earnings increased by 25.9% y-o-y. Disregarding the one-off earning effect of the ICES transaction, the Company would have a pre-tax profit of HUF 1.4 billion over which the 1Q earning growth would be 17.4%.

Fees and commission income accounted for HUF 2.8 billion (-5.7% q-o-q; + HUF 75 million y-o-y). In 1Q fund management fees reached HUF 2 billion against HUF 2.2 billion in 4Q 2006; it represents an average 1.39% fee on assets under management (2006 4Q: 1.47%). Non-interest revenues were significantly influenced by the price gain stemming from the ICES transaction. Disregarding this effect, non-interest revenues decreased by 3.8% q-o-q (in 4Q 2006 they comprised HUF 3,263 million), but grew by 7.8% y-o-y. Non-interest expenditures amounted to HUF 1.5 billion, without the distortion effect of the ICES transaction they declined by 20.8% q-o-q and 11% y-o-y, respectively. The cost to income ratio of the company dropped to 16.7%, by 200 bps lower than in the base period.

In 1Q OTP Fund Management realised 43.2% return on assets, while return on equity was 63.5%.

Net asset value of OTP Funds according to main categories:

| HUF bn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--------------------|------------|------------|------------|-------|--------|
| Money Market Funds | 88.3 | 196.3 | 220.3 | 12.2% | 149.4% |
| Bond Funds | 399.0 | 145.2 | 139.8 | -3.7% | -65.0% |
| Equity Funds | 104.2 | 140.7 | 143.7 | 2.1% | 37.9% |
| Mixed Funds | 11.4 | 14.2 | 26.2 | 84.4% | 130.3% |
| Guaranteed Funds | 11.5 | 36.8 | 37.0 | 0.4% | 220.7% |
| Other Funds | 0.0 | 10.1 | 11.9 | 18.1% | |
| Total | 614.5 | 543.3 | 578.9 | 6.5% | -5.8% |

In 1Q 2007 the total wealth under management in Hungary reached HUF 2,618,5 billion (+3.2% q-o-q; +26% y-o-y) of which the managed securities portfolio grew to HUF 2,060,7 billion (+5.1% q-o-q; +23% y-o-y). As for the net flows, money market funds, equity funds and guaranteed funds enjoyed growing popularity amongst clients, while bond funds continued suffering.

The net asset value of the funds managed by OTP Fund Management stood at HUF 543.3 billion at the end of March 2007; the quarterly growth of 6.5% exceeded the dynamism of the market. In line with market trends the most significant volume was managed under money market funds, they grew by 12.2% q-o-q over HUF 196.3 billion in 4Q 2006, but mixed funds and equity fund also gained floor. The position of the bond funds remained unfavourable, their volume decreased by HUF 5.4 billion (-3.7% q-o-q) over the last period, while the domestic bond funds pocketed a net inflow of HUF 2 billion. Net asset value of OPTIMA Fund comprised 22.6% of total value under management versus 25.1% a year ago. At the same time a significant volume of assets were repositioned into the Money Market Fund, as a result its net asset value reached HUF 207 billion, which was 10.5% higher than a quarter earlier. The company's market share grew by 0.4% q-o-q and reached 28.1%.

Evolution of Assets under Management:

| HUF bn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|----------------------------|------------|------------|------------|-------|-------|
| OTP Investment Funds | 614.5 | 543.3 | 578.9 | 6.5% | -5.8% |
| Pension Funds | 436.8 | 518.6 | 544.5 | 5.0% | 24.7% |
| o/w OTP Funds | 426.3 | 507.6 | 533.3 | 5.1% | 25.1% |
| OTP Private Pension Fund | 341.8 | 412.4 | 435.3 | 5.5% | 27.3% |
| OTP Voluntary Pension Fund | 81.0 | 90.6 | 93.1 | 2.7% | 14.8% |
| OTP Quantum Pension Fund | 0.4 | 0.6 | 0.7 | 4.9% | 48.1% |
| OTP Health Care Fund | 3.0 | 3.9 | 4.3 | 12.2% | 43.9% |
| Other pension funds | 10.5 | 11.1 | 11.2 | 1.5% | 7.1% |

| HUF bn | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|--------------------------------|------------|------------|------------|-------|-------|
| Other Institutional Investors | 115.6 | 134.3 | 158.8 | 18.2% | 37.4% |
| Assets under management, total | 1,166.9 | 1,196.3 | 1,282.3 | 7.2% | 9.9% |

Pension fund assets grew from HUF 518.6 billion to HUF 544.5 billion. Other institutional funds under management increased to HUF 158.8 billion, an increase of 37.4% y-o-y and 18.2% q-o-q, respectively. Total assets under management (incl. pension funds, mutual funds and other type of institutional funds) amounted to HUF 1,282.3 billion (+9.9% y-o-y).

STAFF LEVEL AT OTP GROUP

The closing staff number of the whole group was 28,535 persons as of March 31, 2007, during the first quarter the staff increased by 1,669 persons. Year-on-year growth was 10,246 persons due to the consolidation of CJSC OTP Bank, Investsberbank, CKB, Zepter banka and Kulska banka.

The closing number of OTP Bank staff was 8,204 on March 31, 2007, 35 more than at the end of March, 2006 and 266 persons more than at the end of December 2006. In the first quarter of 2007 the staff in the branch network decreased by 13 people, in the headquarters the number of staff increased by 43 persons.

| | 31/03/2006 | 31/12/2006 | 31/03/2007 | Q-o-Q | Y-o-Y |
|---|------------|------------|------------|-------|--------|
| OTP BANK | | | | | |
| Closing staff (persons) | 7,938 | 8,169 | 8,204 | 0.4% | 3.4% |
| Average staff (persons) | 7,912 | 8,017 | 8,171 | 1.9% | 3.3% |
| Per capita total assets (HUF mn) | 473.7 | 551.7 | 574.2 | 4.1% | 21.2% |
| Per capita profit after tax quarterly (HUF mn) | 5.5 | 6.3 | 6.3 | -1.1% | 14.0% |
| | | | | | |
| OTP GROUP | | | | | |
| Closing staff (persons) | 18,289 | 26,866 | 28,535 | 6.2% | 56.0% |
| Average staff (persons) | 18,065 | 24,535 | 28,098 | 14.5% | 55.5% |
| Per capita consolidated total assets (HUF mn) | 297.7 | 264.2 | 262.2 | -0.8% | -11.9% |
| Per capita consolidated profit after tax quarterly (HUF mn) | 2.6 | 1.7 | 1.8 | 8.7% | -29.7% |

PERSONAL AND ORGANIZATIONAL CHANGES DURING THE FIRST QUARTER OF 2007 AT OTP BANK PLC.

In the first quarter of 2007 Dr. Zoltán Spéder, member of the Board of Directors, Deputy Chairman and Deputy CEO resigned from all of his position within the bank effective from 8 January 2007. The Chairman and CEO appointed Dr. László Urbán as Deputy CEO in charge of the Strategic and Financial Division effective from 15 January.

The appointment of Péter Holtzer as Chairman of the Board of Directors at OTP Fund Management expired on 18 February 2007. The Company's Supervisory Board elected Mr. István Hamecz, former director and chief economist of the National Bank of Hungary, Mr. Péter Simon in charge of regional strategy and business development at OTP Fund Management and Mr. László Gáti in charge of distribution at OTP Fund Management into its members. The appointment of Mr. Hamecz is valid from 1 March 2007, and from 19 February 2007 in case of Mr. Simon and Mr. Gáti, respectively.

There was neither change in the composition of the Supervisory Board and the Board of Directors, nor in the Auditor of OTP Bank.

Budapest, May 14, 2007

OTP Bank Plc.

FINANCIAL DATA

NON-CONSOLIDATED AND CONSOLIDATED IFRS BALANCE SHEET

| 1.1015 - 201. | | OTP Bank | | С | onsolidated | |
|--|------------|------------|--------|------------|-------------|--------|
| in HUF million | 31/03/2007 | 31/03/2006 | change | 31/03/2007 | 31/03/2006 | change |
| Cash, due from banks and balances with the National Bank of Hungary | 201,676 | 515,325 | -60.9% | 282,271 | 551,253 | -48.8% |
| Placements with other banks, net of allowance for possible placement losses | 807,125 | 382,697 | 110.9% | 760,127 | 395,073 | 92.4% |
| Financial assets at fair value through profit and loss | 55,296 | 38,209 | 44.7% | 152,755 | 54,150 | 182.1% |
| Securities held-for-trading | 25,687 | 30,726 | -16.4% | 122,283 | 46,640 | 162.2% |
| Fair value adjustment of derivative financial instruments | 29,609 | 7,483 | 295.7% | 30,472 | 7,510 | 305.8% |
| Securities available-for-sale | 348,715 | 372,212 | -6.3% | 469,185 | 409,117 | 14.7% |
| Loans, net of allowance for possible loan losses | 1,740,036 | 1,522,240 | 14.3% | 4,568,414 | 3,306,367 | 38.2% |
| Accrued interest receivable | 49,894 | 39,667 | 25.8% | 60,415 | 37,988 | 59.0% |
| Investments in subsidiaries | 594,980 | 227,099 | 162.0% | 5,975 | 13,264 | -55.0% |
| Securities held-to-maturity | 759,850 | 508,793 | 49.3% | 522,902 | 269,054 | 94.3% |
| Premises, equipment and intangible assets, net | 101,602 | 105,172 | -3.4% | 507,108 | 249,921 | 102.9% |
| Other assets | 51,367 | 49,058 | 4.7% | 151,471 | 158,627 | -4.5% |
| TOTAL ASSETS | 4,710,541 | 3,760,472 | 25.3% | 7,480,623 | 5,444,814 | 37.4% |
| Due to banks and deposits from the National Bank of Hungary and other banks | 533,280 | 323,916 | 64.6% | 635,637 | 412,107 | 54.2% |
| Deposits from customers | 2,637,547 | 2,547,577 | 3.5% | 4,344,431 | 3,518,178 | 23.5% |
| Liabilities from issued securities | 384,354 | 212,521 | 80.9% | 957,119 | 555,853 | 72.2% |
| Accrued interest payable | 24,846 | 7,520 | 230.4% | 60,204 | 26,519 | 127.0% |
| Other liabilities | 153,695 | 168,854 | -9.0% | 395,457 | 344,111 | 14.9% |
| Subordinated bonds and loans | 293,068 | 48,996 | 498.1% | 295,832 | 48,996 | 503.8% |
| TOTAL LIABILITIES | 4,026,790 | 3,309,384 | 21.7% | 6,688,680 | 4,905,764 | 36.3% |
| SHARE CAPITAL | 28,000 | 28,000 | 0.0% | 28,000 | 28,000 | 0.0% |
| RETAINED EARNINGS AND RESERVES | 656,767 | 473,707 | 38.6% | 821,946 | 570,617 | 44.0% |
| Retained earnings and reserves without earnings | 605,637 | 430,265 | 40.8% | 771,562 | 524,421 | 47.1% |
| Reserves | 583,521 | 410,271 | 42.2% | 618,917 | 509,615 | 21.4% |
| Fair value adjustment of securities available-for-sale and of derivative financial instruments recognised directly through equity | 6,805 | 10,693 | -36.4% | 1,823 | 5,505 | -66.9% |
| Fair value adjustment of share based payments | 15,311 | 9,301 | 64.6% | 15,311 | 9,301 | 64.6% |
| Additional reserve (issued capital element) | | | | 0 | 135,511 | |
| Retained earnings | 51,130 | 43,442 | 17.7% | 50,384 | 46,196 | 9.1% |
| TREASURY SHARES | -1,016 | -50,619 | -98.0% | -63,263 | -60,131 | 5.2% |
| MINORITY INTEREST | | | | 5,260 | 564 | |
| TOTAL SHAREHOLDERS' EQUITY | 683,751 | 451,088 | 51.6% | 791,943 | 539,050 | 46.9% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 4,710,541 | 3,760,472 | 25.3% | 7,480,623 | 5,444,814 | 37.4% |

NON-CONSOLIDATED AND CONSOLIDATED IFRS PROFIT AND LOSS ACCOUNT

| 0 | | | | C | onsolidated | 1 |
|---|---------|---------|--------|---------|-------------|--------|
| in HUF million | 1Q 2007 | 1Q 2006 | change | 1Q 2007 | 1Q 2006 | change |
| Loans | 47,858 | 36,846 | 29.9% | 134,392 | 85,948 | 56.4% |
| Interest income without swap | 46,242 | 36,759 | 25.8% | 132,775 | 85,861 | 54.6% |
| Results of swaps | 1,616 | 87 | | 1,617 | 87 | |
| Placements with other banks | 24,651 | 15,828 | 55.7% | 23,687 | 16,995 | 39.4% |
| Interest income without swap | 8,938 | 3,308 | 170.2% | 5,648 | 3,473 | 62.6% |
| Results of swaps | 15,713 | 12,520 | 25.5% | 18,039 | 13,522 | 33.4% |
| Due from banks and balances with the National Bank of Hungary | 3,196 | 5,832 | -45.2% | 3,473 | 6,208 | -44.1% |
| Securities held-for-trading | 671 | 316 | 112.3% | 2,013 | 457 | 340.5% |
| Securities available-for-sale | 6,029 | 6,686 | -9.8% | 7,983 | 5,328 | 49.8% |
| Securities held-to-maturity | 12,597 | 9,751 | 29.2% | 7,312 | 4,318 | 69.3% |
| Total Interest Income | 95,002 | 75,259 | 26.2% | 178,860 | 119,254 | 50.0% |
| Due to banks and deposits from the National Bank of Hungary and other banks | 15,781 | 18,821 | -16.2% | 18,112 | 18,142 | -0.2% |
| Interest expenses without swap | 4,772 | 1,709 | 179.2% | 6,457 | 2,557 | 152.5% |
| Losses of swaps | 11,009 | 17,112 | -35.7% | 11,655 | 15,585 | -25.2% |
| Deposits from customers | 26,514 | 17,005 | 55.9% | 42,770 | 22,489 | 90.2% |
| Interest expenses without swap | 25,789 | 16,169 | 59.5% | 42,031 | 21,168 | 98.6% |
| Losses of swaps | 725 | 836 | -13.3% | 739 | 1,321 | |
| Liabilities from issued securities | 2,723 | 1,346 | 102.3% | 11,292 | 6,797 | 66.1% |
| Subordinated bonds and loans | 3,658 | 458 | 698.7% | 3,712 | 462 | 703.5% |
| Other entrepreneurs | | | | 37 | 19 | 94.7% |
| Total Interest Expense | 48,676 | 37,630 | 29.4% | 75,923 | 47,909 | 58.5% |
| NET INTEREST INCOME | 46,326 | 37,629 | 23.1% | 102,937 | 71,345 | 44.3% |
| Provision for possible loan losses | 3,457 | 5,478 | -36.9% | 21,233 | 5,875 | 261.4% |
| Provision for possible placement losses | | | | 39 | 0 | |
| Provision for possible loan and placement losses | 3,457 | 5,478 | -36.9% | 21,272 | 5,875 | 262.1% |
| NET INTEREST INCOME AFTER PROVISION FOR POSSIBLE LOAN AND PLACEMENT LOSSES | 42,869 | 32,151 | 33.3% | 81,665 | 65,470 | 24.7% |
| Fees and commissions | 36,980 | 34,504 | 7.2% | 43,869 | 33,486 | 31.0% |
| Foreign exchange gains and losses, net | 1,468 | 6,737 | -78.2% | 2,286 | 5,481 | |
| Gains and losses on securities, net | -208 | -989 | -79.0% | 1,609 | 2,165 | -25.7% |
| Gains and losses on real estate transactions, net | -6 | -4 | 50.0% | 239 | 126 | |
| Dividend income and gains and losses of associated companies | 18,500 | 15,015 | 23.2% | 130 | 156 | -16.7% |
| Insurance premiums | | | | 18,351 | 19,393 | -5.4% |
| Other | 700 | 1,059 | -33.9% | 15,555 | 3,672 | 323.6% |
| Total Non-Interest Income | 57,434 | 56,322 | 2.0% | 82,039 | 64,479 | 27.2% |
| Fees and commissions | 4,560 | 3,808 | 19.7% | 8,599 | 6,257 | 37.4% |
| Personnel expenses | 17,205 | 14,536 | 18.4% | 35,315 | 22,701 | 55.6% |
| Depreciation and amortization | 4,392 | 4,399 | -0.2% | 8,343 | 6,585 | 26.7% |
| Insurance expenses | | | | 15,029 | 15,688 | -4.2% |
| Other | 17,407 | 16,458 | 5.8% | 35,559 | 24,407 | 45.7% |
| Total Non-Interest Expense | 43,564 | 39,201 | 11.1% | 102,845 | 75,638 | 36.0% |
| INCOME BEFORE INCOME TAXES | 56,739 | 49,272 | 15.2% | 60,859 | 54,311 | 12.1% |
| Income taxes | 5,609 | 5,830 | -3.8% | 10,338 | 8,124 | 27.3% |
| INCOME AFTER INCOME TAXES | 51,130 | 43,442 | 17.7% | 50,521 | 46,187 | 9.4% |
| Minority interest | | | | -137 | 9 | |
| NET INCOME | 51,130 | 43,442 | 17.7% | 50,384 | 46,196 | 9.1% |

Number of treasury shares held in the year under review

| | January 1 | March 31 | June 30 | September 30 | December 31 |
|--------------|-----------|-----------|---------|--------------|-------------|
| Company | 22,000 | 120,310 | | | |
| Subsidiaries | 2,098,560 | 2,098,560 | | | |
| TOTAL | 2,120,560 | 2,218,870 | | | |

Changes in the headcount (number of persons) employed by the Bank and the subsidiaries

| | End of reference period | Current period opening | Current period closing |
|--------------|-------------------------|------------------------|------------------------|
| Bank | 7,938 | 8,169 | 8,204 |
| Consolidated | 18,289 | 26,866 | 28,535 |

Senior officers, strategic employees and their shareholding of OTP shares

| Type ¹ | Name | Position | No. of shares held |
|-------------------|--------------------------------|--------------------|--------------------|
| IT | Dr. Sándor Csányi ² | Chairman and CEO | 200,000 |
| IT | Mr. Mihály Baumstark | member | 50,000 |
| IT | Dr. Tibor Bíró | member | 46,000 |
| IT | Mr. Péter Braun | member | 651,905 |
| IT | Dr. István Kocsis | Member | 83,500 |
| IT | Mr. Csaba Lantos | Member, Deputy CEO | 80,116 |
| IT | Dr. Sándor Pintér | Member | 25,350 |
| IT | Dr. Antal Pongrácz | Member, Deputy CEO | 260,000 |
| IT | Dr. László Utassy | Member | 70,000 |
| IT | Dr. József Vörös | Member | 115,000 |
| FB | Mr. Tibor Tolnay | Chairman | 80,580 |
| FB | Dr. Gábor Horváth | Member | 30,000 |
| FB | Mr. Antal Kovács | Member | 40,000 |
| FB | Dr. Gábor Nagy | Member | 130,000 |
| FB | Ms. Klára Vécsei | Member | 3,000 |
| SP | Dr. István Gresa | Deputy CEO | 63,758 |
| SP | Mr. Géza Lenk | Deputy CEO | 100,000 |
| SP | Mr. László Urbán | Deputy CEO | 0 |
| SP | Mr. Ákos Takáts | Deputy CEO | 143,347 |
| SP | Mr. László Wolf | Deputy CEO | 829,640 |
| TOTAL No. o | of shares held by management: | | 3,002,196 |

¹ Employee in strategic position (SP), Board Member (IT), Supervisory Board Member (FB) ² Number of OTP shares owned by Mr. Csányi directly or indirectly: 3,302,000

Ownership structure of OTP Bank Plc.

| | Total equity | | | | | | | | | |
|---|--------------|----------------|-------------|----------------|--------|-------------|--|--|--|--|
| Description of owner | J | anuary 1, 2007 | | March 31, 2007 | | | | | | |
| | % | % | Qty | % | % | Qty | | | | |
| Domestic institution/company | 7.3% | 11.9% | 20,532,012 | 5.4% | 9.0% | 15,061,121 | | | | |
| Foreign institution/company | 86.1% | 79.7% | 241,020,631 | 87.9% | 82.3% | 246,257,349 | | | | |
| Domestic individual | 1.0% | 1.7% | 2,856,043 | 1.9% | 3.3% | 5,444,618 | | | | |
| Foreign individual | 0.0% | 0.0% | 52,842 | 0.0% | 0.0% | 53,756 | | | | |
| Employees, senior officers | 3.0% | 4.9% | 8,391,992 | 2.4% | 3.9% | 6,582,804 | | | | |
| Treasury shares | 0.8% | 0.0% | 2,120,560 | 0.8% | 0.0% | 2,218,870 | | | | |
| Government held owner 4 | 0.3% | 0.5% | 825,921 | 0.1% | 0.1% | 181,482 | | | | |
| International Development Institutions ⁵ | 1.5% | 1.4% | 4,200,000 | 1.5% | 1.4% | 4,200,000 | | | | |
| Other | 0.0% | 0.0% | 0 | 0.0% | 0.0% | 0 | | | | |
| TOTAL | 100.0% | 100.0% | 280,000,001 | 100.0% | 100.0% | 280,000,000 | | | | |

¹ If the listed series corresponds to total equity, it shall be indicated and there is no need to fill in that part of the table. If several series are listed on the BSE, please indicate the ownership structure for each.

²Ownership ratio

Ownership ratio

3 Voting rights regarding the participation in decision making at the issuer's General Meeting.

4 E.g.: State Privatization Holding Co. Ltd., Social Security, Municipality, 100% state-owned companies etc.

5 E.g.: EBRD, EIB, etc

SUPPLEMENTARY DATA

MAIN BALANCE SHEET ITEMS OF OTP GROUP MEMBERS

| | | March 3 | 1, 2006 | | | March 31 | l, 2007 | | | Y-o- | -Υ | |
|---------------------------------|----------------|---------|----------|--------|----------------|----------|----------|--------|----------------|--------|----------|--------|
| in HUF billion | Gross Ioans | Assets | Deposits | Equity | Gross Ioans | Assets | Deposits | Equity | Gross Ioans | Assets | Deposits | Equity |
| OTP Bank Plc. | 1,546 | 3,760 | 2,548 | 451 | 1,770 | 4,711 | 2,638 | 684 | 14.5% | 25.3% | 3.5% | 51.6% |
| OTP Mortgage Bank Ltd. | 875 | 952 | 0 | 38 | 918 | 1,083 | 0 | 35 | 4.9% | 13.8% | - | -9.7% |
| Merkantil Bank Ltd. | 149 | 158 | 6 | 16 | 199 | 211 | 8 | 23 | 33.2% | 33.4% | 27.6% | 45.8% |
| OTP Building Society Ltd. | 6 | 91 | 85 | 4 | 4 | 117 | 109 | 5 | -35.1% | 28.8% | 29.0% | 29.6% |
| DSK Group + Asset Management AD | 390 | 635 | 458 | 78 | 545 | 880 | 531 | 94 | 39.8% | 38.6% | 16.0% | 20.0% |
| CJSC OTP Bank (Ukraine) | - | - | - | - | 384 | 456 | 142 | 46 | - | - | - | - |
| Investsberbank | - | - | - | - | 216 | 329 | 255 | 40 | - | - | - | - |
| OTP banka Hrvatska Group | 173 | 328 | 238 | 29 | 211 | 374 | 268 | 36 | 22.3% | 14.0% | 12.5% | 22.7% |
| OTP Banka Slovensko, a.s. | 210 | 288 | 166 | 18 | 200 | 334 | 199 | 21 | 0 | 0 | 0 | 0 |
| OTP Bank Romania S.A. | 34 | 67 | 25 | 15 | 113 | 188 | 39 | 24 | 2 | 2 | 1 | 1 |
| Niska banka a. d. | - | - | - | - | 3 | 13 | 5 | 4 | - | - | - | - |
| Zepter banka a.d. | - | - | - | - | 13 | 22 | 16 | 4 | - | - | - | - |
| Kulska banka a.d. | - | - | - | - | 34 | 72 | 23 | 29 | - | - | - | - |
| CKB a.d. | - | - | - | - | 106 | 161 | 132 | 9 | - | - | - | - |
| OTP Garancia Insurance Ltd. | 0 | 164 | 0 | 19 | 0 | 196 | 0 | 19 | - | 19.0% | - | 2.9% |
| Merkantil Car Ltd. | 98 | 107 | 0 | 6 | 58 | 70 | 1 | 5 | -40.8% | -34.7% | - | -24.8% |
| OTP Fund Management Ltd. | 0 | 10 | 0 | 8 | 0 | 10 | 0 | 5 | - | 0.2% | - | -36.7% |
| OTP Leasing a.s. | 22 | 25 | 0 | 0 | 26 | 28 | 0 | 0 | 16.9% | 12.9% | - | 83.2% |
| OTP Real Estate Ltd. | 0 | 20 | 0 | 6 | 0 | 18 | 0 | 6 | - | -13.1% | - | 4.2% |
| OTP Factoring Ltd. | 14 | 13 | 0 | 3 | 17 | 18 | 0 | 2 | 18.4% | 39.8% | - | -15.1% |
| OTP Faktoring Slovensko, a.s. | 3 | 4 | 0 | 0 | 5 | 6 | 0 | 0 | 46.9% | 50.6% | - | -18.7% |
| HIF Ltd. | 15 | 15 | 0 | 2 | 0 | 1 | 0 | 1 | -97.4% | -90.3% | - | -35.5% |
| Other subsidiaries | 0 | 119 | 0 | 33 | 0 | 146 | 0 | 38 | - | 22.5% | - | 15.3% |
| Subsidiaries total | 1,989 | 2,996 | 979 | 276 | 3,053 | 4,733 | 1,728 | 446 | 53.5% | 58.0% | 76.5% | 61.8% |
| Group total (aggregated) | 3,534 | 6,756 | 3,527 | 727 | 4,823 | 9,444 | 4,366 | 1,130 | 36.5% | 39.8% | 23.8% | 55.4% |
| Consolidated | 3,418 | 5,445 | 3,518 | 539 | 4,714 | 7,481 | 4,344 | 792 | 37.9% | 37.4% | 23.5% | 46.9% |
| Foreign subsidiaries | 846 | 1,366 | 888 | 146 | 1,858 | 2,875 | 1,610 | 315 | 119.5% | 110.4% | 81.3% | 116.3% |
| Share of foreign subsidiaries | 24.8% | 25.1% | 25.2% | 27.0% | 39.4% | 38.4% | 37.1% | 39.8% | 14.6% | 13.3% | 11.8% | 12.8% |

MAIN P&L DATA OF OTP GROUP MEMBERS:

| | | | 1Q 2 | 2005 | | | | | 1Q 2 | 007 | | | | | Y-0 | o-Y | | |
|----------------------|---------------------------|----------------|---------------|----------------|-------------------|------------------|---------------------------|----------------|---------------|----------------|-------------------|------------------|---------------------------|----------------|---------------|----------------|-------------------|------------------|
| in HUF million | Net Interest Income | Provision s | Other incomes | Other expenses | Pre-tax profit | After tax profit | Net Interest Income | Provision s | Other incomes | Other expenses | Pre-tax profit | After tax profit | Net Interest Income | Provision s | Other incomes | Other expenses | Pre-tax profit | After tax profit |
| OTP Bank Plc. | 37,629 | 5,477 | 56,323 | 39,203 | 49,271 | 43,441 | 46,326 | 3,457 | 57,434 | 43,565 | 56,738 | 51,130 | 23.1% | -36.9% | 2.0% | 11.1% | 15.2% | 17.7% |
| OTP Mortgage Bank | | | | | | | | | | | | | | | | | | |
| Ltd. | 11,610 | -69 | -87 | 8,820 | 2,772 | 2,788 | 9,416 | 589 | 1,508 | 10,314 | 22 | 55 | -18.9% | | | 16.9% | -99.2% | -98.0% |
| Merkantil Bank Ltd. | 3,509 | 866 | 80 | 1,318 | 1,405 | 1,252 | 5,236 | 857 | 1,785 | 2,119 | 4,045 | 3,774 | 49.2% | -1.0% | - | 60.8% | 187.9% | 201.5% |
| OTP Building Society | | | | | | | | | | | | | | | | | | |
| Ltd. | 855 | -2 | 799 | 1,101 | 556 | 422 | 1,167 | -2 | 297 | 826 | 639 | 517 | 36.5% | 20.1% | -62.9% | -24.9% | 15.1% | 22.3% |
| DSK Group + Asset | | | | | | | | | | | | | | | | | | |
| Management AD | 9,183 | 2,229 | 3,912 | 4,518 | 6,348 | 5,386 | 10,179 | 2,557 | 4,572 | 6,273 | 5,920 | 5,270 | 10.8% | 14.7% | 16.9% | 38.8% | -6.7% | -2.2% |
| CJSC OTP Bank | | | | | | | | | | | | | | | | | | |
| (Ukraine) | - | - | - | - | - | - | 6,596 | 592 | 2,525 | 3,180 | 5,348 | 3,983 | - | - | - | - | - | <u> </u> |
| Investsberbank | - | - | - | - | - | - | 9,916 | 8,827 | 12,471 | 11,034 | 2,525 | 2,017 | - | - | - | - | - | <u> </u> |
| OTP banka Hrvatska | | | | | | | | | | | | | | | | | | |
| Group | 2,633 | 643 | 1,633 | 2,703 | 919 | 732 | 2,775 | 467 | 1,570 | 2,895 | 982 | 785 | 5.4% | -27.4% | -3.9% | 7.1% | 6.8% | 7.2% |
| OTP Banka | | | | | | | | | | | | | | | | | | |
| Slovensko, a.s. | 1,690 | 188 | 657 | 1,922 | 237 | 237 | 1,956 | 587 | 1,094 | 1,974 | 489 | 489 | 15.7% | 212.8% | 66.5% | 2.7% | 105.7% | 105.7% |
| OTP Bank Romania | | | | | | | | | | | | | | | | | | |
| S.A. | 512 | 185 | 532 | 1,477 | -618 | -583 | 1,042 | 198 | 1,244 | 2,570 | -482 | -489 | 103.6% | 7.2% | 133.8% | 73.9% | -22.1% | -16.1% |
| Niska banka a. d. | - | - | - | - | - | - | 140 | 16 | 210 | 459 | -125 | -125 | - | - | - | - | - | <u> </u> |
| Zepter banka a.d. | - | - | - | - | - | - | 323 | 171 | 477 | 540 | 90 | 90 | - | - | - | - | - | |
| Kulska banka a.d. | - | - | - | - | - | - | 1,381 | 1,979 | 2,381 | 1,374 | 409 | 407 | - | - | - | - | - | |
| CKB a.d. | - | - | - | - | - | - | 683 | 126 | 1,075 | 1,106 | 525 | 498 | - | - | - | - | - | _ |
| OTP Garancia | | | | | | | | | | | | | | | | | | |
| Insurance Ltd. | 1,774 | 0 | 21,820 | 20,876 | 2,718 | 2,305 | 3,027 | 0 | 19,367 | 19,940 | 2,453 | 1,963 | 70.6% | - | -11.2% | -4.5% | -9.7% | -14.9% |
| Merkantil Car Ltd. | 2,179 | 409 | 258 | 1,287 | 742 | 405 | 1,715 | 152 | 313 | 668 | 1,209 | 929 | -21.3% | -62.7% | 21.5% | -48.1% | 63.0% | 129.5% |
| OTP Fund | | | | | | | | | | | | | | | | | | |
| Management Ltd. | 0 | 0 | 2,911 | 1,659 | 1,253 | 1,057 | 0 | 0 | 3,139 | 1,476 | 1,663 | 1,331 | - | - | 7.8% | -11.0% | 32.8% | 25.9% |
| OTP Leasing a.s. | 280 | 82 | 173 | 366 | 4 | -14 | 284 | 98 | 140 | 462 | -137 | -137 | 1.3% | 19.5% | -19.2% | 26.2% | - | 909.9% |
| OTP Real Estate Ltd. | -15 | 0 | 662 | 637 | 10 | 9 | -5 | 0 | 1,106 | 624 | 477 | 448 | -65.7% | - | 66.9% | -2.1% | - | |
| OTP Factoring Ltd. | -103 | 166 | 1,264 | 596 | 398 | 306 | -187 | 235 | 2,517 | 734 | 1,360 | 1,114 | 81.6% | 41.8% | 99.2% | 23.1% | 241.7% | 264.3% |
| OTP Faktoring | | | | | | | | | | | | | | | | | | |
| Slovensko, a.s. | 37 | 5 | 12 | 38 | 7 | 7 | 56 | 0 | -10 | 45 | 1 | 1 | 49.8% | -100.0% | -182.6% | 16.3% | -80.8% | -80.8% |
| HIF Ltd. | 129 | 5 | 10 | 79 | 55 | 38 | 15 | -1 | 22 | 33 | 5 | 4 | -88.4% | - | 109.6% | -58.6% | -90.6% | -89.5% |
| Other subsidiaries | -174 | 0 | 2,674 | 3,013 | -514 | -583 | 1,007 | 4 | 9,228 | 8,708 | 1,523 | 1,267 | - | - | 245.2% | 189.0% | -396.6% | -317.3% |
| Subsidiaries total | 34,099 | 4,707 | 37,311 | 50,411 | 16,293 | 13,763 | 56,722 | 17,454 | 67,029 | 77,354 | 28,943 | 24,189 | 66.3% | 270.8% | 79.6% | 53.4% | 77.6% | 75.7% |
| Group total | | | | | | | | | | | | | | | | | | |
| (aggregated) | 71,728 | 10,184 | 93,633 | 89,614 | 65,563 | 57,204 | 103,048 | 20,911 | 124,463 | 120,918 | 85,681 | 75,319 | 43.7% | 105.3% | 32.9% | 34.9% | 30.7% | 31.7% |
| Consolidated | 71,345 | 5,875 | 64,479 | 75,638 | 54,311 | 46,187 | 102,937 | 21,272 | 82,039 | 102,845 | 60,859 | 50,521 | 44.3% | 262.1% | 27.2% | 36.0% | 12.1% | 9.4% |
| Foreign subsidiaries | 14,369 | 3,331 | 7,659 | 11,912 | 6,785 | 5,649 | 35,397 | 15,618 | 28,583 | 33,088 | 15,273 | 12,515 | 146.3% | 368.8% | 273.2% | 177.8% | 125.1% | 121.5% |
| Share of foreign | | | | | | | | | | | | | | | | | | |
| subsidiaries | 20.1% | 56.7% | 11.9% | 15.7% | 12.5% | 12.2% | 34.4% | 73.4% | 34.8% | 32.2% | 25.1% | 24.8% | 14.2% | 16.7% | 23.0% | 16.4% | 12.6% | 12.5% |

NON-CONSOLIDATED HAR BALANCE SHEETS

| | OTP Bank | | | | | |
|--|------------|------------|--------|--|--|--|
| in HUF million | 31/03/2006 | 31/03/2007 | change | | | |
| 1. Cash in hand, balances with central banks | 515,325 | 201,676 | -60.9% | | | |
| 2. Treasury bills | 296,933 | 503,475 | 69.6% | | | |
| 3. Loans and advances to credit institutions | 389,957 | 804,974 | 106.4% | | | |
| 4. Loans and advances to customers | 1,531,598 | 1,777,521 | 16.1% | | | |
| 5. Debt securities including fixed-income securities | 594,996 | 610,050 | 2.5% | | | |
| 6. Shares and other variable-yield securities | 7,995 | 7,725 | -3.4% | | | |
| 7. Shares and participating interest as financial fixed assets | 742 | 737 | -0.7% | | | |
| 8. Shares and participating interest in affiliated undertakings | 158,903 | 298,405 | 87.8% | | | |
| 9. Intangible assets | 76,835 | 262,326 | 241.4% | | | |
| 10. Tangible assets | 75,021 | 68,398 | -8.8% | | | |
| 11. Own shares | 50,619 | 1,016 | -98.0% | | | |
| 12. Other assets | 17,157 | 16,943 | -1.2% | | | |
| 13. Prepayments and accrued income | 66,543 | 102,826 | 54.5% | | | |
| TOTAL ASSETS | 3,782,624 | 4,656,072 | 23.1% | | | |
| From this: - CURENT ASSETS | 1,573,959 | 1,624,968 | 3.2% | | | |
| - FIXED ASSETS | 2,142,122 | 2,928,278 | 36.7% | | | |
| Liabilities to credit institutions | 323,916 | 529,280 | 63.4% | | | |
| 2. Liabilities to customers | 2,533,144 | 2,627,485 | 3.7% | | | |
| 3. Liabilities from issued debt securities | 249,499 | 408,211 | 63.6% | | | |
| 4. Other liabilities | 110,770 | 93,881 | -15.2% | | | |
| 5. Accruals and deferred income | 38,919 | 52,511 | 34.9% | | | |
| 6. Provisions | 35,356 | 65,275 | 84.6% | | | |
| 7. Subordinated liabilities | 48,996 | 293,339 | 498.7% | | | |
| 8. Subscribed capital | 28,000 | 28,000 | 0.0% | | | |
| 9. Subscribed but unpaid capital (-) | 0 | 0 | | | | |
| 10. Capital reserves | 52 | 52 | 0.0% | | | |
| 11. General reserves | 70,215 | 88,453 | 26.0% | | | |
| 12. Retained earnings (accumulated profit reserve) (+) | 262,043 | 438,080 | 67.2% | | | |
| 13. Legal reserves | 51,829 | 2,670 | -94.8% | | | |
| 14. Revaluation reserve | 0 | 0 | | | | |
| 15. Profit or loss for the financial year according to the balance sheet (+) | 29,885 | 28,835 | -3.5% | | | |
| 16 .Difference from exchange rate (+,-) | 0 | 0 | | | | |
| TOTAL LIABILITIES | 3,782,624 | 4,656,072 | 23.1% | | | |
| From this: - SHORT-TERM LIABILITIES | 2,821,151 | 2,986,901 | 5.9% | | | |
| - LONG-TERM LIABILITIES | 445,174 | 965,295 | 116.8% | | | |
| - EQUITY (CAPITAL AND RESERVES) | 442,024 | 586,090 | 32.6% | | | |

NON-CONSOLIDATED HAR PROFIT AND LOSS ACCOUNT

| Sec. 1.11.177 (1990) | | OTP Bank | |
|---|---------|----------|---------|
| in HUF million | 1Q 2006 | 1Q 2007 | change |
| Interest received and interest-type income | 71,844 | 92,530 | 28.8% |
| 2. Interest paid and interest-type expenses | 26,490 | 47,624 | 79.8% |
| Interest difference | 45,354 | 44,906 | -1.0% |
| 3. Incomes from securities | 15,015 | 18,500 | 23.2% |
| 4. Fees and Commission received | 34,285 | 36,612 | 6.8% |
| 5. Fees and Commission paid | 3,789 | 4,851 | 28.0% |
| 6. Profit or loss from financial transactions | 1,479 | -2,359 | -259.5% |
| 7. Other incomes from business | 47,701 | 42,479 | -10.9% |
| 8. General administration expenses | 23,163 | 27,676 | 19.5% |
| 9. Depreciation and amortization | 5,887 | 4,984 | -15.3% |
| 10. Other expenses from business | 57,682 | 51,619 | -10.5% |
| 11. Write-off of loans and provision for contingent and future liabilities | 9,447 | 10,863 | 15.0% |
| 12. Reversal of write-off of loans and credit for contingent and future liabilities | 8,470 | 11,459 | 35.3% |
| 12/A. Difference between the creation and write-off of general risk provision | -1,583 | -984 | -37.8% |
| 13. Write-off of securities for investing purposes, signifying a creditor relationship, equity investments in associated or other company | 356 | 2,926 | 721.9% |
| 14. Reversal of write-off of securities for investing purposes, signifying a creditor relationship, and equity investments in associated or other company | 7 | 3 | -57.1% |
| 15. Result of ordinary business activities | 50,404 | 47,697 | -5.4% |
| Including: - RESULT OF FINANCIAL AND INVESTMENT SERVICES | 50,109 | 47,341 | -5.5% |
| - RESULT OF NON-FINANCIAL AND INVESTMENT SERVICES | 295 | 356 | 20.7% |
| 16. Extraordinary revenues | 763 | 5 | -99.3% |
| 17. Extraordinary expenses | 78 | 123 | 57.7% |
| 18. Extraordinary profit or loss | 685 | -118 | -117.2% |
| 19. Profit or loss before tax | 51,089 | 47,579 | -6.9% |
| 20. Tax liabilities | 5,361 | 5,662 | 5.6% |
| 21. After-tax profit or loss | 45,728 | 41,917 | -8.3% |
| 22. Formation and utilization of general reserves (±) | -4,573 | -4,192 | -8.3% |
| 23. Use of accumulated profit reserve for dividends and profit-sharings | 0 | 0 | |
| 24. Dividends and profit-sharings paid (approved) | 11,270 | 8,890 | -21.1% |
| 25. Balance-sheet profit or loss figure | 29,885 | 28,835 | -3.5% |

SELECTED NON-CONSOLIDATED FINANCIAL DATA¹⁰

| in HUF million | OTP Bank | | |
|---|----------|---------|---------|
| | 1Q 2006 | 1Q 2007 | change |
| Interest from interbank accounts | 15,891 | 22,397 | 40.9% |
| Interest from retail accounts | 21,248 | 24,083 | 13.3% |
| Interest from corporate accounts | 13,653 | 20,193 | 47.9% |
| Interest from municipal accounts | 2,241 | 4,226 | 88.6% |
| Interest from bonds | 16,947 | 18,892 | 11.5% |
| Interest from mandatory reserves | 1,864 | 2,739 | 46.9% |
| Total interest income | 71,844 | 92,530 | 28.8% |
| Interest to interbank accounts | 8,468 | 15,147 | 78.9% |
| Interest on retail accounts | 11,672 | 15,996 | 37.0% |
| Interest on corporate accounts | 3,336 | 8,377 | 151.1% |
| Interest on municipal accounts | 1,210 | 1,785 | 47.5% |
| Interest on bonds | 1,346 | 2,662 | 97.8% |
| Interest on subordinated loan | 458 | 3,657 | 698.5% |
| Total interest expense | 26,490 | 47,624 | 79.8% |
| Net interest income | 45,354 | 44,906 | -1.0% |
| Fees & commissions income | 34,474 | 36,744 | 6.6% |
| Fees & commissions paid | 3,789 | 4,851 | 28.0% |
| Net fees & commissions | 30,685 | 31,893 | 3.9% |
| Securities trading | -40 | -538 | |
| Forex trading | 2,691 | -1,299 | -148.3% |
| Losses/Gains on property transactions | -1 | -2 | 100.0% |
| Other Other | 1,058 | 1,373 | 29.8% |
| Non-interest income | 34,393 | 31,427 | -8.6% |
| Ratio of non-interest income | 43.1% | 41.2% | -2.0% |
| Total income | 79,747 | 76,333 | -4.3% |
| Personnel costs | 13,339 | 15,850 | 18.8% |
| Depreciation | 3,668 | 2,765 | -24.6% |
| Other costs | 14,519 | 18,078 | 24.5% |
| Operating costs | 31,526 | 36,693 | 16.4% |
| Cost/income ratio | 39.5% | 48.1% | 8.5% |
| Operating income | 48,221 | 39,640 | -17.8% |
| Diminution in value, provisions and loan losses | 7,442 | 8,324 | 11.9% |
| Dividend received | 15,015 | 18,500 | 23.2% |
| Accounting for acquisition goodwill | -2,023 | -2,028 | 0.2% |
| Special financial institution tax for the year 2005 | -2,682 | -209 | -92.2% |
| Pre-tax profit | 51,089 | 47,579 | -6.9% |
| Taxes | 5,361 | 5,662 | 5.6% |
| Tax rate | 10.5% | 11.9% | 1.4% |
| After tax profits | 45,728 | 41,917 | -8.3% |

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 $^{^{10}}$ Financial data stemmed from the Bank's financial reports about the first quarter of 2006 and 2007, in a similar structure to international standards.

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