## OTP Bank Ltd.

2005 Audited Annual Stock Exchange Report

## 2005 AUDITED STOCK EXCHANGE REPORT OF OTP BANK LTD.

OTP Bank Ltd. has prepared its Audited Stock Exchange Report for 2005. The report contains International Financial Reporting Standards (IFRS) audited non consolidated and consolidated balance sheet and profit and loss account for the 12 months ending December 31, 2005.

## CONSOLIDATED AND NON CONSOLIDATED, AUDITED IFRS REPORTS OF OTP BANK LTD.

## The effect of adopting revised International Financial Reporting Standards effective from January 1, 2005 on the 2004 financial statements:

Effective from January 1, 2005 the Bank adopted the revised IAS 39 ("Financial Instruments: Recognition and Measurement"), the IFRS 2 ("Share-based payment") and IFRS 3 ("Business combinations"). Revisions to a number of other IAS also took effect in the unconsolidated condensed financial statements of the Bank, but those revisions concerned matters of detailed application which have no significant effect on amounts reported.

I AS 39 Financial Instruments: Recognition and Measurement
The revised IAS 39 standard, which is effective after January 1, 2005 will change the category held for trading instruments by introducing a new category „a financial asset at fair value through profit or loss". In this category could be classified the previous held for trading assets and other instruments upon initial recognition it is designated by the entity as at fair value through profit or loss.

Previously changes in fair value of available-for-sale assets could have been recognised in the profit/loss or directly in the equity. Effective from January 1, 2005 unrealised gains and losses on available-for-sale financial instruments must be recognised directly in equity, unless such available-for-sale security is part of an effective fair value hedge. Such gains and losses will be reported in the profit and loss for the applicable period.

## I FRS 2 Share based payments

For equity settled share based compensation, under IFRS 2 the Bank is required to measure the fair value of services received, based on the fair value of the equity instrument granted, and to recognise such expense in the unconsolidated financial statements. IFRS 2 will be adopted from January 1, 2005 retrospectively, in respect of options, which have a grant date later than November 7, 2002.
The Annual General Meeting of the year of 2000 approved a five-year share option and bonus program for the years 2000 to 2004 which are granted on an annual basis. For the options after the year 2003 and 2004, which are under the scope of IFRS 2, the grant date is December 31, 2002.

## I FRS 3 Business combinations

The Group started using IFRS 3 Business combinations from March 31, 2004. Its interim regulations in case of acquisitions executed before March 31, 2004 should be adopted in the first business year following March 31, 2005 (in case of the Group that means January 1, 2005). According to that the following steps should be made from January 1, 2005 as opening items:

- Goodwill amortization should be stopped and the accumulated goodwill amortization should be checked out again the amortization value.
- In connection with goodwill a depreciation test should be implemented according to IAS 36 standard (Depreciation of assets)
- The negative goodwill should be checked out against retained earnings and other reserves (shareholders' equity).
According to the regulations OTP Bank executed the goodwill depreciation test in 2005 and as a result, it did not have to make additional provisions.


## OTP BANK CONSOLI DATED

## I FRS CONSOLI DATED BALANCE SHEET

On December 31, 2005 the consolidated IFRS total assets of the Bank were HUF 5,215.9 billion, representing a HUF $1,053.5$ billion or $25.3 \%$ growth over the same period a year earlier and consolidated IFRS total assets were $45.2 \%$ higher on December 31, 2005 than non-consolidated figure.

The Bank's consolidated shareholders' equity on December 31, 2005 was HUF 547.5 billion, HUF 113.8 billion or $26.2 \%$ higher than the consolidated shareholders' equity as of December 31, 2004, and 15.7\% higher than the unconsolidated shareholders' equity. Book value per share (BVPS) amounted to HUF 1,955 on December 31, 2005.

Main consolidated balance sheet data of OTP Bank according to IFRS:

| HUF mn | 31/ 12/ 2004 | 31/12/2005 | Y-0-Y |
| :---: | :---: | :---: | :---: |
| Cash and bank | 465,887 | 483,191 | 3.7\% |
| Placements with other banks | 286,200 | 439,768 | 53.7\% |
| Financial assets at fair value through statements of operations | 70,580 | 48,054 | -31.9\% |
| Trading securities | 295,835 | 409,945 | 38.6\% |
| Gross loans | 2,586,110 | 3,297,218 | 27.5\% |
| Provisions on loans | 79,315 | 105,920 | 33.5\% |
| Net loans | 2,506,795 | 3,191,298 | 27.3\% |
| Equity investments | 9,389 | 12,357 | 31.6\% |
| Securities held-to-maturity | 247,259 | 289,803 | 17.2\% |
| Intangible assets | 174,775 | 233,245 | 33.5\% |
| Other assets | 105,639 | 109,241 | 3.4\% |
| ASSETS | 4,162,359 | 5,215,902 | 25.3\% |
| Liabilities to credit institutions | 254,125 | 364,124 | 43.3\% |
| Liabilities to customers | 2,902,190 | 3,428,193 | 18.1\% |
| Issued securities | 317,222 | 543,460 | 71.3\% |
| Other liabilities | 240,813 | 285,630 | 18.6\% |
| Subordinated loans | 14,324 | 47,023 | 228.3\% |
| LIABILITIES | 3,728,674 | 4,668,430 | 25.2\% |
| TOTAL SHAREHOLDERS' EQUITY | 433,685 | 547,472 | 26.2\% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 4,162,359 | 5,215,902 | 25.3\% |
|  |  | \% -point |  |
| Gross loans/deposits | 89.1\% | 96.2\% | 7.1\% |

On the asset side, cash, deposits and balances with the NBH increased by $3.7 \%$ compared to December 31, 2004. On December 31, 2005 the volume of interbank placements was $53.5 \%$ higher. Financial assets at fair value through profit and loss decreased by $31.9 \%$ to HUF 48.1 billion. Trading securities declined by $43.5 \%$ compared to the end of 2004. Available for sale securities were HUF 114.1 billion higher than a year earlier. Volume of securities held-tomaturity increased by $17.2 \%$ to HUF 289.8 billion y-o-y.
Volume of consolidated loans, net of allowance for possible loan losses grew by $27.3 \%$ from HUF $2,506.8$ billion on December 31, 2004 to HUF 3,191.3 billion as of December 31, 2005. Within consolidated gross business loan volume of HUF 3,297.2 billion, corporate loans grew by $29.8 \%$, retail loans by $27.0 \%$ and municipality loans by $15.2 \%$. $23.2 \%$ or HUF 786.0 billion of aggregated total loans were granted by the foreign subsidiaries.

IFRS consolidated gross loan volume by business lines:

| HUF million | $\mathbf{3 1 / \mathbf { 1 2 / 2 0 0 4 }}$ | $\mathbf{3 1 / \mathbf { 1 2 / 2 0 0 5 }}$ | $\mathbf{Y - \mathbf { 0 - Y }}$ |
| :--- | ---: | ---: | ---: |
| Corporate loans | 920,606 | $1,195,374$ | $\mathbf{2 9 . 8 \%}$ |
| Municipality loans | 118,115 | 136,039 | $\mathbf{1 5 . 2 \%}$ |
| Retail loans | $1,547,390$ | $1,965,805$ | $27.0 \%$ |
| Housing \& Mortgage loans | $1,015,491$ | $1,222,397$ | $20.4 \%$ |
| Consumer loans | 531,899 | 743,408 | $39.8 \%$ |
| Total | $2,586,111$ | $3,297,218$ | $27.5 \%$ |

Quality of the loan book under IFRS was good. At the end of December 2005; performing portion represented 87.2\% of total, $9.1 \%$ was to be monitored and non-performing loans (NPLs) were $3.6 \%$ of total, it worsened only by $0.1 \%$ compared to December 31, 2004. 18.2\% of qualified aggregated loans and $23.5 \%$ of NPLs were in the books of foreign subsidiaries.

The consolidated loan loss provisions were HUF 105.9 billion of which HUF 101.4 billion related to qualified portfolio, representing $24.1 \%$ coverage over the qualified loans. HUF 89.6 billion provisioning covering HUF 119.1 billion problem loans represented $75.2 \%$ coverage ratio.

IFRS consolidated gross loan volume by qualified categories:

| HUF million | 31/ 12/ 2004 | 31/12/2005 | Y-0-Y |
| :---: | :---: | :---: | :---: |
| Performing loans | 2,284,688 | 2,876,541 | 25.9\% |
| To-be-monitored loans | 210,752 | 301,581 | 43.1\% |
| Below average | 25,381 | 27,627 | 8.8\% |
| Doubtful | 19,493 | 27,802 | 42.6\% |
| Bad | 45,797 | 63,668 | 39.0\% |
| Total receivables | 2,586,111 | 3,297,218 | 27.5\% |
| QUALIFYING |  |  |  |
| Total qualified | 301,423 | 420,677 | 39.6\% |
| NPL | 90,671 | 119,097 | 31.4\% |
| qualified rate | 11.7\% | 12.8\% | 1.1\% |
| NPL rate | 3.5\% | 3.6\% | 0.1\% |
| COVERAGE |  |  |  |
| Provision on NPL | 0 | 89,613 | 0.0\% |
| Coverage on NPL | 0 | 75.2\% | 0.0\% |
| Provision on qualified | 79,315 | 101,354 | 27.8\% |
| Coverage on qualified | 26.3\% | 24.1\% | -2.2\% |
| Net loans | 2,506,795 | 3,191,298 | 27.3\% |

On the liability side, customer liabilities were HUF 3,428.2 billion, $18.1 \%$ higher than a year earlier. Within customer deposits corporate deposits represent $19.3 \%$, retail deposits $74.8 \%$ and municipal deposits $5.9 \%$. Foreign subsidiaries collected $24.6 \%$ of aggregated deposits as at December 31, 2005 up from $17.2 \%$ a year earlier.
Consolidated deposits by business lines:

| HUF million | $\mathbf{3 1 / \mathbf { 1 2 / 2 0 0 4 }}$ | $\mathbf{3 1 / \mathbf { 1 2 / 2 0 0 5 }}$ | $\mathbf{Y - \mathbf { 0 - Y }}$ |
| :--- | ---: | ---: | ---: |
| Corporate deposits | 549,830 | 662,215 | $\mathbf{2 0 . 4 \%}$ |
| Municipality deposits | 196,515 | $3.4 \%$ |  |
| Retail deposits | $2,155,845$ | 203,110 | $\mathbf{1 8 . 9 \%}$ |
| Total | $2,902,190$ | $3,562,868$ | $\mathbf{1 8 . 1 \%}$ |

Volume of issued securities was $71.3 \%$ higher than a year earlier and reached HUF 543.6 billion. The increase was mainly due to the issuance of EUR 800 million nominal value foreign currency denominated bonds by OTP Bank in the third and fourth quarter of 2005.

CONSOLIDATED IFRS STATEMENT OF OPERATI ONS (PROFIT AND LOSS ACCOUNT)

| HUF mn | 2004 | 2005A | Y-0-Y |
| :---: | :---: | :---: | :---: |
| Interest income | 433,678 | 459,024 | 5.8\% |
| Interest expense | 172,789 | 161,799 | -6.4\% |
| Net interest income | 260,889 | 297,225 | 13.9\% |
| Provision for possible loan losses | 16,048 | 28,042 | 74.7\% |
| Net interest income after provision | 244,841 | 269,183 | 9.9\% |
| Fees and commissions income | 91,625 | 118,884 | 29.8\% |
| Foreign exchange gains, net | 1,250 | 3,879 | 210.3\% |
| Gain on securities, net | 6,466 | 9,708 | 50.1\% |
| Gain on real estate transactions | 1,818 | 96 | -94.7\% |
| Dividend income | 593 | 672 | 13.3\% |
| Insurance premiums | 49,337 | 69,793 | 41.5\% |
| Other non-interest income | 10,680 | 13,465 | 26.1\% |
| Total non-interest income | 161,769 | 216,497 | 33.8\% |
| Fees and commissions expense | 20,588 | 19,930 | -3.2\% |
| Personnel expenses | 79,538 | 95,235 | 19.7\% |
| Depreciation | 29,150 | 21,897 | -24.9\% |
| Insurance expenses | 40,264 | 58,468 | 45.2\% |
| Other non-interest expenses | 81,046 | 98,073 | 21.0\% |
| from this: special banking tax | 0 | 10,151 | - |
| Total non-interest expense | 250,586 | 293,603 | 17.2\% |
| Income before income taxes | 156,024 | 192,077 | 23.1\% |
| Income taxes | 24,506 | 33,803 | 37.9\% |
| from this: special banking tax | 0 | 1,292 |  |
| After tax profit | 131,518 | 158,274 | 20.3\% |
|  |  | $\%$-point |  |
| Total income (with net fees) | 402,070 | 493,792 | 22.8\% |
| Operating cost | 229,998 | 273,673 | 19.0\% |
| Cost/income ratio | 57.2\% | 55.4\% | -1.8\% |


|  | HUF mn | $\mathbf{2 0 0 4}$ | 2005A | Y-0-Y |
| :--- | :---: | ---: | ---: | ---: |
| Net interest margin before provision | $6.84 \%$ | $6.34 \%$ | $-0.50 \%$ |  |
| ROA | $3.45 \%$ | $3.38 \%$ | $-0.07 \%$ |  |
| ROE | $35.3 \%$ | $32.3 \%$ | $-3.0 \%$ |  |

The year 2005 consolidated audited IFRS profit before tax of OTP Bank was HUF 192.1 billion, income taxes amounted to HUF33.8 billion within that the special banking tax meant HUF 1.3 billion. The IFRS consolidated after tax profit of OTP Bank was HUF 158.3 billion, HUF 26.8 billion or $20.3 \%$ higher than for year 2004 rebased. The consolidated net interest income reached HUF 297.2 billion representing a $13.9 \%$ increase from year 2004. Provisions for possible loan and placement losses were $74.7 \%$ higher than in year 2004 reaching HUF 28.0 billion.

Consolidated interest margin over mathematical average total assets (HUF 4,689.1 billion) was $6.34 \%$ during 2005, 51 bps below year 2004 figure. Net interest margin (after provisioning) also declined and was $5.74 \%$ compared to 6.42\% for year 2004.

Non-interest income was $33.8 \%$ higher than a year earlier and was HUF 216.5 billion. Within non-interest income the increase in fee and commission income was $29.8 \%$ to HUF 118.9 billion. Fee and commission expenses were $3.2 \%$ below year 2004. Net fees and commissions were HUF 99.0 billion, which is $39.3 \%$ higher than in year 2004.
Net gains on securities trading were HUF 9.7 billion compared to the profit of HUF 6.5 billion in year 2004. Net gains on foreign exchange transactions were HUF 3.9 billion while it was HUF 1.3 billion profits in year 2004. Real estate transactions results were HUF 96 million. The insurance premium amounted to HUF 69.8 billion at OTP Garancia Insurance subsidiary which were $41.5 \%$ higher than in year 2004. Insurance expenses grew by $45.2 \%$ from year 2004; while net insurance income at HUF 11.3 billion was $24.8 \%$ higher than a year earlier. Other incomes increased by $26.1 \%$ to HUF 13.5 billion.
Consolidated non-interest expenses reached HUF 293.6 billion and were $17.2 \%$ higher than during year 2004. Consolidated personnel expenses were 19.7\% higher than a year earlier. Depreciation declined by HUF 7.3 billion in IFRS consolidated account year-on-year. Other non-interest expenses were $21.0 \%$ higher than in year 2004 and reached HUF 98.1 billion. In year 2005 net interest income tax (special banking tax) of HUF 10.2 billion was also booked within this.

Consolidated cost-income ratio (similar to HAR calculation) was $55.4 \%$, $1.8 \%$-points down from year 2004. Costincome ratio calculated with income before provisions and with gross fees was $57.2 \%$ by $2.1 \%$-points lower than a year earlier.

Consolidated return on average total assets was $3.38 \%$ ( $3.45 \%$ in year 2004), while consolidated ROAE reached $32.3 \%$ nominal, $3.0 \%$-points lower than a year earlier. Basic earnings per share (EPS) reached HUF 603, HUF 102 above year 2004 data, diluted EPS reached HUF 599 in year 2005 (HUF 499 in year 2004).

## OTP BANK NON CONSOLIDATED

## I FRS NON CONSOLI DATED BALANCE SHEET

Total assets of the Bank were HUF 3,592.9 billion on December 31, 2005, which was $17.6 \%$ higher than a year earlier. Non consolidated shareholders' equity amounted to HUF 473.3 billion and was HUF 84.2 billion or $21.7 \%$ higher than on December 31, 2004.

Main non consolidated balance sheet data of OTP Bank according to IFRS:

| HUF mn | 31/ 12/ 2004 | 31/ 12/ 2005 | Y-0-Y |
| :---: | :---: | :---: | :---: |
| Cash and bank | 399,401 | 379,249 | -5.0\% |
| Placements with other banks | 200,100 | 393,659 | 96.7\% |
| Financial assets at fair value through statements of operations | 22,059 | 34,054 | 54.4\% |
| Trading securities | 324,130 | 371,433 | 14.6\% |
| Gross loans | 1,296,051 | 1,497,670 | 15.6\% |
| Provisions on loans | 19,810 | 22,162 | 11.9\% |
| Net loans | 1,276,241 | 1,475,508 | 15.6\% |
| Investments in subsidiaries | 154,298 | 223,881 | 45.1\% |
| Securities held-to-maturity | 507,503 | 521,797 | 2.8\% |
| Intangible assets | 96,538 | 105,569 | 9.4\% |
| Other assets | 74,205 | 87,723 | 18.2\% |
| ASSETS | 3,054,475 | 3,592,873 | 17.6\% |
| Liabilities to credit institutions | 203,777 | 255,211 | 25.2\% |
| Liabilities to customers | 2,340,924 | 2,506,457 | 7.1\% |
| Issued securities | 1,997 | 202,267 | 10028.5\% |
| Other liabilities | 104,401 | 108,616 | 4.0\% |
| Subordinated Ioans | 14,324 | 47,023 | 228.3\% |
| LIABILITIES | 2,665,423 | 3,119,574 | 17.0\% |
| TOTAL SHAREHOLDERS' EQUITY | 389,052 | 473,299 | 21.7\% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 3,054,475 | 3,592,873 | 17.6\% |
|  |  | \%-point |  |
| Gross loans/deposits | 55.4\% | 59.8\% | 4.4\% |

On the asset side, the volume of cash, due from banks and balances with the National Bank of Hungary decreased by $5.0 \%$, placements with other banks grew by $96.7 \%$ or by HUF 193.6 billion compared to December 31, 2004. The volume of trading securities grew by $27.6 \%$. Securities available-for-sale grew by $14.6 \%$ to HUF 371.4 billion. The volume of securities held-to-maturity increased by $2.8 \%$ to HUF 521.8 billion year-on-year.

The net volume of loans was HUF 1,475.5 billion, $15.6 \%$ growth year on year. The volume of gross loans grew by $15.6 \%$ y-o-y to HUF $1,497.7$ billion. The volume of provisions was $11.9 \%$ higher than a year earlier, grew to HUF 22.2 billion. Within gross loans, loans to enterprises increased by $12.0 \%$, loans to municipalities by $12.9 \%$, consumer loans reached by $24.0 \%$ and housing loans also by $24.0 \%$ compared to the end of December 2004. The loan quality of the loan portfolio was good, the portion of performing loans was $94.7 \%$ of total loans, to-be-monitored loans were $3.0 \%$ and NPL represented $2.3 \%$. The coverage of total qualified loans was $28.1 \%$ and of NPLs was $53.4 \%$.
IFRS non consolidated gross loan volume by business lines:

|  | HUF million | $\mathbf{3 1 / \mathbf { 1 2 / 2 0 0 4 }}$ | $\mathbf{3 1 / \mathbf { 1 2 / 2 0 0 5 }}$ |
| :--- | ---: | ---: | ---: |
| Corporate loans | 805,804 | $\mathbf{Y - 0 - \mathbf { Y }}$ |  |
| Municipality loans | 116,175 | $\mathbf{1 2 . 0 \%}$ |  |
| Retail loans | 374,072 | $131, \mathbf{1 0 7}$ | $\mathbf{1 2 . 9 \%}$ |
| Housing loans | 169,415 | 463,867 | $24.0 \%$ |
| Consumer loans | 204,657 | 210,150 | $24.0 \%$ |
| Total | $1,296,051$ | 253,717 | $24.0 \%$ |

IFRS non consolidated gross loan volume by qualifying categories:

|  | HUF million | $\mathbf{3 1 / 1 2 / 2 0 0 4}$ | $\mathbf{3 1 / 1 2 / \mathbf { 2 0 0 5 }}$ |
| :--- | ---: | ---: | ---: |
| Performing loans | $1,227,903$ | $1,418,879$ | Y-0-Y |
| To-be-monitored loans | 35,822 | 44,250 | $15.6 \%$ |
| Below average | 14,401 | $23.5 \%$ |  |
| Doubtful | 12,107 | 13,160 | $-8.6 \%$ |
| Bad | 5,818 | 14,119 | $16.6 \%$ |
| Total receivables | $1,296,051$ | 7,262 | $24.8 \%$ |
| QUALIFYING |  | $1,497,670$ | $15.6 \%$ |
| Total qualified | 68,148 | 78,791 |  |


| HUF million | 31/ 12/ 2004 | 31/ 12/ 2005 | Y-0-Y |
| :---: | :---: | :---: | :---: |
| NPL | 32,326 | 34,541 | 6.9\% |
| qualified rate | 5.3\% | 5.3\% | 0.0\% |
| NPL rate | 2.5\% | 2.3\% | -0.2\% |
| COVERAGE |  |  |  |
| Provision on NPL | 0 | 18,449 | 0.0\% |
| Coverage on NPL | 0 | 53.4\% | 0.0\% |
| Provision on qualified | 19,810 | 22,162 | 11.9\% |
| Coverage on qualified | 29.1\% | 28.1\% | -0.9\% |
| Net loans | 1,276,241 | 1,475,508 | 15.6\% |

On the liability side, the $7.1 \%$ year on year increase of customer deposits was significant. Share of customer deposits in total assets dropped to $69.8 \%$ ( $76.6 \%$ a year earlier). Within total deposits $74.6 \%$ was from retail clients, $18.9 \%$ from corporate sector and $6.5 \%$ was municipal deposit.
IFRS non-consolidated deposits by business lines:

|  | HUF million | $\mathbf{3 1 / 1 2 / 2 0 0 4}$ | $\mathbf{3 1 / 1 2 / \mathbf { 2 0 0 5 }}$ |
| :--- | ---: | ---: | ---: |
| Corporate deposits | 431,921 | 474,052 | $\mathbf{Y - 0 - \mathbf { Y }}$ |
| Municipality deposits | 170,431 | 161,993 | $9.8 \%$ |
| Retail deposits | $1,738,572$ | $1,870,412$ | $-5.0 \%$ |
| Total | $2,340,924$ | $2,506,457$ | $7.6 \%$ |

The liabilities from issued securities grew substantially from HUF 2.0 billion a year ago to HUF 202.3 billion, due to the EUR 500 million bond issuance in the third quarter and the EUR 300 million bond issuance in the fourth quarter by the Bank under its EMTN Programme.
Gross loan to deposit ratio stood at 59.8\% at the end of December 2005 compared to $55.4 \%$ a year earlier.
NON-CONSOLIDATED IFRS STATEMENT OF OPERATIONS (PROFIT AND LOSS ACCOUNT)

| HUF mn | 2004 | 2005A | Y-0-Y |
| :---: | :---: | :---: | :---: |
| Interest income | 290,935 | 281,402 | -3.3\% |
| Interest expense | 139,852 | 112,763 | -19.4\% |
| Net interest income | 151,083 | 168,639 | 11.6\% |
| Provision for possible loan losses | 8,628 | 16,435 | 90.5\% |
| Net interest income after provision | 142,455 | 152,204 | 6.8\% |
| Fees and commissions income | 113,299 | 136,264 | 20.3\% |
| Foreign exchange gains, net | 914 | 1,603 | 75.4\% |
| Gain on securities, net | 1,081 | 3,103 | 187.0\% |
| Gain on real estate transactions | -103 | -28 | -72.8\% |
| Dividend income | 8,500 | 13,937 | 64.0\% |
| Other non-interest income | 2,654 | 3,541 | 33.4\% |
| Total non-interest income | 126,345 | 158,420 | 25.4\% |
| Fees and commissions expense | 9,692 | 13,840 | 42.8\% |
| Personnel expenses | 54,342 | 62,437 | 14.9\% |
| Depreciation | 13,401 | 15,244 | 13.8\% |
| Other non-interest expenses | 59,006 | 63,301 | 7.3\% |
| from this: special banking tax | 0 | 10,151 |  |
| Total non-interest expense | 136,441 | 154,822 | 13.5\% |
| I ncome before income taxes | 132,359 | 155,802 | 17.7\% |
| Income taxes | 18,882 | 22,954 | 21.6\% |
| After tax profit | 113,477 | 132,848 | 17.1\% |
|  |  | \% -point |  |
| Total income (with net fees) | 267,736 | 313,219 | 17.0\% |
| Operating cost | 126,749 | 140,982 | 11.2\% |
| Cost/income ratio | 47.3\% | 45.0\% | -2.3\% |
| Net interest margin before provision | 5.22\% | 5.07\% | -0.15\% |
| ROA | 3.92\% | 4.00\% | 0.08\% |
| ROE | 34.1\% | 30.8\% | -3.3\% |

The net interest income of the Bank in year 2005 according to IFRS was HUF 168.6 billion, which was $11.6 \%$ higher than in year 2004. This was a result of $3.3 \%$ decrease in interest income and $19.4 \%$ decrease in interest expenses.

Provisioning for possible loan and placement losses increased by $90.5 \%$ y-0-y and reached HUF 16.4 billion. Provisioning on average volume of loans was $1.18 \%$ compared to $0.72 \%$ in year 2004.

Non-interest income grew by HUF 32.1 billion or $25.4 \%$ to HUF 158.4 billion. Within this, fees and commissions received represented $86.0 \%$ and amounted to HUF 136.3 billion. Fees and commissions paid increased to HUF 13.8 billion. Net fees and commissions were 18.2\% higher than in year 2004 and reached HUF 122.4 billion. Net gains on securities trading was HUF 3.1 billion compared to HUF 1.1 billion a year earlier. In year 2005 the Bank collected HUF 13.9 billion dividend from subsidiaries versus HUF 8.5 billion in the previous year. Other non-interest income grew by 33.3\% y-o-y to HUF 3.5 billion.

Non-interest expenses altogether were HUF 154.8 billion; $13.5 \%$ higher than a year earlier. Within these the personnel expenses grew by $14.9 \%$ to HUF 62.4 billion (of which HUF 7.5 billion is due to application of IFRS 2 standards), depreciation grew by $13.8 \%$ to HUF 15.2 billion. Other non-interest expenses increased by $7.3 \%$ y-0-y to HUF 63.3 billion in 2005. Within this line special tax applied to financial institutions comprised HUF 10.2 billion.

IFRS pre-tax profit of the Bank was HUF 155.8 billion which represented a $17.7 \%$ growth $y-0-y$. Out of HUF 23.5 billion increase, HUF 5.4 billion is steaming from the increase of higher dividend income. After-tax profit grew by $17.1 \%$ to HUF 132.8 billion. Basic and diluted earnings per share reached HUF 492 and HUF 488 (HUF 420 and 418 in year 2004).

Consolidated cost-income ratio (similar to HAR calculation) was $45.0 \%, 47.3 \%$ in year 2004. Cost-income ratio calculated with income before provisioning and with gross fees was 47.3\%, 1.8\%-points lower than in year 2004

The interest margin of the Bank according to IFRS calculated on the mathematical average of total assets was 5.07\% in year 2005, its net interest margin (after provisioning) $4.58 \%$, partially due to the swap result being by 15 and 34 bps lower than in year 2004.

ROA calculated on the average total assets was $4.00 \%$ (in year 2004: $3.92 \%$ ), while ROE calculated on average shareholders' equity was $30.8 \%$ (in year 2004: $34.1 \%$ ). Net asset value per share of the Bank (diluted) grew by 21.7\% to HUF 1,690.

## DI VI DEND

The Bank - according to its already announced dividend policy - is going to pay out 40\% of its non-consolidated HARbased earnings as dividends. After its HUF 138,346 million after tax profit dividend per ordinary share is HUF 197, which amount was approved by the AGM held on April 28, 2006.

## CAPI TAL ADEQUACY (BASED ON HAR)

The HAR shareholder's equity of OTP Bank was HUF 407.6 billion on December 31, 2005, by HUF 82.6 billion higher than a year earlier. The growth was a result of an additional HUF 13.8 billion in general reserves, as well as a HUF 25.1 billion retained earnings, a HUF 27.4 billion in fixed reserves and a HUF 69.4 billion net profit for year 2005. Nonconsolidated book value of one share with face value of HUF 100 was HUF 1,456 on December 31, 2005. The guarantee capital of the Bank stood at HUF 216.6 billion, and risk weighted assets amounted to HUF $2,050.9$ billion. The capital adequacy ratio - calculated according to the Hungarian regulations - reached $10.56 \%$, higher than $8 \%$ required by the Banking Act.
AGGREGATED MARKET SHARES OF THE DOMESTIC GROUP MEMBERS IN THE CREDIT INSTITUTIONS SYSTEM IN HUNGARY BASED ON HAR DATA

|  | 31/12/2004 | 31/12/2005 | Y-0-Y |
| :---: | :---: | :---: | :---: |
| Total assets | 24.2\% | 24.1\% | 0.0\% |
| Loans | 21.9\% | 21.4\% | -0.5\% |
| Retail | 40.1\% | 37.7\% | -2.4\% |
| Housing | 49.7\% | 46.4\% | -3.3\% |
| HUF | 53.3\% | 52.6\% | -0.6\% |
| FX | 6.9\% | 22.5\% | 15.7\% |
| Consumer | 23.2\% | 24.4\% | 1.3\% |
| Corporate | 12.3\% | 11.7\% | -0.6\% |
| Municipal | 52.0\% | 52.7\% | 0.7\% |
| Deposits | 28.5\% | 26.9\% | -1.6\% |
| Retail | 35.4\% | 34.7\% | -0.7\% |
| HUF | 35.4\% | 34.5\% | -0.8\% |
| FX | 36.0\% | 36.0\% | 0.0\% |
| sight | 46.2\% | 38.8\% | -7.4\% |
| term | 32.9\% | 33.4\% | 0.6\% |
| Corporate | 13.3\% | 11.4\% | -1.9\% |
| Municipal | 66.2\% | 63.4\% | -2.9\% |

MARKET SHARES OF THE BANK IN THE CREDIT INSTI TUTIONS SYSTEM IN HUNGARY BASED ON HAR DATA

|  | 31/ 12/ 2004 | 31/ 12/ 2005 | Y-0-Y |
| :---: | :---: | :---: | :---: |
| Total assets | 18.1\% | 18.2\% | 0.1\% |
| Loans | 13.1\% | 12.7\% | -0.4\% |
| Retail | 13.0\% | 12.7\% | -0.3\% |
| Housing | 9.0\% | 9.3\% | 0.3\% |
| HUF | 9.2\% | 8.6\% | -0.6\% |
| FX | 6.9\% | 12.0\% | 5.1\% |
| Consumer | 20.0\% | 17.9\% | -2.2\% |
| Corporate | 12.1\% | 11.3\% | -0.8\% |
| Municipal | 52.0\% | 52.7\% | 0.7\% |
| Deposits | 27.3\% | 25.6\% | -1.7\% |
| Retail | 33.6\% | 32.7\% | -0.9\% |
| HUF | 33.3\% | 32.3\% | -1.0\% |
| FX | 36.0\% | 36.0\% | 0.0\% |
| sight | 46.1\% | 38.8\% | -7.4\% |
| term | 30.6\% | 30.7\% | 0.2\% |
| Corporate | 13.2\% | 11.3\% | -1.9\% |
| Municipal | 66.2\% | 63.4\% | -2.9\% |

## STAFF LEVEL AT OTP GROUP

The closing number of OTP Bank staff was 7,899 people on December 31, 2005, 122 more than at the end of December 2004. The closing staff number of the whole group was 17,977 persons at December 31, 2005, year-onyear growth was 1,004 persons due to the new Romanian and Croatian subsidiaries. At the acquired banks consolidation and rationalization projects are in process resulting in staff cuts; however in Romania new business lines
were introduced while at other foreign subsidiaries financial groups were established which increased the number of employees.

|  | 31/12/2004 | 31/12/2005 | Y-0-Y |
| :---: | :---: | :---: | :---: |
| OTP BANK |  |  |  |
| Closing staff (persons) | 7,777 | 7,899 | 1.6\% |
| Average staff (persons) | 7,974 | 7,842 | -1.7\% |
| Per capita total assets (HUF mn) | 392.8 | 454.9 | 15.8\% |
| Per capita profit after tax quarterly (HUF mn) | 2.3 | 3.6 | 56.2\% |
| GROUP |  |  |  |
| Closing staff (persons) | 16,973 | 17,977 | 5.9\% |
| Average staff (persons) | 17,184 | 17,669 | 2.8\% |
| Per capita consolidated total assets (HUF mn) | 245.2 | 290.1 | 18.3\% |
| Per capita consolidated profit after tax quarterly (HUF mn) | 1.6 | 2.3 | 47.7\% |

## PERSONNEL AND ORGANIZATIONAL CHANGES DURING THE YEAR OF 2005 AT OTP BANK LTD.

During the year of 2005, the Top Management, the Supervisory Board, the Board of Directors and the auditor of the Bank did not change.

On the AGM held on April 29, 2005 Dr. Gábor Horváth, Antal Kovács, Dr. Gábor Nagy, Dr. Sándor Pintér, Tibor Tolnay and Ms. Klára Vécsei were elected to the bank's supervisory board until the closing AGM of the fiscal year 2007 at the latest until April 30, 2008.

April 28, 2006


## NATIONAL SAVINGS AND COMMERCIAL BANK LTD.

## CONSOLIDATED FINANCIAL STATEMENTS IN ACCORDANCE WITH <br> INTERNATIONAL FINANCIAL REPORTING STANDARDS ADOPTED BY THE EUROPEAN UNION

FOR THE YEAR ENDED
DECEMBER 31, 2005

## NATIONAL SAVINGS AND COMMERCIAL BANK LTD.

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## Deloitte

## INDEPENDENT AUDITORS' OPINION

To the Shareholders and Board of Directors of National Savings and Commercial Bank Ltd.

We have audited the accompanying consolidated balance sheet of National Savings and Commercial Bank Ltd. and its subsidiaries ("the Bank") as of December 31, 2005 and the related consolidated statements of operations, cash flows and changes in shareholders' equity for the year then ended. These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audits in accordance with the International Standards on Auditing issued by the International Federation of Accountants. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Bank as of December 31, 2005 and the consolidated results of its operations, cash flows and changes in shareholders' equity for the year then ended in accordance with International Financial Reporting Standards adopted by the European Union.

Budapest, March 24, 2006


Audit.Tax.Consulting.Financial Advisory.


# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED BALANCE SHEET <br> AS AT DECEMBER 31, 2005 <br> (in HUF mn) 

|  | Note | 2005 | Restated 2004 |
| :---: | :---: | :---: | :---: |
| Cash, due from banks and balances with the National Bank of Hungary | 4 | 483,191 | 465,887 |
| Placements with other banks, net of allowance for placement losses | 5 | 438,768 | 286,200 |
| Financial assets at fair value through statements of operations | 6 | 48,054 | 70,580 |
| Securities available-for-sale | 7 | 409,945 | 295,835 |
| Loans, net of allowance for loan losses | 8 | 3,191,298 | 2,506,795 |
| Accrued interest receivable |  | 37,870 | 31,400 |
| Equity investments | 9 | 12,357 | 9,389 |
| Securities held-to-maturity | 10 | 289,803 | 247,259 |
| Premises, equipment and intangible assets, net | 11 | 233,245 | 174,775 |
| Other assets | 12 | 71,371 | 74,239 |
| TOTAL ASSETS |  | 5,215,902 | 4,162,359 |
| Due to banks and deposits from the National |  |  |  |
| Bank of Hungary and other banks | 13 | 364,124 | 254,125 |
| Deposits from customers | 14 | 3,428,193 | 2,902,190 |
| Liabilities from issued securities | 15 | 543,460 | 317,222 |
| Accrued interest payable |  | 24,902 | 27,015 |
| Other liabilities | 16 | 260,728 | 213,798 |
| Subordinated bonds and loans | 17 | 47,023 | 14,324 |
| TOTAL LIABILITIES |  | $\underline{4,668,430}$ | 3,728,674 |
| Share capital | 18 | 28,000 | 28,000 |
| Retained earnings and reserves | 19 | 572,567 | 431,127 |
| Treasury shares | 20 | $(53,586)$ | $(25,867)$ |
| Minority interest | 21 | 491 | 425 |
| TOTAL SHAREHOLDERS' EQUITY |  | 547,472 | 433,685 |
| TOTAL LIABILITIES AND |  |  |  |
| SHAREHOLDERS' EQUITY |  | 5,215,902 | 4,162,359 |

Budapest, March 24, 2006


# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2005 (in HUF mn) 

|  | Note | 2005 | Restated 2004 |
| :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |
| Loans |  | 340,793 | 241,233 |
| Placements with other banks |  | 43,734 | 42,431 |
| Due from banks and balances with |  |  |  |
| Securities held for trading |  | 2,708 | 6,648 |
| Securities available-for-sale |  | 25,235 | 82,553 |
| Securities held-to-maturity |  | 17,380 | 26,995 |
| Total Interest Income |  | 459,024 | 433,678 |
| Interest Expense: |  |  |  |
| Due to banks and deposits from the |  |  |  |
| National Bank of Hungary and other banks |  | 34,501 | 20,640 |
| Deposits from customers |  | 99,703 | 131,824 |
| Liabilities from issued securities |  | 25,959 | 19,382 |
| Subordinated bonds and loans |  | 1,636 | 943 |
| Total Interest Expense |  | 161,799 | 172,789 |
| NET INTEREST INCOME |  | 297,225 | 260,889 |
| Provision for loan and placement losses | 5, 8 | 28,042 | 16,048 |
| NET INTEREST INCOME AFTER PROVISION FOR |  |  |  |
| LOAN AND PLACEMENT LOSSES |  | 269,183 | 244,841 |
| Non-Interest Income: |  |  |  |
| Fees and commissions |  | 118,884 | 91,625 |
| Foreign exchange gains, net |  | 3,879 | 1,250 |
| Gains and losses on securities, net |  | 9,708 | 6,466 |
| Gains on real estate transactions, net |  | 96 | 1,818 |
| Dividend income and gains and losses of |  |  |  |
| Insurance premiums |  | 69,793 | 49,337 |
| Other |  | 13,465 | 10,680 |
| Total Non-Interest Income |  | 216,497 | $\underline{\underline{161,769}}$ |
| Non-Interest Expenses: |  |  |  |
| Fees and commissions |  | 19,930 | 20,588 |
| Personnel expenses |  | 95,235 | 79,538 |
| Depreciation and amortization | 11 | 21,897 | 29,150 |
| Insurance expenses |  | 58,468 | 40,264 |
| Other | 22 | 98,073 | 81,046 |
| Total Non-Interest Expense |  | 293,603 | 250,586 |
| INCOME BEFORE INCOME TAXES |  | 192,077 | 156,024 |
| Income taxes | 23 | $(33,803)$ | $(24,506)$ |
| INCOME AFTER INCOME TAXES |  | 158,274 | 131,518 |
| Minority interest |  | (39) | (12) |
| NET INCOME |  | 158,235 | 131,506 |
| Consolidated earnings per share (in HUF) |  |  |  |
| Basic | 36 | 603 | 501 |
| Diluted | 36 | 599 | 499 |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR DECEMBER 31, 2005 (in HUF mn) 

|  | Note | 2005 | Restated 2004 |
| :---: | :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |  |
| Income before income taxes |  | 192,077 | 156,024 |
| Adjustments to reconcile income before income taxes to net cash provided by operating activities |  |  |  |
| Income tax paid |  | $(29,208)$ | $(26,871)$ |
| Depreciation and amortization | 11 | 21,897 | 29,150 |
| Provision for loan and placement losses | 5,8 | 28,042 | 16,048 |
| Provision for permanent diminution in value of equity investments | 9 | 166 | 426 |
| Provision/(Release of allowance) for losses on other assets | 12 | 88 | (569) |
| Release of allowance for losses on off-balance sheet commitments and contingent liabilities, net | 16 | $(1,544)$ | (924) |
| Net increase in insurance reserves |  | 31,763 | 14,390 |
| Share-based compensation |  | 7,497 | 2,348 |
| Unrealised losses on fair value adjustment of securities held for trading |  | 41 | 547 |
| Unrealised losses/(gains) on fair value adjustment of derivative financial instruments |  | 797 | (631) |
| Changes in operating assets and liabilities |  |  |  |
| Net (increase)/decrease in accrued interest receivables |  | $(4,827)$ | 1,257 |
| Net decrease/(increase) in other assets, excluding advances for investments and before allowance for losses |  | 5,843 | $(3,593)$ |
| Net (increase)/decrease in accrued interest payable |  | $(3,679)$ | 10,244 |
| Net increase in other liabilities |  | 1,207 | 24,082 |
| Net Cash Provided by Operating Activities |  | 250,160 | 221,928 |
| INVESTING ACTIVITIES |  |  |  |
| Net (increase) in placement with other bank before provision for placement losses |  | $(79,136)$ | $(19,638)$ |
| Net (increase)/decrease in securities available-for-sale |  | $(42,774)$ | 17,234 |
| Net (increase) in equity investments, before |  |  |  |
| Net cash outflow from acquisition of subsidiaries |  | $(57,667)$ | $(9,441)$ |
| Net decrease in debt securities held-to-maturity |  | $(41,376)$ | 52,888 |
| Net (increase)/decrease in advances for investments, included in other assets |  | (14) | 56 |
| Net (increase) in loans, before provision for loan losses |  | $(590,490)$ | $(522,581)$ |
| Net additions to premises, equipment and intangible assets |  | $(33,580)$ | $(29,957)$ |
| Net Cash Used in Investing Activities |  | (847,502) | $(515,341)$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED STATEMENT OF CASH FLOWS <br> FOR THE YEAR DECEMBER 31, 2005 <br> (in HUF mn) <br> [continued] 

|  | Note | 2005 | Restated 2004 |
| :---: | :---: | :---: | :---: |
| FINANCING ACTIVITIES |  |  |  |
| Net increase in due to banks and deposits from the |  |  |  |
| National Bank of Hungary and other banks |  | 100,798 | 122,254 |
| Net increase in deposits from customers |  | 313,162 | 187,356 |
| Net increase in liabilities from issued securities |  | 226,238 | 192,335 |
| Increase/(decrease) in subordinated bonds and loans |  | 31,466 | $(1,089)$ |
| Increase/(decrease) of minority interest |  | 66 | (7) |
| Foreign currency translation gains/(losses) |  | 4,449 | $(2,740)$ |
| Net change in treasury shares |  | $(20,293)$ | 1,513 |
| Net (decrease)/increase in compulsory reserves at National Bank of Hungary | 4 | $(10,981)$ | 1,627 |
| Dividends paid |  | $(41,240)$ | $(16,823)$ |
| Net Cash Provided by Financing Activities |  | 603,665 | 484,426 |
| Net Increase in Cash and Cash Equivalents |  | 6,323 | 191,013 |
| Cash and cash equivalents as at January 1 |  | 355,673 | 164,660 |
| Cash and Cash Equivalents as at end of period |  | $\underline{\underline{361,996}}$ | 355,673 |

## Analysis of cash and cash equivalents opening and closing balance

Cash, due from banks and balances with the
National Bank of Hungary
Compulsory reserve established by the
National Bank of Hungary 4
465,887
276,501
$(110,214)$
$(111,841)$

## Cash and cash equivalents as at January 1

$\underline{\underline{355,673}}$
$\underline{\underline{164,660}}$

| Cash, due from banks and balances with the <br> National Bank of Hungary <br> Compulsory reserve established by the <br> National Bank of Hungary | 4 | 483,191 | 465,887 |
| :--- | :--- | :--- | :--- |

Cash and cash equivalents as at end of period $\quad \underline{\underline{361,996}} \underline{\underline{355,673}}$

## NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR DECEMBER 31, 2005 (in HUF mn)

|  | Note | Share Capital | Retained Earnings and Reserves | Treasury Shares | Minority interest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at January 1, 2004 (Restated) |  | 28,000 | 309,220 | (25,420) | 432 | 312,232 |
| Net income |  | -- | 131,506 | -- | -- | 131,506 |
| Fair value adjustment of securities available-for-sale recognised directly through equity |  | -- | 4,881 | -- | -- | 4,881 |
| Share-based compensation | 26 | -- | 4,433 | -- | -- | 4,433 |
| Dividend for the year 2003 |  | -- | $(16,800)$ | -- | -- | $(16,800)$ |
| Profit on sale of treasury shares |  | -- | 1,960 | -- | -- | 1,960 |
| Sale and purchase of treasury shares |  | -- | -- | (447) | -- | (447) |
| Derivative financial instruments designated as cash-flow hedge |  | -- | $(1,333)$ | -- | -- | $(1,333)$ |
| Minority interest |  | -- | -- | -- | (7) | (7) |
| Foreign currency translation loss |  | -- | $(2,740)$ | -- | -- | $(2,740)$ |
| Balance as at December 31, 2004 (Restated) |  | $\underline{\underline{28,000}}$ | 431,127 | $(25,867)$ | $\underline{425}$ | 433,685 |
| Net income |  | -- | 158,235 | -- | -- | 158,235 |
| Fair value adjustment of securities available-for-sale recognised directly through equity |  | -- | 2,051 | -- | -- | 2,051 |
| Share-based compensation | 26 | -- | 7,497 | -- | -- | 7,497 |
| Derecognition of opening balance of negative goodwill |  | -- | 3,034 | -- | -- | 3,034 |
| Dividend for the year 2004 |  | -- | $(41,206)$ | -- | -- | $(41,206)$ |
| Profit on sale of treasury shares |  | -- | 7,426 | -- | -- | 7,426 |
| Sale and purchase of treasury shares |  | -- | -- | $(27,719)$ | -- | $(27,719)$ |
| Derivative financial instruments designated as cash-flow hedge |  | -- | (46) | -- | -- | (46) |
| Foreign currency translation gain |  | -- | 4,449 | -- | -- | 4,449 |
| Minority interest |  | -- | -- | -- | 66 | 66 |
| Balance as at December 31, 2005 |  | $\underline{\underline{28,000}}$ | 572,567 | $(53,586)$ | $\underline{491}$ | $\underline{\underline{547,472}}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS

### 1.1. General

National Savings and Commercial Bank Ltd. (the "Bank" or "OTP") was established on December 31, 1990, when the predecessor State-owned company was transformed into a limited liability company.

The Bank's registered office address is 16 Nador street, Budapest 1051.
As at December 31, 1994, 79\% of the Bank's shares were held directly or indirectly by the Hungarian Government and the remaining $21 \%$ were held by domestic investors or represented as own shares (less than 3\%). In spring 1995, $20 \%$ of the shares were transferred by the Hungarian Government to the Hungarian Social Security Funds. Subsequent to the successful privatization of the Bank by a public offering in summer 1995, the Bank's shares were introduced to the Budapest and the Luxembourg stock exchanges and were also listed on SEAQ London and PORTAL (USA).

At an extraordinary General Assembly, on September 3, 1997, the Bank issued a preferential voting share with a nominal value of HUF 1 thousand (the "Special Share") to the State Privatization and Holding Company. The Special Share gives the power to the State Privatization and Holding Company to control the outcome of certain shareholder votes in accordance with the Bank's Articles of Association and the right to delegate one member to the Bank's Board of Directors and one member to the Supervisory Board of the Bank.

By public offerings in fall 1997 and fall 1999, the State Privatization and Holding Company sold the remaining common shares.

The Annual General Meeting on April 25, 2001 approved the conversion of HUF 1,150 million nominal value preference shares issued by the Bank to common shares.

In the first quarter of the year of 2002 the nominal value of the common shares of the Bank has decreased from HUF 1,000 to HUF 100 per share.

As at December 31, 2005 approximately $90.4 \%$ of the Bank's shares were held by domestic and foreign private and institutional investors. The remaining shares are owned by employees (3.1\%) and the Bank (6.5\%).

The Bank provides a full range of commercial banking services through a wide network of 927 branches. 377 branches are in Hungary, 357 branches are in Bulgaria, 78 branches are in Slovakia, 26 branches are in Romania and 89 branches are in Croatia.

As at December 31, 2005 the number of employees at the Bank and its subsidiary companies (together the "Group") was 17,977 . The average number of employees for the year ended December 31, 2005 was 17,669.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS [continued]

### 1.2. Accounting

The Group maintains its accounting records and prepares its statutory accounts in accordance with the commercial, banking and fiscal regulations prevailing in Hungary and in case of foreign subsidiaries in accordance with the local commercial, banking and fiscal regulations.

The Group's functional currency is the Hungarian Forint ("HUF").
Some of the accounting principles prescribed for statutory purposes are different from those generally recognized in international financial markets. Certain adjustments have been made to the Bank's Hungarian consolidated statutory accounts, in order to present the consolidated financial position and results of operations of the Bank in accordance with all standards and interpretations approved by the International Accounting Standards Board (IASB), which are referred to as International Financial Reporting Standards (IFRS). These standards and interpretations were previously called International Accounting Standards (IAS).

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (the "EU"). IFRS as adopted by the EU do not currently differ from IFRS as issued by the International Accounting Standards Board (IASB), except for portfolio hedge accounting under IAS 39 which has not been approved by the EU. As the Group does not apply portfolio hedge accounting under IAS 39, there is no impact on these consolidated financial statements, had it been approved by the EU at the balance sheet date.

### 1.2.1. The effect of adopting revised International Financial Reporting Standards effective from January 1, 2005 on the 2004 financial statements

Effective from January 1, 2005 the Group adopted revised IAS 39 ("Financial Instruments: Recognition and Measurement"), IFRS 2 ("Share-based payment") and IFRS 3 ("Business combinations"). Revisions to a number of other IAS also took effect in the consolidated condensed financial statements of the Group, but those revisions concerned matters of detailed application which have no significant effect on amounts reported.

## IAS 39 Financial Instruments: Recognition and Measurement (in HUF mn)

IAS 39 Revised, which is effective after January 1, 2005 changes the category held for trading instruments by introducing a new category „a financial asset at fair value through statements of operations". In this category is classified the previously held for trading assets and other instruments which upon initial recognition are designated by the entity as to be held at fair value through statements of operations.

Due to the retrospective application of IAS 39 Revised, an opening adjustment of HUF 1,313 million loss has been presented in retained earnings and reserves as of January 1, 2004. Due to restatement of prior periods, income after income tax decreased by HUF 6,978 million for the year ended December 31, 2004 from what was previously reported.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]

### 1.2.1. The effect of adopting revised International Financial Reporting Standards effective from January 1, 2005 on the 2004 financial statements [continued]

## IFRS 2 Share based payments (in HUF mn)

For equity settled share based compensation, under IFRS 2 the Group is required to measure the fair value of services received, based on the fair value of the equity instrument granted, and to recognise such expense in the consolidated financial statements. IFRS 2 has been adopted retrospectively from January 1, 2005 in respect of options which have a grant date later than November 7, 2002.

The Annual General Meeting for the year 2000 approved a five year share option and bonus program for the years 2000 to 2004 granting options and bonus shares on an annual basis. For the options for the years 2003 and 2004, the grant date is December 31, 2002.

Due to the retrospective application of IFRS 2, an opening adjustment of HUF 2,085 million is presented separetly in retained earnings and reserves as of January 1, 2004. Due to restatement of prior periods, income after income tax was decreased by HUF 2,348 million for the year ended December 31, 2004.

A summary of the effects of introduction of IAS 39 Revised and IFRS 2 for the year ended December 31, 2004 is as follows:

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]
1.2.1. The effect of adopting revised International Financial Reporting Standards effective from January 1, 2005 on the 2004 financial statements [continued]

## As original reported for the year ended December 31, 2004 <br> Restated for the year ended December 31, 2004

| Fair value adjustment of available-for-sale securities recognized in profit and loss | 8,303 | -- |
| :---: | :---: | :---: |
| Deferred tax effect | $(1,325)$ | -- |
| Contribution to net income | 6,978 | -- |
| Share based compensation | -- | $(2,348)$ |
| Net income after income taxes | $\underline{\underline{140,832}}$ | $\underline{\underline{131,506}}$ |
| Fair value adjustment of available-for-sale securities recognized directly through equity | -- | 8,303 |
| Deferred tax effect | -- | $(1,325)$ |
| Effect to equity | -- | 6,978 |
| Share based compensation directly through equity | -- | 2,348 |
| Shareholders' equity without minority interest | 433,260 | 433,260 |
| Minority interest | -- | 425 |
| Total shareholders' equity | $\underline{\underline{433,260}}$ | $\underline{\underline{433,685}}$ |

## IFRS 3 Business Combinations (in HUF mn)

The Group applied IFRS 3 Business Combinations from March 31, 2004 for new acquisitions. Effective from January 1, 2005 the Group for all subsidiaries:

- discontinued amortising goodwill and the amount of goodwill net of accumulated amortization became the carrying amount;
- tests the goodwill for impairment in accordance with IAS 36 Impairment of Assets;
- negative goodwill was derecognised with a corresponding adjustment to the opening balance of retained earnings.


# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]

### 1.2.1. The effect of adopting revised International Financial Reporting Standards effective from January 1, 2005 on the 2004 financial statements [continued]

The most significant item is the goodwill acquired through the acquisition of DSK Bank EAD, the related balances as at December 31, 2004 are the following:

| Cost | 38,076 |
| :--- | ---: |
| Accumulated amortization | $\underline{(9,535)}$ |
| Net book value | 28,541 |
| Amortization for the year 2004 | 7,615 |

Negative goodwill was acquired through the acquisition of OTP Banka Slovensko, a.s. the related balances as at December 31, 2004 are the following:

| Cost | 4,204 |
| :--- | ---: |
| Accumulated amortization | $(1,170)$ |
| Net book value | 3,034 |
| Amortization for the year 2004 | 130 |

As of January 1, 2005 derecognition of negative goodwill will increase the opening balance of retained earnings and reserves by HUF 3,034 million.

### 1.2.2. Changes in Accounting Policies arising from the Adoption of New IFRSs and Amendments to IASs effective 1 January 2006

At the date of authorisation of these financial statements, the following standards were in issue but not yet effective:

- IFRS 7 'Financial Instruments: Disclosures’ (effective 1 January 2007);
- Amendments to IAS 39 'Financial Instruments: Recognition and Measurement' in respect of cash flow hedge accounting (effective 1 January 2006);
- Amendments to IAS 39 'Financial Instruments: Recognition and Measurement' and IFRS 4 'Insurance Contracts’ for financial guarantee contracts (effective 1 January 2006);
- Amendments to IAS 1 ‘Presentation of Financial Statements’ on capital disclosures (effective 1 January 2007).

The adoption of these standards in the future periods is not expected to have a material impact on the consolidated profit or equity.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied in the preparation of the accompanying consolidated financial statements are summarized below:

### 2.1. Basis of Presentation

These consolidated financial statements have been prepared under the historical cost convention with the exception of certain financial instruments, which are recorded on fair value. Revenues and expenses are recorded in the period in which they are earned or incurred.

The presentation of consolidated financial statements in conformity with IFRS requires management of the Bank to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Future changes in economic conditions, business strategies, regulatory requirements, accounting rules and other factors could result in a change in estimates that could have a material impact on future financial statements.

### 2.2. Foreign currency translation

Assets and liabilities denominated in foreign currencies are translated into HUF at exchange rates quoted by the National Bank of Hungary ("NBH"), or if there is no official rate, at exchange rate quoted by OTP Bank as of the date of the consolidated financial statements. Income and expenses arising in foreign currencies are converted at the rate of exchange on the transaction date. Resulting foreign exchange gains or losses are recorded in the Consolidated Statement of Operations.

Net differences resulting from translating foreign currency financial statements of consolidated subsidiaries are presented as an element of retained earnings and reserves in the Consolidated Balance Sheet.

Effective for acquisitions after March 31, 2004 goodwill arising on acquisition is expressed in the functional currency of the foreign operation and translated at the closing rate in the consolidated balance sheet. The resulting exchange difference is presented as an element of retained earnings and reserves in the Consolidated Balance Sheet.

### 2.3. Principles of consolidation

Included in these consolidated financial statements are the accounts of those subsidiaries in which the Bank holds a controlling interest. The list of the major fully consolidated subsidiaries, the percentage of issued capital owned by the Bank and the description of their activities is provided in Note 30. However, certain subsidiaries in which the Bank holds a controlling interest have not been consolidated in accordance with IFRS because the effect of consolidating such companies is not material to the consolidated financial statements as a whole (see Note 2.10.).

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.4. Accounting for acquisitions

Upon acquisition, subsidiaries are accounted for under the fair value method of accounting. Any goodwill or negative goodwill arising on acquisition is recognized in the consolidated balance sheet and accounted for as indicated below.

Acquisition before March 31, 2004
Goodwill, which represents the residual cost of the acquisition after recognizing the acquirer's interest in the fair value of the identifiable assets and liabilities acquired, is held as an intangible asset and recorded as Depreciation and amortization in the Consolidated Statement of Operations, in anticipation of future economic benefits, on a straight-line basis over a period of five years. The value of any goodwill held in the Consolidated Balance Sheet is reassessed on an annual basis, determined on the basis of specific identification of the investment. If it is no longer probable that the goodwill will be recovered from future economic benefits, it is recognized immediately as an expense.

The excess, as at the date of the exchange transaction, of the Bank's interest in the fair values of the identifiable assets and liabilities acquired over the cost of the acquisition, is recognised as negative goodwill among intangible assets.

The extent that negative goodwill relates to expectations of future losses and expenses that are identified in the Bank's plan for the acquisition and can be measured reliably, but which do not represent identifiable liabilities at the date of acquisition, that portion of negative goodwill is recognised as Other income in the Consolidated Statement of Operations when the future losses and expenses are recognised.

To the extent that negative goodwill does not relate to identifiable expected future losses and expenses that can be measured reliably at the date of acquisition, negative goodwill is recognised as other income on a systematic basis over the remaining weighted average useful life of the identifiable acquired depreciable/amortisable assets.

Acquisition after March 31, 2004
The Bank has applied IFRS 3 Business Combinations since March 31, 2004 for acquisitions after that date. Goodwill, which represents the residual cost of the acquisition after recognizing the acquirer's interest in the fair value of the identifiable assets, liabilities and contingent liabilities acquired, is held as an intangible asset and recorded at cost less any accumulated impairment losses in the Consolidated Financial Statements.

Goodwill acquired in a business combination is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired.

Negative goodwill, when the acquirer's interest in the net fair value of the acquired identifiable net assets exceeds the cost of the business combination, is recognized immediately in the Consolidated Statement of Operations as a gain.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.5. Securities held-to-maturity

Investments in securities are accounted on a settlement date basis and are initially measured at fair value. At subsequent reporting dates, securities that the Group has the expressed intention and ability to hold to maturity (held-to-maturity securities) are measured at amortised cost, less any impairment losses recognised to reflect irrecoverable amounts. The annual amortisation of any discount or premium on the acquisition of a held-to-maturity security is aggregated with other investment income receivable over the term of the investment so that the revenue recognised in each period represents a constant yield on the investment.

Held-to-maturity investments include securities, which the Group has the ability and intent to hold to maturity. Such securities comprise mainly securities issued by the Hungarian Government and mortgage bonds.

### 2.6. Financial assets at fair value through statements of operations

### 2.6.1. Securities held for trading

Investments in securities are accounted on a settlement date basis and are initially measured at fair value. Held for trading investments are measured at subsequent reporting dates at fair value. Unrealised gains and losses on held for trading securities are recognised in profit/loss and included in the Consolidated Statement of Operations for the period. Such securities consist of Hungarian and foreign discounted and interest bearing Treasury bills and government bonds and other securities. Other securities include shares in commercial companies, shares in investment funds.

### 2.6.2. Derivative financial instruments

In the normal course of business, the Group is a party to contracts for derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract. The derivative financial instruments used include interest rate forward or swap agreements and currency forward and swap agreements. These financial instruments are used by the Group to hedge interest rate risk and currency exposures associated with its transactions in the financial markets.

Derivative financial instruments are initially measured at fair value and at subsequent reporting dates at their fair value. Fair values are obtained from quoted market prices, discounted cash flow models and options pricing models as appropriate. Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognised in profit/loss and included in the Consolidated Statement of Operations for the period. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.6.3. Derivative financial instruments designated as a fair-value or cash-flow hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges and that prove to be highly effective in relation to the hedged risk, are recorded in the Consolidated Statement of Operations along with the corresponding change in fair value of the hedged asset or liability that is attributable to the specific hedged risk. The ineffective element of the hedge is charged directly to the Consolidated Statement of Operations.

Changes in fair value of derivatives that are designated and qualify as cash flow hedges and that prove to be highly effective in relation to hedged risk are recognised in the reserve among consolidated shareholders' equity. Amounts deferred in equity are transferred to the Consolidated Statement of Operations and classified as revenue or expense in the periods during which the hedged assets and liabilities affect the result for the period. The ineffective element of the hedge is charged directly to the Consolidated Statement of Operations.

Certain derivative transactions, while providing effective economic hedges under the Group’s risk management policy, do not qualify for hedge accounting under the specific rules of IAS 39 and are therefore treated as derivatives held for trading with fair value gains and losses charged directly to the Consolidated Statement of Operations.

### 2.7. Securities available-for-sale

Investments in securities are accounted on a settlement date basis and are initially measured at fair value. Available-for-sale investments are measured at subsequent reporting dates at fair value. Unrealised gains and losses on available-for-sale financial instruments are recognised directly in equity, unless such available-for-sale security is part of an effective fair value hedge. Such gains and losses will be reported when realised in profit and loss for the applicable period. Such securities consist of Hungarian and foreign discounted and interest bearing Treasury bills and government bonds and other securities. Other securities include shares in commercial companies, shares in investment funds, bonds issued by companies and mortgage bonds issued by other financial institutions.

Available-for-sale securities are remeasured at fair value based on quoted prices or amounts derived from cash flow models. In circumstances where the quoted market prices are not readily available, the fair value of debt securities is estimated using the present value of future cash flows and the unquoted equity instruments is measured at cost.

Those available-for-sale financial assets that do not have a quoted market price and whose fair value cannot be reliably measured by other models mentioned above, are measured at cost, less allowance for permanent diminution in value, when appropriate.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.8. Loans, placements with other banks and allowance for loan and placement losses

Loans and placements with other banks are stated at the principal amounts outstanding, net of allowance for loan or placements losses, respectively. Interest is accrued and credited to income based on the principal amount outstanding. When a borrower is unable to meet payments as they come due or, in the opinion of the management, there is an indication that a borrower may be unable to meet payments as they come due, all unpaid interest is reversed.

The amount of provision is the difference between the carrying amount and the recoverable amount, being the present value of the expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate.

Provisions for losses on loans and placements with other banks represent managements assesment for potential losses in relation to these activities.

The allowances for loan and placement losses are maintained to cover losses that have been specifically identified and for potential losses which may be present based on portfolio performance.

Write-offs are generally recorded after all reasonable restructuring or collection activities have taken place and the possibility of further recovery is considered to be remote. The loan is written off against the related account "Provisions for loan and placement losses" in the profit and loss account. If the reason for provisioning is no longer deemed appropriate, the redundant provisioning charge is released into income.

### 2.9. Sale and repurchase agreements

Where debt or equity securities are sold under a commitment to repurchase them at a predetermined price, they remain on the balance sheet and the consideration received is recorded in liabilities Due to Banks. Conversely, debt or equity securities purchased under a commitment to resell are not recognised in the balance sheet and the consideration paid is recorded in Placement with other Banks. Interest is accrued evenly over the life of the repurchase agreement.

### 2.10. Equity investments

Companies where the Bank has a significant interest are accounted for using the equity method. However, certain associated companies in which the Bank holds a significant interest have not been accounted for in accordance with the equity method because the effect of using the equity method to account for such companies is not material to the consolidated financial statements as a whole. Shares which are intended to be disposed of are included among securities available-for-sale.

Unconsolidated subsidiaries and associated companies that were not accounted for using the equity method and other investments where the Bank does not hold a controlling or significant interest are recorded at the cost of acquisition, less allowance for permanent diminution in value, when appropriate.
Gains and losses on the sale of equity investments are determined on the basis of the specific identification of the cost of each investment.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.11. Premises, equipment and intangible assets

Premises, equipment and intangible assets are stated at cost, less accumulated depreciation and amortization. The depreciable amount (book value less residual value) of the non-current assets must be allocated over them useful life. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets based on the following annual percentages:
Buildings
Machinery and equipment
Vehicles
Leased assets
Software
Property rights

$$
1-10 \%
$$

$$
\text { Machinery and equipment } 2.5-50 \%
$$

Vehicles $10-50 \%$

Leased assets $14.5-33.3 \%$
Property rights $14.5-50 \%$
Depreciation and amortization on premises, equipment and intangible assets commences on the day such assets are placed into service.

At each balance sheet date, the Group reviews the carrying value of its tangible and intangible assets to determine if there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated to determine the extent (if any) of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cashgenerating unit to which the asset belongs.

Where the carrying value of premises, equipment and other tangible fixed assets is greater than the estimated recoverable amount, it is written down immediately to the estimated recoverable amount.

### 2.12. Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classifies as operating leases.

## The Group as lessor

Amounts due from lessees under finance leases are recorded as receivables at the amount of the Group's net investment in the lease. Finance lease income in allocated to accounting periods so as to reflect a constant rate of return on the Group's net investment outstanding in respect of the leases. Direct costs such as commissions are included in the initial measurement of the finance lease receivables.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.12. Leases [continued]

## The Group as lessee

Assets held under finance leases, which confer rights and obligations similar to those attached to owned assets, are capitalised at their fair value and depreciated over the useful lives of assets. The capital element of each future lease obligation is recorded as a liability, while the interest elements are charged to the Consolidated Statement of Operations over the period of the leases to produce a constant rate of charge on the balance of capital payments outstanding.

Payments made under operating leases are charged to the Consolidated Statement of Operations on a straight-line basis over the term of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

### 2.13. Properties held for resale

Properties held for resale are accounted for at historical cost less allowance for permanent diminution in value and are included in Other assets in the Consolidated Balance Sheet. Properties held for resale include property held for sale in the normal course of business as a result of construction or development, real estate held due to work out of loans and property acquired exclusively with a view to subsequent disposal in the near future.

### 2.14. Insurance reserves

Insurance reserves are accrued for liabilities from life and non-life insurance contracts and are included in Other liabilities. The level of such reserves reflects the amount of future liabilities expected as at the date of the consolidated financial statements. The provision for outstanding claims and claim settlement expenses for non-life policies are based upon estimates of the expected losses for all classes of business. The reserve includes reported claims, claims incurred but not reported and claim adjustment expenses. This provision takes into account mortality factors within Hungary and other countries where insurance operations are conducted and is based upon mortality tables approved by regulatory authorities.

### 2.15. Treasury shares

Treasury shares are purchased on the stock exchange and the over-the-counter market by the Bank and its subsidiaries and are presented in the Consolidated Balance Sheet at acquisiton cost as a deduction from consolidated shareholders' equity.

Gains and losses on the sale of treasury shares are credited or charged directly to consolidated retained earnings and reserves.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.16. Interest Income and Interest Expense

Interest income and expense are recognised in the consolidated statement of operations on an accrual basis.

### 2.17. Fees and Commissions

Fees and commissions are recognised in the consolidated statement of operations on an accrual basis.

### 2.18. Income taxes

The annual taxation charge is based on the tax payable under fiscal regulations prevailing in the country where the company is incorporated, adjusted for deferred taxation.

Deferred taxation is accounted for, using the balance sheet liability method in respect of temporary differences in the tax bases of assets and liabilities and their carrying value for financial reporting purposes, measured at the tax rates that apply to the future period when the asset is expected to be realised or the liability is settled.

### 2.19. Off-balance sheet commitments and contingent liabilities

In the ordinary course of its business, the Group has entered into off-balance sheet commitments such as guarantees, commitments to extend credit and letters of credit and transactions with financial instruments. The allowance for losses on commitments and contingent liabilities is maintained at a level adequate to absorb probable future losses. Management determines the adequacy of the allowance based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

The Group recognises an allowance when it has a present obligation as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the obligation.

### 2.20. Share-based compensation

The Bank has applied the requirements of IFRS 2 Share-based Payments. In accordance with the transitional provisions, IFRS 2 has been applied to all grants of equity instruments after 7 November 2002 that were unvested as of 1 January 2005.

The Bank issues equity-settled share-based compensations to certain employees. Equity-settled share-based compensations are measured at fair value at the date of grant. The fair value determined at the
grant date of the equity-settled share-based compensations is expensed on a straight-line basis over the year, based on the Bank's estimate of shares that will eventually vest.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

Fair value is measured by use of a binomial model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

### 2.21. Consolidated Statement of Cash Flows

For the purposes of reporting consolidated cash flows, cash and cash equivalents include cash, due from banks and balances with the National Bank of Hungary, excluding compulsory reserve established by the National Bank of Hungary. Consolidated cash flows from hedging activities are classified in the same category as the item being hedged.

### 2.22. Segment reporting

Segment information is based on two segments formats. The primary format represents the Group's geographical markets. The secondary format represents two business segments banking (finance) and insurance.

Segment results include revenue and expenses directly attributable to a segment and the revelant portion of revenue and expenses that can be allocated to a segment, whether from external transactions or from transactions with other segments of the Group.

Unallocated items mainly comprise administrative expenses. Segment results are determined before any adjustments for minority interest.

Segment assets and liabilities comprise those operating assets and liabilities that are directly attributable to the segment on a resonable basis. Segment assets are determined after deducting related adjustments that are reported as direct offsets in the Group’s balance sheet.

### 2.23. Comparative figures

Certain amounts in the 2004 consolidated financial statements have been reclassified to conform to the current year presentation.

## NOTE 3: SIGNIFICANT ACCOUNTING ESTIMATES AND DECISIONS IN THE APPLICATION OF ACCOUNTING POLICIES

The presentation of financial statements in conformity with IFRS requires the management of the Group to make judgement about estimates and assumptions that effect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant areas of subjective judgement include:

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 3: SIGNIFICANT ACCOUNTING ESTIMATES AND DECISIONS IN THE APPLICATION OF ACCOUNTING POLICIES [continued]

### 3.1. Impairment of Loans and Advances

The Group regularly assesses its loan portfolio for possible impairment. Management determines the adequacy of the allowances based upon reviews of individual loans and placements, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors. Provisioning involves many uncertainties about the outcome of those risks and requires the management of the Group to make many subjective judgements in estimating the loss amounts

### 3.2. Valuation of Instruments without Direct Quotations

Financial instruments without direct quotations in an active market are valued using the valuation model technique. The models are regularly reviewed and each model is calibrated for the most recent available market data. While the models are built only on available data, their use is subject to certain assumptions and estimates (eg, for correlations, volatilities, etc). Changes in the model assumptions may affect the reported market value of the relevant financial instruments.

### 3.3. Provisions

The Group is involved in a number of ongoing legal disputes. Based upon historical experience and expert reports, the Bank assesses the developments in these cases, and the likelihood and the amount of potential financial losses which are appropriately provided for.

### 3.4. Insurance liabilities

Insurance liabilities for life and non-life insurance contracts reflect the amount of future liabilities expected at the date of the consolidated financial statements. Such reserves are based on past experience, mortality tables and management estimates. Changes in these assumptions may effect the level of such liabilities.

## NOTE 4: CASH, DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANK OF HUNGARY (in HUF mn)

| Cash on hand: | 2005 | 2004 |
| :--- | :--- | :---: |
| In HUF |  |  |
| In foreign currency | $\underline{47,676}$ | 53,364 |
|  | $\underline{75,609}$ | $\underline{\mathbf{7 9 , 2 8 5}}$ |
| $\underline{72,662}$ |  |  |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 4: CASH, DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANK OF HUNGARY (in HUF mn) [continued]

Due from banks and balances with the National Bank of Hungary:

| Within one year: |  |  |
| :--- | ---: | ---: |
| In HUF | 404,753 | 390,267 |
| In foreign currency | $\underline{5,153}$ | $\underline{2,958}$ |
|  | $\underline{409,906}$ | $\underline{393,225}$ |
| Total | $\underline{483,191}$ | $\underline{465,887}$ |

Based on the requirements for compulsory reserve set by the National Bank of Hungary, the balance of compulsory reserves maintained by the Group amounted to HUF 121,195 million and HUF 110,214 million for the years ended December 31, 2005 and 2004, respectively.

## NOTE 5: PLACEMENTS WITH OTHER BANKS, NET OF ALLOWANCE FOR PLACEMENT LOSSES (in HUF mn)

| Within one year: |  |  |
| :---: | :---: | :---: |
| In HUF | 94,110 | 126,866 |
| In foreign currency | 317,654 | 149,206 |
|  | 411,764 | 276,072 |
| Over one year: |  |  |
| In HUF | 3,000 | -- |
| In foreign currency | 24,004 | 10,129 |
|  | 27,004 | 10,129 |
|  | 438,768 | 286,201 |
| Allowance for placement losses | -- | (1) |
| Total | 438,768 | 286,200 |

Placements of foreign subsidiaries with their respective National Banks amounted to HUF 77,879 million and HUF 71,420 million for the years ended December 31, 2005 and 2004, respectively.

Placements with other banks in foreign currency as at December 31, 2005 and 2004 bear interest rates in the range from $0.0 \%$ to $12.0 \%$ and from $0.4 \%$ to $7.0 \%$, respectively.

Placements with other banks in HUF as at December 31, 2005 and 2004 bear interest rates in the range from $0.5 \%$ to $7.6 \%$ and from $8.5 \%$ to $12.5 \%$, respectively.
NOTE 5: PLACEMENTS WITH OTHER BANKS, NET OF ALLOWANCE

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## FOR PLACEMENT LOSSES (in HUF mn) [continued]

An analysis of the change in the allowance for placement losses is as follows:

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| Balance as at January 1 | 1 | 182 |
| Release of allowance for placement losses | (1) | (181) |
| Closing balance | -- | 1 |
| NOTE 6: FINANCIAL ASSETS AT FAIR VALUE THROUGH STATEMENTS OF OPERATIONS (in HUF mn) |  |  |
|  | 2005 | Restated 2004 |
| Securities held for trading: |  |  |
| Discounted Treasury bills | 160 | 40,225 |
| Hungarian Government interest bearing Treasury bills | 1,485 | 2,756 |
| Government bonds | 34,151 | 22,478 |
| Mortgage bonds | 895 | 680 |
| Other securities | 1,282 | 1,119 |
|  | $\underline{\underline{37,973}}$ | 67,258 |
| Derivative financial instruments designated as held for trading <br> 10,081 <br> 3,322 |  |  |
| Total | $\underline{48,054}$ | $\underline{\underline{70,580}}$ |

Approximately $42.69 \%$ and $46 \%$ of the government bonds were denominated in foreign currency as at December 31, 2005 and 2004, respectively. Approximately $16.62 \%, 30.81 \%, 23.96 \%$, and 28.61\% of this portfolio was denominated in USD, EUR, SKK and BGN as at December 31, 2005, and $22.1 \%, 33.7 \%$, and $44.2 \%$ of this portfolio was denominated in USD, EUR and BGN as at December 31, 2005 and 2004, respectively.

Interest rates on securities held for trading are ranged from $2.16 \%$ to $9.5 \%$ and from $1.4 \%$ to $13.4 \%$ as at December 31, 2005 and 2004, respectively.

Interest conditions and the remaining maturities of held for trading securities can be analyzed as follows:

|  | Restated <br> 2004 |  |
| :--- | ---: | ---: |
| Within five years | 2005 |  |
| with variable interest | 1,492 | 1,358 |
| with fixed interest | $\underline{\mathbf{2 7 , 1 6 0}}$ | $\underline{55,795}$ |
|  | $\underline{57,652}$ | $\underline{153}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 6: FINANCIAL ASSETS AT FAIR VALUE THROUGH STATEMENTS OF OPERATIONS (in HUF mn) [continued]

|  | 2005 | Restated <br> 2004 |
| :--- | :---: | :---: |
| Over five years <br> with variable interest <br> with fixed interest | 3,764 | 3,594 |
|  | $\underline{5,100}$ | $\underline{6,356}$ |
| Non-interest bearing securities | $\underline{9,954}$ | $\underline{9,950}$ |
| Total | $\underline{\underline{37,973}}$ | $\underline{155}$ |
|  | $\underline{67,258}$ |  |

## NOTE 7: SECURITIES AVAILABLE-FOR-SALE (in HUF mn)

|  |  | Restated <br> 2004 |
| :--- | ---: | ---: |
| Available-for-sale securities: | 2005 |  |
| Government bonds | 283,342 | 204,436 |
| Discounted Treasury bills | 51,621 | 49,949 |
| Mortgage bonds | 541 | 1,493 |
| Other securities | $\underline{74,442}$ | $\underline{39,957}$ |
|  | $\underline{409,946}$ | $\underline{295,835}$ |

Approximately $74.52 \%$ and $77.3 \%$ of the available-for-sale securities portfolio was denominated in HUF as at December 31, 2005 and 2004, respectively.

Approximately $22.51 \%$ and $22.9 \%$ of the government bonds were denominated in foreign currency as at December 31, 2005 and 2004, respectively. Approximately 3.82\%, 54.25\%, $21.36 \%$, and $20.57 \%$ of this portfolio was denominated in USD, EUR, HRK and BGN as at December 31, 2005, and $5 \%, 28.7 \%, 37.8 \%$, and $28.5 \%$ of this portfolio was denominated in USD, EUR, SKK and BGN as at December 31, 2004, respectively.

Interest rates on securities available-for-sale are ranged from $1.6 \%$ to $8.08 \%$ and from $1.6 \%$ to $12.5 \%$ as at December 31, 2005 and 2004, respectively.

Interest conditions and the remaining maturities of available-for-sale financial assets can be analyzed as follows:

|  | Restated <br> 2004 |  |
| :--- | ---: | ---: |
| Within five years | 2005 |  |
| with variable interest | 116,784 | 60,677 |
| with fixed interest | $\underline{182,887}$ | $\underline{179,957}$ |
|  | $\underline{299,671}$ | $\underline{240,634}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 7: SECURITIES AVAILABLE-FOR-SALE (in HUF mn) [continued]

|  |  | Restated <br> 2004 |
| :--- | ---: | ---: |
| Over five years | 2005 |  |
| with variable interest | 4,261 | 3,866 |
| with fixed interest | $\underline{81,364}$ | $\underline{32,175}$ |
|  | $\underline{85,625}$ | $\underline{36,041}$ |
| Non-interest bearing securities | $\underline{24,650}$ | $\underline{19,160}$ |
| Total | $\underline{409,946}$ | $\underline{\underline{295,835}}$ |

## NOTE 8: LOANS, NET OF ALLOWANCE FOR LOAN LOSSES (in HUF mn)

|  | Restated <br> 2004 |  |
| :--- | ---: | ---: |
|  |  |  |
| Loans and trade bills within one year | 925,331 | 689,286 |
| Loans and trade bills over one year | $\underline{2,371,887}$ | $\underline{1,896,824}$ |
|  | $3,297,218$ | $2,586,110$ |
| Allowance for loan losses | $\underline{(105,920)}$ | $\underline{(79,315)}$ |
| Total | $\underline{\underline{3,191,298}}$ | $\underline{\underline{2,506,795}}$ |

Foreign currency loans represent approximately $45.76 \%$ and $33.8 \%$ of the total loan portfolio, before allowance for losses, as at December 31, 2005 and 2004, respectively.

Loans denominated in HUF, with maturity within one year as at December 31, 2005 and 2004, bear interest rates in the range from $6 \%$ to $30 \%$ and from $6 \%$ to $32 \%$, respectively.

Loans denominated in HUF, with maturity over one year as at December 31, 2005 and 2004, bear interest rates in the range from $4 \%$ to $22.3 \%$ and from $4 \%$ to $22.8 \%$, respectively.

Foreign currency loans as at December 31, 2005 and 2004, bear interest rates in the range from $0.04 \%$ to $24 \%$ and from $1 \%$ to $31 \%$, respectively.

Approximately $4 \%$ and $3.9 \%$ of the gross loan portfolio represented loans on which interest is not being accrued as at December 31, 2005 and 2004, respectively.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 8: LOANS, NET OF ALLOWANCE FOR LOAN LOSSES (in HUF mn) [continued]

An analysis of the loan portfolio by type, before allowance for loan losses, is as follows:

$$
2005 \quad 2004
$$

| Commercial loans | $1,195,374$ | $36 \%$ | 920,606 | $36 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Municipality loans | 136,039 | $4 \%$ | 118,115 | $5 \%$ |
| Housing loans | $1,222,397$ | $37 \%$ | $1,015,491$ | $39 \%$ |
| Consumer loans | $\underline{743,408}$ | $\underline{23 \%}$ | $\underline{531,898}$ | $\underline{20 \%}$ |
| Total | $\underline{\underline{3,297,218}}$ | $\underline{\underline{100 \%}}$ | $\underline{\underline{2,586,110}}$ | $\underline{\underline{100 \%}}$ |

An analysis of the change in the allowance for loan losses is as follows:

2005
2004

Balance as at January 1
79,315
64,156
Provision for loan losses
Write-offs
Foreign currency translation gain/(loss)
Closing balance

28,043
16,229
$(1,808)$
370
$\underline{\underline{105,920}}$
(235)

79,315

## NOTE 9: EQUITY INVESTMENTS (in HUF mn)

|  | 2005 | 2004 |
| :--- | ---: | ---: |
| Equity investments: | 11,356 | 8,389 |
| Unconsolidated subsidiaries | 679 | $\underline{141}$ |
| Associated companies | $\underline{2,466}$ | $11,3,501$ |
| Other | $\underline{(2,144})$ | $\underline{(1,978})$ |
| Allowance for permanent diminution in value | $\underline{\underline{12,357}}$ | $\underline{9,389}$ |
| Total | $\underline{\underline{63,102}}$ | $\underline{\underline{34,145}}$ |

An analysis of the change in the allowance for permanent diminution in value is as follows:
2005
2004

| Balance as at January 1 | 1,978 | 1,552 |
| :--- | :--- | :--- |
| Provision for permanent diminution in value | $\underline{166}$ | $\underline{426}$ |
| Closing balance | $\underline{\underline{2,144}}$ | $\underline{1,978}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 10: HELD-TO-MATURITY INVESTMENTS (in HUF mn)

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| Government securities | 242,094 | 226,355 |
| Hungarian Government discounted Treasury Bills | 29,962 | 6,125 |
| Mortgage bonds | 11,264 | 9,526 |
| Other debt securities | 6,483 | 5,283 |
|  | 289,803 | 247,289 |
| Allowance for permanent diminution in value | -- | (30) |
| Total | $\underline{\underline{289,803}}$ | $\underline{\underline{247,259}}$ |

Interest conditions and the remaining maturities of investments in debt securities can be analysed as follows:

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| Within five years |  |  |
| with variable interest | 60,836 | 68,536 |
| with fixed interest | 155,524 | 106,492 |
|  | 216,360 | 175,028 |
| Over five years |  |  |
| with variable interest | 43,051 | 42,870 |
| with fixed interest | 30,392 | 29,391 |
|  | 73,443 | 72,261 |
| Total | 289,803 | 247,289 |

Approximately $80.33 \%$ and $88.4 \%$ of the debt securities portfolio was denominated in HUF as at December 31, 2005 and 2004, respectively. In most cases, interests on variable rate bonds are based on the interest rates of 90-day Hungarian Government Treasury bills and are adjusted semi-annually.

Interest rates on fixed interest securities denominated in HUF are ranged from 3.25\% to 10\% and from $6.3 \%$ to $10 \%$ as at December 31, 2005 and 2004, respectively. Interest on fixed rate and variable rate securities is, in most cases, paid semi-annually.

The fair value of held-to-maturity investments was HUF 291,894 million and HUF 247,477 million as at December 31, 2005 and 2004, respectively.

An analysis of the change in the allowance for permanent diminution in value is as follows:

20052004

Balance as at January 1
30
30
Release of allowance
Closing balance
(30)
$\qquad$ $\underline{--}$

## NOTE 11: PREMISES, EQUIPMENT AND INTANGIBLE ASSETS, NET (in HUF mn)

For the year ended December 31, 2005 :

| Cost | Intangible assets | Land and buildings | Machinery and equipment | Construction in progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at January 1, 2005 | 82,328 | 94,626 | 83,970 | 12,227 | 273,151 |
| Acquisition of subsidiary | 141 | 6,783 | 891 | 258 | 8,073 |
| Net additions | 49,723 | 10,065 | 15,878 | -- | 75,666 |
| Foreign currency translation differences | 1,562 | 1,554 | 672 | 70 | 3,858 |
| Net disposals | $(3,150)$ | $(15,504)$ | $(9,985)$ | (125) | $(28,764)$ |
| $\begin{aligned} & \text { Balance as at December 31, } \\ & 2005 \end{aligned}$ | $\underline{\underline{130,604}}$ | 97,524 | $\underline{\underline{91,426}}$ | $\underline{12,430}$ | 331,984 |
| Depreciation and Amortization |  |  |  |  |  |
| Balance as at January 1, 2005 | 30,381 | 15,673 | 52,322 | -- | 98,376 |
| Net charge | 7,766 | 2,801 | 11,347 | -- | 21,914 |
| Foreign currency translation differences | 91 | 337 | 462 | -- | 890 |
| Net disposals | $(9,501)$ | $(5,444)$ | $(7,496)$ | -- | $(22,441)$ |
| Balance as at December 31, 2005 | $\underline{\underline{28,737}}$ | $\underline{\underline{13,367}}$ | 56,635 | -- | 98,739 |
| Net book value |  |  |  |  |  |
| Balance as at January 1, 2005 | 51,947 | 78,953 | 31,648 | $\underline{12,227}$ | $\underline{\underline{174,775}}$ |
| Balance as at December 31, 2005 | $\underline{\underline{101,867}}$ | 84,157 | $\underline{\underline{34,791}}$ | $\underline{\underline{12,430}}$ | $\underline{\underline{233,245}}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 11: PREMISES, EQUIPMENT AND INTANGIBLE ASSETS, NET (in HUF mn) [continued]

An analysis of the changes in the goodwill and negative goodwill for the year ended December 31, 2005 is as follows:

## Cost

Balance as at January 1, 2005
Additions
Foreign currency
translation differences
Disposals from the effect of adopting revised IFRS
Balance as at December 31, 2005

Balance as at January 1, 2005 Charge Disposals from the effect of adopting revised IFRS
Balance as at December 31, 2005

Net book value
Balance as at January 1, 2005
Balance as at December 31, 2005

Goodwill
44,177
35,809
1,411
$(10,632)$
$\underline{\underline{70,765}}$

10,632
1,170
$\underline{\underline{33,545}}$
$\underline{\underline{70,765}}$

Negative goodwill 4,204--

$(4,204)$
$\qquad$
$(10,632) \quad(1,170)$
$\xlongequal{--}$

3,034
$\qquad$

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 11: PREMISES, EQUIPMENT AND INTANGIBLE ASSETS, NET (in HUF mn) [continued]

For the year ended December 31, 2004:

| Cost | Intangible assets | Land and buildings | Machinery and equipment | Construction in progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at January 1, 2004 | 68,374 | 89,997 | 90,695 | 6,516 | 255,582 |
| Acquisition of subsidiary | 430 | 903 | 339 | 33 | 1,705 |
| Net additions | 17,421 | 5,508 | 22,637 | 5,724 | 51,290 |
| Foreign currency translation differences | (93) | (882) | (198) | (46) | $(1,219)$ |
| Net disposals | $(3,804)$ | (900) | $(29,503)$ | --- | $(34,207)$ |
| Balance as at December 31, 2004 | $\underline{\underline{82,328}}$ | $\underline{\underline{94,626}}$ | 83,970 | $\underline{\underline{12,227}}$ | 273,151 |
| Depreciation and Amortization |  |  |  |  |  |
| Balance as at January 1, 2004 | 18,524 | 13,392 | 56,329 | -- | 88,245 |
| Net charge | 13,602 | 2,482 | 13,066 | -- | 29,150 |
| Foreign currency translation differences | (36) | (31) | (91) | -- | (158) |
| Net disposals | (1,709) | (170) | (16,982) | -- | (18,861) |
| Balance as at December 31, 2004 | $\underline{\underline{30,381}}$ | $\underline{\underline{15,673}}$ | 52,322 | -- | $\underline{\underline{98,376}}$ |
| Net book value |  |  |  |  |  |
| Balance as at January 1, 2004 | 49,850 | $\underline{76,605}$ | 34,366 | 6,516 | $\underline{167,337}$ |
| Balance as at December 31, 2004 | 51,947 | $\underline{\underline{78,953}}$ | 31,648 | 12,227 | $\underline{\underline{174,775}}$ |

An analysis of the changes in the goodwill and negative goodwill for the year ended December 31, 2004 is as follows:

| Cost | Goodwill | Negative goodwill |
| :---: | :---: | :---: |
| Balance as at January 1, 2004 | 39,288 | 4,216 |
| Additions | 4,928 | -- |
| Foreign currency translation differences | (39) | -- |
| Disposals | -- | (12) |
| Balance as at December 31, 2004 | $\underline{44,177}$ | 4,204 |
| Amortization |  |  |
| Balance as at January 1, 2004 | 2,964 | 1,040 |
| Charge | 7,668 | 130 |
| Balance as at December 31, 2004 | $\underline{10,632}$ | $\underline{\underline{1,170}}$ |
| Net book value |  |  |
| Balance as at January 1, 2004 | 36,324 | 3,176 |
| Balance as at December 31, 2004 | 33,545 | 3,034 |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 12: OTHER ASSETS (in HUF mn)

|  |  | Restated |
| :--- | ---: | ---: |
|  | 2005 | 2004 |
| Property held for sale |  |  |
| Due from Hungarian Government for interest subsidies | 3,408 | 13,289 |
| Trade receivables | 5,456 | 19,964 |
| Advances for securities and investments | 511 | 3,734 |
| Taxes recoverable | 1,654 | 1,437 |
| Inventories | 1,926 | 1,899 |
| Other advances | 7,758 | 3,250 |
| Receivables from leasing activities | 13,840 | 13,391 |
| Receivables due from insurance bond holders | 1,883 | 1,667 |
| Receivables due from pension funds and fund management | 2,243 | 1,283 |
| Prepayments and accrued income | 7,792 | 6,793 |
| Receivables from investment services | 1,231 | 203 |
| Fair value of derivative financial instruments | 452 | 812 |
| Other | $\underline{12,749}$ | $\underline{9,391}$ |
|  | $\underline{74,798}$ | 77,611 |
| Allowance for losses on other assets | $\underline{(3,427)}$ | $\underline{(3,372})$ |
| Total | $\underline{71,371}$ | $\underline{\underline{74,239}}$ |

Allowance for losses on other assets mainly consists of allowances for property held for sale, trade receivables, receivables from leasing activities and reinsurance receivables.

An analysis of the change in the allowance for losses on other assets is as follows:

|  | 2005 | Restated, 2004 |
| :---: | :---: | :---: |
| Balance as at January 1 | 3,372 | 3,939 |
| Release of allowance for losses on other assets | (54) | (569) |
| (Credit) | 128 | -- |
| Foreign currency translation loss | (19) | 2 |
| Closing balance | 3,427 | 3,372 |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 13:

DUE TO BANKS AND DEPOSITS FROM THE NATIONAL BANK OF HUNGARY AND OTHER BANKS (in HUF mn)

|  | 2005 | 2004 |
| :--- | ---: | ---: |
| Within one year: | 8,018 | 18,366 |
| In HUF | $\underline{126,766}$ | $\underline{119,574}$ |
| In foreign currency | $\underline{134,784}$ | $\underline{137,940}$ |
| Over one year: | 20,510 | 8,609 |
| In HUF | $\underline{208,830}$ | $\underline{\underline{107,576}}$ |
| In foreign currency | $\underline{229,340}$ | $\underline{116,185}$ |
|  | $\underline{\underline{364,124}}$ | $\underline{\underline{254,125}}$ |

Due to banks and deposits from the National Bank of Hungary and other banks payable in HUF within one year as at December 31, 2005 and 2004, bear interest rates in the range from $4.9 \%$ to $5.3 \%$ and from $8.9 \%$ to $12 \%$, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in HUF over one year as at December 31, 2005 and 2004, bear interest rates in the range from $3.1 \%$ to $4.5 \%$ and from $3 \%$ to $9.5 \%$, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in foreign currency within one year as at December 31, 2005 and 2004, bear interest rates in the range from $0.05 \%$ to $6.5 \%$ and from $0.5 \%$ to $17.4 \%$, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in foreign currency over one year as at December 31, 2005 and 2004, bear interest rates in the range from $0.7 \%$ to $6.5 \%$ and from $0.5 \%$ to $6 \%$, respectively.

## NOTE 14: DEPOSITS FROM CUSTOMERS (in HUF mn)

| Within one year: | 2005 | 2004 |
| :--- | ---: | ---: |
| In HUF | $2,214,998$ | $2,071,188$ |
| In foreign currency | $\underline{1,137,175}$ | $\underline{769,103}$ |
| Over one year: | $\underline{3,352,173}$ | $\underline{2,840,291}$ |
| In HUF | 72,480 | 60,654 |
| In foreign currency | $\underline{3,540}$ | $\underline{1,245}$ |
|  | $\underline{76,020}$ | $\underline{61,899}$ |
| Total | $\underline{\underline{3,428,193}}$ | $\underline{\underline{2,902,190}}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 14: DEPOSITS FROM CUSTOMERS (in HUF mn) [continued]

Deposits from customers payable in HUF within one year as at December 31, 2005 and 2004, bear interest rates in the range from $0.2 \%$ to $6.5 \%$ and from $0.5 \%$ to $9.9 \%$, respectively.

Deposits from customers payable in HUF over one year as December 31, 2005 and 2004, bear interest rates in the range from $1 \%$ to $4.5 \%$ and from $3 \%$ to $6.5 \%$, respectively.

Deposits from customers payable in foreign currency within one year as at December 31, 2005 and 2004, bear interest rates in the range from $0.1 \%$ to $18.5 \%$ and from $0.1 \%$ to $21 \%$, respectively.

Deposits from customers payable in foreign currency over one year as at December 31, 2005 and 2004, bear interest rates in the range from $2 \%$ to $18 \%$ and from $2 \%$ to $19 \%$, respectively.

An analysis of deposits from customers by type, is as follows:

2005

| 662,215 | $19 \%$ | 549,830 | $19 \%$ |
| ---: | ---: | ---: | ---: |
| 203,110 | $6 \%$ | 196,515 | $7 \%$ |
| $\underline{2,562,868}$ | $\underline{75 \%}$ | $\underline{2,155,845}$ | $\underline{74 \%}$ |
| $\underline{\underline{1,428,193}}$ | $\underline{\underline{100 \%}}$ | $\underline{\underline{2,902,190}}$ | $\underline{\underline{100 \%}}$ |

## NOTE 15: LIABILITIES FROM ISSUED SECURITIES (in HUF mn)

|  | 2005 | 2004 |
| :--- | ---: | ---: |
| With original maturity: |  |  |
| Within one year | 65,520 | 66,949 |
| $\quad$ Over one year | $\underline{477,940}$ | $\underline{\underline{543,460}}$ |
| Total | $\underline{\underline{317,222}}$ |  |

$46.42 \%$ and $78.1 \%$ of issued securities are denominated in HUF as at December 31, 2005 and 2004, and bear interest rates in the range from $0.3 \%$ to $12.5 \%$ and from $1.2 \%$ to $12 \%$, respectively.

The Bank issued EUR 500 million variable-rate bonds at three month EURIBOR + 0,16\% quarterly, on July 1, 2005 due 1, July 2010 and EUR 300 million variable-rate bonds at three month EURIBOR $+0,15 \%$ quarterly, on December 20, 2005 due 20, December 2010, at a price of 99,81\%.

An analysis of significant issued securities as at 31 December, 2005 is as follows:

| Variable-rate Euro Bonds | 202,267 |
| :--- | ---: |
| Mortgage bonds | 267,432 |
| Other securities | $\underline{73,761}$ |
| Total | $\underline{\underline{543,460}}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 16: OTHER LIABILITIES (in HUF mn)

|  |  | Restated |
| :--- | ---: | ---: |
|  | 2005 | 2004 |
|  |  |  |
| Deferred tax liabilities | 2,761 | 2,175 |
| Taxes payable | 8,363 | 7,224 |
| Giro clearing accounts | 22,744 | 10,250 |
| Accounts payable | 12,253 | 14,199 |
| Insurance liabilities | 130,354 | 98,591 |
| Salaries and social security payable | 10,839 | 12,140 |
| Liability from security trading | 9,307 | 17,041 |
| Provision for losses on off-balance sheet |  |  |
| $\quad$ commitments and contingent liabilities | 7,376 | 7,378 |
| Dividends payable | 617 | 566 |
| Advances received from customers | 689 | 2,400 |
| Accrued expenses | 10,214 | 14,565 |
| Loan for collection | 1,860 | 2,005 |
| Suspense accounts | 2,150 | 829 |
| Advancement of Government grants for housing purposes | 5,427 | -- |
| Fair value of derivative financial instruments designated |  |  |
| $\quad$ as hedge accounting relationship | 2,230 | 1,987 |
| Fair value of derivative financial instruments designated |  |  |
| $\quad$ as held for trading | 8,199 | 1,200 |
| Liabilities from trading activities (repurchase agreement) | 5,785 | 12,523 |
| Other | $\underline{19,560}$ | $\underline{213,725}$ |
| Total | $\underline{260,728}$ | $\underline{219,798}$ |

The provision for losses on off-balance sheet commitments and contingent liabilities are detailed as follows:

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| Provision for litigation | 2,138 | 1,430 |
| Provision for losses on off-balance sheet commitments and contingent liabilities | 3,674 | 4,460 |
| Other provision for expected liabilities | 1,234 | 1,126 |
| Provision for housing warranties | 330 | 362 |
| Total | $\underline{\underline{7,376}}$ | $\underline{\underline{7,378}}$ |

The provision for losses on other off-balance sheet commitments and contingent liabilities primarily relates to commitments stemming from guarantees and credit lines issued by the Bank and other Group companies.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 16: OTHER LIABILITIES (in HUF mn) [continued]

As part of its operations, until 1991, the Bank financed and constructed residential accommodations for resale on which it was required to provide a ten year guarantee against defective workmanship. The Bank has recourse against the constructors for any claims. The recovery of such claims is, however, dependent upon the financial status of the constructors, which is impaired in certain cases. A provision has been recorded to account for the estimated possible future losses due to housing warranties. The provision for housing warranties for pre 1991 construction was reversed by December 31, 2004 in line with the expenses related to housing warranties. The remaining provision for housing warranties relates to warranties from OTP Real Estate Ltd.

Movements in the allowance for losses on commitments and contingent liabilities can be summarized as follows:

|  | 2005 | 2004 |
| :--- | :---: | :---: |
| Balance as at January 1 |  |  |
| Release of allowance for possible off-balance sheet <br> commitments and contingent liabilities | 7,378 | 8,357 |
| Release of allowance for housing warranties <br> Additions through business combinations <br> Foreign currency translation differences <br> Closing balance | $(1,544)$ | $(924)$ |
| $(76)$ |  |  |

Movements in insurance liabilities can be summarized as follows:

| Balance as at January 1 | 98,591 | 84,201 |
| :--- | ---: | ---: |
| Net increase in insurance liabilities | $\underline{31,763}$ | $\underline{14,390}$ |
| Closing balance | $\underline{\underline{130,354}}$ | $\underline{\underline{98,591}}$ |

## NOTE 17: SUBORDINATED BONDS AND LOANS

In 1993, the Bank issued HUF 5 billion in bonds, which are subordinated to the other liabilities of the Bank and subscribed by the Hungarian Ministry of Finance. Interest on subordinated bonds and the frequency of payment of interests are based on condition of interest of 2013/C credit consolidated government bonds, which is a variable-rate bond, the interest payable and the rate of interest are fixed twice a year. The semi-annual interest payable was $4.36 \%$ as at December 20, 2002, 3.25\% as at June 20, 2003, 4.8\% as at December 20, 2003, 4.88\% as at June 20, 2004 and $6.05 \%$ as at December 20, 2004, $5.46 \%$ as at June 20, 2005, 3.08\% as at December 20, 2005. The original maturity was 20 years. The proceeds of the subordinated bonds were invested in Hungarian Government bonds with similar interest conditions and maturity.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 17: SUBORDINATED BONDS AND LOANS [continued]

In December 1996, the Bank obtained a USD 30 million and DEM 31.14 million (15.92 million in EUR) subordinated loan from the European Bank for Reconstruction and Development with the original maturity of December 27, 2006. The maturity date was modified to August 27, 2008 on August 22, 2003. The loan is unsecured, subordinate to the other liabilities and has a twelveyear maturity, with interest payable at six-month LIBOR + 1.4\% from December 27, 1996 until December 29, 1997, at six-month LIBOR + 1.0\% from December 29, 1997 until June 28, 1999, at six-month LIBOR + 1.7\% from June 28, 1999 until December 27, 2003 and at six-month LIBOR + 1.35\% from December 28, 2003 until August 27, 2008.

On March 4, 2005, the Bank issued EUR 125 million in bonds, which are subordinated to the other liabilities of the Bank. Interest on subordinated bonds is variable and payable at threemonth EURIBOR $+0.55 \%$ quarterly. The original maturity of the bonds is 10 years.

## NOTE 18: SHARE CAPITAL (in HUF mn)

| Authorized, issued and fully paid: | 2005 | 2004 |
| :--- | :--- | :---: |
| Common shares | $\underline{28,000}$ | $\underline{28,000}$ |
|  | $\underline{\underline{28,000}}$ | $\underline{\underline{28,000}}$ |

From September 3, 1997, the Bank has one preferential voting share (the "Special Share") outstanding with a nominal value of HUF 1 thousand (see Note 1.1).

## NOTE 19: RETAINED EARNINGS AND RESERVES (in HUF mn)

|  | 2005 | Restated <br> 2004 |
| :--- | ---: | ---: |
| Balance as at January 1 <br> Fair value adjustment of available-for-sale securities <br> recognised through equity | 431,127 | 309,220 |
| Share-based compensation | 2,051 | 4,881 |
| Net income after income taxes | 7,497 | 4,433 |
| Gain on sale of treasury shares | 158,235 | 131,506 |
| Foreign currency translation gain/(loss) <br> Derivative financial instruments designated as cash-flow hedge <br> Derecognition of opening balance of <br> negative goodwill | 7,426 | 1,960 |
| Dividends | $(449)$ | $(2,740)$ |
| Closing balance | 3,034 | $(1,333)$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 19: RETAINED EARNINGS AND RESERVES (in HUF mn) [continued]

The Bank's unconsolidated reserves under Hungarian Accounting Standards were HUF 310,215 million and HUF 243,848 million as at December 31, 2005 and 2004, respectively.

Of these amounts, legal reserves represent HUF 107,619 million and HUF 66,395 million as at December 31, 2005 and 2004, respectively. The legal reserves are not available for distribution.

The Annual General Meeting on April 29, 2005 decided that the Bank distributes HUF 41,206 million dividend for the year ended December 31, 2004.

Dividends for the year ended December 31, 2005 will be approved by the Annual General Meeting in April, 2006. The proposed dividend is HUF 55,160 million.

## NOTE 20: TREASURY SHARES (in HUF mn)

|  | 2005 | 2004 |
| :--- | :--- | :--- |
| Nominal value (Common Shares) | $\underline{\underline{1,796}}$ | $\underline{\underline{1,801}}$ |
| Carrying value at acquisition cost | $\underline{\underline{53,586}}$ | $\underline{\underline{25,867}}$ |

## NOTE 21: MINORITY INTEREST (in HUF mn)

| Balance as at January 1 | 425 | 432 |
| :--- | ---: | ---: |
| Minority interest purchased | 398 | $(18)$ |
| Foreign currency translation gain/(loss) | 23 | $(1)$ |
| Purchase of minority interest | $(394)$ | -- |
| Minority interest included in net income | $\underline{39}$ | $\underline{12}$ |
| Closing balance | $\underline{425}$ |  |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 22: OTHER EXPENSES (in HUF mn)

|  | 2005 | 2004 |
| :--- | :---: | :---: |
| Release of allowance for securities held-to-maturity <br> Provision for permanent diminution <br> in value of equity investments | $(30)$ | -- |
| Provision/(release of allowance) for other assets 166 426 <br> Release of allowance for off-balance sheet 118 $(569)$ <br> $\quad$ commitments and contingent liabilities   <br> Administration expenses, including rent $29,544)$ $(924)$ <br> Advertising 6,308 25,996 <br> Taxes, other than income taxes 17,591 5,975 <br> Special tax for banks 10,151 15,667 <br> Services 22,993 -- <br> Professional fees 5,169 22,029 <br> Other $\underline{7,320}$ $\underline{98,073}$ <br> Total $\underline{8,443}$ $\quad \underline{\underline{81,046}}$ |  |  |

## NOTE 23: INCOME TAXES (in HUF mn)

The Group is presently liable for income tax at rates of $15 \%, 16 \%, 19 \%, 20 \%$ and $30 \%$ of taxable income. The $15 \%$ rate relates to the Bank's subsidiaries incorporated in Bulgaria. The $16 \%$ rate relates to the Bank and its subsidiaries incorporated in Hungary and Romania. The $19 \%$ rate relates to the Bank's subsidiaries incorporated in Slovakia. The 20\% rate relates to the Bank's subsidiaries incorporated in Croatia and the $30 \%$ rate relates to the Bank's United Kingdom subsidiary.

Deferred tax is calculated at the income tax rate of $16 \%$ in Hungary and Romania and $15 \%$ in Bulgaria, as these are the income tax rates effective from January 1, 2005.

A reconciliation of the income tax charges is as follows:
Restated, 2004

| Current tax | 32,803 | 25,774 |
| :--- | ---: | :--- |
| Deferred tax | $\underline{1,000}$ | $\underline{(1,268)}$ |
| Total | $\underline{33,803}$ | $\underline{24,506}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 23: INCOME TAXES (in HUF mn) [continued]

A reconciliation of the deferred tax liability is as follows:

|  | 2005 | Restated 2004 |
| :---: | :---: | :---: |
| Balance as at January 1 | $(2,175)$ | $(2,579)$ |
| Acquisition of subsidiaries | 1,795 | 97 |
| Foreign currency translation (loss)/gain | (180) | 122 |
| Deferred tax (charge)/credit | $(1,000)$ | 1,268 |
| Recognised in retained earnings and reserves | $(1,201)$ | $(1,083)$ |
| Closing balance | (2,761) | $(2,175)$ |
|  | 2005 | $\begin{gathered} \text { Restated } \\ 2004 \end{gathered}$ |
| Net income before income taxes | 192,077 | 156,024 |
| Income tax with statutory tax rate | 30,732 | 24,868 |
| Income tax adjustments are as follows: |  |  |
| Reversal of statutory general provision | $(1,191)$ | (699) |
| Reversal of statutory goodwill and negative goodwill | $(1,318)$ | 288 |
| Revaluation of investments denominated in foreign currency historical cost | to 305 | (346) |
| Profit on sale of Treasury Shares | 1,188 | 314 |
| Fair value of share-based compensations | 1,200 | 376 |
| Other | 2,887 | (295) |
| Income tax | 33,803 | 24,506 |
| Effective tax rate | 17.6\% | 15.7\% |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 23: INCOME TAXES (in HUF mn) [continued]

A reconciliation of the deferred tax asset and liability is as follows:

|  | 2005 | $\begin{gathered} \text { Restated } \\ 2004 \end{gathered}$ |
| :---: | :---: | :---: |
| Premium and discount amortization on investment securities | -- | 115 |
| Allowance for losses on off-balance sheet commitments and contingent liabilities on derivative financial instruments | -- | 5 |
| Difference in accounting for finance leases | 233 | 20 |
| Fair value adjustment of derivative financial instruments | 464 | 217 |
| Repurchase agreements | -- | 4 |
| Losses available for carry forward | 1,023 | -- |
| Other | -- | 142 |
| Deferred tax asset | 1,720 | 503 |
| Fair value adjustment of held for trading and available-for-sale financial assets | (88) | -- |
| Allowance for losses on off-balance sheet commitments and contingent liabilities on derivative financial instruments | (99) | -- |
| Fair value adjustment of derivative financial instruments | $(1,304)$ | (558) |
| Repurchase agreements | (4) | -- |
| Fixed assets | $(2,606)$ | $(1,842)$ |
| Temporary differences arising on consolidation | (337) | (278) |
| Other | (43) | -- |
| Deferred tax liabilities | $(4,481)$ | (2,678) |
| Net deferred tax liabilities | $(2,761)$ | $(2,175)$ |

## NOTE 24: FINANCIAL INSTRUMENTS

A financial instrument is any contract that gives rise to the right to receive cash or another financial asset from another party (financial asset) or the obligation to deliver cash or another financial asset to another party (financial liability).

Financial instruments may result in certain risks to the Group. The most significant risks the Group faces include:

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 24: FINANCIAL INSTRUMENTS [continued]

## Credit risk

The Group takes on exposure to credit risk which is the risk that a counter-party will be unable to pay amounts in full when due. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or Banks of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review. The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on and off-balance sheet exposures and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily. Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed in part by obtaining collateral and corporate and personal guarantees.

## Market risk

The Group takes on exposure to market risks. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The Group applies a 'value at risk' methodology to estimate the market risk of positions held and the maximum losses expected, based upon a number of assumptions for various changes in market conditions. The Management Board of the Group sets limits on the value of risk that may be accepted, which is monitored on a daily basis.

## Foreign currency risk

See Note 33.

## Liquidity risk

See Note 34.

## Interest rate risk

See Note 35.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 25: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS (in HUF mn)

In the normal course of business, the Group becomes a party to various financial transactions that are not reflected on the balance sheet and are referred to as off-balance sheet financial instruments. The following represent notional amounts of these off-balance sheet financial instruments, unless stated otherwise.

## (a) Contingent liabilities

|  | 2005 | 2004 |
| :--- | ---: | ---: |
| Commitments to extend credit | 620,231 | 464,843 |
| Guarantees arising from banking activities | 118,203 | 98,514 |
| Confirmed letters of credit | 12,850 | 3,094 |
| Legal disputes | 4,180 | 2,567 |
| Others | $\underline{164}$ | $\underline{113}$ |
| Total | $\underline{\underline{755,628}}$ | $\underline{\underline{569,131}}$ |

## Commitments to extend credit, from guarantees and letters of credit

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct borrowing.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards.

Guarantees, irrevocable letters of credit and undrawn loan commitments are subject to similar credit risk monitoring and credit policies as utilised in the extension of loans. The management of the Group believes the market risk associated with guarantees, irrevocable letters of credit and undrawn loans commitments to be minimal.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 25: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS (in HUF mn) [continued]

(a) Contingent liabilities [continued]

## Legal disputes

At the balance sheet date the Group was involved in various claims and legal proceedings of a nature considered normal to its business. The level of these claims and legal proceedings correspond to the level of claims and legal proceedings in previous years.

The Group believes that the various asserted claims and litigations in which it is involved will not materially affect its financial position, future operating results or cash flows, although no assurance can be given with respect to the ultimate outcome of any such claim or litigation. Provision due to legal disputes were HUF 2,138 million and HUF 1,430 million as at December 31, 2005 and 2004, respectively.
(b) Derivatives and other options (nominal amount, unless otherwise stated)

|  | 2005 | Restated 2004 |
| :---: | :---: | :---: |
| Foreign currency contracts |  |  |
| Assets | 50,242 | 35,946 |
| Liabilities | 51,571 | $(38,672)$ |
| Net | $(1,329)$ | $(2,726)$ |
| Net fair value | (856) | (911) |
| Foreign exchange swaps and interest rate swaps designated as held for trading |  |  |
| Assets | 613,217 | 278,077 |
| Liabilities | 597,038 | $(288,168)$ |
| Net | 16,179 | $(10,091)$ |
| Net fair value | 1,228 | 3,035 |
| Foreign exchange swaps and interest rate swaps designated as hedge accounting relationships |  |  |
| Assets | 12,031 | 27,873 |
| Liabilities | 14,023 | $(21,672)$ |
| Net | $(1,992)$ | 6,201 |
| Net fair value | (687) | 411 |
| Option contracts |  |  |
| Assets | -- | 2,205 |
| Liabilities | -- | -- |
| Net | -- | 2,205 |
| Net fair value | -- | -- |
| Other options |  |  |
| Assets | -- | 6,834 |
| Liabilities | 341 | (704) |
| Net | (341) | 6,130 |
| Net fair value | -- | -- |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 25: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS (in HUF mn) [continued]

## (b) Derivatives and other options (nominal amount, unless otherwise stated) [continued]

The Group maintains strict control limits on net open derivative positions, i.e. the difference between purchase and sale contracts, by both amount and term. At any one time the amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (i.e. assets), which in relation to derivatives is only a small fraction of the contract or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except of trading with clients, where the Group in most of the cases requires margin deposits.

As December 31, 2005, the Group has derivative instruments with positive fair values of HUF 10,533 million and negative fair values of HUF 10,429 million. Positive fair values of derivative instruments designated as hedge accounting relationships are included in other assets, while positive fair values of derivative instruments designated as held for trading are included in financial assets at fair value through statements of operations. Negative fair values of derivative instruments are included in other liabilities. Corresponding figures as at December 31, 2004 are HUF 4,134 million and HUF 3,187 million.

## Foreign currency contracts

Foreign currency contracts are agreements to exchange specific amounts of currencies at a specified rate of exchange, at a spot date (settlement occurs two days after the trade date) or at a forward date (settlement occurs more than two days after the trade date). The notional amount of these contracts does not represent the actual market or credit risk associated with these contracts.

Foreign currency contracts are used by the Group for risk management and trading purposes. The Group's risk management foreign currency contracts were used to hedge against exchange rate fluctuations on loans and advances to credit institutions denominated in foreign currency.

## Foreign exchange swaps and interest rate swaps

The Group enters into foreign-exchange swap and interest rate swap transactions. The swap transaction is a complex agreement concerning to the swap of certain financial instruments, which usually consist of a prompt and one or more futures contracts.

Interest rate swaps obligate two parties to exchange one or more payments calculated with reference to fixed or periodically reset rates of interest applied to a specific notional principal amount. Notional principal is the amount upon which interest rates are applied to determine the payment streams under interest rate swaps. Such notional principal amounts often are used to express the volume of these transactions but are not actually exchanged between the counterparties.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 25: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS (in HUF mn) [continued]

(b) Derivatives and other options (nominal amount, unless otherwise stated) [continued]

The Group's interest rate swaps were used for management of interest rate exposures and have been accounted for at mark-to-market fair value.

## Forward rate agreements

A forward rate agreement is an agreement to settle amounts at a specified future date based on the difference between an interest rate index and an agreed upon fixed rate. Market risk arises from changes in the market value of contractual positions caused by movements in interest rates.

The Group limits its exposure to market risk by entering into generally matching or offsetting positions and by establishing and monitoring limits on unmatched positions. Credit risk is managed through approval procedures that establish specific limits for individual counterparties. The Group's forward rate agreements were transacted for management of interest rate exposures and have been accounted for at mark-to-market fair value.

For an analysis of the allowance for losses on off balance sheet commitments and contingent liabilities, see Note 16.

## NOTE 26: SHARE-BASED COMPENSATION

The 2000 Annual General Meeting approved a five year share option and bonus program for the years 2000 to 2004 granting options and bonus shares on an annual basis. Such options are for the years 2003 and 2004, the grant date is December 31, 2002.

The exercise price of the share options related to the years 2003 and 2004 is equal to half of the average market price of the month before the Annual General Meeting.

The 2005 Annual General Meeting approved a five year share option program for the years 2005 to 2009 under which options are granted annually. Such options have a grant date of April 29, 2005. The maximum number of shares available is 2.92 million annually.

The exercise prices of the options for each year for the years 2005 to 2009 is equal to the average market price of OTP shares in the two month period ending on the last day of the month of the Annual General Meeting.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 26: SHARE-BASED COMPENSATION [continued]

The exercise period of the share options granted for the years of 2003 and 2004 is one year and for the five year share option program for the years 2005 to 2009 is two years. The exercise period of the option program for the years 2005 to 2009 must be opened after the calendar year but not later than August 31. If the options remain unexercised before the end of the exercise period, such options expire. Additionally, options are forfeited if the employee leaves the Bank before the options vest.

|  | For the year ended <br> December 31, 2004 | For the year ended <br> December 31, 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Options <br> (piece of <br> shares) | Weighted <br> average <br> exercise price <br> (in HUF) | Options <br> (piece of <br> shares) | Weighted <br> average <br> exercise price <br> (in HUF) |
| Outstanding at beginning of period | $3,599,930$ | 2,548 | $3,575,930$ | 2,552 |
| Granted during the period | -- | -- | $4,251,500$ | 5,446 |
| Forfeited during the period | -- | -- | 30,000 | 3,107 |
| Exercised during the period | 24,000 | 1,980 | $4,451,230$ | 2,661 |
| Outstanding at the end of the period | $3,575,930$ | 2,552 | $3,346,200$ | 6,079 |
| Exercisable at the end of the period | $1,761,930$ | 1,980 | 446,200 | 3,107 |

The weighted average share price at the date of exercise for share options of 2003 and 2004 exercised during the year ended December 31, 2005 was HUF 6,116 and 7,333. The options outstanding at December 31, 2005 had a weighted average exercise price of HUF 6,079 with a weighted average remaining contractual life of 18 months.

The inputs into the Binominal model are as follows:

|  | 2003 | 2004 | 2005 |
| :--- | ---: | ---: | ---: |
| Weighted average share price (HUF) | 2,210 | 2,210 | 6,060 |
| Weighted average exercise price (HUF) | 1,211 | 1,264 | 6,536 |
| Expected volatility (\%) | 25 | 30 | 35 |
| Expected life (average year) | 2.42 | 3.42 | 3.34 |
| Risk free rate (\%) | 7.30 | 7.17 | 7.46 |
| Expected dividends (\%) | 1.24 | 1.24 | 2.41 |

Expected volatility was determined by calculating the historical volatility of the Bank's share price over three months prior to the grant date. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

In connection with the share-based payment programs approved by the Bank and applying IFRS 2, HUF 7,497 million and HUF 2,348 million has been recognised as an expense for the years ended December 31, 2005 and 2004, respectively.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 27: RELATED PARTY TRANSACTIONS

The members of the Board of Directors and the Supervisory Board had credit lines of HUF 188 million and HUF 194 million as at December 31, 2005 and 2004. Such credit is made available at normal market conditions.

In the normal course of business, the Bank gives loans and provides services to other related parties at normal market conditions. The amount of these loans was HUF 283 million and HUF 294 million, with commitments to extend credit and guarantees of HUF 112 million and HUF 126 million as at December 31, 2005 and 2004, respectively.

The amount of loans extended to unconsolidated subsidiaries was HUF 45,603 million and HUF 16,991 million as at December 31, 2005 and 2004, respectively.

The compensation of key management personnel, such as the members of the Board of Directors, members of the Supervisory Board, key employees of the Bank and its major subsidiaries involved in the decision-making process according to the compensation categories defined in IAS 24, is summarised below:

|  | 2005 | 2004 |
| :--- | ---: | ---: |
| Short-term employee benefits | 9,964 | 9,156 |
| Termination benefits | 15 | 116 |
| Share-based compensation | $\underline{4,517}$ | $\underline{1,113}$ |
| Total | $\underline{\underline{14,496}}$ | $\underline{\underline{10,385}}$ |

## NOTE 28: CASH AND CASH EQUIVALENTS (in HUF mn)

|  | 2005 | 2004 |
| :--- | :---: | :---: |
| Cash, due from banks and balances with <br> the National Bank of Hungary | 483,191 | 465,887 |
| Compulsory reserve established by <br> the National Bank of Hungary | $\underline{\underline{(121,195)}}$ | $\underline{(110,214)}$ |
|  | $\underline{355,673}$ |  |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 29: ACQUISITIONS (in HUF mn)

## a. Purchase and consolidation of subsidiary undertakings

On March 10, 2005 the Group completed the acquisition of $95.59 \%$ of the shares of Nova banka d.d., a Croatian bank (renamed OTP banka Hrvatska d.d.), which has subsequently been increased to $100 \%$. The total purchase price of Nova banka d.d. of EUR 248 million was provided in cash. The Bank acquired 100\% of the shares of OTP banka Hrvatska d.d. through a series of transactions.

On July 30, 2004 the Group completed the acquisition of $100 \%$ of the shares of RoBank S.A., a Romanian bank (renamed OTP Bank Romania S.A.). The purchase price of RoBank S.A. of USD 47.5 million was provided in cash.

The fair value of the assets and liabilities acquired, and related goodwill is as follows:

| At acquisition | At acquisition |
| :---: | :---: |
| date | date |
| OTP banka | OTP Bank |
| Hrvatska d.d. | Romania S.A. |

Cash, due from banks, and balances with the National Bank
$(2,274)$
Placements with other banks, net of allowance for placement losses
$(73,431)$
Securities available-for-sale
$(40,929)$
Loans, net of allowance for loan losses $(122,056)$
Accrued interest receivable
Equity investment
Debt securities held-to-maturity
Premises, equipment and intangible assets $(7,944)$
Other assets
$(3,439)$
Due to banks and deposits from the National Bank and other banks

9,201
5,469
Deposits from customers
212,841
25,001
Accrued interest payable
1,566
376
Other liabilities 4,580
106
Subordinated loans
1,233
--
$(24,132)$
$(4,841)$

Goodwill
$(35,809)$
Cash consideration
$(59,941)$

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 29: ACQUISITIONS (in HUF mn) [continued]

## b. Analysis of net outflow of cash in respect of purchase of subsidiaries

|  | 2005 | 2004 |
| :--- | :---: | :---: |
| Cash consideration | $(59,941)$ | $(9,767)$ |
| Cash acquired | $\underline{2,274}$ | $\underline{326}$ |
| Net cash outflow | $\underline{(57,667)}$ | $\underline{(9,441)}$ |

## NOTE 30: MAJOR SUBSIDIARIES

Equity investments in companies in which the Bank has a controlling interest are detailed below. They are fully consolidated companies and incorporated in Hungary unless indicated otherwise.

Name $\quad$ Ownership (Direct and Indirect) Activity
December 31, December 31, 20052004
\(\left.$$
\begin{array}{lrrl}\text { OTP Garancia Insurance Ltd. } & 100.00 \% & 100.00 \% & \begin{array}{l}\text { insurance } \\
\text { OTP Real Estate Ltd. }\end{array}
$$ <br>
real estate management and <br>

development\end{array}\right]\)| real estate management |
| :--- |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 31: TRUST ACTIVITIES

The Bank acts as a trustee for certain loans granted by companies or employers to their employees, mainly for housing purposes. The ultimate risk for these loans rests with the party advancing the funds. As these loans and related funds are not considered to be assets or liabilities of the Bank, they have been excluded from the accompanying Consolidated Balance Sheet. The total amount of such loans managed by the Bank as a trustee amounted to HUF 46,825 million and HUF 47,301 million as at December 31, 2005 and 2004, respectively.

## NOTE 32: CONCENTRATION OF ASSETS AND LIABILITIES

Approximately $18.5 \%$ and $22.5 \%$ of the Group's total assets consist of receivables from, or securities issued by, the Hungarian Government or the National Bank of Hungary as at December 31, 2005 and 2004, respectively.

## NOTE 33: NET FOREIGN CURRENCY POSITION AND FOREIGN CURRENCY RISK (in HUF mn)

As at December 31, 2005

|  | $\underline{\text { USD }}$ | $\underline{\text { EUR }}$ | $\underline{\text { Others }}$ | $\underline{\text { Total }}$ |
| :--- | ---: | ---: | ---: | ---: |
| Assets | 201,662 | 746,710 | $1,128,786$ | $2,077,158$ |
| Liabilities | $(174,739)$ | $(858,881)$ | $(838,748)$ | $(1,872,368)$ |
| Off-balance sheet assets and |  |  |  |  |
| $\quad$ liabilities, net | $\underline{(35,644)}$ | $\underline{(71,103)}$ | $\underline{(259,463)}$ | $\underline{(366,210)}$ |
| Net position | $\underline{(8,721)}$ | $\underline{(183,274)}$ | $\underline{\mathbf{3 0 , 5 7 5}}$ | $\underline{(161,420)}$ |

As at December 31, 2004

|  | $\underline{U S D}$ | $\underline{\text { EUR }}$ | $\underline{\text { Others }}$ | $\underline{\underline{T o t a l}}$ |
| :--- | ---: | ---: | ---: | ---: |
| Assets | 121,154 | 421,323 | 623,386 | $1,165,863$ |
| Liabilities | $(115,360)$ | $(417,814)$ | $(567,746)$ | $(1,100,920)$ |
| Off-balance sheet assets and | $\underline{(16,449)}$ | $\underline{286}$ | $\underline{(30,990)}$ | $\underline{(47,153)}$ |
| $\quad$ liabilities, net | $\underline{(10,655)}$ | $\underline{3,795}$ | $\underline{\mathbf{2 4 , 6 5 0}}$ | $\underline{17,790}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 33: NET FOREIGN CURRENCY POSITION AND FOREIGN CURRENCY RISK (in HUF mn) [continued]

The table above provides an analysis of the Group's main currency exposures. The remaining currencies are shown within 'Others'. Whilst the Group monitors its foreign exchange position for compliance with the regulatory requirements of the National Bank of Hungary and own limit system established in respect of limits on open positions. The measurment of the Group’s open foreign currency position involves monitoring the 'value at risk' limit on the foreign exchange exposure of the Group.

## NOTE 34: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF mn)

Liquidity risk is a measure of the extent to which the Group may be required to raise funds to meet its commitments associated with financial instruments. The Group maintains its liquidity profiles in accordance with regulations laid down by the National Bank of Hungary. The following tables provide an analysis of assets, liabilities and shareholders' equity into relevant maturity groupings based on the remaining period from the balance sheet date to the contractual maturity date. It is presented under the most prudent consideration of maturity dates where options or repayment schedules allow for early repayment possibilities.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 34: MATURITY ANALYSIS OF ASSETS LIQUIDITY RISK (in HUF mn) [continued]

| As at December 31, 2005 | Within <br> 3 months | Within one year and over 3 months | Within 5 years and over one year | Over <br> 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash, due from banks and balances with the National Bank of Hungary | 483,191 | -- | -- | -- | 483,191 |
| Placements with other banks, net of allowance for placement losses | 391,722 | 17,502 | 26,933 | 2,611 | 438,768 |
| Financial assets at fair value through statements of operations | 2,029 | 6,524 | 29,119 | 10,382 | 48,054 |
| Securities available-for-sale | 49,966 | 86,875 | 170,402 | 102,702 | 409,945 |
| Loans, net of allowance for loan losses | 320,488 | 518,413 | 1,157,581 | 1,194,816 | 3,191,298 |
| Accrued interest receivable | 33,294 | 3,142 | 795 | 639 | 37,870 |
| Equity investments | -- | -- | 36 | 12,321 | 12,357 |
| Debt securities held-to-maturity | 42,339 | 81,780 | 92,235 | 73,449 | 289,803 |
| Premises, equipment and intangible assets, net | 331 | 1,120 | 84,030 | 147,764 | 233,245 |
| Other assets | 29,182 | 24,344 | 14,727 | 3,118 | 71,371 |
| TOTAL ASSETS | 1,352,542 | $\underline{\text { 739,700 }}$ | $\underline{1,575,858}$ | 1,547,802 | 5,215,902 |
| Due to banks and deposits from the |  |  |  |  |  |
| National Bank of Hungary and other banks | 109,974 | 24,478 | 193,144 | 36,528 | 364,124 |
| Deposits from customers | 3,068,438 | 283,734 | 63,995 | 12,026 | 3,428,193 |
| Liabilities from issued securities | 21,318 | 44,345 | 273,509 | 204,288 | 543,460 |
| Accrued interest payable | 14,751 | 6,843 | 3,119 | 189 | 24,902 |
| Other liabilities | 109,301 | 8,391 | 52,950 | 90,086 | 260,728 |
| Subordinated bonds and loans | -- | -- | 9,831 | 37,192 | 47,023 |
| TOTAL LIABILITIES | 3,323,782 | 367,791 | 596,548 | 380,309 | 4,668,430 |
| Share capital | -- | -- | -- | 28,000 | 28,000 |
| Retained earnings and reserves | -- | -- | -- | 572,567 | 572,567 |
| Treasury shares | (200) | $(15,431)$ | $(37,955)$ | -- | $(53,586)$ |
| Minority interests | -- | -- | -- | 491 | 491 |
| TOTAL SHAREHOLDERS |  |  |  |  |  |
| EQUITY | (200) | $(15,431)$ | $(37,955)$ | 601,058 | 547,472 |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | $\underline{\text { 3,323,582 }}$ | $\underline{352,360}$ | 558,593 | $\underline{\underline{981,367}}$ | 5,215,902 |
| LIQUIDITY (DEFICIENCY)/EXCESS | (1,971,040) | 387,340 | 1,017,265 | 566,435 | -- |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

NOTE 34: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF mn) [continued]

| As at December 31, 2004 (Restated) | Within 3 months | Within one year and over 3 months | Within 5 years and over one year | Over 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash, due from banks and balances with the National Bank of Hungary | 465,887 | -- | -- | -- | 465,887 |
| Placements with other banks, net of allowance for placement losses | 258,986 | 17,147 | 9,755 | 312 | 286,200 |
| Financial assets at fair value through statements of operations | 27,930 | 25,458 | 7,103 | 10,089 | 70,580 |
| Securities available-for-sale | 33,535 | 46,717 | 161,313 | 54,270 | 295,835 |
| Loans, net of allowance for loan losses | 221,991 | 406,757 | 1,022,698 | 855,349 | 2,506,795 |
| Accrued interest receivable | 27,677 | 2,738 | 622 | 363 | 31,400 |
| Equity investments | -- | -- | -- | 9,389 | 9,389 |
| Debt securities held-to-maturity | 1,577 | 63,378 | 113,186 | 69,118 | 247,259 |
| Premises, equipment and intangible assets, net | $(2,719)$ | 1,056 | 45,670 | 130,768 | 174,775 |
| Other assets | 41,503 | 17,706 | 14,311 | 719 | 74,239 |
| TOTAL ASSETS | $\underline{1,076,367}$ | $\underline{\underline{580,957}}$ | $\underline{1,374,658}$ | 1,130,377 | 4,162,359 |
| Due to banks and deposits from the National Bank of Hungary and other banks | 76,319 | 61,340 | 98,175 | 18,291 | 254,125 |
| Deposits from customers | 2,619,350 | 220,945 | 55,693 | 6,202 | 2,902,190 |
| Liabilities from issued securities | 24,780 | 42,159 | 42,222 | 208,061 | 317,222 |
| Accrued interest payable | 15,451 | 8,574 | 2,891 | 99 | 27,015 |
| Other liabilities | 104,237 | 10,131 | 30,624 | 68,806 | 213,798 |
| Subordinated bonds and loans | -- | -- | 9,324 | 5,000 | 14,324 |
| TOTAL LIABILITIES | 2,840,137 | 343,149 | 238,929 | 306,459 | 3,728,674 |
| Share capital | -- | -- | -- | 28,000 | 28,000 |
| Retained earnings and reserves | -- | -- | - | 431,127 | 431,127 |
| Treasury shares | (327) | $(14,659)$ | $(1,300)$ | $(9,581)$ | $(25,867)$ |
| Minority interests | -- | -- | -- | 425 | 425 |
| TOTAL SHAREHOLDERS' EQUITY | (327) | $(14,659)$ | $(1,300)$ | 449,971 | 433,685 |
| TOTAL LIABILITIES AND <br> SHAREHOLDERS' EQUITY | $\underline{\underline{2,839,810}}$ | $\underline{\underline{328,490}}$ | 237,629 | 756,430 | $\underline{\text { 4,162,359 }}$ |
| LIQUIDITY <br> (DEFICIENCY)/EXCESS | $(1,763,443)$ | 252,467 | 1,137,029 | 373,947 |  |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 35: INTEREST RATE RISK MANAGEMENT (in HUF mn)

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The length of time for which the rate of interest is fixed on a financial instrument, therefore, indicates to what extent it is exposed to interest rate risk.

The majority of the Group 's interest bearing assets and liabilities are structured to match either short-term assets and short-term liabilities, or long-term assets and liabilities with repricing opportunities within one year, or long-term assets and corresponding liabilities where repricing is performed simultaneously.

In addition, the significant spread existing between the different types of interest bearing assets and liabilities enables the Group to benefit from a high level of flexibility in adjusting for its interest rate matching and interest rate risk exposure.

The following table presents the interest repricing dates of the Group. Variable yield assets and liabilities have been reported according to their next repricing date. Fixed income assets and liabilities have been reported according to their maturity.

## FOR THE YEAR ENDED DECEMBER 31, 2005

NOTE 35: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]
As at December 31, 2005

| NOTE 35: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]As at December 31, 2005 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Within 1 month |  | Over 1 month and Within 3 months |  | Over 3 months and Within 12 months |  | Over 1 year and Within 2 years |  | Over 2 years |  | Non-interest-bearing |  | Total |  | Total |
|  | huf | Currency | HuF | Currency | huf | Currency | huF | Currency | huF | Currency | huf | Currency | huf | Currency |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash, due from banks and balances with the National Bank of Hungary | 404,859 | 4,733 | 4 | 1,021 | 72 | -- | -- | -- | 1 | 3,423 | 47,493 | 21,585 | 452,429 | 30,762 | 483,191 |
| fixed rate | 404,400 | 3,526 | 2 | -- | -- | -- | -- | -- | - | -- | -- | - | 404,402 | 3,526 | 407,928 |
| variable rate | 459 | 1,207 | 2 | 1,021 | 72 | -- | -- | -- | -- | -- | -- | -- | 533 | 2,228 | 2,761 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | 1 | 3,423 | 47,493 | 21,585 | 47,494 | 25,008 | 72,502 |
| Placements with other banks, net of allowance for possible placement losses | 76,910 | 265,237 | 20,000 | 16,954 | 200 | 8,832 | -- | 89 | -- | 1,321 | -- | 49,225 | 97,110 | 341,658 | 438,768 |
| fixed rate | 73,910 | 243,879 | 20,000 | 7,754 | 200 | 3,943 | -- | 89 | -- | 1,137 | -- | -- | 94,110 | 256,802 | 350,912 |
| variable rate | 3,000 | 21,358 | -- | 9,200 | - | 4,889 | -- | -- | -- | 184 | -- | -- | 3,000 | 35,631 | 38,631 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | - | 49,225 | -- | 49,225 | 49,225 |
| Securities held for trading | 369 | 3,763 | 1,110 | 522 | 1,850 | 1,755 | 8,169 | 972 | 10,300 | 8,706 | 198 | 259 | 21,996 | 15,977 | 37,973 |
| fixed rate | 369 | -- | 211 | -- | 1,778 | 1,755 | 8,169 | 972 | 10,300 | 8,706 | -- | -- | 20,827 | 11,433 | 32,260 |
| variable rate | -- | 3,763 | 899 | 522 | 72 | -- | -- | -- | -- | -- | -- | -- | 971 | 4,285 | 5,256 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 198 | 259 | 198 | 259 | 457 |
| Securities available-for-sale | 30,305 | 7,136 | 39,580 | 16,241 | 57,919 | 17,499 | 30,678 | 28,100 | 124,714 | 33,148 | 22,296 | 2,329 | 305,492 | 104,453 | 409,945 |
| fixed rate | 7,591 | 463 | 11,544 | 1,704 | 57,378 | 12,266 | 30,678 | 28,100 | 124,714 | 28,666 | -- | -- | 231,905 | 71,199 | 303,104 |
| variable rate | 22,714 | 6,673 | 28,036 | 14,537 | 541 | 5,233 | -- | -- | - | 4,482 | -- | -- | 51,291 | 30,925 | 82,216 |
| non-interest-bearing | - | -- | - | -- | - | -- | -- | -- | -- | -- | 22,296 | 2,329 | 22,296 | 2,329 | 24,625 |
| Loans | 456,855 | 645,890 | 459,196 | 485,887 | 55,760 | 94,195 | 58,626 | 32,058 | 714,857 | 171,614 | 7,506 | 8,854 | 1,752,800 | 1,438,498 | 3,191,298 |
| fixed rate | 4,760 | 6,863 | 7,127 | 8,347 | 5,644 | 24,209 | 3,552 | 9,862 | 7,881 | 47,569 | -- | -- | 28,964 | 96,850 | 125,814 |
| variable rate | 452,095 | 639,027 | 452,069 | 477,540 | 50,116 | 69,986 | 55,074 | 22,196 | 706,976 | 124,045 | -- | -- | 1,716,330 | 1,332,794 | 3,049,124 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 7,506 | 8,854 | 7,506 | 8,854 | 16,360 |
| Debt securities held-to-maturity | 23,688 | 14,532 | 61,639 | 10,495 | 60,892 | 4,927 | 9,945 | 6,186 | 76,596 | 20,348 | -- | 555 | 232,760 | 57,043 | 289,803 |
| fixed rate | - | 2,973 | 5,933 | 9,852 | 50,102 | 3,760 | 9,945 | 6,186 | 76,596 | 20,348 | -- | -- | 142,576 | 43,119 | 185,695 |
| variable rate | 23,688 | 11,559 | 55,706 | 643 | 10,790 | 1,167 | -- | -- | -- | -- | -- | -- | 90,184 | 13,369 | 103,553 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 555 | -- | 555 | 555 |
| Fair value of derivative financial instruments | 90,496 | 80,844 | 108,836 | 92,128 | 69,538 | 2,261 | 16,752 | -- | 45,549 | 101,459 | -- | -- | 331,171 | 276,692 | 607,863 |
| fixed rate | 82,516 | 72,723 | 97,269 | 18,141 | 56,724 | 2,261 | 16,752 | -- | 45,549 | 101,459 | -- | -- | 298,810 | 194,584 | 493,394 |
| variable rate | 7,980 | 8,121 | 11,567 | 73,987 | 12,814 | -- | -- | -- | -- | -- | -- | -- | 32,361 | 82,108 | 114,469 |

## FOR THE YEAR ENDED DECEMBER 31, 2005

NOTE 35: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]
As at December 31, 2005



| HUF mn) [continued] |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Within 1 month |  | Over 1 month and Within 3 months |  | Over 3 months and Within 12 months |  | Over 1 year and Within 2 years |  | Over 2 years |  |
| HUF | Currency | HUF | Currency | HUF | Currency | HUF | Currency | HUF | Currency |
| 28,522 | 99,893 | -- | 187,842 | -- | 15,685 | 1 | 11,329 | 4 | 16,856 |
| 701 | 38,616 | -- | 7,500 | -- | 5,454 | 1 | 5,455 | 3 | 9,872 |
| 27,821 | 61,277 | -- | 180,342 | -- | 10,231 | -- | 5,874 | 1 | 6,984 |
| -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| 2,057,329 | 954,508 | 152,830 | 87,925 | 21,851 | 87,677 | 12,701 | 1,424 | 42,183 | 2,718 |
| 744,560 | 277,454 | 152,830 | 79,369 | 21,851 | 74,031 | 12,701 | 1,149 | 42,183 | 1,881 |
| 1,312,769 | 677,054 | -- | 8,556 | -- | 13,646 | -- | 275 | -- | 837 |
| -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| 19,657 | 128,759 | 31,549 | 85,100 | 38,567 | 6,746 | 4,823 | 6,682 | 149,743 | 63,907 |
| 6,602 | 2,700 | 9,491 | 9,248 | 38,567 | 6,746 | 4,823 | 6,682 | 149,743 | 63,907 |
| 13,055 | 126,059 | 22,058 | 75,852 | -- | -- | -- | -- | -- | -- |
| -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| 44,023 | 118,047 | 52,582 | 148,297 | 18,614 | 41,790 | 18,591 | 202 | 158,557 | 7,066 |
| 43,214 | 111,919 | 40,396 | 74,913 | 14,281 | 41,790 | 18,591 | 202 | 158,557 | 7,066 |
| 809 | 6,128 | 12,186 | 73,384 | 4,333 | -- | -- | -- | -- | -- |
| 5,000 | -- | -- | 31,591 | -- | 10,432 | -- | -- | -- | -- |
| 5,000 | -- | -- | 31,591 | -- | 10,432 | -- | -- | -- | -- |
| $(1,071,049)$ | $(279,072)$ | 453,404 | 82,493 | 167,199 | $(32,861)$ | 88,054 | 47,768 | 621,530 | 249,472 |

## FOR THE YEAR ENDED DECEMBER 31, 2005

NOTE 35: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued] As at December 31, 2004

| NOTE 35: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued] As at December 31, 2004 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within 1 month |  | Over 1 month and Within 3 months |  | Over 3 months and Within 12 months |  | Over 1 year and Within 2 years |  | Over 2 years |  | Non-interest-bearing |  | Total |  | Total |
|  | huF | Currency | HuF | Currency | HuF | Currency | huF | Currency | HuF | Currency | HuF | Currency | huf | Currency |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash, due from banks and balances with the National Bank of Hungary | 390,087 | 1,021 | 353 | -- | -- | -- | -- | -- | -- | -- | 53,191 | 21,235 | 443,631 | 22,256 | 465,887 |
| fixed rate | 383,007 | 944 | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 383,007 | 944 | 383,951 |
| variable rate | 7,080 | 77 | 353 | -- | -- | -- | -- | -- | -- | -- | -- | -- | 7,433 | 77 | 7,510 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 53,191 | 21,235 | 53,191 | 21,235 | 74,426 |
| Placements with other banks, net of allowance for possible placement losses | 121,879 | 101,553 | 800 | 16,873 | 200 | 10,035 | -- | 7 | 24 | -- | 3,962 | 30,867 | 126,865 | 159,335 | 286,200 |
| fixed rate | 119,108 | 97,140 | 500 | 5,066 | 200 | 4,802 | -- | 7 | 24 | -- | -- | -- | 119,832 | 107,015 | 226,847 |
| variable rate | 2,771 | 4,413 | 300 | 11,807 | -- | 5,233 | -- | -- | -- | -- | -- | -- | 3,071 | 21,453 | 24,524 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 3,962 | 30,867 | 3,962 | 30,867 | 34,829 |
| Securities held for trading | 5,710 | 2,677 | 19,572 | 4,027 | 17,114 | 2,311 | 73 | 313 | 5,490 | 9,815 | 155 | 1 | 48,114 | 19,144 | 67,258 |
| fixed rate | 5,624 | -- | 18,734 | 202 | 17,040 | 635 | 73 | 313 | 5,490 | 9,815 | -- | -- | 46,961 | 10,965 | 57,926 |
| variable rate | 86 | 2,677 | 838 | 3,825 | 74 | 1,676 | -- | -- | -- | -- | -- | -- | 998 | 8,178 | 9,176 |
| non-interest-bearing | -- | -- | -- | -- | -- | - | -- | -- | -- | -- | 155 | 1 | 155 | 1 | 156 |
| Securities available-for-sale | 24,680 | 14,688 | 44,570 | 7,446 | 51,082 | 2,851 | 27,964 | 3,557 | 70,636 | 29,202 | 17,921 | 1,238 | 236,853 | 58,982 | 295,835 |
| fixed rate | 1,847 | -- | 29,008 | 1,570 | 50,752 | 1,823 | 27,964 | 3,557 | 70,636 | 29,202 | -- | -- | 180,207 | 36,152 | 216,359 |
| variable rate | 22,833 | 14,688 | 15,562 | 5,876 | 330 | 1,028 | -- | -- | -- | -- | -- | -- | 38,725 | 21,592 | 60,317 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 17,921 | 1,238 | 17,921 | 1,238 | 19,159 |
| Loans | 552,944 | 495,624 | 394,328 | 305,704 | 32,782 | 37,767 | 33,079 | 7,686 | 628,101 | 12,382 | 1,640 | 4,758 | 1,642,874 | 863,921 | 2,506,795 |
| fixed rate | 7,653 | 8,972 | 17,508 | 6,356 | 4,713 | 13,455 | 4,962 | 4,069 | 12,165 | 10,286 | -- | -- | 47,001 | 43,138 | 90,139 |
| variable rate | 545,291 | 486,652 | 376,820 | 299,348 | 28,069 | 24,312 | 28,117 | 3,617 | 615,936 | 2,096 | -- | -- | 1,594,233 | 816,025 | 2,410,258 |
| non-interest-bearing | -- | -- | -- | -- | -- | - | -- | -- | -- | -- | 1,640 | 4,758 | 1,640 | 4,758 | 6,398 |
| Debt securities held-to-maturity | 24,187 | 811 | 75,795 | 190 | 53,130 | 1,832 | 26,167 | 3,718 | 39,490 | 21,939 | -- | - | 218,769 | 28,490 | 247,259 |
| fixed rate | 499 | 53 | -- | 190 | 42,340 | 1,519 | 26,167 | 3,718 | 39,490 | 21,907 | -- | -- | 108,496 | 27,387 | 135,883 |
| variable rate | 23,688 | 758 | 75,795 | -- | 10,790 | 313 | -- | -- | -- | 32 | -- | -- | 110,273 | 1,103 | 111,376 |
| Fair value of derivative financial instruments | 74,029 | 26,963 | 70,431 | 17,475 | 53,073 | 19,693 | 24,000 | 3,935 | 29,261 | 6,099 | -- | -- | 250,794 | 74,165 | 324,959 |
| fixed rate | 53,729 | 26,963 | 255 | 17,475 | 14,312 | 18,709 | 24,000 | 3,935 | 29,261 | 6,099 | -- | -- | 121,557 | 73,181 | 194,738 |
| variable rate | 20,300 | -- | 70,176 | -- | 38,761 | 984 | -- | -- | -- | -- | -- | - | 129,237 | 984 | 130,221 |

NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED DECEMBER 31, 2005

NOTE 35: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued] As at December 31, 2004
NOTE 35: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued] As at December 31, 2004

|  | Within 1 month |  | Over 1 month and Within 3 months |  | Over 3 months and Within 12 months |  | Over 1 year and Within 2 years |  | Over 2 years |  | Non-interest-bearing |  | Total |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | HUF | Currency | HUF | Currency | HUF | Currency | HUF | Currency | HUF | Currency | HUF | Currency | HUF | Currency |  |
| LIABILITIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Due to banks and deposits from the National Bank of Hungary and other banks | 16,356 | 151,394 | 3,460 | 62,873 | 6,679 | 6,944 | -- | 3,351 | -- | 2,024 | 480 | 564 | 26,975 | 227,150 | 254,125 |
| fixed rate | 14,486 | 51,530 | -- | 9,198 | 72 | 3,339 | -- | 337 | -- | 2,024 | -- | -- | 14,558 | 66,428 | 80,986 |
| variable rate | 1,870 | 99,864 | 3,460 | 53,675 | 6,607 | 3,605 | -- | 3,014 | -- | -- | -- | -- | 11,937 | 160,158 | 172,095 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 480 | 564 | 480 | 564 | 1,044 |
| Deposits from customers | 1,735,862 | 680,874 | 345,501 | 41,204 | 12,552 | 42,108 | 11,533 | 518 | 26,098 | 126 | 296 | 5,518 | 2,131,842 | 770,348 | 2,902,190 |
| fixed rate | 538,670 | 213,563 | 345,501 | 41,204 | 12,552 | 42,108 | 11,533 | 518 | 26,098 | 126 | -- | -- | 934,354 | 297,519 | 1,231,873 |
| variable rate | 1,197,192 | 467,311 | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 1,197,192 | 467,311 | 1,664,503 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 296 | 5,518 | 296 | 5,518 | 5,814 |
| Liabilities from issued securities | 13,030 | 1,205 | 42,435 | 127 | 38,295 | 210 | -- | 52 | 153,987 | 67,708 | 95 | 78 | 247,842 | 69,380 | 317,222 |
| fixed rate | 263 | 1,205 | 20,627 | 127 | 38,193 | 210 | -- | 52 | 153,987 | 67,708 | -- | -- | 213,070 | 69,302 | 282,372 |
| variable rate | 12,767 | -- | 21,808 | -- | 102 | -- | -- | -- | -- | -- | -- | -- | 34,677 | -- | 34,677 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 95 | 78 | 95 | 78 | 173 |
| Fair value of derivative financial instruments in other liabilities | 13,087 | 87,629 | 29,353 | 67,794 | 58,173 | 18,559 | 5,000 | 3,935 | 31,761 | 7,133 | -- | 1 | 137,374 | 185,051 | 322,425 |
| fixed rate | 1,587 | 79,662 | 3,353 | 17,430 | 28,412 | 18,559 | 5,000 | 3,935 | 31,761 | 7,133 | -- | -- | 70,113 | 126,719 | 196,832 |
| variable rate | 11,500 | 7,967 | 26,000 | 50,364 | 29,761 | -- | -- | -- | -- | -- | -- | -- | 67,261 | 58,331 | 125,592 |
| non-interest-bearing | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | 1 | -- | 1 | 1 |
| Subordinated bonds and loans | -- | -- | -- | -- | 5,000 | 9,324 | -- | -- | -- | -- | -- | -- | 5,000 | 9,324 | 14,324 |
| variable rate | -- | -- | -- | -- | 5,000 | 9,324 | -- | -- | -- | -- | -- | -- | 5,000 | 9,324 | 14,324 |
| Net position | $(584,819)$ | $(277,765)$ | 185,100 | 179,717 | 86,682 | $(2,656)$ | 94,750 | 11,360 | 561,156 | 2,446 | 75,998 | 51,938 | 418,867 | $(34,960)$ | 383,907 |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2005 

## NOTE 36: EARNINGS PER SHARE

Consolidated Earnings per share attributable to the Group's common shares are determined based on dividing consolidated net income for the year attributable to common shareholders, by the weighted average number of common shares outstanding during the period.

|  | 2005 | Restated <br> 2004 |
| :---: | :---: | :---: |
| Consolidated net income (in HUF mn) | 158,235 | 131,506 |
| Weighted average number of common shares outstanding during the year for calculating basic EPS (piece) | 262,195,663 | 262,425,151 |
| Consolidated Basic Earnings per share (in HUF) | 603 | 501 |
| Weighted average number of common shares outstanding during the year for calculating diluted EPS (piece) | 264,320,310 | 263,565,631 |
| Consolidated Diluted Earnings per share (in HUF) | 599 | 499 |

The weighted average number of common shares outstanding during the period does not include treasury shares.

Diluted Earnings per share are determined after additionally taking into consideration the option rights granted.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD． NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31， 2005 

## NOTE 37：SEGMENT REPORTING（in HUF mn）

Geographical segments provide products or services within a particular economic environment that is subject to different risks and rewards that are different to those of components operating in other economic environments．Geographical segments are the primary reporting segments．
Business segments are distinguishable components of the Group that provide products or services that are subject to risks and rewards that are different to those of other business segments．Business segments are the secondary reporting segments．

## 37．1．Primary reporting format by geographical segments

|  | $\begin{aligned} & \text { 苟 } \\ & \text { 品 } \\ & \text { 灵 } \end{aligned}$ |  |  | $\begin{aligned} & \text { 荡 } \\ & \text { 荡 } \end{aligned}$ | 哥 On On |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |
| External | 387，773 | 854 | 11，714 | 43，442 | 3，706 | 11，535 | －－ | 459，024 |
| Inter－segment | 797 | －－ | －－ | 284 | －－ | －－ | $(1,081)$ | －－ |
| Total | 388，570 | 854 | 11，714 | 43，726 | 3，706 | 11，535 | $(1,081)$ | 459，024 |
| Non－interest income |  |  |  |  |  |  |  |  |
| External | 192，097 | 65 | 7，400 | 11，167 | 1，851 | 3，917 | －－ | 216，497 |
| Inter－segment | 70 | －－ | －－ | 382 | －－ | －－ | （452） | － |
| Total | 192，167 | 65 | 7，400 | 11，549 | 1，851 | 3，917 | （452） | 216，497 |
| Segment income before income taxes | 172，430 | 194 | 809 | 19，601 | $(2,182)$ | 3，117 | $(1,892)$ | 192，077 |
| Income taxes | －－ | －－ | －－ | －－ | －－－ | －－ | －－ | $(33,803)$ |
| Net income after income taxes | －－ | －－ | －－ | －－ | －－ | －－ | －－ | 158，274 |
| Segment assets | 4，003，566 | 14，369 | 287，763 | 610，114 | 60，094 | 332，083 | $(92,087)$ | 5，215，902 |
| Segment liabilities | 3，657，452 | 12，249 | 270，635 | 509，237 | 41，450 | 267，603 | $(90,196)$ | 4，668，430 |
| Capital expenditure | 1，964 | －－ | 482 | 5，567 | 1，972 | －－ | －－ | 9，985 |
| Depreciation | 17，640 | 1 | 897 | 2，481 | 462 | 416 | －－ | 21，897 |
| Allowance for loan and placement losses | 20，196 | 8 | 1，647 | 5，151 | 777 | 253 | 10 | 28，042 |

## NOTE 37: SEGMENT REPORTING (in HUF mn) [continued]

### 37.2. Secondary segment information by business segments

|  | Banking segment | Insurance segment |
| :--- | ---: | ---: |
| Total segment income | 588,998 | 82,860 |
| Segment net income before <br> income taxes | 187,109 | 7,580 |
| Segment assets | $5,094,822$ | 157,225 |
| Capital expenditure | 8,517 | 310 |

## NOTE 38: POST BALANCE SHEET EVENTS

On October 24, 2005 the Bank made a binding bid for purchasing $89.39 \%$ of the shares of Niska Banka a.d. registered in Serbia. The purchase agreement was signed on December 23, 2005 at price of EUR 14.21 million. The transaction was closed on March 7, 2006. The total assets of Niska Banka were approximately 38 million EUR as at December 31, 2005.

Based on the authorization of the Annual General Meeting of the year 2005, the Bank repurchased 1,000,000 pieces of own shares between January 1 and 25, 2006 at an average price of HUF 7,405.

