



OTP BANK PLC.

***CONSOLIDATED FINANCIAL STATEMENTS
IN ACCORDANCE WITH
INTERNATIONAL FINANCIAL REPORTING
STANDARDS AS ADOPTED BY THE EUROPEAN UNION AND
INDEPENDENT AUDITORS' REPORT***

***FOR THE YEAR ENDED
31 DECEMBER 2017***

INDEPENDENT AUDITORS' REPORT

To the Shareholders of OTP Bank Plc.

Opinion

We have audited the consolidated financial statements of OTP Bank Plc. (the “Bank”) and its subsidiaries (the “Group”) for the year 2017 which comprise the consolidated statement of financial position as at December 31, 2017, which shows total assets of HUF 13,190,228 million, the related consolidated statement of profit or loss and the consolidated statement of comprehensive income, which shows a net profit for the year of HUF 281,339 million, the consolidated statement of changes in equity, and the consolidated statement of cash-flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2017 and of its consolidated financial performance and its consolidated cash-flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union (the “EU IFRS”), and the consolidated financial statements were prepared in all material respects in accordance with the provisions of the effective Hungarian Act C of 2000 on Accounting (the “Accounting Act”) relevant to the entities preparing consolidated financial statements in accordance with EU IFRS.

Basis for Opinion

We conducted our audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits. Our responsibilities under these standards are further described in the “*The Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements*” section of our report.

We are independent of the Group in compliance with the relevant effective Hungarian regulations and the “Rules of conduct (ethical rules) of the auditor profession and the disciplinary process” of the Chamber of Hungarian Auditors and, in respect of matters not regulated therein, the “Code of Ethics for Professional Accountants” (the IESBA Code) issued by the International Ethics Standards Board for Accountants, and we have fulfilled our other ethical responsibilities in accordance with the same ethical requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

We draw attention to Note 2.27, which describes the restatement of the corresponding figures as of December 31, 2016. Our opinion is not modified in respect of this matter.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the matter
Impairment of loans	
<p>(See notes 8., 24., and 28.1. of the notes to the consolidated financial statements for the details)</p> <p>At the year end, the Group reported total gross loans of HUF 7,726,630 million and provisions for impairment on loan losses of HUF 738,796 million. The determination of impairment of loans requires application of professional judgement and use of subjective assumptions by management in case of both the application of portfolio based collective impairment models, and determination of individual specific impairment of loans. The most significant assumptions applied in calculating the provision are the following:</p> <ul style="list-style-type: none">- valuation of collateral;- estimated time to realize collateral;- probability of default and recovery rates; and- estimation of future cash-flows expected to be realized. <p>Based on the significance of the above described circumstances, the calculation of impairment of loans was considered as a key audit matter.</p>	<p>Our response as auditors included:</p> <ul style="list-style-type: none">- involvement of our actuarial and valuation experts to assist us in performing our procedures;- evaluating internal controls relating to monitoring of loans and calculating and recording of impairment;- sample based testing of specific loan impairments, including the assessment of valuation of collateral and estimation of expected future cash-flows;- assessing on a sample basis, whether the impairment triggers are captured and whether the estimation of the impairment is appropriate;- assessing the appropriateness of collective provisioning models; and- evaluating inputs, assumptions, management estimates and parameters applied, including comparison with historical data, and recalculating the impairment charge.

Key audit matter	How our audit addressed the matter
Valuation of goodwill	
<p>(See notes 11. and 32. of the notes to the consolidated financial statements for the details)</p> <p>The Bank performed several acquisitions in prior years, and as a result of these acquisitions a net amount of HUF 100,976 million of goodwill is presented in the consolidated statement of financial position.</p> <p>As required by the applicable accounting standards, management conducts regular impairment tests (at least annually) to assess whether there is a need to record impairment with respect to the goodwill.</p> <p>These impairment tests take into account several significant assumptions and the professional judgement of management including the application of discount rates, growth rates, cost levels and future risk costs.</p> <p>Accordingly, the valuation of goodwill is considered to be a key audit matter.</p>	<p>Our response as auditors included:</p> <ul style="list-style-type: none"> - involvement of our valuation experts to assist us in performing our procedures; - assessing the appropriateness of the assumptions applied by management in the DCF calculations; - analysing the valuation models applied by management and considering the applied parameters whether they are appropriate and unbiased by examining available external and internal information; - performing sensitivity analysis on the key parameters of the models; and - assessing the appropriate application of the relevant accounting standards during the recording of the transactions, the related journal entries and disclosures required by those standards.

Key audit matter	How our audit addressed the matter
Business combinations	
<p>(See notes 11. and 32. of the notes to the consolidated financial statements for the details)</p> <p>The Bank performed significant acquisitions (acquisition of Splitska Banka and Vojvodjanska banka and their subsidiaries) during 2017 and a HUF 32,221 million gain was realized on bargain purchases relating to these acquisitions.</p> <p>As required by the applicable accounting standards, management performed a fair valuation of the identifiable assets, liabilities and contingent liabilities at the date of acquisition and determined the gain achieved on the bargain purchases by comparing the result of these valuations with the applicable purchase price.</p> <p>Significant judgement is applied in the identification of any intangible assets acquired and contingent liabilities assumed in the transactions. Significant assumptions and estimates are also used in the determination of the fair values of the identified assets acquired and liabilities assumed in the transactions, as this process involves estimation and judgement of future performance of the businesses and discount rates applied to future cash-flow forecasts, as well as determination of applicable current market interest rates and selection of appropriate valuation methods.</p> <p>Accordingly, the accounting for business combinations is considered to be a key audit matter.</p>	<p>Our response as auditors included:</p> <ul style="list-style-type: none"> - involvement of our valuation experts to assist us in performing certain specific procedures and analysing the sale and purchase agreement to identify the key terms and conditions, and confirming our understanding of the transaction with management; - evaluating the assets and liabilities identified in the acquisition accounting; - evaluating fair valuation models applied by management together with the applied assumptions and the calculation of the gain achieved in the bargain purchases. We have rechecked those calculations taking all assumptions into consideration, to assess whether the gain on bargain purchase is reasonable for the transaction; - considering the appropriateness of the identified intangible assets and examining whether the applied parameters are unbiased based on external and internal information; - assessing whether the fair value of the non-financial instruments are supported by reasonable assumptions and proper valuation models; and - assessing the appropriate application of the relevant accounting standards, the related journal entries and disclosures.

Other Information

Other information comprises the information included in the section called "Management's Analysis" of the annual report and the consolidated business report of the Group which we obtained prior to the date of this auditor's report, and the sections called "Message to the shareholders", "Corporate Governance" and "Macroeconomic and financial environment in 2017" of the annual report, which is expected to be made available to us after that date, but does not include the consolidated financial statements and our independent auditor's report thereon. Management is responsible for the other information and for the preparation of the consolidated business report in accordance with the relevant provisions of the the Accounting Act and other regulations. Our opinion on the consolidated financial statements provided in the section of our independent auditor's report entitled "*Opinion*" does not apply to the other information.

Our responsibility in connection with our audit of the consolidated financial statements is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Furthermore, in accordance with the Accounting Act, our responsibilities regarding the consolidated business report also include reviewing the consolidated business report to assess whether the consolidated business report was prepared in accordance with the relevant provisions of the Accounting Act and other regulations, if any, including the assessment whether the consolidated business report complies with the requirements of Section 95/B (2) e) and f) of the Accounting Act. Furthermore, in accordance with the Accounting Act we shall make a statement whether the information referred to in Section 95/B. (2) a)-d), g) and h) has been provided in the consolidated business report, and whether the consolidated business report contains the non-financial statement provided for in Section 134 (5).

In our opinion, the consolidated business report of the Group for 2017 corresponds to the consolidated financial statements of the Group for 2017 and the relevant provisions of the Accounting Act in all material respects. The information referred to in Section 95/B. (2) a)-d), g) and h) of the Accounting Act has been provided and the consolidated business report contains the non-financial statement provided for in Section 134 (5).

As the Group is not subject to additional requirements under any other regulation in connection with the consolidated business report, we have not formulated an opinion on this matter.

In addition to the above, based on the information obtained about the Group and its environment, we must report on whether we became aware of any material misstatements in the other information and, if so, on the nature of such material misstatements. We have nothing to report in this regard.

When we read the sections of the annual report which had not yet been made available to us at the date of this report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using

the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

The auditor's responsibilities for the audit of the consolidated financial statements

Our objectives during the audit are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue, on the basis of the above, an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits will always detect a material misstatement when it exists. Misstatements can arise from fraud or error, and they are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits, we exercise professional judgment and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify the opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the Group's internal control that we identify during the audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

In compliance with Article 10 (2) of Regulation (EU) No. 537/2014 of the European Parliament and the Council, we provide the following information in our independent auditor's report, which is required in addition to the requirements of International Standards on Auditing:

Appointment of the Auditor and the Period of Engagement

We were appointed as the auditors of OTP Bank Plc. by the General Meeting of Shareholders on April 12, 2017 and our uninterrupted engagement has lasted for 25 years.

Consistence with the Additional Report to the Audit Committee

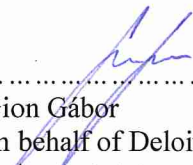
We confirm that our audit opinion on the consolidated financial statements expressed herein is consistent with the additional report to the Audit Committee of OTP Bank Plc., which we issued on March 13, 2018 in accordance with Article 11 of Regulation (EU) No. 537/2014 of the European Parliament and the Council.

Provision of Non-audit Services

We declare that no prohibited non-audit services referred to in Article 5 (1) of Regulation (EU) No. 537/2014 of the European Parliament and the Council were provided by us to the Group. In addition, there are no other non-audit services which were provided by us to the OTP Bank Plc. and its controlled undertakings which have not been disclosed in the consolidated business report.

The engagement partner on the audit resulting in this independent auditor's report is the signatory of the report.

Budapest, March 13, 2018


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Gion Gabor
on behalf of Deloitte Auditing and Consulting Ltd.
and as a statutory registered auditor

Deloitte Auditing and Consulting Ltd.
1068 Budapest, Dózsa György út 84/C.
Registration number: 000083

Registration number of statutory registered auditor: 005252

OTP BANK PLC.
CONSOLIDATED FINANCIAL STATEMENTS

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OTP BANK PLC.
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2017
(in HUF mn)

	Note	31 December 2017	31 December 2016 (Restated)	1 January 2016 (Restated)
Cash, amounts due from banks and balances with the National Banks	4.	1,198,045	1,625,357	1,878,960
Placements with other banks, net of allowance for placement losses	5.	462,180	363,530	300,568
Financial assets at fair value through profit or loss	6.	344,417	189,778	182,359
Securities available-for-sale	7.	2,174,718	1,527,093	1,305,486
Loans, net of allowance for loan losses	8.	6,987,834	5,736,232	5,409,967
Associates and other investments	9.	12,269	9,836	10,028
Securities held-to-maturity	10.	1,310,331	1,114,227	926,677
Property and equipment	11.	237,321	193,485	193,661
Intangible assets and goodwill	11.	176,069	162,031	155,809
Investment properties	12.	35,385	29,446	30,319
Derivative financial assets designated as fair value hedge	13.	10,277	7,887	16,009
Other assets	13.	241,382	250,139	242,219
<i>from this: Deferred tax assets</i>	13.	29,419	52,593	73,079
<i>from this: Current income tax receivable</i>	13.	<u>14,281</u>	<u>11,679</u>	<u>20,492</u>
TOTAL ASSETS		<u>13,190,228</u>	<u>11,209,041</u>	<u>10,652,062</u>
Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks	14.	472,068	543,775	533,310
Deposits from customers	15.	10,233,471	8,540,583	7,984,579
Liabilities from issued securities	16.	250,320	146,900	239,376
Financial liabilities at fair value through profit or loss	17.	69,874	75,871	101,561
Derivative financial liabilities designated as fair value hedge	18.	17,199	20,002	13,723
Other liabilities	18.	431,213	383,803	311,070
<i>from this: Deferred tax liabilities</i>	18.	9,271	3,234	4,610
<i>from this: Current income tax payable</i>	18.	17,674	16,066	13,684
Subordinated bonds and loans	19.	<u>76,028</u>	<u>77,458</u>	<u>234,784</u>
TOTAL LIABILITIES		<u>11,550,173</u>	<u>9,788,392</u>	<u>9,418,403</u>
Share capital	20.	28,000	28,000	28,000
Retained earnings and reserves	21.	1,671,879	1,449,478	1,261,029
Treasury shares	22.	(63,289)	(60,121)	(58,021)
Non-controlling interest	23.	<u>3,465</u>	<u>3,292</u>	<u>2,651</u>
TOTAL SHAREHOLDERS' EQUITY		<u>1,640,055</u>	<u>1,420,649</u>	<u>1,233,659</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		<u>13,190,228</u>	<u>11,209,041</u>	<u>10,652,062</u>

Budapest, 13 March 2018



 Dr. Sándor Csányi
 Chairman and Chief Executive Officer



OTP BANK PLC.
CONSOLIDATED STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED 31 DECEMBER 2017
(in HUF mm)

	Note	2017	2016
Interest Income:			
Loans		521,121	510,449
Placements with other banks		42,686	74,588
Securities available-for-sale		34,442	34,557
Securities held-to-maturity		56,343	51,427
Amounts due from banks and balances with the National Banks		1,444	9,866
Other		<u>10,479</u>	<u>8,804</u>
Total Interest Income		<u>666,515</u>	<u>689,691</u>
Interest Expense:			
Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks		(46,475)	(75,925)
Deposits from customers		(50,995)	(72,554)
Liabilities from issued securities		(5,727)	(4,726)
Subordinated bonds and loans		(2,259)	(10,239)
Other		<u>(7,303)</u>	<u>(6,518)</u>
Total Interest Expense		<u>(112,759)</u>	<u>(169,962)</u>
NET INTEREST INCOME		<u>553,756</u>	<u>519,729</u>
Provision for impairment on loan and placement losses	5.,8.,24.	(40,848)	(93,473)
NET INTEREST INCOME AFTER PROVISION FOR IMPAIRMENT ON LOAN AND PLACEMENT LOSSES		<u>512,908</u>	<u>426,256</u>
Income from fees and commissions	25.	315,606	272,235
Expense from fees and commissions	25.	<u>(54,413)</u>	<u>(49,244)</u>
Net profit from fees and commissions		<u>261,193</u>	<u>222,991</u>
Foreign exchange gains, net		21,870	36,142
Gains on securities, net		7,930	20,828
Dividend income		4,152	3,054
Release of provision on securities available-for-sale and held-to-maturity		10	55
Other operating income	26.	65,469	19,628
Other operating expense	26.	<u>(51,240)</u>	<u>(36,461)</u>
Net operating gain		<u>48,191</u>	<u>43,246</u>
Personnel expenses	26.	(213,886)	(191,442)
Depreciation and amortization	11.	(48,988)	(44,427)
Goodwill impairment	11.	(504)	-
Other administrative expenses	26.	<u>(236,072)</u>	<u>(220,229)</u>
Other administrative expenses		<u>(499,450)</u>	<u>(456,098)</u>
PROFIT BEFORE INCOME TAX		<u>322,842</u>	<u>236,395</u>
Income tax expense	27.	<u>(41,503)</u>	<u>(33,943)</u>
NET PROFIT FOR THE PERIOD		<u>281,339</u>	<u>202,452</u>
From this, attributable to:			
Non-controlling interest		<u>197</u>	<u>242</u>
Owners of the company		<u>281,142</u>	<u>202,210</u>
Consolidated earnings per share (in HUF)			
Basic	39.	<u>1,074</u>	<u>765</u>
Diluted	39.	<u>1,074</u>	<u>765</u>

OTP BANK PLC.
CONSOLIDATED STATEMENT OF
COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2017
(in HUF mn)

	2017	2016
NET PROFIT FOR THE PERIOD	281,339	202,452
Items that may be reclassified subsequently to profit or loss:		
Fair value adjustment of securities available-for-sale	15,677	9,583
Effect of tax rate-modification (19%→9%)	-	2,241
Net investment hedge in foreign operations	155	525
Foreign currency translation difference	(20,535)	24,554
Items that will not be reclassified subsequently to profit or loss:		
Change of actuarial costs related to employee benefits	(241)	61
Subtotal	<u>(4,944)</u>	<u>36,964</u>
NET COMPREHENSIVE INCOME	<u>276,395</u>	<u>239,416</u>
From this, attributable to:		
Non-controlling interest	<u>173</u>	<u>641</u>
Owners of the company	<u>276,222</u>	<u>238,775</u>

OTP BANK PLC.
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2017
(in HUF mn)

	Note	Share capital	Capital reserve	Share-based payment reserve	Retained earnings and reserves ¹	Option reserve	Treasury shares	Non-controlling interest	Total
Balance as at 1 January 2016		<u>28,000</u>	<u>52</u>	<u>24,707</u>	<u>1,291,738</u>	<u>(55,468)</u>	<u>(58,021)</u>	<u>2,651</u>	<u>1,233,659</u>
Net profit for the period		-	-	-	202,210	-	-	242	202,452
Other Comprehensive Income		-	-	-	36,565	-	-	399	36,964
Share-based payment	30.	-	-	3,530	-	-	-	-	3,530
Dividend for the year 2015		-	-	-	(46,200)	-	-	-	(46,200)
Sale of Treasury shares	22.	-	-	-	-	-	9,882	-	9,882
Treasury shares									
– loss on sale		-	-	-	(3,915)	-	-	-	(3,915)
– acquisition	22.	-	-	-	-	-	(11,982)	-	(11,982)
Payments to ICES holders	21.	=	=	=	(3,741)	=	=	=	(3,741)
Balance as at 31 December 2016		<u>28,000</u>	<u>52</u>	<u>28,237</u>	<u>1,476,657</u>	<u>(55,468)</u>	<u>(60,121)</u>	<u>3,292</u>	<u>1,420,649</u>
Net profit for the period		-	-	-	281,142	-	-	197	281,339
Other Comprehensive Income		-	-	-	(4,920)	-	-	(24)	(4,944)
Share-based payment	30.	-	-	3,598	-	-	-	-	3,598
Dividend for the year 2016		-	-	-	(53,200)	-	-	-	(53,200)
Sale of Treasury shares	22.	-	-	-	-	-	10,342	-	10,342
Treasury shares									
– loss on sale		-	-	-	(2,839)	-	-	-	(2,839)
– acquisition	22.	-	-	-	-	-	(13,510)	-	(13,510)
Payments to ICES holders	21.	=	=	=	(1,380)	=	=	=	(1,380)
Balance as at 31 December 2017		<u>28,000</u>	<u>52</u>	<u>31,835</u>	<u>1,695,460</u>	<u>(55,468)</u>	<u>(63,289)</u>	<u>3,465</u>	<u>1,640,055</u>

¹ See details in Note 21.

OTP BANK PLC.
CONSOLIDATED STATEMENT OF CASH-FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2017
(in HUF mn)

OPERATING ACTIVITIES	Note	2017	2016 (Restated)
Profit before income tax		322,842	236,395
Dividend income		(4,152)	(3,054)
Depreciation and amortization	11.	48,988	44,427
Goodwill impairment	11.	504	-
Release of provision on securities	7.,10.	(10)	(55)
Provision for impairment on loan and placement losses	5.,8., 24.	40,848	93,473
Provision for impairment on investments	9.	184	687
(Release of provision) / Provision for impairment on investment properties	12.	(71)	833
Provision for impairment on other assets	13.	8,213	2,218
Provision / (Release of provision) on off-balance sheet commitments and contingent liabilities	18.	15,957	(15,268)
Share-based payment	2.,30.	3,598	3,530
Unrealized gains / (losses) on fair value change of securities held for trading		18,335	(9,969)
Unrealized gains on fair value change of derivative financial instruments		11,966	14,762
<i>Net changes in assets and liabilities in operating activities</i>			
Net increase in financial assets at fair value through profit or loss		(92,524)	(40,988)
Net increase in loans, before allowance for loan losses		(415,250)	(412,425)
Net increase in other assets before provisions for impairment		(10,737)	(30,622)
Net increase in deposits from customers		582,112	556,004
Net (decrease) / increase in other liabilities		(118,048)	100,329
Net decrease / (increase) in compulsory reserves at the National Banks		99,391	(45,079)
Income tax paid		<u>(14,797)</u>	<u>(19,922)</u>
Net Cash Provided by Operating Activities		<u>497,349</u>	<u>475,276</u>
Interest received		695,935	702,276
Interest paid		(112,718)	(158,181)

OTP BANK PLC.
CONSOLIDATED STATEMENT OF CASH-FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2017
(in HUF mn)
[continued]

	Note	2017	2016 (Restated)
INVESTING ACTIVITIES			
Net decrease / (increase) in placement with other banks before allowance for placements losses		147,968	(62,830)
Purchase of securities available-for-sale		(955,382)	(814,918)
Proceeds from sale of securities available-for-sale		545,180	613,661
Net increase in investments in associates		(682)	(304)
Net decrease / (increase) in investments in other companies		8,762	(191)
Dividends received		3,739	3,054
Purchase of securities held-to-maturity		(1,166,466)	(877,412)
Redemption of securities held-to-maturity		970,365	692,831
Purchase of property, equipment and intangible assets		(131,028)	(71,575)
Proceeds from disposals of property, equipment and intangible assets		22,383	19,537
Net decrease in investment properties before provision for impairment		5,060	40
Net decrease / (increase) in advances for investments included in other assets		8	(3)
Net cash paid for acquisition	32.	<u>(128,588)</u>	-
Net Cash Used in Investing Activities		<u>(678,681)</u>	<u>(498,110)</u>
FINANCING ACTIVITIES			
Net (decrease) / increase in amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks		(167,670)	10,465
Cash received from issuance of securities		184,636	27,539
Cash used for redemption of issued securities		(81,216)	(120,015)
Decrease in subordinated bonds and loans		(1,430)	(157,326)
Increase in non-controlling interest		173	640
Payments to ICES holders	21.	(1,380)	(9,135)
Purchase of Treasury shares		10,342	9,881
Sales of Treasury shares		(16,349)	(15,897)
Dividends paid		<u>(53,191)</u>	<u>(46,152)</u>
Net Cash Used in Financing Activities		<u>(126,085)</u>	<u>(300,000)</u>
Net decrease in cash and cash equivalents		<u>(307,417)</u>	<u>(322,834)</u>
Cash and cash equivalents at the beginning of the period		<u>1,128,610</u>	<u>1,427,292</u>
Foreign currency translation		(20,504)	24,152
Cash and cash equivalents at the end of the period	4.	<u>800,689</u>	<u>1,128,610</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS

1.1. General information

OTP Bank Plc. (the “Bank” or “OTP”) was established on 31 December 1990, when the previously State-owned company was transformed into a public liability company. The Bank’s registered office address is 16, Nador Street, Budapest 1051.

In 1995, the shares of the Bank were listed on the Budapest and the Luxembourg Stock Exchanges and traded on the SEAQ board on the London Stock Exchange and on PORTAL in the USA.

These Consolidated Financial Statements were approved by the Board of Directors and authorised for issue on 13 March 2018.

The structure of the Share capital by shareholders (%):

	2017	2016
Domestic and foreign private and institutional investors	98%	97%
Employees	1%	2%
Treasury shares	<u>1%</u>	<u>1%</u>
Total	<u>100%</u>	<u>100%</u>

The Bank’s Registered Capital consists of 280.000.010 pieces of ordinary shares with the nominal value of HUF 100 each, representing the same rights to the shareholders.

The Bank and its subsidiaries (“Entities of the Group“, together the “Group”) provide a full range of commercial banking services through a wide network of 1,488 branches. The Group has operations in Hungary, Bulgaria, Russia, Ukraine, Croatia, Romania, Slovakia, Serbia and Montenegro.

The number of employees at the Group:

	2017	2016
The number of employees at the Group	41,514	38,575
The average number of employees at the Group	41,127	37,782

1.2. Basis of Accounting

The Entities of the Group maintain their accounting records and prepare their statutory accounts in accordance with the commercial, banking and fiscal regulations prevailing in Hungary and in case of foreign subsidiaries in accordance with the local commercial, banking and fiscal regulations.

The Group’s presentation and functional currency is the Hungarian Forint (“HUF”).

Due to the fact that the Bank is listed on international and national stock exchanges, the Bank is obliged to present its financial statements in accordance with International Financial Reporting Standards (“IFRS”) as adopted by the European Union (the “EU”).

Certain adjustments have been made to the Entities’ statutory accounts in order to present the Consolidated Financial Statements of the Group in accordance with all standards and interpretations approved by the International Accounting Standards Board (“IASB”).

The Consolidated Financial Statements have been prepared in accordance with IFRS as adopted by the EU. IFRS as adopted by the EU do not currently differ from IFRS as issued by the IASB, except for portfolio hedge accounting under IAS 39 Financial Instruments: Recognition and Measurement (“IAS 39”) which has not been approved by the EU. As the Group does not apply portfolio hedge accounting under IAS 39, there would be no impact on these Consolidated Financial Statements, had it been approved by the EU before the preparation of these financial statement.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS
[continued]

1.2. Basis of Accounting [continued]

1.2.1. The effect of adopting new and revised International Financial Reporting Standards effective from 1 January 2017

The following amendments to the existing standards and new interpretation issued by the International Accounting Standards Board (IASB) and adopted by the EU are effective for the current reporting period:

- **Amendments to IAS 7 “Statement of Cash Flows”** - Disclosure Initiative – adopted by EU on 6 November 2017 (effective for annual periods beginning on or after 1 January 2017),
- **Amendments to IAS 12 “Income Taxes”** - Recognition of Deferred Tax Assets for Unrealised Losses – adopted by EU on 6 November 2017 (effective for annual periods beginning on or after 1 January 2017),
- **Amendments to IFRS 12 due to “Improvements to IFRSs (cycle 2014-2016)”** resulting from the annual improvement project of IFRS (IFRS 1, IFRS 12 and IAS 28) primarily with a view to removing inconsistencies and clarifying wording – adopted by the EU on 7 February 2018 (amendments to IFRS 12 are to be applied for annual periods beginning on or after 1 January 2017).

1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective

At the date of authorization of these financial statements the following standards, amendments to the existing standards and interpretations issued by IASB and adopted by the EU which were in issue but not yet effective.

- **IFRS 9 “Financial Instruments”** – adopted by the EU on 22 November 2016 (effective for annual periods beginning on or after 1 January 2018),
- **IFRS 15 “Revenue from Contracts with Customers” and amendments to IFRS 15 “Effective date of IFRS 15”** – adopted by the EU on 22 September 2016 (effective for annual periods beginning on or after 1 January 2018),
- **IFRS 16 “Leases”** – adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to IFRS 4 “Insurance Contracts”** - Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts – adopted by the EU on 3 November 2017 (effective for annual periods beginning on or after 1 January 2018 or when IFRS 9 “Financial Instruments” is applied first time),
- **Amendments to IFRS 15 “Revenue from Contracts with Customers”** - Clarifications to IFRS 15 Revenue from Contracts with Customers – adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IFRS 1 and IAS 28 due to “Improvements to IFRSs (cycle 2014-2016)”** resulting from the annual improvement project of IFRS (IFRS 1, IFRS 12 and IAS 28) primarily with a view to removing inconsistencies and clarifying wording – adopted by the EU on 7 February 2018 (amendments to IFRS 1 and IAS 28 are to be applied for annual periods beginning on or after 1 January 2018).

The adoption of the above presented Amendments and new Standards and Interpretations would have no significant impact on the Group’s consolidated financial statements in the period of initial application except for IFRS 9 and IFRS 16.

Implementation of IFRS 16

The scoping and the assessment of IFRS 16 standard’s financial effect has been started. The overwhelming majority of the expected financial effect can be related to the office building and branch office rentals. Based on the preliminary estimations of the financial effect, the Group expects significant change in the Consolidated Financial Position, while the effect in the Consolidated Statement of Profit or Loss is expected to be insignificant. The analysis and estimating quantitative effects are still in progress during the preparation of these Consolidated Financial Statements.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS
[continued]

1.2. Basis of Accounting [continued]

1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective [continued]

Under IFRS 16 a lessee recognises a right-of-use asset and a lease liability. The right-of-use asset is treated similarly to other non-financial assets and depreciated accordingly. The lease liability is initially measured at the present value of the lease payments payable over the lease term, discounted at the rate implicit in the lease if that can be readily determined. If that rate cannot be readily determined, the lessee shall use their incremental borrowing rate. As with IFRS 16's predecessor, IAS 17, lessors classify leases as operating or finance in nature. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of an underlying asset. Otherwise a lease is classified as an operating lease. For finance leases a lessor recognises finance income over the lease term, based on a pattern reflecting a constant periodic rate of return on the net investment. A lessor recognises operating lease payments as income on a straight-line basis or, if more representative of the pattern in which benefit from use of the underlying asset is diminished, another systematic basis.

Implementation of IFRS 9

The Group analysed the estimated impact of the application of IFRS 9 in accordance with IAS 8, paragraph 30-31 and is presented in the Group's consolidated financial statements the following way.

IFRS 9 "Financial Instruments" replaces IAS 39 "Financial Instruments: Recognition and Measurement" for annual reporting periods commencing on or after 1 January 2018. It contains changes to the requirements relating to the recognition and measurement, impairment, derecognition and hedge accounting.

The Group started its preparation for IFRS 9 actively in 2016, led by the Bank's Risk Management and Finance Divisions, and during 2017 much of the preparation was finalized centrally. The preparations covered the key challenges that the Bank faces with the new standard.

The identification of gaps between its currently developed methodologies and the IFRS 9 requirements in classification and measurement, impairment and hedge accounting was completed in recent months, with various harmonizing processes required in respect of measuring a significant increase in credit risk (SICR). Finalisation of most of these activities is planned for the first half of 2018, although some of them may not be finalised until the end of 2018 for some insignificant portfolios.

Classification and measurement

IFRS 9 introduces a new approach for the classification of financial assets driven by cash flow characteristics and the business model in which an asset is held. The Bank recognizes the financial liabilities on amortized cost except in those cases when the standard requires otherwise, or according to the fair value option the entity chose to recognize the financial instrument on the fair value through profit or loss. Preliminary analyses of the business models and contractual cash flows on the Group's significant portfolios were performed to determine by product segments those financial instruments that would be measured at amortised cost, at fair value through profit or loss, or at fair value through Other Comprehensive Income.

According to the estimation, HUF million 23,173 loans will be measured at fair value as at 1 January 2018 in the consolidated financial statements.

Hedge accounting

IFRS 9 introduces a substantially revised model for hedge accounting, with enhanced disclosures about risk management activity. The new model aligns accounting treatment with risk management activities, having enabled entities to better reflect these activities in their financial statements. In addition, users of the financial statements are provided with better information about risk management and the effect of hedge accounting on the financial statements. OTP has already started to implement the requirements of IFRS 9 for the hedge accounting.

Impairment

IFRS 9 introduces an expected-loss impairment model instead of the previously applied incurred loss model that requires a more timely recognition of credit losses. The standard requires entities to account for expected credit losses from the moment when financial instruments are first identified.

The use of a new, three stage model was implemented for IFRS 9 purposes. The new impairment methodology is used to classify financial instruments in order to determine whether credit risk has significantly increased since initial recognition and able to identify credit-impaired assets. For instruments with credit-impairment or significant increase of credit risk, lifetime expected losses will be recognized.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS
[continued]

1.2. Basis of Accounting [continued]

1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective [continued]

Impairment [continued]

The increased credit-impairment is identified by transactions on the basis of predetermined conditions and beyond this the estimation is made on a portfolio level. Assets where no significant increase of credit risk (excluding purchased or originated credit-impaired financial assets) was identified remains to be provisioned based on a 12-month expected loss methodology.

For purchased or originated credit-impaired financial assets, the same lifetime expected loss methodology was extended in order to be able to capture the cumulative changes in lifetime expected credit losses since the initial recognition as a credit-impaired instrument.

The Group chose the use of the simplified impairment approach for trade receivables and contract assets.

The Group started to further improve its risk management definitions, processes and methodological analysis in line with the expectations of IFRS 9. The Bank has started developing the methodology – using the behavioural scoring model – for the identification of significant increase of credit risk and the calculation of expected credit losses through the use of IFRS 9 compliant risk parameters.

Based on the gap analyses and the changes in methodology, the main principles regarding the IT solutions for IFRS 9 implementation were laid down. Preliminary specifications were prepared and IT implementation was completed mostly in 2017, although there are ongoing aspects such as rating/scoring models for significant portfolios, where the developments have not yet been finished.

The estimation of quantitative impact of IFRS 9 is based on the best estimation of our management as of the date of the issue of these consolidated financial statements. However the management of the Group consider uncertainties exist in respect of certain aspects of the methodology described above, together with interpretations of the standard, and evolving industry practice, and these uncertainties could result in these initial estimates varying to what is ultimately adjusted as of 1 January 2018, and the amount of the variance could be significant.

The IFRS 9 implementation project was driven by the Group headquarters. The unified methodology and the initial parameter estimation was developed and delivered centrally. The rollout of the calculations to the subsidiaries is ongoing and at the time of issue of these consolidated financial statements had not been completed.

The preliminary estimate for the impact of implementing the IFRS 9 standards, including the deferred tax effect, on the retained earnings is around HUF 50 billion decrease in the opening consolidated balance sheet as of 1 January 2018. OTP Bank opted to apply transitional rules (phase-in), i.e. in 2018 the expected negative CET1 impact will be around 3 bps.

In HUF million (before tax)	Opening balance according to IAS 39 as at 1 January 2018	Remeasurement due to reclassification	Remeasurement due to impairment	Opening balance according to IFRS 9 as at 1 January 2018
Placements with				
other banks	462,180	-	(566)	461,614
Loans	6,987,834	1,425	(46,277)	6,942,982
Securities	3,744,312	-	(5,574)	3,738,738
Amounts due to banks	(472,068)	(1,437)	-	(473,505)
Loan commitments (off- balance sheet items)	<u>(16,880)</u>	=	<u>(6,212)</u>	<u>(23,092)</u>
Total	=	<u>(12)</u>	<u>(58,629)</u>	=

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS
[continued]

1.2. Basis of Accounting [continued]

1.2.3. Standards and Interpretations issued by IASB, but not yet adopted by the EU [continued]

- **IFRS 14 “Regulatory Deferral Accounts”** (effective for annual periods beginning on or after 1 January 2016) - the European Commission has decided not to launch the endorsement process of this interim standard and to wait for the final standard,
- **IFRS 17 “Insurance Contracts”** (effective for annual periods beginning on or after 1 January 2021),
- **Amendments to IFRS 2 “Share-based Payment”** - Classification and Measurement of Share-based Payment Transactions (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IFRS 9 “Financial Instruments”** - Prepayment Features with Negative Compensation (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to IFRS 10 “Consolidated Financial Statements”** and **IAS 28 “Investments in Associates and Joint Ventures”** – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture and further amendments (effective date was deferred indefinitely until the research project on the equity method has been concluded),
- **Amendments to IAS 19 “Employee Benefits”** - Plan Amendment, Curtailment or Settlement (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to IAS 28 “Investments in Associates and Joint Ventures”** - Long-term Interests in Associates and Joint Ventures (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to IAS 40 “Investment property”** – Transfers of Investment Property (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to various standards “Improvements to IFRSs (cycle 2015-2017)”** resulting from the annual improvement project of IFRS (IFRS 3, IFRS 11, IAS 12 and IAS 23) primarily with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after 1 January 2017 and amendments to IFRS 1 and IAS 28 are to be applied for annual periods beginning on or after 1 January 2019),
- **IFRIC 22 Interpretation “Foreign Currency Transactions and Advance Consideration”** (effective for annual periods beginning on or after 1 January 2018),
- **IFRIC 23 “Uncertainty over Income Tax Treatments”** (effective for annual periods beginning on or after 1 January 2019).

Hedge accounting regarding the portfolio of financial assets and liabilities, whose principle has not been adopted by the EU, is still unregulated.

According to the Group’s estimates, application of hedge accounting for the portfolio of financial assets or liabilities pursuant to IAS 39: “Financial Instruments: Recognition and Measurement”, would not significantly impact the financial statements of the Group, if applied as at the balance sheet date.

The adoption of the above presented Amendments to the existing Standards, new Standards and Interpretations would have no significant impact on the Consolidated Financial Statements in the period of initial application.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied in the preparation of the accompanying Consolidated Financial Statements are summarized below:

2.1. Basis of Presentation

These Consolidated Financial Statements have been prepared under the historical cost convention with the exception of certain financial instruments, which are recorded at fair value. Revenues and expenses are recorded in the period in which they are earned or incurred.

The presentation of Consolidated Financial Statements in conformity with IFRS as adopted by the EU requires the Management of the Group to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Future changes in economic conditions, business strategies, regulatory requirements, accounting rules and other factors could result in a change in estimates that could have a material impact on future financial statements.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.2. Foreign currency translation

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currencies are translated into functional currencies at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the exchange rates quoted by the National Bank of Hungary ("NBH"), or if there is no official rate, at exchange rates quoted by OTP as at the date of the Consolidated Financial Statements.

Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognized in profit or loss in the period in which they arise except for:

- exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets when they are regarded as an adjustment to interest costs on those foreign currency borrowings;
- exchange differences on transactions entered into in order to hedge certain foreign currency risks (see note 2.7. below for hedging accounting policies); and
- exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), which are recognized initially in Other Comprehensive Income and reclassified from equity to profit or loss on repayment of the monetary items.

For the purposes of presenting Consolidated Financial Statements, the assets and liabilities of the Group's foreign operations are translated into HUF using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognized in Other Comprehensive Income and accumulated in equity (attributed to non-controlling interests as appropriate).

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal involving loss of joint control over a jointly controlled entity that includes a foreign operation, or a disposal involving loss of significant influence over an associate that includes a foreign operation), all of the exchange differences accumulated in equity in respect of that operation attributable to the owners of the Group are reclassified to profit or loss.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognized in profit or loss. For all other partial disposals (i.e. partial disposals of associates or jointly controlled entities that do not result in the Group losing significant influence or joint control), the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

Goodwill and fair value adjustments on identifiable assets and liabilities acquired arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Exchange differences arising are recognized in Other Comprehensive Income and accumulated in equity.

2.3. Principles of consolidation

Included in these Consolidated Financial Statements are the accounts of those subsidiaries in which the Bank exercises control. The list of the major fully consolidated subsidiaries, the percentage of issued capital owned by the Bank and the description of their activities is provided in Note 33. However, certain subsidiaries in which the Bank holds a controlling interest have not been consolidated because the effect of consolidating such companies is not material to the Consolidated Financial Statements as a whole (see Note 2.13.).

As the ultimate parent, the Bank is preparing consolidated financial statements of the Group.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.4. Accounting for acquisitions

Business combinations are accounted for using acquisition method. Any goodwill arising on acquisition is recognized in the Consolidated Statement of Financial Position and accounted for as indicated below.

The acquisition date is the date on which the acquirer effectively obtains control over the acquiree. Before this date, it should be presented as Advance for investments within Other assets.

Goodwill, which represents the residual cost of the acquisition after obtaining the control over the acquiree in the fair value of the identifiable assets acquired and liabilities assumed is held as an intangible asset and recorded at cost less any accumulated impairment losses in the Consolidated Financial Statements.

If the Group loses control of a subsidiary, derecognizes the assets (including any goodwill) and liabilities of the subsidiary at their carrying amounts at the date when control is lost and recognizes any difference as a gain or loss on the sale attributable to the parent in Statement of Profit or Loss.

Goodwill acquired in a business combination is tested for impairment annually or more frequently if events or changes in circumstances indicate. The goodwill is allocated to the cost generating units that are expected to benefit from the synergies of the combinations.

The Group calculates the fair value based on discounted cash-flow model. The 5 year period explicit cash-flow model serves as a basis for the impairment test by which the Group defines the impairment need on goodwill based on the strategic factors and financial data of its cash-generating units.

The Group, in its strategic plan, has taken into consideration the effects of the present global economic situation, the cautious recovery of economic situation and outlook, the associated risks and their possible effect on the financial sector as well as the current and expected availability of wholesale funding.

Negative goodwill (gain from bargain purchase), when the interest of the acquirer in the net fair value of the acquired identifiable net assets exceeds the cost of the business combination, is recognized immediately in the Consolidated Statement of Profit or Loss as other income.

2.5. Securities held-to-maturity

Investments in securities, traded in active market (with fixed or determinable cash-flows) are accounted for on a settlement date basis and are initially measured at fair value. At subsequent reporting dates, securities that the Group has the expressed intention and ability to hold to maturity are measured at amortised cost, less any impairment losses recognized to reflect irrecoverable amounts.

The amortisation of any discount or premium on the acquisition of a held-to-maturity security is aggregated with other investment income receivable over the term of the investment so that the revenue recognized in each period represents a constant yield on the investment.

Such securities comprise mainly securities issued by the Hungarian and foreign Government, discounted Treasury bills and corporate bonds.

2.6. Financial assets at fair value through profit or loss

2.6.1. Securities held for trading

Investments in securities are accounted for on a settlement date basis and are initially measured at fair value. Securities held for trading are measured at subsequent reporting dates at fair value. Unrealized gains and losses on held for trading securities are recognized in profit or loss and included in the Consolidated Statement of Profit or Loss for the period. The Group mainly holds these securities to obtain short-term gains consequently realised and unrealised gains and losses are recognized in the net operating income. The Group applies the FIFO¹ inventory valuation method for securities held for trading. Such securities consist of corporate shares, investment bonds, Hungarian and foreign government bonds, discounted and interest bearing treasury bills and other securities.

¹ First In First Out

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.6. Financial assets at fair value through profit or loss [continued]

2.6.2. Derivative financial instruments

In the normal course of business, the Group is a party to contracts for derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract and their value depends on value of underlying asset and are settled in the future. The derivative financial instruments used include interest rate forward or swap agreements and currency forward or swap agreements and options. These financial instruments are used by the Group both for trading purposes and to hedge interest rate risk and currency exposures associated with its transactions in the financial markets.

Derivative financial instruments are accounted for on a trade date basis and are initially measured at fair value and at subsequent reporting dates also at fair value. Fair values are obtained from quoted market prices, discounted cash-flow models and option pricing models as appropriate. The Group adopts multi curve valuation approach for calculating the net present value of future cash-flows – based on different curves used for determining forward rates and used for discounting purposes. It shows the best estimation of such derivative deals that are collateralised as the Group has almost all of its open derivative transactions collateralised.

Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognized in profit or loss and are included in the Consolidated Statement of Profit or Loss for the period. Each derivative deal is determined as asset when fair value is positive and as liability when fair value is negative.

Certain derivative transactions, while providing effective economic hedges under the risk management policy of the Group, do not qualify for hedge accounting under the specific rules of IAS 39 and are therefore treated as derivatives held for trading with fair value gains and losses charged directly to the Consolidated Statement of Profit or Loss.

Foreign currency contracts

Foreign currency contracts are agreements to exchange specific amounts of currencies at a specified rate of exchange, at a spot date (settlement occurs two days after the trade date) or at a forward date (settlement occurs more than two days after the trade date). The notional amount of these spot contracts does not represent the actual market or credit risk associated with these contracts.

Foreign currency contracts are used by the Group for risk management and trading purposes. The risk management foreign currency contracts of the Group were used to hedge the exchange rate fluctuations of loans and deposits to credit institutions denominated in foreign currency.

Foreign exchange swaps and interest rate swaps

The Group enters into foreign exchange swap and interest rate swap transactions. The swap transaction is an agreement concerning the swap of certain financial instruments, which usually consists of a prompt and one or more forward contracts.

Interest rate swaps oblige two parties to exchange one or more payments calculated with reference to fixed or periodically reset rates of interest applied to a specific notional principal amount (the base of the interest calculation). Notional principal is the amount upon which interest rates are applied to determine the payment streams under interest rate swaps. Such notional principal amounts often are used to express the volume of these transactions but are not actually exchanged between the counterparties.

The interest rate swaps are used by the Group for risk management and trading purposes.

Cross-currency interest rate swaps

The Bank enters into cross-currency interest rate swap (CCIRS) transactions which have special attributes, i.e. the parties exchange the notional amount at the beginning and also at the maturity of the transaction. A special type of these deals is the mark-to-market CCIRS agreements. At this kind of deals the parties – in accordance with the foreign exchange prices – revalue the notional amount during lifetime of the transaction.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.6. Financial assets at fair value through profit or loss [continued]

2.6.2. Derivative financial instruments [continued]

Equity and commodity swaps

Equity swaps obligate two parties to exchange more payments calculated with reference periodically reset rates of interest and performance of indexes. A specific notional principal amount is the base of the interest calculation. The payment of index return is calculated on the basis of current market price compared to the previous market price. In case of commodity swaps payments are calculated on the basis of the strike price of a predefined commodity compared to its average market price in a period.

Forward rate agreements (FRA)

A forward rate agreement is an agreement to settle amounts at a specified future date based on the difference between an interest rate index and an agreed upon fixed rate. Market risk arises from changes in the market value of contractual positions caused by movements in interest rates.

The Group limits its exposure to market risk by entering into generally matching or offsetting positions and by establishing and monitoring limits on unmatched positions. Credit risk is managed through approval procedures that establish specific limits for individual counterparties. The Group's forward rate agreements were transacted for management of interest rate exposures and have been accounted for at mark-to-market fair value.

Foreign exchange options

A foreign exchange option is a derivative financial instrument that gives the owner the right to exchange money denominated in one currency into another currency at a pre-agreed exchange rate at a specified future date. The transaction, for a fee, guarantees a worst-case exchange rate for the futures purchase of one currency for another. These options protect against unfavourable currency movements while preserving the ability to participate in favourable movements.

2.7. Derivative financial instruments designated as a fair-value or cash-flow hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges and that prove to be highly effective in relation to the hedged risk, are recorded in the Consolidated Statement of Profit or Loss along with the corresponding change in fair value of the hedged asset or liability that is attributable to the specific hedged risk. The ineffective element of the hedge is charged directly to the Consolidated Statement of Profit or Loss.

The conditions of hedge accounting applied by the Bank are the following: formally designed as hedge, proper hedge documentation is prepared, effectiveness test is performed and based on it the hedge is qualified as effective.

Changes in fair value of derivatives that are designated and qualify as cash-flow hedges and that prove to be highly effective in relation to the hedged risk are recognized in their effective portion as reserve in Comprehensive Income. Amounts deferred in Comprehensive Income are transferred to the Consolidated Statement of Profit or Loss and classified as revenue or expense in the periods during which the hedged assets and liabilities effect the Consolidated Statement of Profit or Loss for the period. The ineffective element of the hedge is charged directly to the Consolidated Statement of Profit or Loss.

The Group terminates the hedge accounting if the hedging instrument expires or is sold, terminated or exercised, or the hedge no longer meets the criteria for hedge accounting or the Group revokes the designation.

2.8. Offsetting

Financial assets and liabilities may be offset and the net amount is reported in the Consolidated Statement of Financial Position when the Group has a legally enforceable right to set off the recognized amounts and the transactions are intended to be reported in the Consolidated Statement of Financial Position on a net basis. The Group does not offset any financial assets and financial liabilities.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.9. Embedded derivatives

Sometimes, a derivative may be a component of a combined financial instrument that includes a host contract and a derivative (the embedded derivative) effecting cash-flows or otherwise modifying the characteristics of the host instrument. An embedded derivative must be separated from the host instrument and accounted for as a separate derivative if, and only if:

- The economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- A separate financial instrument with the same terms as the embedded derivative would meet the definition of a derivative as a stand-alone instrument; and
- The host instrument is not measured at fair or is measured at fair value but changes in fair value are recognized in Other Comprehensive Income.

2.10. Securities available-for-sale

Investments in securities are accounted for on a settlement date basis and are initially measured at fair value. Securities available-for-sale are measured at subsequent reporting dates at fair value. Unrealized gains and losses on available-for-sale financial instruments are recognized directly in Other Comprehensive Income, except for interest and foreign exchange gains/losses on monetary items, unless such available-for-sale security is part of an effective hedge. Such gains and losses will be reported when realized in Consolidated Statement of Profit or Loss for the applicable period. The Group applies the FIFO¹ inventory valuation method for securities held for trading.

Such securities consist of Hungarian and foreign government bonds, corporate bonds, discounted Treasury bills and other securities. Other securities include shares in investment funds, shares in non-financing companies and venture capital fund bonds.

The provision for impairment is calculated based on discounted cash-flow methodology for debt instruments and calculated based on fair valuation on equity instruments, using the expected future cash-flow and original effective interest rate if there is objective evidence of impairment based on significant or prolonged decrease in fair value.

Securities available-for-sale are remeasured at fair value based on quoted prices or amounts derived from cash-flow models. In circumstances where the quoted market prices are not readily available, the fair value of debt securities is estimated using the present value of future cash-flows and the fair value of any unquoted equity instruments are calculated using the EPS ratio.

Those available-for-sale financial assets that do not have a quoted market price and whose fair value cannot be reliably measured by other models mentioned above, are measured at cost, less provision for impairment, when appropriate. This exception is related only to equity instruments. Impairment on equity available-for-sale securities is accounted only if there is a significant or prolonged decrease in the market value. Impairment losses recognised in profit or loss for an investment in an equity instrument classified as available-for-sale securities is not reversed through profit or loss.

2.11. Loans, placements with other banks and allowance for loan and placement losses

Loans and placements with other banks are accounted at amortized cost, stated at the principal amounts outstanding (including accrued interest), net of allowance for loan or placement losses, respectively. Transaction fees and charges should adjust the carrying amount at initial recognition and be included in effective interest calculation. Loans and placements with other banks are derecognised when the contractual rights to the cash-flows expire or they are transferred. Interest and amortised cost are accounted using effective interest rate method.

When a borrower is unable to meet payments as they fall due or, in the opinion of the Management, there is an indication that a borrower may be unable to meet payments as they fall due, all unpaid interest is impaired.

According to IAS 39, initially financial asset shall be recognized at fair value which is usually equal to transaction value of loans and receivables. Initial fair value of loans and receivables lent at interest below market conditions is lower than their transaction price. As a consequence the Bank is deferring the difference between the fair value at initial recognition and the transaction price relating to loans and receivables because input data for measuring the fair values are not available on observable markets.

¹ First In First Out

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NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.11. Loans, placements with other banks and allowance for loan and placement losses [continued]

The amount of allowance is the difference between the carrying amount and the recoverable amount, being the present value of the expected cash-flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate.

Allowance for loan and placement losses with other banks represent Management assessment for potential losses in relation to these activities.

The allowances for loan and placement losses are maintained to cover losses that have been specifically identified. Collective impairment losses of portfolios of loans, for which no objective evidence of impairment has been identified on an individual basis, are maintained to reduce the carrying amount of the portfolios of financial assets with similar credit risk characteristics to their estimated recoverable amounts at the balance sheet date. The expected cash-flows for portfolios of similar assets are estimated based on historical loss experience. Historical loss experience is the basis for calculating the expected loss, which is adjusted by the loss confirmation period, which represents the average time lag between occurrence of a loss event and confirmation of the loss. This concept enables recognition of those losses that have occurred in the portfolio at the balance sheet date.

If the reason for provisioning is no longer deemed appropriate, the redundant provisioning charge is released into net operating income. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss shall be reversed by adjusting an allowance account. The reversal shall not result in a carrying amount of the financial asset that exceeds what the amortised cost would have been had the impairment not been recognised at the date the impairment is reversed.

Write-offs are generally recorded after all reasonable restructuring or collection activities have taken place and the possibility of further recovery is considered to be remote. The loan is written off against the related account "Provision for impairment on loan and placement losses" in the Consolidated Statement of Profit or Loss.

The Group applies partial or full write-off for loans based on the definitions and prescriptions of financial instruments in accordance with IAS 39. If the Group has no reasonable expectations regarding a financial asset (loan) to be recovered, it will be written off partially or fully at the time of emergence. A loan will be written off if it is overdue or was terminated by the Group.

The gross amount and impairment loss of the loans shall be written off in the same amount to the estimated maximum recovery amount while the net carrying value remains unchanged.

Loan receivables legally demanded from clients are equal to the former gross amount of the loan before the partial write-off.

2.12. Sale and repurchase agreements, security lending

Where debt or equity securities are sold under a commitment to repurchase them at a pre-determined price, they remain on Statement of Financial Position and the consideration received is recorded in Other liabilities or Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks. Conversely, debt or equity securities purchased under a commitment to resell are not recognized in the Statement of Financial Position and the consideration paid is recorded either in Placements with other banks or Deposits from customers. Interest is accrued based on effective interest method evenly over the life of the repurchase agreement.

In the case of security lending transactions the Group doesn't recognize or derecognize the securities because believes that the transferor retains substantially all the risks and rewards of the ownership of the securities. Only a financial liability or financial receivable is recognized for the consideration amount.

2.13. Associates and other investments

Companies where the Bank has the ability to exercise significant influence are accounted for using the equity method. However, certain associated companies in which the Bank holds a significant interest have not been accounted for in accordance with the equity method because the effect of using the equity method to account for such companies is not material to the Consolidated Financial Statements as a whole.

Unconsolidated subsidiaries and associated companies that were not accounted for using the equity method and other investments where the Bank does not hold a significant interest are recorded according to IAS 39, when appropriate.

Gains and losses on the sale of investments are determined on the basis of the specific identification of the cost of each investment.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.14. Property and equipment, Intangible assets

Property and equipment and Intangible assets are stated at cost, less accumulated depreciation and amortization and impairment, if any. The depreciable amount (book value less residual value) of the non-current assets must be allocated over the useful lives.

Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets based on the following annual percentages:

Intangible assets	
Software	3.33-67%
Property rights	2.8-50%
Property	1-33%
Office equipment and vehicles	1-50%

Depreciation and amortization on Property and equipment and Intangible assets commence on the day such assets are placed into service.

At each balance sheet date, the Group reviews the carrying value of its Property and equipment and Intangible assets to determine if there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated to determine the extent (if any) of the impairment loss.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Where the carrying value of Property and equipment and Intangible assets is greater than the estimated recoverable amount, it is impaired immediately to the estimated recoverable amount.

The Group may conclude contracts for purchasing property, equipment and intangible assets, where the purchase price is settled in foreign currency. By entering into such agreements, firm commitment in foreign currency due on a specified future date arises at the Group.

Reducing the foreign currency risk caused by firm commitment, forward foreign currency contracts may be concluded to ensure the amount payable in foreign currency on a specified future date on one hand and to eliminate the foreign currency risk arising until settlement date of the contract on the other hand.

In the case of effective hedge the realised profit or loss of hedging instrument is stated as the part of the cost of the hedged asset as it has arisen until recognising the asset and it is tightly connecting to the purchasing.

2.15. Financial liabilities

The financial liabilities are presented within financial liabilities at fair value through profit or loss or financial liabilities measured at amortized costs. In connection to the financial liabilities at fair value through profit or loss, the Group presents the amount of change in their fair value originated from the changes of market conditions and business environment. Financial liabilities at fair value through profit or loss are either financial liabilities held for trading or they are designated upon initial recognition as at fair value through profit or loss. In the case of financial liabilities measured at amortized cost fees and commissions related to the origination of the financial liability are recognized through profit or loss during the maturity of the instrument. In certain cases the Group repurchases a part of financial liabilities (mainly issued securities or subordinated bonds) and the difference between the carrying amount of the financial liability and the amount paid for it is recognized in the net profit or loss for the period and included in other operating income.

2.16. Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.16. Leases [continued]

The Group as a lessor

Amounts due from lessees under finance leases are recorded as other receivables at the amount of the net investment in the lease of the Group. Finance lease income is allocated to accounting periods so as to reflect a constant rate of return on the net investment outstanding of the Group in respect of the leases. Direct costs such as commissions are included in the initial measurement of the finance lease receivables.

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease.

The Group as a lessee

Assets held under finance leases, which confer rights and obligations similar to those attached to owned assets, are capitalised at their fair value and depreciated over the useful lives of assets. The principal element of each future lease obligation is recorded as a liability, while the interest elements are charged to the Consolidated Statement of Profit or Loss over the period of the leases to produce a constant rate of charge on the balance of principal payments outstanding.

Payments made under operating leases are charged to the Consolidated Statement of Profit or Loss on a straight-line basis over the term of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.

2.17. Investment properties

Investment properties of the Group are land, buildings, part of buildings which held (as the owner or as the lessee under a finance lease) to earn rentals or for capital appreciation or both, rather than for use in the production or supply of services or for administrative purposes or sale in the ordinary course of business. The Group measures the investment properties at cost less accumulated depreciation and impairment, if any, where the depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets.

2.18. Treasury shares

Treasury shares are shares which are purchased on the stock exchange and the over-the-counter market by the Bank and its subsidiaries and are presented in the Consolidated Financial Position at cost as a deduction from Consolidated Shareholders' Equity.

Gains and losses on the sale of treasury shares are credited or charged directly to shareholder's equity. Derecognition of treasury shares is based on the FIFO method.

2.19. Interest income and interest expense

Interest income and expenses are recognized in profit or loss in the period to which they relate, using the effective interest rate method. Interest from loans and deposits are accrued on a daily basis. Interest income and expenses include relevant transaction costs and the amortisation of any discount or premium between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest rate basis.

The Group recognizes interest income when assumes that the interest associated with the transaction will flow to the Group and the amount of the revenue can be reasonably measured. All interest income and expense recognized are arising from loans, placements with other banks, securities held for trading, securities available-for-sale, securities held-to-maturity and amounts due to banks, deposits from customers, liabilities from issued securities, subordinated bond and loans are presented under these lines of financial statements.

2.20. Fees and Commissions

Fees and commissions are recognized using the effective interest method referring to provisions of IAS 39, when they relate and have to be included in amortized cost model. Certain fees and commissions that are not involved in the amortized cost model are recognized in the Consolidated Statement of Profit or Loss on an accrual basis based on IAS 18 Revenue.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.21. Dividend income

The Group recognizes dividend income in the Consolidated Financial Statements when its right to receive payment is established.

2.22. Income tax

The annual taxation charge is based on the tax payable under fiscal regulations prevailing in the country where the company is incorporated, adjusted for deferred taxation.

Deferred taxation is accounted for using the balance sheet liability method in respect of temporary differences between the tax bases of assets and liabilities and their carrying value for financial reporting purposes, measured at the tax rates that apply to the future period when the asset is expected to be realized or the liability is settled.

Deferred tax assets are recognized by the Group for the amounts of income taxes that are recoverable in future periods in respect of deductible temporary differences as well as the carryforward of unused tax losses and the carryforward of unused tax credits.

2.23. Off-balance sheet commitments and contingent liabilities

In the ordinary course of its business, the Group enters into off-balance sheet commitments such as guarantees, letters of credit, commitments to extend credit and transactions with financial instruments. The provision on off-balance sheet commitments and contingent liabilities is maintained at a level adequate to absorb future cash outflows which are probable and relate to present obligations.

Management determines the adequacy of the allowance based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

The Group recognizes provision when it has a present obligation as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the obligation.

2.24. Share-based payment and employee benefit

The Bank has applied the requirements of IFRS 2 Share-based Payment.

The Bank issues equity-settled share-based payment to certain employees. Equity-settled share-based payment is measured at fair value at the grant date. The fair value determined at the grant date of the equity-settled share-based payment is expensed on a straight-line basis over the year, based on the Bank's estimate of shares that will eventually vest. Share-based payment is recorded in Consolidated Statement of Profit or Loss as Personnel expenses.

Fair value is measured by use of a binomial model. The expected life used in the model has been adjusted, based on Management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations. The Group has applied the requirement of IAS 19 Employee Benefits. IAS 19 requires to recognise employee benefits to be paid as a liability and as an expense in the Consolidated Financial Statements.

2.25. Consolidated Statement of Cash-flows

For the purposes of reporting Consolidated Statement of Cash-flows, cash and cash equivalents include cash, due from banks and balances with the National Banks, excluding the compulsory reserve established by the National Banks. Consolidated cash-flows from hedging activities are classified in the same category as the item being hedged. The unrealized gains and losses from the translation of monetary items to the closing foreign exchange rates and unrealized gains and losses from derivative financial instruments are presented net in the statement of cash-flows for the monetary items which were being revaluated.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.26. Segment reporting

IFRS 8 Operating Segments requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segments and to assess their performance.

Based on the above, the segments identified by the Group are the business and geographical segments.

The Group's operating segments under IFRS 8 are therefore as follows: OTP Core Hungary, Russia, Ukraine, Bulgaria, Romania, Serbia, Croatia, Slovakia, Montenegro, Leasing subsidiaries, Asset Management subsidiaries, Other subsidiaries, Corporate Center.

2.27. Comparative figures and restatement

These Consolidated Financial Statements are prepared in accordance with the same accounting policies in all respects as the Consolidated Financial Statements prepared in accordance with IFRS as adopted by the EU for the year ended 31 December 2016, which were approved by the Management board on 16 March 2017, however certain balances have been restated as described below.

According to IAS 8 the Group has restated the comparative period and the opening balances of assets, liabilities and equity by presenting a third balance sheet column in the Consolidated Statement of Financial Position. Additionally the required disclosures have been made throughout the financial statements where relevant.

In order to better reflect the nature of the OTP-MOL share swap transaction the Management has decided to change the presentation by recognising the fair value of the derivative as a single figure as disclosed in Note 6, rather than presenting it separately as financial assets and liabilities.

In the restated consolidated statement of financial position, the fair value of the derivative is recognised in the amount which is equal to the sum of previously recognised positive fair value of the asset and the previously recognised negative value of the liability. The valuation model for the share-swap has not changed, only the presentation in the statement of financial position has been changed. Since the MOL shares and the related financial liability have been measured at fair value in the consolidated financial statements the change does not affect the Group's Profit or Loss, shareholder's equity and earnings per share ("EPS") ratio.

In the Consolidated Statement of Cash-flows for the year 2016 changes in financial assets at fair value through profit or loss, other assets and other liabilities explained the restatement, but altogether the net cash from operating activities wasn't affected.

Comparative figures and restatement	31 December 2016	Restatement adjustment	31 December 2016 (Restated)	31 December 2015	Restatement adjustment	In HUF million 31 December 2015 (Restated)
Financial assets at fair value through profit or loss	293,106	(103,328)	189,778	253,782	(71,423)	182,359
Other assets	245,435	4,704	250,139	237,582	4,637	242,219
Total assets	11,307,665	(98,624)	11,209,041	10,718,848	(66,786)	10,652,062
Other liabilities	482,427	(98,624)	383,803	377,856	(66,786)	311,070
Total liabilities	9,887,016	(98,624)	9,788,392	9,485,189	(66,786)	9,418,403

NOTE 3: SIGNIFICANT ACCOUNTING ESTIMATES AND DECISIONS IN THE APPLICATION OF ACCOUNTING POLICIES

The presentation of financial statements in conformity with IFRS as adopted by EU requires the Management of the Group to make judgement about estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period. Actual results could differ from those estimates. Significant areas of subjective judgement include:

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NOTE 3: SIGNIFICANT ACCOUNTING ESTIMATES AND DECISIONS IN THE APPLICATION OF ACCOUNTING POLICIES [continued]

3.1. Impairment on loans and placements

The Group regularly assesses its loan portfolio for impairment. Management determines the adequacy of the allowances based upon reviews of individual loans and placements, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors. Provisioning involves many uncertainties about the outcome of those risks and requires the Management of the Group to make many subjective judgements in estimating the loss amounts. An impairment loss is incurred when there is objective evidence of impairment due to one or more events that occurred after the initial recognition of the asset ('a loss event'), when the loss has a reliably measurable impact on the expected future cash flows from the financial asset or group of financial assets. Future cash flows are assessed by the Group on the basis of estimates based on historical parameters. The adopted methodology used for estimating impairment allowances will be developed in line with the further possibilities of accumulations of historic impairment data from the existing information systems and applications. As a consequence, acquiring new data by the Group could affect the level of impairment allowances in the future.

3.2. Valuation of instruments without direct quotations

Financial instruments without direct quotations in an active market are valued using the valuation model technique. The models are regularly reviewed and each model is calibrated for the most recent available market data. While the models are built only on available data, their use is subject to certain assumptions and estimates (e.g. correlations, volatilities, etc.). Changes in the model assumptions may affect the reported fair value of the relevant financial instruments.

IFRS 13 Fair Value Measurement seeks to increase consistency and comparability in fair value measurements and related disclosures through a 'fair value hierarchy'. The hierarchy categorises the inputs used in valuation techniques into three levels. The hierarchy gives the highest priority to (unadjusted) quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions.

3.3. Provisions

Provisions are recognized and measured based on IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The Group is involved in a number of ongoing legal disputes. Based upon historical experience and expert reports, the Group assesses the developments in these cases, and the likelihood and the amount of potential financial losses which are appropriately provided for. (See Note 18.)

A provision is recognized by the Group when it has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

Provision for off-balance sheet items includes provision for litigation, provision for retirement and expected liabilities, for commitments to extend credit, provision for warranties arising from banking activities and provision for confirmed letter of credit.

3.4. Impairment on goodwill

Goodwill acquired in a business combination is tested for impairment annually or more frequently when there is an indication that the unit might be impaired, in accordance with IAS 36 "Impairment of assets".

The Group calculates the fair value based on discounted cash-flow model. The 5 year period explicit cash-flow model serves as a basis for the impairment test by which the Group defines the impairment need on goodwill based on the strategic factors and financial data of its cash-generating units. In the calculation of the goodwill impairment, also the expectations about possible variations in the amount or timing of those future cash-flows, the time value of money, represented by the current market risk-free rate of interest and other factors are reflected.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 4: CASH, AMOUNTS DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANKS (in HUF mn)

	2017	2016
Cash on hand		
In HUF	95,113	89,402
In foreign currency	<u>199,102</u>	<u>165,425</u>
	<u>294,215</u>	<u>254,827</u>
Amounts due from banks and balances with the National Banks		
Within one year:		
In HUF	208,200	501,249
In foreign currency	<u>695,475</u>	<u>869,034</u>
	<u>903,675</u>	<u>1,370,283</u>
Over one year:		
In HUF	-	-
In foreign currency	-	-
	-	-
Accrued interest	<u>155</u>	<u>247</u>
Total	<u>1,198,045</u>	<u>1,625,357</u>
Compulsory reserve set by the National Banks ¹	<u>(397,356)</u>	<u>(496,747)</u>
Cash and cash equivalents	<u>800,689</u>	<u>1,128,610</u>

NOTE 5: PLACEMENTS WITH OTHER BANKS, NET OF ALLOWANCE FOR PLACEMENT LOSSES (in HUF mn)

	2017	2016
Within one year		
In HUF	51,447	55,804
In foreign currency	<u>357,849</u>	<u>299,755</u>
	<u>409,296</u>	<u>355,559</u>
Over one year		
In HUF	52,410	5,206
In foreign currency	<u>380</u>	<u>2,699</u>
	<u>52,790</u>	<u>7,905</u>
Accrued interest	<u>162</u>	<u>161</u>
Provision for impairment on placement losses	<u>(68)</u>	<u>(95)</u>
Total	<u>462,180</u>	<u>363,530</u>

¹ Foreign subsidiary banks within the Group have to comply with country specific regulation of local National Banks. Each country within the Group has its own regulation for compulsory reserve calculation and maintenance. Based on that banks are obliged to place compulsory reserve at their National Bank in a specified percentage of their liabilities considered in compulsory reserve calculation.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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**NOTE 5: PLACEMENTS WITH OTHER BANKS, NET OF ALLOWANCE
FOR PLACEMENT LOSSES (in HUF mn) [continued]**

An analysis of the change in the provision for impairment on placement with other banks is as follows:

	2017	2016
Balance as at 1 January	95	50
Provision for the period	53	46
Release of provision for the period	(77)	-
Foreign currency translation difference	<u>(3)</u>	<u>(1)</u>
Closing balance	<u>68</u>	<u>95</u>

Interest conditions of placements with other banks:

	2017	2016
In HUF	(0.5)% - 3.84%	0.01% - 2.86%
In foreign currency	(20.0)% - 14.9%	(15.0)% - 16.5%

	2017	2016
Average interest rates on placements with other banks	0.98%	1.25%

**NOTE 6: FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS
(in HUF mn)**

	2017	2016 (Restated)	2015 (Restated)
Securities held for trading			
Government bonds	113,572	40,095	25,866
Interest bearing treasury bills	93,806	15,639	7,768
Shares and investment bonds	11,169	1,074	1,197
Discounted Treasury bills	1,169	97	366
Other securities	34,631	14,396	178
Other non-interest bearing securities	<u>1,248</u>	<u>9,237</u>	<u>4,507</u>
	<u>255,595</u>	<u>80,538</u>	<u>39,882</u>
Accrued interest	<u>3,668</u>	<u>930</u>	<u>671</u>
Total	<u>259,263</u>	<u>81,468</u>	<u>40,553</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 6: FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS
(in HUF mn) [continued]

Positive fair value of derivative financial instruments classified as held for trading

	2017	2016 (Restated)	2015 (Restated)
Interest rate swaps classified as held for trading	33,377	38,878	33,770
Foreign exchange swaps classified as held for trading	18,047	17,148	15,551
CCIRS and mark-to-market CCIRS ¹ classified as held for trading	16,976	34,100	84,270
Foreign exchange forward contracts classified as held for trading	4,998	94	124
Other derivative transactions classified as held for trading	<u>11,756</u>	<u>18,090</u>	<u>8,091</u>
	<u>85,154</u>	<u>108,310</u>	<u>141,806</u>
Total	<u>344,417</u>	<u>189,778</u>	<u>182,359</u>

An analysis of securities held for trading portfolio by currency (%):

	2017	2016
Denominated in HUF (%)	67.3%	74.1%
Denominated in foreign currency (%)	<u>32.7%</u>	<u>25.9%</u>
Total	<u>100.0%</u>	<u>100.0%</u>

An analysis of government bond portfolio by currency (%):

	2017	2016
Denominated in HUF (%)	55.0%	25.8%
Denominated in foreign currency (%)	<u>45.0%</u>	<u>74.2%</u>
Total	<u>100.0%</u>	<u>100.0%</u>

	2017	2016
Interest rates on securities held for trading	0.01% - 9.25%	0.33% - 7.75%
Average interest rates on securities held for trading	2.20%	3.46%

¹ CCIRS: Cross Currency Interest Rate Swaps (See Note 2.6.2.)

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 6: FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS
(in HUF mn) [continued]

Interest conditions and the remaining maturities of securities held for trading can be analysed as follows:

	2017	2016 (Restated)	2015 (Restated)
Within one year			
With variable interest	2,991	1,845	18
With fixed interest	<u>136,194</u>	<u>32,219</u>	<u>8,547</u>
	<u>139,185</u>	<u>34,064</u>	<u>8,565</u>
Over one year			
With variable interest	14,214	3,111	2,181
With fixed interest	<u>89,779</u>	<u>33,052</u>	<u>23,432</u>
	<u>103,993</u>	<u>36,163</u>	<u>25,613</u>
Non-interest bearing securities	<u>12,417</u>	<u>10,311</u>	<u>5,704</u>
Total	<u>255,595</u>	<u>80,538</u>	<u>39,882</u>

NOTE 7: SECURITIES AVAILABLE-FOR-SALE (in HUF mn)

	2017	2016
Securities available-for-sale		
Government bonds	1,703,665	1,323,178
Discounted Treasury bills	223,238	20,944
Corporate bonds	174,742	130,533
From this:		
Listed securities:		
In HUF	84,048	41,448
In foreign currency	<u>49,737</u>	<u>23,871</u>
	<u>133,785</u>	<u>65,319</u>
Non-listed securities:		
In HUF	32,598	38,990
In foreign currency	<u>8,359</u>	<u>26,224</u>
	<u>40,957</u>	<u>65,214</u>
Other securities	545	441
Other non-interest bearing securities	50,153	36,728
From this:		
Listed securities:		
In HUF	1,472	1,460
In foreign currency	<u>76</u>	<u>49</u>
	<u>1,548</u>	<u>1,509</u>
Non-listed securities:		
In HUF	19,419	12,541
In foreign currency	<u>29,186</u>	<u>22,678</u>
	<u>48,605</u>	<u>35,219</u>
	<u>2,152,343</u>	<u>1,511,824</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 7: SECURITIES AVAILABLE-FOR-SALE (in HUF mn) [continued]

	2017	2016
Accrued interest	<u>22,745</u>	<u>15,574</u>
Provision for impairment on securities available-for-sale	<u>(370)</u>	<u>(305)</u>
Total	<u>2,174,718</u>	<u>1,527,093</u>
An analysis of securities available-for-sale by currency (%):		
	2017	2016
Denominated in HUF (%)	61.7%	68.1%
Denominated in foreign currency (%)	<u>38.3%</u>	<u>31.9%</u>
Total	<u>100.0%</u>	<u>100.0%</u>
An analysis of government bonds by currency (%):		
	2017	2016
Denominated in HUF (%)	61.4%	70.6%
Denominated in foreign currency (%)	<u>38.6%</u>	<u>29.4%</u>
Total	<u>100.0%</u>	<u>100.0%</u>
	2017	2016
Interest rates on securities available-for-sale denominated in HUF	0.01% - 7.5%	0.33% - 7.5%
Interest rates on securities available-for-sale denominated in foreign currency	(0.25)% - 18.2%	0.1% - 26.4%
	2017	2016
Average interest rates on securities available-for-sale denominated in HUF	1.56%	2.30%
Average interest rates on securities available-for-sale denominated in foreign currency	2.63%	3.25%
Interest conditions and the remaining maturities of available-for-sale financial assets can be analysed as follows:		
	2017	2016
Within one year		
With variable interest	756	597
With fixed interest	<u>615,554</u>	<u>161,781</u>
	<u>616,310</u>	<u>162,378</u>
Over one year		
With variable interest	75,651	40,340
With fixed interest	<u>1,410,229</u>	<u>1,272,378</u>
	<u>1,485,880</u>	<u>1,312,718</u>
Non-interest bearing securities	<u>50,153</u>	<u>36,728</u>
Total	<u>2,152,343</u>	<u>1,511,824</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 7: SECURITIES AVAILABLE-FOR-SALE (in HUF mn) [continued]

An analysis of the change in the provision for impairment on securities available-for-sale is as follows:

	2017	2016
Balance as at 1 January	305	383
Reclassification from equity investments	96	-
Provision for the period	4	3
Release of provision	(11)	(58)
Use of provision	-	(2)
Foreign currency translation difference	<u>(24)</u>	<u>(21)</u>
Closing balance	<u>370</u>	<u>305</u>

Certain securities are hedged against interest rate risk. See Note 41.

NOTE 8: LOANS, NET OF ALLOWANCE FOR LOAN LOSSES (in HUF mn)

	2017	2016
Short-term loans and promissory notes (within one year)	2,628,507	2,283,460
Long-term loans and promissory notes (over one year)	<u>5,098,123</u>	<u>4,397,045</u>
	<u>7,726,630</u>	<u>6,680,505</u>
Provision for impairment on loan losses	<u>(738,796)</u>	<u>(944,273)</u>
Total	<u>6,987,834</u>	<u>5,736,232</u>

An analysis of the gross loan portfolio by currency (%):

	2017	2016
In HUF	34%	38%
In foreign currency	<u>66%</u>	<u>62%</u>
Total	<u>100%</u>	<u>100%</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 8: LOANS, NET OF ALLOWANCE FOR LOAN LOSSES (in HUF mn) [continued]

Interest rates of the loan portfolio are as follows:

	2017	2016
Short-term loans denominated in HUF	0.0% - 37.5%	0.0% - 44.1%
Long-term loans denominated in HUF	0.0% - 37.5%	(0.35)% - 37.5%
Short-term loans denominated in foreign currency	(0.67)% - 59.9%	(0.7)% - 64.9%
Long-term loans denominated in foreign currency	(0.67)% - 59.0%	(0.7)% - 59.7%

	2017	2016
Average interest rates on loans denominated in HUF	7.55%	8.48%
Average interest rates on loans denominated in foreign currency	7.66%	8.35%

An analysis of the change in the provision for impairment on loan losses is as follows:

	2017	2016
Balance as at 1 January	944,273	1,013,620
Provision for the period	355,929	419,801
Release of provision	(351,214)	(358,545)
Use of provision	(105,734)	(94,188)
Increase due to acquisition	6,917	-
Reclassification	(1,397)	-
Partial write-off ¹	(76,947)	(36,267)
Foreign currency translation difference	<u>(33,031)</u>	<u>(148)</u>
Closing balance	<u>738,796</u>	<u>944,273</u>

Movement in provision for impairment on loan and placement losses is summarized as below:

	2017	2016
Provision / (Release of provision) on placements and losses / (gains) on placements due to write-off and sale	228	(132)
Provision for impairment on loans and loan losses due to write-off and sale	<u>40,620</u>	<u>93,605</u>
Total	<u>40,848</u>	<u>93,473</u>

¹ See details in Note 2.11.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 9: ASSOCIATES AND OTHER INVESTMENTS (in HUF mn)

	2017	2016
Investments		
Investments in associates (non-listed)	7,335	6,240
Other investments (non-listed) at cost	<u>9,338</u>	<u>7,926</u>
	<u>16,673</u>	<u>14,166</u>
Provision for impairment on investments	<u>(4,404)</u>	<u>(4,330)</u>
Total	<u>12,269</u>	<u>9,836</u>

An analysis of the change in the provision for impairment on investments is as follows:

	2017	2016
Balance as at 1 January	4,330	3,882
Provision for the period	184	687
Use of provision	(13)	(234)
Reclassification to securities available-for-sale	(96)	-
Foreign currency translation difference	<u>(1)</u>	<u>(5)</u>
Closing balance	<u>4,404</u>	<u>4,330</u>

NOTE 10: SECURITIES HELD-TO-MATURITY (in HUF mn)

	2017	2016
Government bonds	1,290,630	1,095,897
Discounted Treasury bills	30	113
Corporate bonds	6	5
Mortgage bonds	=	<u>52</u>
	<u>1,290,666</u>	<u>1,096,067</u>
Accrued interest	<u>20,381</u>	<u>18,960</u>
Provision for impairment on securities held-to-maturity	<u>(716)</u>	<u>(800)</u>
Total	<u>1,310,331</u>	<u>1,114,227</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 10: SECURITIES HELD-TO-MATURITY (in HUF mn) [continued]

Interest conditions and the remaining maturities of securities held-to-maturity can be analysed as follows:

	2017	2016
Within one year		
With variable interest	270	10
With fixed interest	<u>105,251</u>	<u>120,079</u>
	<u>105,521</u>	<u>120,089</u>
Over one year		
With variable interest	-	635
With fixed interest	<u>1,185,145</u>	<u>975,343</u>
	<u>1,185,145</u>	<u>975,978</u>
Total	<u>1,290,666</u>	<u>1,096,067</u>

An analysis of securities held-to-maturity by currency (%):

	2017	2016
Denominated in HUF (%)	91.8%	91.0%
Denominated in foreign currency (%)	<u>8.2%</u>	<u>9.0%</u>
Total	<u>100.0%</u>	<u>100.0%</u>

	2017	2016
Interest rates of securities held-to-maturity with variable interest	1.4% - 4.45%	0.9% - 4.7%
Interest rates of securities held-to-maturity with fixed interest	1.39% - 14.5%	2.2% - 14.0%
 Average interest rates on securities held-to-maturity	 4.72%	 5.13%

An analysis of the change in the provision for impairment on securities held-to-maturity is as follows:

	2017	2016
Balance as at 1 January	800	807
Provision for the period	15	18
Release of provision	(18)	(18)
Use of provision	(93)	(7)
Foreign currency translation difference	<u>12</u>	-
Closing balance	<u>716</u>	<u>800</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 11: PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS (in HUF mn)

For the year ended 31 December 2017

Cost	Intangible assets and goodwill	Property	Office equipment and vehicles	Construction in progress	Total
Balance as at 1 January	300,216	197,913	163,285	12,451	673,865
Acquisition	14,938	29,406	2,791	365	47,500
Additions	37,275	13,355	29,233	37,855	117,718
Foreign currency translation differences	(4,746)	(1,393)	(1,470)	(96)	(7,705)
Disposals	(45,626)	(12,768)	(19,254)	(30,542)	(108,190)
Balance as at 31 December	<u>302,057</u>	<u>226,513</u>	<u>174,585</u>	<u>20,033</u>	<u>723,188</u>

Depreciation and Amortization	Intangible assets and goodwill	Property	Office equipment and vehicles	Construction in progress	Total
Balance as at 1 January	138,185	54,026	126,138	-	318,349
Charge for the period (without goodwill impairment)	27,081	7,400	14,507	-	48,988
Goodwill impairment	504	-	-	-	504
Foreign currency translation differences	(1,067)	(555)	(1,155)	-	(2,777)
Disposals	(38,715)	(2,725)	(13,826)	-	(55,266)
Balance as at 31 December	<u>125,988</u>	<u>58,146</u>	<u>125,664</u>	<u>=</u>	<u>309,798</u>

Carrying value

Balance as at 1 January	<u>162,031</u>	<u>143,887</u>	<u>37,147</u>	<u>12,451</u>	<u>355,516</u>
Balance as at 31 December	<u>176,069</u>	<u>168,367</u>	<u>48,921</u>	<u>20,033</u>	<u>413,390</u>

An analysis of the intangible assets for the year ended 31 December 2017 is as follows:

Intangible assets	Self-developed	Other	Total
Gross values	4,735	195,833	200,568
Depreciation and amortization	<u>1,789</u>	<u>123,685</u>	<u>125,475</u>
Carrying value	2,946	72,148	75,094

An analysis of the changes in the goodwill for the year ended 31 December 2017 is as follows:

	Goodwill
Balance as at 1 January	104,282
Additions	-
Foreign currency translation difference	(2,802)
Impairment for the current period	(504)
Balance as at 31 December	<u>100,976</u>

Carrying value

Balance as at 1 January	<u>104,282</u>
Balance as at 31 December	<u>100,976</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 11: PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS (in HUF mn) [continued]

For the year ended 31 December 2017 [continued]

Carrying value of the goodwill allocated to the appropriate cash generation units

List of units	HUF mn
JSC "OTP Bank" (Russia)	42,182
DSK Bank EAD	28,541
OTP banka Hrvatska d.d.	18,004
OTP Bank Romania S.A.	6,162
Monicomp Ltd.	5,732
Other ¹	355
Total	<u>100,976</u>

The Bank decided that the recoverable amount is determined based on fair value less cost of disposal. When the Bank prepares goodwill impairment tests of the subsidiaries, two methods are used based on discounted cash-flow calculation that shows the same result; however they represent different economical logics. On one hand is the free cash-flow method (FCF) that calculates the value of the subsidiaries by discounting their expected cash-flow; on the other hand the economic value added (EVA) method estimates the value of the subsidiaries from the initial invested capital and the present value of the economic profit that the companies are expected to generate in the future.

On the basis of the opinion of the Bank's Management both as at 31 December 2017 and 2016, preparation of the impairment test was needed where a three-year cash-flow model was applied with an explicit period between 2018-2020. The basis for the estimation was the annual financial strategic plan for year 2017, while for the three-year explicit period the Bank applied the prognosis for year 2018 accepted by the Management Committee of the subsidiaries and on the basis of this prognosis the prepared medium-term (2019-2020) forecasts. When the Bank prepared the calculations for the period 2019-2020, it considered the actual worldwide economic situations, the expected economic growth for the following years, their possible effects on the financial sector, the plans for growing which result from these, and the expected changes of the mentioned factors.

Present value calculation with the FCF method

The Bank calculated the expected cash-flow for the given period based on the expected after tax profit of the companies. For calculating the discount factor as risk free rates in case of OTP Bank JSC (Ukraine) the local interbank interest rate in foreign currency with a period of one year was applied, while in case of the other subsidiaries the ten-year local government bonds in foreign currency or swap yields were considered as presented in the actual macro forecasts. The Bank calculated risk premiums on the basis of information from the country risk premiums that are published on damodaran.com, which were modified with CDS spread in case of OTP Banka Slovensko a.s and Crnogorska komercijalna banka a.d., since according to the Bank's assumption the risk free interest rate includes the country-dependent risks in an implicit way.

The growth rate in the explicit period is the growth rate of the profit after tax adjusted by the interest rate of the cash and subordinated loans. The supposed growth rates for the periods of residual values reflect the long-term economic expectations in case of every country.

The values of the subsidiaries in the FCF method were then calculated as the sum of the discounted cash-flows of the explicit period, the present value of the terminal values and the initial free capital assuming an effective capital structure.

Present value calculation with the EVA method

A company creates positive economic profit/value if the profitability of the invested capital is higher than the normal profit – the profit that can be usually generated in the banking sector –, which means that the company's profitability exceeds the expected yield. The economic profit of the subsidiaries was calculated by deducting the cost of invested capital from the net profit for the year. The applied discount factor and the indicators used for calculating the residual value (long term cost of capital and growth rate) are the same that are used in the FCF method.

Summary of the impairment test for the year ended 31 December 2017

Based on the valuations of the subsidiaries 504 million HUF goodwill impairment was needed on Group level for OTP Banka Slovensko a.s. as at 31 December 2017.

¹ Other category includes: OTP Real Estate Leasing Ltd., Nimo 2002 Ltd., POK DSK-Rodina a.d.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 11: PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS (in HUF mn) [continued]

For the year ended 31 December 2016

Cost	Intangible assets and goodwill	Property	Office equipment and vehicles	Construction in progress	Total
Balance as at 1 January	301,539	197,832	158,985	10,010	668,366
Acquisition	384	11	37	-	432
Additions	31,121	6,617	18,520	27,549	83,807
Foreign currency translation differences	10,328	1,686	1,832	(9)	13,837
Disposals	(43,156)	(8,233)	(16,089)	(25,099)	(92,577)
Balance as at 31 December	<u>300,216</u>	<u>197,913</u>	<u>163,285</u>	<u>12,451</u>	<u>673,865</u>

Depreciation and Amortization	Intangible assets and goodwill	Property	Office equipment and vehicles	Construction in progress	Total
Balance as at 1 January	145,730	53,451	119,715	-	318,896
Charge for the year (without goodwill impairment)	23,390	5,306	15,731	-	44,427
Foreign currency translation differences	749	555	1,632	-	2,936
Disposals	(31,702)	(5,286)	(10,953)	-	(47,941)
Change in consolidation scope	18	-	13	-	31
Balance as at 31 December	<u>138,185</u>	<u>54,026</u>	<u>126,138</u>	<u>=</u>	<u>318,349</u>
Carrying value					
Balance as at 1 January	<u>155,809</u>	<u>144,381</u>	<u>39,270</u>	<u>10,010</u>	<u>349,470</u>
Balance as at 31 December	<u>162,031</u>	<u>143,887</u>	<u>37,147</u>	<u>12,451</u>	<u>355,516</u>

An analysis of the intangible assets for the year ended 31 December 2016 is as follows:

Intangible assets	Self-developed	Other	Total
Gross values	5,545	190,389	195,934
Depreciation and amortization	<u>2,742</u>	<u>135,443</u>	<u>138,185</u>
Carrying value	2,803	54,946	57,749

An analysis of the changes in the goodwill for the year ended 31 December 2016 is as follows:

	Goodwill
Balance as at 1 January	95,994
Additions	-
Foreign currency translation difference	8,288
Impairment for the current period	-
Balance as at 31 December	<u>104,282</u>
Carrying value	
Balance as at 1 January	<u>95,994</u>
Balance as at 31 December	<u>104,282</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 11: PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS (in HUF mn) [continued]

For the year ended 31 December 2016 [continued]

Carrying value of the goodwill allocated to the appropriate cash generation units

List of units	HUF mn
JSC "OTP Bank" (Russia)	44,906
DSK Bank EAD	28,541
OTP banka Hrvatska d.d.	18,055
OTP Bank Romania S.A.	6,180
Monicomp Ltd.	5,732
OTP Banka Slovensko a.s.	513
Other ¹	<u>355</u>
Total	<u>104,282</u>

Summary of the impairment test for the year ended 31 December 2016

Based on the valuations of the subsidiaries no goodwill impairment was needed on Group level as at 31 December 2016.

NOTE 12: INVESTMENT PROPERTIES (in HUF mn)

For the year ended 31 December 2017

Gross value	Investment property	Investment property subject to operating lease	Total
Balance as at 1 January	37,270	7,577	44,847
Increase due to transfer from inventories or owner-occupied properties	4,851	1,028	5,879
Additions due to acquisition	3,307	87	3,394
Increase from purchase	660	-	660
Increase due to transfer from held-for-sale properties	44	-	44
Other additions	296	13	309
Reclassification	-	1,128	1,128
Disposal due to transfer to inventories or owner-occupied properties	-	(1,104)	(1,104)
Disposal due to transfer to held-for-sale properties	(137)	-	(137)
Other disposal	(945)	-	(945)
Reclassification	(1,128)	-	(1,128)
Disposal due to sale	(1,638)	-	(1,638)
Foreign currency translation difference	<u>(498)</u>	<u>76</u>	<u>(422)</u>
Closing balance	<u>42,082</u>	<u>8,805</u>	<u>50,887</u>

The applied depreciation and amortization keys for the year ended 31 December 2017 were the following:

Investment property	1% - 5%
Investment property subject to operating lease	2.5% - 46.2%

¹ Other category includes: OTP Real Estate Leasing Ltd., Nimo 2002 Ltd., POK DSK-Rodina a.d.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 12: INVESTMENT PROPERTIES (in HUF mn) [continued]

For the year ended 31 December 2017 [continued]

Depreciation and amortization	Investment property	Investment property subject to operating lease	Total
Balance as at 1 January	4,031	1,377	5,408
Charge for the period	518	263	781
Additions due to transfer from inventories or owner-occupied properties	18	-	18
Other increase for the period	1,157	253	1,410
Disposal due to transfer to inventories or owner-occupied properties	(107)	(30)	(137)
Other disposal for the period	(62)	-	(62)
Foreign currency translation difference	(10)	14	4
Closing balance	<u>5,545</u>	<u>1,877</u>	<u>7,422</u>

Impairment	Investment property	Investment property subject to operating lease	Total
Balance as at 1 January	8,491	1,502	9,993
Impairment for the period	54	244	298
Release of impairment for the period	(369)	-	(369)
Use of impairment	(1,789)	-	(1,789)
Foreign currency translation difference	(71)	18	(53)
Closing balance	<u>6,316</u>	<u>1,764</u>	<u>8,080</u>

Carrying values	Investment property	Investment property subject to operating lease	Total
Balance as at 1 January	<u>24,748</u>	<u>4,698</u>	<u>29,446</u>
Balance as at 31 December	<u>30,221</u>	<u>5,164</u>	<u>35,385</u>

Fair values	<u>33,553</u>	<u>6,705</u>	<u>40,258</u>
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Income and expenses	Investment property	Investment property subject to operating lease	Total
Rental income	1,554	484	2,038
Direct operating expenses of investment properties – income generating	76	28	104
Direct operating expenses of investment properties – non income generating	8	-	8

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 12: INVESTMENT PROPERTIES (in HUF mn) [continued]

For the year ended 31 December 2016

Gross value	Investment property	Investment property subject to operating lease	Total
Balance as at 1 January	37,139	7,605	44,744
Additions due to receiving from debtors for the receivables	1,951	-	1,951
Increase due to transfer from inventories or owner-occupied properties	286	-	286
Increase from purchase	54	130	184
Other additions	137	35	172
Disposal due to transfer to inventories or owner-occupied properties	(34)	-	(34)
Disposals due to transfer into the properties classified as held for sale	(959)	-	(959)
Other disposals	(858)	(218)	(1,076)
Foreign currency translation difference	<u>(446)</u>	<u>25</u>	<u>(421)</u>
Closing balance	<u>37,270</u>	<u>7,577</u>	<u>44,847</u>

The applied depreciation and amortization keys for the year ended 31 December 2016 were the following:

Investment property	1% - 10%
Investment property subject to operating lease	1.82% - 18.18%

Depreciation and amortization	Investment property	Investment property subject to operating lease	Total
Balance as at 1 January	3,719	1,216	4,935
Charge for the period	362	165	527
Increase due to transfer from inventories or owner-occupied properties	24	-	24
Disposal due to transfer to inventories or owner-occupied properties	(5)	-	(5)
Other disposals	(43)	(7)	(50)
Foreign currency translation difference	<u>(26)</u>	<u>3</u>	<u>(23)</u>
Closing balance	<u>4,031</u>	<u>1,377</u>	<u>5,408</u>

Impairment	Investment property	Investment property subject to operating lease	Total
Balance as at 1 January	7,965	1,525	9,490
Impairment for the period	923	-	923
Release of impairment	(90)	-	(90)
Use of impairment	(223)	(29)	(252)
Foreign currency translation difference	<u>(84)</u>	<u>6</u>	<u>(78)</u>
Closing balance	<u>8,491</u>	<u>1,502</u>	<u>9,993</u>

Carrying values	Investment property	Investment property subject to operating lease	Total
Balance as at 1 January	<u>25,455</u>	<u>4,864</u>	<u>30,319</u>
Balance as at 31 December	<u>24,748</u>	<u>4,698</u>	<u>29,446</u>

OTP BANK PLC.
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NOTE 12: INVESTMENT PROPERTIES (in HUF mn) [continued]

For the year ended 31 December 2016 [continued]

	Investment property	Investment property subject to operating lease	Total
Fair values	<u>27,806</u>	<u>5,641</u>	<u>33,447</u>
Income and expenses	Investment property	Investment property subject to operating lease	Total
Rental income	1,792	440	2,232
Direct operating expenses of investment properties – income generating	214	6	220
Direct operating expenses of investment properties – non income generating	16	-	16

NOTE 13: OTHER ASSETS¹ (in HUF mn)

	2017	2016 (Restated)	2015 (Restated)
Inventories	60,998	53,772	46,195
Prepayments and accrued income	32,674	33,118	25,136
Receivables from card operations	29,982	16,572	7,865
Assets subject to operating lease	27,798	21,405	17,026
Trade receivables	10,710	11,369	10,891
Other advances	10,623	9,588	7,083
Receivables due from pension funds and investment funds	6,574	5,610	2,516
Giro clearing accounts	5,699	2,389	8,200
Due from Hungarian Government from interest subsidies	4,170	4,273	1,197
Receivables from investment services	3,273	4,244	6,369
Receivable from the National Asset Management	3,130	6,967	6,645
Settlement and suspense accounts	2,330	1,442	2,090
Receivables from leasing activities	2,096	1,616	1,470
Stock exchange deals	1,664	2,827	2,163
Advances for securities and investments	658	666	663
Loans sold under deferred payment scheme	137	2,276	2,410
Other receivables from Hungarian Government	115	4,292	1,233
Other	<u>23,646</u>	<u>31,514</u>	<u>27,488</u>
Subtotal	<u>226,277</u>	<u>213,940</u>	<u>176,640</u>

¹ Other assets – except income tax receivable and fair value of derivative financial instruments designated as fair value hedge – are expected to be recovered or settled no more than twelve months after the reporting period. Unrealised gains/losses on derivative financial instruments are recovering in accordance with their maturity.

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NOTE 13: OTHER ASSETS (in HUF mn) [continued]

	2017	2016 (Restated)	2015 (Restated)
Provision for impairment on other assets ¹	(28,595)	(28,073)	(27,992)
	<u>197,682</u>	<u>185,867</u>	<u>148,648</u>
Fair value of derivative financial instruments designated as fair value hedge	10,277	7,887	16,009
Deferred tax assets ²	29,419	52,593	73,079
Current income tax receivable	14,281	11,679	20,492
Subtotal	<u>53,977</u>	<u>72,159</u>	<u>109,580</u>
Total	<u>251,659</u>	<u>258,026</u>	<u>258,228</u>

Positive fair value of derivative financial instruments designated as fair value hedge

	2017	2016
Interest rate swaps designated as fair value hedge CCIRS and mark-to-market CCIRS designated as fair value hedge	6,639	6,888
Other transactions designated as fair value hedge	=	<u>1</u>
Total	<u>10,277</u>	<u>7,887</u>

An analysis of the movement in the provision for impairment on other assets is as follows:

	2017	2016
Balance as at 1 January	28,073	27,992
Provision for the period	5,674	1,476
Reclassification	1,677	-
Use of provision	(6,599)	(1,569)
Foreign currency translation difference	(230)	174
Closing balance	<u>28,595</u>	<u>28,073</u>

NOTE 14: AMOUNTS DUE TO BANKS, THE HUNGARIAN GOVERNMENT, DEPOSITS FROM THE NATIONAL BANKS AND OTHER BANKS (in HUF mn)

	2017	2016
Within one year		
In HUF	80,188	129,739
In foreign currency	<u>115,852</u>	<u>126,361</u>
	<u>196,040</u>	<u>256,100</u>
Over one year		
In HUF	187,062	223,415
In foreign currency	<u>87,988</u>	<u>63,720</u>
	<u>275,050</u>	<u>287,135</u>
Accrued interest	978	540
Total³	<u>472,068</u>	<u>543,775</u>

¹ Provision for impairment on inventories and on real estate held-for-sale was recognized the most impairment among the Provision for impairment on other assets.

² See Note 27.

³ It contains loans lent among the frame of Funding for Growth Scheme, which are accounted as government grant regulated by IAS 20 standard. See more details in Note 45.

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NOTE 14: AMOUNTS DUE TO BANKS, THE HUNGARIAN GOVERNMENT, DEPOSITS FROM THE NATIONAL BANKS AND OTHER BANKS (in HUF mn) [continued]

Interest rates on amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks are as follows:

	2017	2016
Within one year		
In HUF	(18.0)% - 0.9%	0.0% - 0.9%
In foreign currency	(0.6)% - 7.2%	(0.4)% - 10.5%
Over one year		
In HUF	0.0% - 3.8%	0.0% - 3.8%
In foreign currency	(0.27)% - 16.3%	(0.06)% - 10.85%
	2017	2016
Average interest rates on amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks denominated in HUF	1.90%	1.41%
Average interest rates on amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks denominated in foreign currency	1.79%	1.55%

NOTE 15: DEPOSITS FROM CUSTOMERS (in HUF mn)

	2017	2016
Within one year		
In HUF	4,314,972	3,725,744
In foreign currency	<u>5,568,663</u>	<u>4,413,976</u>
	<u>9,883,635</u>	<u>8,139,720</u>
Over one year		
In HUF	215,869	308,199
In foreign currency	<u>119,292</u>	<u>77,020</u>
	<u>335,161</u>	<u>385,219</u>
Accrued interest	<u>14,675</u>	<u>15,644</u>
Total	<u>10,233,471</u>	<u>8,540,583</u>

Interest rates on deposits from customers are as follows:

	2017	2016
Within one year		
In HUF	(5.0)% - 9.69%	0.0% - 9.65%
In foreign currency	(0.4)% - 30.0%	0.0% - 20.5%
Over one year		
In HUF	0.0% - 10.10%	0.0% - 9.65%
In foreign currency	0.0% - 16.0%	0.0% - 22.0%

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NOTE 15: DEPOSITS FROM CUSTOMERS (in HUF mn) [continued]

	2017	2016
Average interest rates on deposits from customers denominated in HUF	0.18%	0.43%
Average interest rates on deposits from customers denominated in foreign currency	0.80%	1.08%

An analysis of deposits from customers by type, without accrued interest liability, is as follows:

	2017		2016	
Retail deposits	7,248,879	71%	6,112,174	72%
Corporate deposits	2,345,128	23%	1,946,298	23%
Municipality deposits	<u>624,789</u>	<u>6%</u>	<u>466,467</u>	<u>5%</u>
Total	<u>10,218,796</u>	<u>100%</u>	<u>8,524,939</u>	<u>100%</u>

NOTE 16: LIABILITIES FROM ISSUED SECURITIES (in HUF mn)

	2017	2016
With original maturity		
Within one year		
In HUF	12,098	18,498
In foreign currency	<u>7,064</u>	<u>37,348</u>
	<u>19,162</u>	<u>55,846</u>
Over one year		
In HUF	228,015	88,640
In foreign currency	<u>310</u>	<u>251</u>
	<u>228,325</u>	<u>88,891</u>
Accrued interest	<u>2,833</u>	<u>2,163</u>
Total	<u>250,320</u>	<u>146,900</u>

Interest rates on liabilities from issued securities are as follows:

	2017	2016
Issued securities denominated in HUF	0.2% - 9.48%	0.01% - 9.5%
Issued securities denominated in foreign currency	0.0% - 8.1%	0.1% - 9.0%
	2017	2016
Average interest rates on issued securities denominated in HUF	3.23%	3.10%
Average interest rates on issued securities denominated in foreign currency	0.55%	1.07%

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NOTE 16: LIABILITIES FROM ISSUED SECURITIES (in HUF mn) [continued]

Issued securities denominated in HUF as at 31 December 2017 (in HUF mn)

	Name	Date of issue	Maturity	Nominal value (in HUF mn)	Interest conditions (in % p.a.)		Hedged
1	OTP 2018/Ax	03/01/2012	09/01/2018	391	indexed	floating	hedged
2	OTP 2018/Bx	22/03/2012	22/03/2018	3,488	indexed	floating	hedged
3	OTP 2018/Cx	18/07/2012	18/07/2018	2,948	indexed	floating	hedged
4	OTP 2018/Dx	29/10/2012	26/10/2018	2,543	indexed	floating	hedged
5	OTP 2018/Ex	28/12/2012	28/12/2018	2,502	indexed	floating	hedged
6	OTP 2019/Ax	25/06/2009	01/07/2019	231	indexed	floating	hedged
7	OTP 2019/Bx	05/10/2009	14/10/2019	313	indexed	floating	hedged
8	OTP 2019/Cx	14/12/2009	20/12/2019	268	indexed	floating	hedged
9	OTP 2019/Dx	22/03/2013	21/03/2019	3,685	indexed	floating	hedged
10	OTP 2019/Ex	28/06/2013	24/06/2019	2,916	indexed	floating	hedged
11	OTP 2020/Ax	25/03/2010	30/03/2020	301	indexed	floating	hedged
12	OTP 2020/Bx	28/06/2010	09/07/2020	290	indexed	floating	hedged
13	OTP 2020/Cx	11/11/2010	05/11/2020	176	indexed	floating	hedged
14	OTP 2020/Dx	16/12/2010	18/12/2020	177	indexed	floating	hedged
15	OTP 2020/Ex	18/06/2014	22/06/2020	3,524	indexed	floating	hedged
16	OTP 2020/Fx	10/10/2014	16/10/2020	3,093	indexed	floating	hedged
17	OTP 2020/Gx	15/12/2014	21/12/2020	2,627	indexed	floating	hedged
18	OTP 2021/Ax	01/04/2011	01/04/2021	250	indexed	floating	hedged
19	OTP 2021/Bx	17/06/2011	21/06/2021	274	indexed	floating	hedged
20	OTP 2021/Cx	19/09/2011	24/09/2021	266	indexed	floating	hedged
21	OTP 2021/Dx	21/12/2011	27/12/2021	310	indexed	floating	hedged
22	OTP 2022/Ax	22/03/2012	23/03/2022	252	indexed	floating	hedged
23	OTP 2022/Bx	18/07/2012	18/07/2022	215	indexed	floating	hedged
24	OTP 2022/Cx	29/10/2012	28/10/2022	237	indexed	floating	hedged
25	OTP 2022/Dx	28/12/2012	27/12/2022	297	indexed	floating	hedged
26	OTP 2023/Ax	22/03/2013	24/03/2023	363	indexed	floating	hedged
27	OTP 2023/Bx	28/06/2013	26/06/2023	240	indexed	floating	hedged
28	OTP 2024/Ax	18/06/2014	21/06/2024	256	indexed	floating	hedged
29	OTP 2024/Bx	10/10/2014	16/10/2024	339	indexed	floating	hedged
30	OTP 2024/Cx	15/12/2014	20/12/2024	287	indexed	floating	hedged
31	OTP 2020/RF/A	12/07/2010	20/07/2020	1,975	indexed	floating	hedged
32	OTP 2020/RF/B	12/07/2010	20/07/2020	1,131	indexed	floating	hedged
33	OTP 2020/RF/C	11/11/2010	05/11/2020	2,353	indexed	floating	hedged
34	OTP 2021/RF/A	05/07/2011	13/07/2021	2,199	indexed	floating	hedged
35	OTP 2021/RF/B	20/10/2011	25/10/2021	2,324	indexed	floating	hedged
36	OTP 2021/RF/C	21/12/2011	30/12/2021	424	indexed	floating	hedged
37	OTP 2021/RF/D	21/12/2011	30/12/2021	292	indexed	floating	hedged
38	OTP 2021/RF/E	21/12/2011	30/12/2021	48	indexed	floating	hedged
39	OTP 2022/RF/A	22/03/2012	23/03/2022	1,593	indexed	floating	hedged
40	OTP 2022/RF/B	22/03/2012	23/03/2022	538	indexed	floating	hedged
41	OTP 2022/RF/C	28/06/2012	28/06/2022	146	indexed	floating	hedged
42	OTP 2022/RF/D	28/06/2012	28/06/2022	194	indexed	floating	hedged
43	OTP 2022/RF/E	29/10/2012	31/10/2022	521	indexed	floating	hedged
44	OTP 2022/RF/F	28/12/2012	28/12/2022	403	indexed	floating	hedged
45	OTP 2023/RF/A	22/03/2013	24/03/2023	553	indexed	floating	hedged
46	OJB 2019/I	17/03/2004	18/03/2019	31,517	9.48	fixed	
47	OJB 2019/II	31/05/2011	18/03/2019	1,093	9.48	fixed	
48	OJB 2020/I	19/11/2004	12/11/2020	5,503	9.0	fixed	
	Subtotal			85,866			

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NOTE 16: LIABILITIES FROM ISSUED SECURITIES (in HUF mn) [continued]

Issued securities denominated in HUF as at 31 December 2017 (in HUF mn) [continued]

	Name	Date of issue	Maturity	Nominal value		Interest conditions		Hedged
				(in HUF mn)		(in % p.a.)		
49	OJB 2020/II	31/05/2011	12/11/2020	1,487		9.0	fixed	
50	OJB 2020/III	23/02/2017	20/05/2020	32,418		0.63	floating	
51	OJB 2021/I	15/02/2017	27/10/2021	96,750		2.0	fixed	
52	OJB 2022/I	24/02/2017	24/05/2022	20,911		0.78	floating	
53	Other			<u>226</u>				
	Subtotal			<u>151,792</u>				
	Subtotal issued securities in HUF			<u>237,658</u>				
	Unamortized premium			(2,202)				
	Fair value adjustment			<u>4,657</u>				
	Total issued securities in HUF			<u>240,113</u>				

Issued securities denominated in foreign currency as at 31 December 2017 (in HUF mn)

	Name	Date of issue	Maturity	Type of FX	Nominal value		Interest conditions		Hedged
					(FX mn)	(HUF mn)	(in % p.a.)		
1	OTP 2018/Fx	19/12/2013	21/12/2018	EUR	0.62	192	indexed		hedged
2	OTP_VK_USD_1_2018/I	20/01/2017	20/01/2018	USD	2.78	721	1.46	floating	
3	OTP_VK_USD_1_2018/II	03/03/2017	03/03/2018	USD	4.25	1,099	1.45	floating	
4	OTP_VK_USD_1_2018/III	13/04/2017	13/04/2018	USD	2.48	641	1.53	floating	
5	OTP_VK_USD_1_2018/IV	02/06/2017	02/06/2018	USD	4.18	1,082	1.67	floating	
6	OTP_VK_USD_1_2018/V	14/07/2017	14/07/2018	USD	2.24	579	1.0	floating	
7	OTP_VK_USD_1_2018/VI	04/08/2017	04/08/2018	USD	0.69	179	1.0	floating	
8	OTP_VK_USD_1_2018/VII	29/09/2017	29/09/2018	USD	4.49	1,162	1.0	floating	
9	OTP_VK_USD_1_2018/VIII	17/11/2017	17/11/2018	USD	3.04	788	1.0	floating	
10	OTP_VK_USD_1_2018/IX	20/12/2017	20/12/2018	USD	1.45	376	1.0	floating	
11	Other ¹					<u>560</u>			
	Subtotal issued securities in FX					<u>7,379</u>			
	Unamortized premium					(6)			
	Fair value adjustment					<u>1</u>			
	Total issued securities in FX					<u>7,374</u>			
	Accrued interest					<u>2,833</u>			
	Total issued securities					<u>250,320</u>			

¹ Other category includes promissory notes issued by OTP Banka Slovensko a.s. in the amount of HUF 203 million and by JSC "OTP Bank" (Russia) in the amount of HUF 357 million.

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NOTE 16: LIABILITIES FROM ISSUED SECURITIES (in HUF mn) [continued]

Certain structured bonds are hedged by interest rate swaps (“IRS”) which may transfer to a transferee a fixed rate and enter into an interest rate swap with the counterparty to receive a fixed interest rate and pay a variable interest rate and additional amount of the structure considered. The amount of the structure is calculated based on a notional amount which is equal to the notional amount of the hedged bond. In certain cases the amount of the structure is hedged by options which give the owner the right to get amount of the structure which is equal to the structure of the hedged bond. The hedge is highly effective if changes in fair value or cash-flows attributable to the hedged risk during the period for which the hedge is designated are within a range of 80-125 per cent.

The cash-flows of the fixed rate securities issued by the Bank are exposed to the changes in the HUF/EUR foreign exchange rate and the risk of change in the quoted interest rates of EUR and HUF. The interest rate risk and foreign exchange risk related to these securities are hedged with EUR and HUF IRS transactions, where the fixed interests were swapped to payments linked to 3 month HUF BUBOR and EURIBOR, resulting in a decrease in the interest rate and foreign exchange exposure of issued securities.

Term Note Program in the value of HUF 200 billion for the year of 2016/2017

On 5 July 2016 the Bank initiated term note program in the value of HUF 200 billion with the intention of issuing registered dematerialized bonds in public. The NBH approved on 3 August 2016 the prospectus of Term Note Program and the disclosure as at 10 August 2016. The prospectus is valid for 12 months following the disclosure. The Issuer can initiate to introduce the bonds issued under the program to the Hungarian, Slovakian, Romanian and Bulgarian Stock Exchange without any obligations.

Term Note Program in the value of HUF 200 billion for the year of 2017/2018

On 13 July 2017 the Bank initiated term note program in the value of HUF 200 billion with the intention of issuing registered dematerialized bonds in public. The NBH approved on 8 August 2017 the prospectus of Term Note Program and the disclosure as at 9 August 2017. The prospectus is valid for 12 months following the disclosure. The Issuer can initiate to introduce the bonds issued under the program to the Hungarian, Slovakian, Romanian, Bulgarian and Croatian Stock Exchange without any obligations.

NOTE 17: FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (in HUF mn)

Negative fair value of derivative financial instruments classified as held for trading by type of contracts

	2017	2016
Interest rate swaps classified as held for trading	30,453	33,012
Foreign exchange swaps classified as held for trading	14,745	13,125
CCIRS and mark-to-market CCIRS classified as held for trading	12,948	15,684
Foreign exchange forward contracts classified as held for trading	6,731	5,941
Option contracts classified as held for trading	2,675	3,081
Forward security agreements classified as held for trading	3	4
Forward rate agreements classified as held for trading (FRA)	-	38
Other transactions classified as held for trading	<u>2,319</u>	<u>4,986</u>
Total	<u>69,874</u>	<u>75,871</u>

OTP BANK PLC.
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NOTE 18: OTHER LIABILITIES¹ (in HUF mn)

	2017	2016 (Restated)	2015 (Restated)
Provision on off-balance sheet commitments and contingent liabilities	81,710	48,166	31,685
Liabilities from investment services	52,569	72,102	39,413
Accrued expenses	39,934	39,885	33,153
Liabilities connected to Cafeteria benefits	35,028	31,194	27,811
Accounts payable	30,805	27,085	25,455
Salaries and social security payable	28,220	28,235	25,423
Liabilities from card transactions	25,213	12,837	5,804
Clearing, settlement and suspense accounts	19,030	9,269	12,065
Giro clearing accounts	12,096	7,153	11,302
Liabilities due to refunding assets	11,101	14,136	-
Advances received from customers	8,274	6,429	4,271
Liabilities related to housing loans	7,819	6,496	1,523
Liabilities due to short positions	5,221	21,552	7,453
Insurance technical reserve	3,816	-	-
Loans from government	900	716	683
Liabilities connected to loans for collection	766	814	876
Provision for expected losses due to CHF loans conversion at foreign subsidiaries	147	6,402	39,314
Dividend payable	83	73	546
Liabilities connected to leasing activities	31	18	1,583
Other	<u>40,846</u>	<u>30,876</u>	<u>24,159</u>
Subtotal	<u>403,609</u>	<u>363,438</u>	<u>292,519</u>
Accrued interest	<u>659</u>	<u>1,065</u>	<u>257</u>
	<u>404,268</u>	<u>364,503</u>	<u>292,776</u>
Fair value of derivative financial instruments designated as fair value hedge	17,199	20,002	13,723
Deferred tax liabilities ²	9,271	3,234	4,610
Current income tax payable	<u>17,674</u>	<u>16,066</u>	<u>13,684</u>
Subtotal	<u>44,144</u>	<u>39,302</u>	<u>32,017</u>
Total	<u>448,412</u>	<u>403,805</u>	<u>324,793</u>

¹ Other liabilities – except deferred tax liabilities and fair value of derivative financial instruments designated as fair value hedge – are expected to be recovered or settled no more than twelve months after the reporting period. Unrealised gains/losses on derivative financial instruments is recovering in accordance with their maturity. Besides the total other liabilities mentioned above, which are expected to be recovered or settled more than twelve months after the reporting period are the following: accrued contractual liabilities, compulsory pension reserve, guarantee deposits in relation with leasing activities, loans from government and liabilities from preferential dividend shares.

² See Note 27.

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NOTE 18: OTHER LIABILITIES (in HUF mn) [continued]

The provision on off-balance sheet commitments and contingent liabilities are detailed as follows:

	2017	2016
Provision for litigation	24,988	15,067
Provision for losses on other off-balance sheet commitments and contingent liabilities related to lending	20,300	13,585
Provision for expected pension commitments	15,031	2,678
Provision for expected losses due to CHF loans conversion at foreign subsidiaries	147	6,402
Provision for other liabilities	<u>21,391</u>	<u>16,836</u>
Total	<u>81,857</u>	<u>54,568</u>

The movements of provision for impairment on off-balance sheet commitments and contingent liabilities can be summarized as follows:

	2017	2016
Balance as at 1 January	54,568	70,999
Change due to acquisition	12,846	-
Provision for the period	57,847	33,922
Release of provision for the period	(41,890)	(49,190)
Use of provision	(1,036)	(1,045)
Foreign currency translation differences	<u>(478)</u>	<u>(118)</u>
Closing balance	<u>81,857</u>	<u>54,568</u>

The negative fair value of derivative financial instruments designated as fair value hedge by type of contracts

	2017	2016
Interest rate swaps designated as fair value hedge	17,199	19,976
CCIRS and mark-to-market CCIRS designated as fair value hedge	=	<u>26</u>
Total	<u>17,199</u>	<u>20,002</u>

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NOTE 19: SUBORDINATED BONDS AND LOANS (in HUF mn)

	2017	2016
Within one year:		
In HUF	-	-
In foreign currency	-	-
	-	-
Over one year:		
In HUF	-	-
In foreign currency	<u>75,696</u>	<u>76,946</u>
	<u>75,696</u>	<u>76,946</u>
Accrued interest	<u>332</u>	<u>512</u>
Total	<u>76,028</u>	<u>77,458</u>

Interest rates on subordinated bonds and loans are as follows:

	2017	2016
Denominated in foreign currency	2.67%	2.69%
	2017	2016
Average interest rates on subordinated bonds and loans	2.88%	7.06%

Subordinated bonds and loans can be detailed as follows:

Type	Nominal value	Date of issuance	Date of maturity	Issue price	Interest conditions	Interest rate as at 31 December 2017
Subordinated bond	EUR 244.5 million	07/11/2006	Perpetual	99.375%	Three-month EURIBOR + 3%, variable after year 10 (payable quarterly)	2.671%

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NOTE 20: SHARE CAPITAL (in HUF mn)

	2017	2016
Authorized, issued and fully paid:		
Ordinary shares	<u>28,000</u>	<u>28,000</u>

NOTE 21: RETAINED EARNINGS AND RESERVES¹ (in HUF mn)

These Consolidated Financial Statements are subject to approval by the Shareholders in the Annual General Meeting in April 2018. In 2017 the Bank paid dividends of HUF 53,200 million from the profit of the year 2016, which meant HUF 190 dividend per share payable to the shareholders. In 2018 dividends of HUF 61,320 million are expected to be proposed by the Management from the profit of the year 2017, which means HUF 219 dividend per share payable to the shareholders.

The retained earnings and reserves according to IFRS contains the retained earnings (HUF 523,019 million and HUF 514,417 million) and reserves (HUF 867,718 million and HUF 732,851 million) as at 31 December 2017 and 31 December 2016 respectively. The reserves include mainly the fair value adjustment of securities available-for-sale, additional reserves of Income Certificates Exchangeable for Shares (“ICES”), changes in equity accumulated in the previous year (mainly profit or loss) at the subsidiaries and translation of foreign exchange differences.

In the Consolidated Financial Statement the Group recognizes the non-monetary items at historical cost. The difference between the historical cost of the non-monetary items in forint amount and the translated foreign currencies into the presentation currency using the exchange rate at the balance sheet date, is presented in the shareholders’ equity as a translation difference. The accumulated amounts of exchange differences were HUF 161,660 million and HUF 141,156 million as at 31 December 2017 and 2016 respectively.

On 19 October 2006, the Bank sold 14.5 million Treasury shares owned by the Group through an issue of ICES. Within the transaction 10 million shares owned by OTP, and a further 4.5 million shares owned by OTP Group were sold during the underwriting period of ICES on the weighted average market price (HUF 7,080) of the Budapest Stock Exchange. The shares have been purchased by Opus Securities S.A. (“OPUS”), which issued an exchangeable bond with a total face value of EUR 514,274,000 backed by those shares. The exchangeable bonds have been sold at a 32% premium over the selling price of the shares. The EUR denominated exchangeable bonds are perpetual and the investors can exercise the conversion right between years 6 and 10. The bonds carry a fixed coupon of 3.95% during the first 10 years, and thereafter the Issuer has the right to redeem the bonds at face value. Following year 10, the bonds carry a coupon of 3 month EURIBOR +3%. OTP has a discretionary right to cancel the interest payments. The interest payable is non-cumulative.

Due to the conditions described above, ICES was accounted as an equity instrument and therefore any payment was accounted as equity distribution paid to ICES holders.

NOTE 22: TREASURY SHARES (in HUF mn)

	2017	2016
Nominal value (Ordinary shares)	<u>1,827</u>	<u>1,822</u>
Carrying value at acquisition cost	<u>63,289</u>	<u>60,121</u>

¹ See more details about the Consolidated statement of Comprehensive Income on page 4.

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NOTE 22: TREASURY SHARES (in HUF mn) [continued]

The changes in the carrying value of treasury shares are due to repurchase and sale transactions on market authorised by the General Assembly.

Change in number of shares:

	2017	2016
Number of shares as at 1 January	18,216,002	18,142,973
Additions	1,441,203	1,750,152
Disposals	<u>(1,383,195)</u>	<u>(1,677,123)</u>
Closing number of shares	<u>18,274,010</u>	<u>18,216,002</u>

Change in carrying value:

	2017	2016
Balance as at 1 January	60,121	58,021
Additions	13,510	11,982
Disposals	<u>(10,342)</u>	<u>(9,882)</u>
Closing balance	<u>63,289</u>	<u>60,121</u>

NOTE 23: NON-CONTROLLING INTEREST (in HUF mn)

	2017	2016
Balance as at 1 January	3,292	2,651
Non-controlling interest included in net profit for the period	197	242
Changes due to ownership structure	110	(8)
Foreign currency translation difference	<u>(134)</u>	<u>407</u>
Closing balance	<u>3,465</u>	<u>3,292</u>

NOTE 24: PROVISION FOR IMPAIRMENT ON LOAN AND PLACEMENT LOSSES (in HUF mn)

	2017	2016
Provision for impairment on loan losses		
Provision for the period	355,929	419,801
Release of provision	<u>(353,136)</u>	<u>(358,545)</u>
Loan losses due to write-off and sale	<u>37,827</u>	<u>32,349</u>
	<u>40,620</u>	<u>93,605</u>

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NOTE 24: PROVISION FOR IMPAIRMENT ON LOAN AND PLACEMENT LOSSES (in HUF mn)
[continued]

	2017	2016
Provision / (Release of provision) on placement losses		
Provision for the period	53	46
Release of provision	(77)	-
Losses / (Gains) on placements due to write-off and sale	<u>252</u>	<u>(178)</u>
	<u>228</u>	<u>(132)</u>
Provision for impairment on loan and placement losses	<u>40,848</u>	<u>93,473</u>

NOTE 25: NET PROFIT FROM FEES AND COMMISSIONS (in HUF mn)

	2017	2016
Income from fees and commissions		
Deposit and account maintenance fees and commissions	126,280	114,404
Fees and commissions related to the issued bank cards	53,093	43,963
Fees related to cash withdrawal	31,189	27,920
Fees and commissions related to lending ¹	26,168	20,715
Fees and commissions related to security trading	25,005	20,329
Fees and commissions related to fund management	22,517	18,865
Insurance fee income	11,391	5,913
Other	<u>19,963</u>	<u>20,126</u>
Total	<u>315,606</u>	<u>272,235</u>
Expense from fees and commissions		
Fees and commissions related to issued bank cards	17,119	15,093
Interchange fees	9,114	7,421
Fees and commissions paid on loans	6,951	9,641
Fees and commissions related to deposits	4,603	3,449
Insurance fees	3,116	177
Fees and commissions related to security trading	2,609	1,736
Cash withdrawal transaction fees	1,557	1,430
Fees and commissions related to collection of loans	869	959
Postal fees	860	889
Money market transaction fees and commissions	383	128
Other	<u>7,232</u>	<u>8,321</u>
Total	<u>54,413</u>	<u>49,244</u>
Net profit from fees and commissions	<u>261,193</u>	<u>222,991</u>

¹ Such kinds of fees and commissions related to lending which aren't included in the effective interest rate calculation due to their nature.

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NOTE 26: OTHER OPERATING INCOME AND EXPENSES AND OTHER ADMINISTRATIVE EXPENSES (in HUF mn)

Other operating income	2017	2016
Negative goodwill due to acquisition	32,221	-
Gains on sale of receivables	6,899	7,743
Gains on transactions related to property activities	2,093	1,923
Gains on transactions related to insurance activity	409	-
Fine refund by Hungarian Competition Authority	-	3,960
Other income from non-financial activities	<u>23,847</u>	<u>6,002</u>
Total	<u>65,469</u>	<u>19,628</u>
Other operating expenses	2017	2016
Provision for off-balance sheet commitments and contingent liabilities	16,011	18,034
Provision for impairment on other assets	7,796	2,249
Financial support for sport association and organization of public utility	7,331	8,731
Non-repayable assets contributed	4,165	4,400
Provision / (Release of provision) for assets subject to operating lease	417	(31)
Provision for impairment on investments ¹	184	687
Fine imposed by Competition Authority	18	67
Expenses from losses due to foreign currency loan conversion at foreign subsidiaries	-	27,438
Incomes from regulations related to customer loans	-	(5)
Release of provision for expected losses due to foreign currency loan conversion at foreign subsidiaries	(54)	(33,302)
(Release of provision) / Provision on investment properties	(71)	833
Other	<u>15,443</u>	<u>7,360</u>
Total	<u>51,240</u>	<u>36,461</u>
Other administrative expenses	2017	2016
Personnel expenses		
Wages	160,262	138,785
Taxes related to personnel expenses	37,645	37,005
Other personnel expenses	<u>15,979</u>	<u>15,652</u>
Subtotal	<u>213,886</u>	<u>191,442</u>
Depreciation and amortization²	<u>49,492</u>	<u>44,427</u>

¹ See details in Note 9.

² See details in Note 11.

OTP BANK PLC.
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NOTE 26: OTHER OPERATING INCOME AND EXPENSES AND OTHER ADMINISTRATIVE EXPENSES (in HUF mn) [continued]

	2017	2016
Other administrative expenses		
Taxes, other than income tax ¹	80,550	92,380
Services	56,769	45,551
Administration expenses	34,108	29,785
Professional fees	28,122	22,823
Advertising	18,299	13,809
Rental fees	<u>18,224</u>	<u>15,881</u>
Subtotal	<u>236,072</u>	<u>220,229</u>
Total	<u>499,450</u>	<u>456,098</u>

NOTE 27: INCOME TAXES (in HUF mn)

The Group is presently liable for income tax at rates between 9% and 35% of taxable income.

Deferred tax is calculated at the income tax rate of 9% in Hungary and Montenegro, 10% in Bulgaria, 12.5% in Cyprus, 15% in Serbia, 16% in Romania, 18% in Ukraine and Croatia, 20% in Russia, 21% in Slovakia, 25% in the Netherlands and 35% in Malta.

The breakdown of the income tax expense is:

	2017	2016
Current tax expense	16,093	12,562
Deferred tax expense	<u>25,410</u>	<u>21,381</u>
Total	<u>41,503</u>	<u>33,943</u>

A reconciliation of the net deferred tax asset/liability is as follows:

	2017	2016
Balance as at 1 January	49,359	68,469
Deferred tax expense in profit or loss	(25,410)	(21,381)
Deferred tax related to items recognized directly in equity and in Comprehensive Income	(1,947)	1,406
Due to acquisition of subsidiary	(800)	-
Foreign currency translation difference	<u>(1,054)</u>	<u>865</u>
Closing balance	<u>20,148</u>	<u>49,359</u>

¹ Special tax of financial institutions was paid by the Group in the amount of HUF 9,509 million and HUF 15,400 million for the year 2017 and 2016 respectively, recognized as an expense thus decreased the corporate tax base. In the year ended 31 December 2017 financial transaction duty was paid by the Bank in the amount of HUF 50,449 million.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 27: INCOME TAXES (in HUF mn) [continued]

A breakdown of the deferred tax assets are as follows:

	2017	2016
Unused tax allowance	11,489	22,354
Tax accrual caused by negative taxable income	7,307	20,494
Fair value adjustment of securities held for trading and securities available-for-sale	3,608	3,737
Premium and discount amortization on bonds	3,555	3,604
Refundable tax in accordance with Acts on Customer Loans	2,294	5,239
Adjustment from effective interest rate method	1,660	112
Provision for off-balance sheet commitments and contingent liabilities, derivative financial instruments	1,607	1,497
Provision for impairment on investments (Goodwill)	1,268	2,535
Fair value adjustment of derivative financial instruments	303	98
One-off effect of certain OTP Group entities transition to IFRS	252	-
Difference in depreciation and amortization	139	27
Difference in accounting for leases	-	50
Repurchase agreement and security lending	-	1,964
Difference in reserves under HAS and IFRS	-	1,012
Fair value corrections related to customer loans	-	28
Other	<u>14,090</u>	<u>12,555</u>
Deferred tax asset	<u>47,572</u>	<u>75,306</u>

A breakdown of the deferred tax liabilities are as follows:

	2017	2016
Fair value adjustment of securities held for trading and securities available-for-sale	(10,168)	(9,414)
Difference in depreciation and amortization	(5,089)	(2,448)
Deferred tax due to acquisition	(4,608)	-
One-off effect of certain OTP Group entities transition to IFRS	(2,024)	-
Fair value adjustment of derivative financial instruments	(1,195)	(3,929)
Temporary differences arising on consolidation	(785)	(1,122)
Difference in accounting for leases	(769)	(152)
Provision for off-balance sheet commitments and contingent liabilities, derivative financial instruments	(406)	(406)
Adjustment from effective interest rate method	(176)	(909)
Premium and discount amortization on bonds	(3)	(2)
Provision for impairment on investments	-	(5,051)
Net effect of treasury share transactions	-	(625)
Accounting of equity instrument (ICES)	-	(438)
OTP-MOL transaction	-	(423)
Other	<u>(2,201)</u>	<u>(1,028)</u>
Deferred tax liabilities	<u>(27,424)</u>	<u>(25,947)</u>
Net deferred tax asset (net amount presented in the statement of financial positions)	<u>20,148</u>	<u>49,359</u>
Deferred tax assets	<u>29,419</u>	<u>52,593</u>
Deferred tax liabilities	<u>9,271</u>	<u>3,234</u>

OTP BANK PLC.
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NOTE 27: INCOME TAXES (in HUF mn) [continued]

A reconciliation of the income tax income / expense is as follows:

	2017	2016
Profit before income tax	322,842	236,395
Income tax expense at statutory tax rates	37,561	37,123

Income tax adjustments due to permanent differences are as follows:

	2017	2016
Deferred use of tax allowance	10,492	(5,843)
Share-based payment	324	671
Differences in carrying value of subsidiaries	-	12,589
Effect of the tax rate change	-	3,356
Tax refund in accordance with Acts on Customer Loans	-	1,102
OTP-MOL share swap transaction	-	411
Reversal of statutory general provision	-	287
Treasury share transactions	-	(991)
One-off effect of certain OTP Group entities transition to IFRS	(4,485)	-
Use of tax allowance in the current year	(6,964)	(6,708)
Other	4,575	(8,054)
Income tax	<u>41,503</u>	<u>33,943</u>
Effective tax rate	<u>12.9%</u>	<u>14.4%</u>

NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn)

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial instruments may result in certain risks to the Group. The most significant risks the Group faces include:

28.1. Credit risk

The Group takes on exposure to credit risk which is the risk that a counter-party will be unable to pay amounts in full when due. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or banks of borrowers, and to geographical areas and loan types. Such risks are monitored on a periodical basis and subject to an annual or more frequent review. The exposure to any borrower including banks and brokers is further restricted by sub-limits covering on and off-balance sheet exposures and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and principal repayment obligations and by changing these lending limits when appropriate. Exposure to credit risk is managed by obtaining collateral, corporate and personal guarantees.

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.1. Analysis by loan types and by DPD categories

Classification into DPD categories

The Group presents the non-performing loan portfolio according delay of payment above 90 days past due. When determining the impairment beside the delay of payment other information available for the Group is also taken into consideration. The foreseeable risks and expected losses are considered, when the Group during determining the result of the current year, calculates and accounts impairment and credits provisions. The impairments and provisions are accounted notwithstanding whether the result recognized in the current year is gain or loss. The Group when calculating the impairment of the loans applies the requirement of IFRS and the principles defined in the impairment policy of the Group.

Exposures with small amounts are subject to **collective valuation** method, which is a simplified assessment. The exposures subject to collective valuation method are classified on the basis of past due days into three valuation groups, so the loan exposure is presented below based on these three categories: 0-90 days past due; 91-360 days past due; above 360 days past due.

The Group intends – where a great number of items and sufficient long term historical data is available – to apply models on statistical bases. The impairment is calculated according to the possibility of listing the loan into default categories examined on the basis of objective valuation criteria (delay of payment, change of exchange) and the expected recovery from the collecting. If the loss of the exposure can't be modelled reliably, the impairment is determined by expert keys.

Impairment on **claims above the limit** are under **individual assessment** method. Depending on the incurred loss of each item is determined based on the consideration of all of the following criteria:

- the credit rating of the customer or the partner: the financial position, stability and income-generating capacity affected by the financial or investment service and issuer of the security, and any changes thereto;
- compliance with the rules of repayment (delay): delays in the repayment of the loan principal and its interests, regularity of the fulfillment of payment obligations;
- the status of the restructuring (renegotiating) of risk taking contracts;
- the country risk relating to the customer (both political and transfer risks) and any changes thereto;
- the value of collaterals, their liquidity and accessibility, and any changes therein;
- the transferability and liquidity of the exposures (the market conditions of supply and demand, the available market prices and participation in the shareholders` equity of the issuer in proportion to the investment);
- the future payment obligation recognized as a loss arising from the exposure.

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.1. Analysis by loan types and by DPD categories [continued]

The expected future losses of the individually assessed item are determined by taking into considerations the above listed objective valuation aspects. The expected loss, the volume of the necessary reserve is defined by taking into account the value of the collaterals and comparing that with the value of the collaterals relating to the exposure. The expected recovery is calculated by applying the effective interest rate method and the discounted cash-flow method. The impairment preciously accounted for the item before should be completed to this level by increasing the amount of the impairment or by releasing the impairment as appropriate.

An analysis of the gross loan portfolio by loan types and DPD categories is as follows:

As at 31 December 2017

Loan type	Up to 90 days	91-360 days	Above 360 days	Total carrying amount / allowance
Mortgage loans	2,181,804	34,926	239,623	2,456,353
Loans to medium and large corporates	2,203,595	29,971	130,031	2,363,597
Consumer loans	1,675,346	44,165	168,116	1,887,627
Loans to micro and small enterprises	475,462	6,938	65,043	547,443
Car-finance loans	252,773	2,606	15,990	271,369
Municipal loans	<u>199,809</u>	-	<u>274</u>	<u>200,083</u>
Gross portfolio	<u>6,988,789</u>	<u>118,606</u>	<u>619,077</u>	<u>7,726,472</u>
Placement with other banks	462,065	-	21	462,086
Bill of exchange	<u>113</u>	-	<u>45</u>	<u>158</u>
Total gross portfolio	<u>7,450,967</u>	<u>118,606</u>	<u>619,143</u>	<u>8,188,716</u>
Allowance for loans	(179,824)	(70,318)	(488,654)	(738,796)
Allowance for placements	<u>(47)</u>	-	<u>(21)</u>	<u>(68)</u>
Total allowance	<u>(179,871)</u>	<u>(70,318)</u>	<u>(488,675)</u>	<u>(738,864)</u>
Total net portfolio	<u>7,271,096</u>	<u>48,288</u>	<u>130,468</u>	<u>7,449,852</u>
Accrued interest for placements				<u>162</u>
Total net loans				<u>6,987,834</u>
Total net placements				<u>462,180</u>
Total net exposures				<u>7,450,014</u>

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.1. Analysis by loan types and by DPD categories [continued]

As at 31 December 2016

Loan type	Up to 90 days	91-360 days	Above 360 days	Total carrying amount / allowance
Mortgage loans	2,001,701	63,457	292,456	2,357,614
Loans to medium and large corporates	1,688,808	33,276	222,227	1,944,311
Consumer loans	1,292,146	51,274	177,056	1,520,476
Loans to micro and small enterprises	425,652	8,421	86,076	520,149
Car-finance loans	178,133	4,567	34,752	217,452
Municipal loans	73,707	139	16	73,862
Gross portfolio	<u>5,660,147</u>	<u>161,134</u>	<u>812,583</u>	<u>6,633,864</u>
Placement with other banks	363,441	-	23	363,464
Bill of exchange	5,890	-	-	5,890
Total gross portfolio	<u>6,029,478</u>	<u>161,134</u>	<u>812,606</u>	<u>7,003,218</u>
Allowance for loans	(174,304)	(87,777)	(682,192)	(944,273)
Allowance for placements	(72)	-	(23)	(95)
Total allowance	<u>(174,376)</u>	<u>(87,777)</u>	<u>(682,215)</u>	<u>(944,368)</u>
Total net portfolio	<u>5,855,102</u>	<u>73,357</u>	<u>130,391</u>	<u>6,058,850</u>
Accrued interest				
for loans				40,751
for placements				161
Total accrued interest				<u>40,912</u>
Total net loans				<u>5,736,232</u>
Total net placements				<u>363,530</u>
Total net exposures				<u>6,099,762</u>

The Group's loan portfolio increased by 16.93% in the year ended 31 December 2017. Analysing the contribution of loan types to the loan portfolio, the share of the mortgage loan types slightly decreased, the consumer and municipal loans slightly increased, while the other types of loans remained almost the same as at 31 December 2017 comparing with end of the previous year. The qualification of the loan portfolio is improving continuously started from the last few years, and now for the end of the year 2017 the ratio of the more than 90 days past due to the above 360 days past due loans compared to the gross loan portfolio decreased from 13.9% to 9.01%. Among the qualified loan portfolio, the loans classified to the risk class of "more than 90 until 360 days past due" narrowed at the fastest level.

The Group has a prudent provisioning policy, the indicator which describes the coverage of loans by provision for impairment on loans classified as "Above 360 days" was 78.9% and 83.9% as at 31 December 2017 and 2016 respectively.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.1. Analysis by loan types and by DPD categories [continued]

Not impaired loan portfolio

That part of loan portfolio, which are neither past due nor impaired, doesn't indicate any lowering of credit quality. The loan portfolio analysis of the gross values of the loans that are not impaired, not past due and past due is as follows:

As at 31 December 2017

Loan type	Not past due	Up to 90 days	91-360 days	Above 360 days	Total
Mortgage loans	1,879,895	264,133	785	1,231	2,146,044
Loans to medium and large corporates	1,938,540	86,016	3016	30	2,027,602
Consumer loans	1,491,157	154,351	485	13	1,646,006
Placement with other banks	462,065	-	-	-	462,065
Loans to micro and small enterprises	405,520	52,511	33	144	458,208
Car-finance loans	210,574	33,778	36	-	244,388
Municipal loans	<u>197,607</u>	<u>2,001</u>	-	<u>268</u>	<u>199,876</u>
Total	<u>6,585,358</u>	<u>592,790</u>	<u>4,355</u>	<u>1,686</u>	<u>7,184,189</u>

As at 31 December 2016

Loan type	Not past due	Up to 90 days	91-360 days	Above 360 days	Total
Mortgage loans	1,712,019	257,440	1,301	2,681	1,973,441
Loans to medium and large corporates	1,419,308	68,528	144	179	1,488,159
Consumer loans	1,134,805	133,335	44	106	1,268,290
Placement with other banks	363,440	-	-	-	363,440
Loans to micro and small enterprises	367,396	40,727	15	131	408,269
Municipal loans	71,745	908	129	-	72,782
Car-finance loans	<u>146,633</u>	<u>19,854</u>	-	-	<u>166,487</u>
Total	<u>5,215,346</u>	<u>520,792</u>	<u>1,633</u>	<u>3,097</u>	<u>5,740,868</u>

Loans not past due or past due, but not impaired cover only balance sheet items.

The ratio of the gross value of the loans neither past due nor impaired compared to the whole portfolio increased from 74.5% to 80.4% as at 31 December 2017 comparing to the end of the previous year. The ratio of the mortgage loans compared to the portfolio of loans neither past due nor impaired decreased slightly in the year ended 31 December 2017, and in the same slight ratio, but increased the ratio of the loans to medium and large corporates and municipal loans.

The loans that are past due but not impaired are concentrated mainly in the mortgage loan and consumer loan type while in the other loan types the low level of loans past due but not impaired is a consequence of the prudent provisioning policy of the Group. The ratio of the mortgage loans compared to the portfolio of loans past due but not impaired decreased slightly while the ratio of loans to medium and large corporates and the loans to micro and small enterprises increased as at 31 December 2017.

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.1. Analysis by loan types and by DPD categories [continued]

Loans individually assessed for provision

The individually rated exposures contain both the loans and the off-balance sheet commitments. The rating has been performed based on the factors used at determining the provision for impairment for them.

An analysis of financial assets that are individually determined to be impaired, the factors taken into consideration at the assessment, the provision for impairment for them and the collaterals considered as at 31 December 2017 and 2016 is as follows:

As at 31 December 2017

Considered factors	Carrying value	Allowance for impairment	Collateral value	Off-balance sheet commitments	Provision for off-balance sheet commitments
Delay of payment	224,645	88,099	71,942	2,893	29
Legal proceedings	76,976	56,901	37,048	275	132
Cross default	35,344	15,028	13,562	4,719	20
Other	<u>197,620</u>	<u>81,329</u>	<u>92,767</u>	<u>10,667</u>	<u>1,194</u>
Corporate total	<u>534,585</u>	<u>241,357</u>	<u>215,319</u>	<u>18,554</u>	<u>1,375</u>
Delay of payment	5,532	65	775	-	-
Municipal total	<u>5,532</u>	<u>65</u>	<u>775</u>	-	-
Placements with other banks	<u>62</u>	<u>1</u>	-	<u>93</u>	<u>1</u>
Total	<u>540,179</u>	<u>241,423</u>	<u>216,094</u>	<u>18,647</u>	<u>1,376</u>

As at 31 December 2016

Considered factors	Carrying value	Allowance for impairment	Collateral value	Off-balance sheet commitments	Provision for off-balance sheet commitments
Delay of payment	182,668	116,988	106,145	108	1
Legal proceedings	174,355	138,794	44,157	60	54
Cross default	63,976	19,156	19,602	16,536	24
Other	<u>176,367</u>	<u>79,317</u>	<u>101,621</u>	<u>10,370</u>	<u>1,197</u>
Corporate total	<u>597,366</u>	<u>354,255</u>	<u>271,525</u>	<u>27,074</u>	<u>1,276</u>
Delay of payment	2,109	644	2,339	31	9
Legal proceedings	470	333	165	-	-
Cross default	<u>52</u>	<u>1</u>	-	-	-
Municipal total	<u>2,631</u>	<u>978</u>	<u>2,504</u>	<u>31</u>	<u>9</u>
Placements with other banks	-	-	-	-	-
Total	<u>599,997</u>	<u>355,233</u>	<u>274,029</u>	<u>27,105</u>	<u>1,285</u>

By 31 December 2017 the volume of the individually rated portfolio decreased by 10.5% in the corporate loan type. Among the rating factors of the corporate loan type, the decrease is mostly based on the improvement of the cross default factor and on the softening of the legal proceedings, while increase is based on the delay of payment as at 31 December 2017. Slight increase was in the individually rated loans in the municipal loan portfolio comparing with the end of the previous year.

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.1. Analysis by loan types and by DPD categories [continued]

Loan portfolio by countries

An analysis of the non-qualified and qualified gross loan portfolio by country is as follows:

Country	2017		2016	
	Carrying amount of gross loan and placement with other banks portfolio	Allowance	Carrying amount of gross loan and placement with other banks portfolio	Allowance
Hungary	2,988,753	177,834	2,885,068	270,618
Bulgaria	1,280,915	123,673	1,221,790	144,240
Croatia	1,252,800	64,521	537,287	50,694
Russia	588,153	115,064	601,571	116,850
Romania	536,597	42,197	539,665	37,666
Slovakia	382,567	31,563	382,351	30,799
Serbia	355,214	23,248	132,045	26,418
Ukraine	294,181	95,493	394,273	190,378
Montenegro	146,724	43,453	147,313	54,360
United Kingdom	64,151	873	54,405	1,131
Germany	54,110	108	31,237	125
Cyprus	41,577	14,117	30,935	14,973
France	30,677	19	543	17
Austria	29,967	5,251	11,148	4
Czech Republic	13,167	14	3,992	8
Belgium	12,494	55	4,773	40
Italy	10,445	33	8,237	15
United States of America	10,157	22	13,931	32
Norway	8,194	21	2,575	1
Turkey	6,235	9	9,713	8
Spain	5,323	1	132	3
The Netherlands	4,968	143	1,984	97
Switzerland	4,522	2	1,919	5
Israel	4,453	1	13	1
Poland	2,553	21	3,089	13
Bosnia and Herzegovina	1,307	-	899	756
Luxembourg	697	-	27	-
Japan	623	-	232	-
Greece	455	53	257	30
Ireland	401	67	611	68
Sweden	371	15	427	10
Canada	250	807	1,856	-
Australia	155	-	6,111	-
Kazakhstan	130	57	178	72
Denmark	113	1	1,973	-
Egypt	88	6	87	6
Iceland	47	34	41	28
United Arab Emirates	23	16	205	22
Latvia	5	14	45	19
Seychelles	-	-	4,786	4,786
Other ¹	55,158	57	516	75
Total²	8,188,720	738,863	7,038,240	944,368

¹ Other category in the year 2017 includes e.g.: Slovenia, Iran, Pakistan, Macedonia, Republic of South-Africa, Finland, Armenia, Lithuania, Hong Kong, Moldova, Tunisia, Jordan, Syria, Estonia, Portugal, Brazil, India, Morocco, South-Korea.

² Without the amount of bill of exchange and with accrued interest receivable.

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.1. Analysis by loan types and by DPD categories [continued]

Loan portfolio by countries [continued]

The loan portfolio decreased mostly in Ukraine, while increased in Serbia and Croatia however there were no significant changes in the other countries of Group members. Their stock of provision increased mostly in Croatia and Romania while decreased mostly in Ukraine and Hungary due to the slightly decreased loan portfolio in some countries but there were no significant movements in any of the other countries who are members of the Group.

28.1.2. Collateral

The values of collateral held by the Group by type are as follows (**total collateral**). The collateral covers loans as well as off-balance sheet exposures.

Types of collateral	2017	2016
Mortgages	7,330,181	6,572,927
Assignments (revenue or other receivables)	409,486	445,756
Guarantees and warranties	297,574	324,415
Guarantees of state or organizations owned by state	173,824	73,225
Cash deposits	115,217	102,668
Securities	75,589	210,878
Other	949,143	806,961
Total	<u>9,351,014</u>	<u>8,536,830</u>

The values of collateral held by the Group by type are as follows (**to the extent of the exposures**). The collaterals cover loans as well as off-balance sheet exposures.

Types of collateral	2017	2016
Mortgages	3,397,094	3,055,552
Assignments (revenue or other receivables)	340,365	343,305
Guarantees and warranties	180,680	198,468
Guarantees of state or organizations owned by state	155,615	62,449
Securities	48,622	169,716
Cash deposits	45,207	37,755
Other	550,817	486,732
Total	<u>4,718,400</u>	<u>4,353,977</u>

The coverage level of the loan portfolio (total collateral) decreased by 9.1%, as well as the coverage level to the extent of the exposures decreased by 5.1% as at 31 December 2017.

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.3. Restructured loans

	2017		2016	
	Gross portfolio	Allowance	Gross portfolio	Allowance
Loans to medium and large corporates ¹	65,242	21,183	93,931	32,187
Retail loans	55,673	12,885	64,815	14,686
Loans to micro and small enterprises	9,725	1,385	13,589	2,008
Municipal loans	153	2	19	-
Total	<u>130,793</u>	<u>35,455</u>	<u>172,354</u>	<u>48,881</u>

Restructured portfolio definition

Restructured portfolio for **retail business line** contains every loan which is relevant restructured and less than 91 days delinquent. Loan is considered as relevant restructured if:

- it was restructured in the last 12 months, or
- it was restructured more than 12 months ago, but the connected preferential period is not expired or expired in the last 12 months.

Hungarian FX mortgage loans in the fixed exchange rate scheme are not included.

In case of loans that have been restructured more than once the last restructuring is considered.

Restructured portfolio for **medium and large corporates / micro and small enterprises / municipal business line** contains every loan which is relevant restructured and less than 91 days delinquent. Loan is considered as relevant restructured if:

- independently from the date of the restructuring the following restructuring tool was applied:
 - cancellation of principal outstanding (cancelled or partially cancelled principal receivables);
- it was restructured in the last 12 months or the loan was restructured more than 12 months ago, but the connected preferential period is not expired or expired in the last 12 months, and any of the following restructuring tools were applied:
 - cancellation of interest rate (final or temporary reduction of the interest margin, cancellation of due interest), or
 - restructuring of interest payments (postponement of the interest payment, capitalization of the interest), or
 - restructuring of principal repayment (partial or full postponement of repayment of a given instalment, rescheduling one or more instalments within the original term or with extension of the term simultaneously).

Other modifications of contract not mentioned above are not considered as restructuring (i.e. modifying the collateral structure, modification of the credit purpose).

In case of loans that have been restructured more than once the last restructuring is considered.

¹ They include project and syndicated loans.

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.4. Financial instruments by rating categories¹

Securities held for trading as at 31 December 2017

	Aaa	A1	A2	A3	Baa1	Baa2	Baa3	Ba1	Ba2	Not rated	Total
Government bonds	1,025	-	4,719	-	-	32,621	64,313	162	10,732	-	113,572
Interest bearing treasury bills	-	-	-	-	-	-	93,806	-	-	-	93,806
Shares and investment bonds	-	76	24	26	24	17	26	-	26	10,950	11,169
Discounted Treasury bills	-	-	-	-	-	-	1,169	-	-	-	1,169
Other securities	-	-	-	-	-	-	19,452	4,724	8,086	2,369	34,631
Other non-interest bearing securities	=	=	=	=	=	=	286	=	=	962	1,248
Total	<u>1,025</u>	<u>76</u>	<u>4,743</u>	<u>26</u>	<u>24</u>	<u>32,638</u>	<u>179,052</u>	<u>4,886</u>	<u>18,844</u>	<u>14,281</u>	<u>255,595</u>
Accrued interest											<u>3,668</u>
Total											<u>259,263</u>

Securities available-for-sale as at 31 December 2017

	A1	A2	A3	Baa1	Baa2	Baa3	Ba1	Ba2	Ba3	Caa2	Not rated	Total
Government bonds	-	31,595	5,937	15,811	126,739	1,243,319	56,439	157,934	48,638	6,177	11,076	1,703,665
Discounted Treasury bills	-	-	-	-	-	169,922	-	53,316	-	-	-	223,238
Corporate bonds	-	-	-	-	1,404	32,655	8,553	8,085	6,557	-	117,488	174,742
Other securities	-	-	-	-	-	-	-	-	-	-	545	545
Other non-interest bearing securities	<u>3,317</u>	=	=	=	=	948	=	=	=	=	45,888	50,153
Total	<u>3,317</u>	<u>31,595</u>	<u>5,937</u>	<u>15,811</u>	<u>128,143</u>	<u>1,446,844</u>	<u>64,992</u>	<u>219,335</u>	<u>55,195</u>	<u>6,177</u>	<u>174,997</u>	<u>2,152,343</u>
Accrued interest												<u>22,745</u>
Total												<u>2,175,088</u>

¹ Moody's ratings

OTP BANK PLC.
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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.1. Credit risk [continued]

28.1.4. Financial instruments by rating categories¹ [continued]

Securities held-to-maturity as at 31 December 2017

	A2	Baa2	Baa3	B1	Caa2	Not rated	Total
Government bonds	22,187	4,261	1,196,265	26,075	40,895	947	1,290,630
Discounted Treasury bills	-	-	-	-	-	30	30
Corporate bonds	=	=	=	=	=	<u>6</u>	<u>6</u>
Total	<u>22,187</u>	<u>4,261</u>	<u>1,196,265</u>	<u>26,075</u>	<u>40,895</u>	<u>983</u>	<u>1,290,666</u>
Accrued interest							<u>20,381</u>
Total							<u>1,311,047</u>

¹ Moody's ratings

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.2. Market risk

The Group takes on exposure to market risks. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The Group applies a 'Value-at-Risk' (VaR) methodology to estimate the market risk of positions held and the maximum losses expected, based upon a number of assumptions for various changes in market conditions. The Management Board sets limits on the value of risk that may be accepted, which is monitored on a daily basis. (Analysis of liquidity risk, foreign currency risk and interest rate risk is detailed in Notes 36, 37 and 38, respectively.)

28.2.1. Market Risk sensitivity analysis

The VaR risk measure estimates the potential loss in pre-tax profit over a given holding period for a specified confidence level.

The VaR methodology is a statistically defined, probability-based approach that takes into account market volatilities as well as risk diversification by recognizing offsetting positions and correlations between products and markets. Risks can be measured consistently across all markets and products, and risk measures can be aggregated to arrive at a single risk number. The one-day 99% VaR number used by the Group reflects the 99% probability that the daily loss will not exceed the reported VaR.

VaR methodologies are employed to calculate daily risk numbers include the historical and variance-covariance approach. The diversification effect has not been validated among the various market risk types when capital calculation happens.

In addition to these two methodologies, Monte Carlo simulations are applied to the various portfolios on a monthly basis to determine potential future exposure.

The VaR of the trading portfolio can be summarized as follows (in HUF mn):

Historical VaR (99%, one-day) by risk type	Average	
	2017	2016
Foreign exchange	300	237
Interest rate	191	724
Equity instruments	10	2
Diversification	=	(213)
Total VaR exposure	<u>501</u>	<u>750</u>

The table above shows the VaR figures by asset classes. Since processes driving the value of the major asset classes are not independent (for example the depreciation of HUF against the EUR mostly coincide with the increase of the yields of Hungarian Government Bonds), a diversification impact emerges, so the overall VaR is less than the sum of the VaR of each individual asset class.

While VaR captures the Group's daily exposure to currency and interest rate risk, sensitivity analysis evaluates the impact of a reasonably possible change in interest or foreign currency rates over a year. The longer time frame of sensitivity analysis complements VaR and helps the Group to assess its market risk exposures. Details of sensitivity analysis for foreign currency risk are set out in Note 28.2.2., for interest rate risk in Note 28.2.3., and for equity price sensitivity analysis in Note 28.2.4.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.2. Market risk [continued]

28.2.2. Foreign currency sensitivity analysis

The following table details the Group's sensitivity to an increase and decrease in the HUF exchange rate against the EUR and USD, over a 3 months period. Monte Carlo simulation is used when reporting foreign currency risk internally to key management personnel and represents Management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items as strategic open positions related to foreign activities.

The strategic open position related to the foreign operations was short and amounted to EUR 310 million (kept to hedge the currency risk of the expected FX-denominated net earnings of the main foreign subsidiaries) as at 31 December 2017. High portion of strategic positions is considered as effective hedge of the net investment in foreign subsidiaries – net investment hedge is applied at a Group level -, and so FX risk affects the Group's Comprehensive Income and not its earnings.

A positive number below indicates an increase in profit where the HUF strengthens against the EUR. For a weakening of the HUF against the EUR, there would be an equal and opposite impact on the profit, and the balances below would be negative.

Probability	Effects to the Consolidated Statement of Profit or Loss in 3 months period	
	2017	2016
	In HUF billion	In HUF billion
1%	(11.9)	(12.3)
5%	(8.1)	(8.4)
25%	(3.3)	(3.5)
50%	(0.3)	(0.3)
25%	2.6	2.7
5%	6.7	6.9
1%	9.4	9.8

Notes:

- (1) The short term loss on the strategic open position is compensated by the long-term exchange rate gain on the foreign operations.
- (2) Monte Carlo simulation is based on the empirical distribution of the historical exchange rate movements between 2002 and 2017.

The effect on equity of the foreign currency sensitivity analysis is not significant either for the year ended 2017 or 2016.

28.2.3. Interest rate sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to interest rates for both derivatives and non-derivative instruments at the balance sheet date. The analysis is prepared assuming the amount of assets and liabilities outstanding at the balance sheet date was outstanding for the whole year. The analysis was prepared by assuming only adverse interest rate changes. The main assumptions were as follows:

- Floating rate assets and liabilities were repriced to the modelled benchmark yields at the repricing dates assuming the unchanged margin compared to the last repricing.
- Fixed rate assets and liabilities were repriced at the contractual maturity date.
- As for liabilities with discretionary repricing feature by the Bank were assumed to be repriced with two-weeks delay, assuming no change in the margin compared to the last repricing date.
- Assets and liabilities with an interest rate lower than 0.3% were assumed to be unchanged for the whole period.

OTP BANK PLC.
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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.2 Market risk [continued]

28.2.3. Interest rate sensitivity analysis [continued]

The sensitivity of interest income to changes in BUBOR was analysed by assuming two interest rate path scenarios:

- (1) HUF base rate stays unchanged and BUBOR decreases gradually to 0.0% (probable scenario)
- (2) BUBOR decreases gradually by 50 bps over the next year and the base rate of NBH decreases to the level of BUBOR3M at the same time (alternative scenario)

The net interest income in a one year period after 1 January 2018 would be decreased by HUF 191 million (probable scenario) and HUF 5,028 million (alternative scenario) as a result of these simulation. The same simulation indicated HUF 924 million (probable scenario) and HUF 3,416 million (alternative scenario) decrease in the Net interest income in a one year period after 31 December 2016.

This effect is counterbalanced by capital gains HUF 306 million (or probable scenario), HUF 3,735 million (for alternative scenario) as at 31 December 2017 and (HUF 291 million for probable scenario, HUF 648 million for alternative scenario) as at 31 December 2016 on the government bond portfolio held for hedging (economic).

Furthermore, the effects of an instant 10bps parallel shift of the HUF, EUR and USD yield-curves on net interest income over a one-year period and on the market value of the hedge government bond portfolio booked against capital was analysed. The results can be summarized as follows (in HUF million):

Description	2017		2016	
	Effects to the net interest income (one-year period)	Effects to capital (Price change of available-for-sale government bonds)	Effects to the net interest income (one-year period)	Effects to capital (Price change of available-for-sale government bonds)
HUF (0.1%) parallel shift	(1,658)	771	(1,383)	195
EUR (0.1%) parallel shift	(539)	-	(594)	-
USD (0.1%) parallel shift	<u>(168)</u>	=	<u>(100)</u>	=
Total	<u>(2,365)</u>	<u>771</u>	<u>(2,077)</u>	<u>195</u>

28.2.4. Equity price sensitivity analysis

The following table shows the effect of the equity price sensitivity. The Group uses VaR calculation with 1 day holding period and a 99% confidence level. The VaR methodology is a statistically defined, probability-based approach that takes into account market volatilities as well as risk diversification by recognizing offsetting positions and correlations between products and markets. The daily loss will not exceed the reported VaR number with 99% of probability.

The stress test assumes the largest price movement of the last year and calculates with it as the adverse direction. These scenarios show the loss of the portfolio when all prices change with the maximum amount of the last year.

Description	2017	2016
VaR (99%, one day, HUF million)	10	2
Stress test (HUF million)	(123)	(21)

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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.3. Capital management

Capital management

The primary objective of the capital management of the Group is to ensure the prudent operation, the entire compliance with the prescriptions of the regulator for a persistent business operation and maximising the shareholder value, accompanied by an optimal financing structure.

The capital management of the Group members includes the management and evaluation of the shareholders' equity available for hedging risks, other types of funds to be recorded in the equity and all material risks to be covered by the capital.

The basis of the capital management of the Group members in the short run is the continuous monitoring of their capital position, in the long run the strategic and the business planning, which includes the monitoring and forecast of the capital position.

The Group members maintain the capital adequacy required by the regulatory bodies and the planned risk taking mainly by means of ensuring and developing their profitability. In case the planned risk level of a Group member exceeded its Core and the previously raised Supplementary capital, it ensures the prudent operation by occasional measures. A further tool in the capital management of the Bank is the dividend policy, and the transactions performed with the treasury shares.

Capital adequacy

The Capital Requirements Directive package (CRDIV/CRR) transposes the new global standards on banking regulation (known as the Basel III agreement) into the EU legal framework. The new rules are applied from 1 January 2014. They set stronger prudential requirements for institutions, requiring them to keep sufficient capital reserves and liquidity. This new framework makes institutions in the EU more solid and strengthens their capacity to adequately manage the risks linked to their activities, and absorb any losses they may incur in doing business.

The capital adequacy of the Group is supervised based on the financial statements data prepared in accordance with IFRS applying the current directives, rulings and indicators from 1 January 2014.

The Group has entirely complied with the regulatory capital requirements in year 2017 as well as in year 2016.

The Group uses the standard method for determining the regulatory capital requirements of the credit risk and market risk, and parallel to that, the base indicator method and the advanced method (AMA) in case of the operational risk.

For international comparison purposes, the Group calculated the Regulatory capital based on IFRS data as adopted by the EU, and the consolidated Capital adequacy ratio based on this in accordance with the regulations of Basel III. The Capital adequacy ratio of the Group (IFRS) was 14.6%, the Regulatory capital was HUF 1,228,628 million and the Total regulatory capital requirement was HUF 671,194 million as at 31 December 2017. The same ratios calculated as at 31 December 2016 were the following: 18.2%, HUF 1,228,074 million and HUF 538,437 million.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 28: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

28.3. Capital management [continued]

Capital adequacy [continued]

Calculation on IFRS basis	2017	2016
<i>Core capital (Tier 1) = Common Equity Tier 1 (CET 1)</i>	1,062,701	1,060,338
Issued capital	28,000	28,000
Reserves	1,383,726	1,388,187
Fair value corrections	59,936	44,265
Other capital components	(142,860)	(126,107)
Non-controlling interests	940	598
Treasury shares	(63,289)	(60,121)
Goodwill and other intangible assets	(178,640)	(164,343)
Other adjustments	(25,112)	(50,141)
Additional Tier 1 (AT1)	-	-
<i>Supplementary capital (Tier 2)</i>	165,927	167,736
Subordinated bonds and loans	75,695	77,458
Other issued capital components	89,935	89,935
Components recognized in T2 capital issued by subsidiaries	297	343
Regulatory capital¹	<u>1,228,628</u>	<u>1,228,074</u>
Credit risk capital requirement	543,645	427,571
Market risk capital requirement	41,000	36,455
Operational risk capital requirement	<u>86,549</u>	<u>74,411</u>
Total requirement regulatory capital	<u>671,194</u>	<u>538,437</u>
Surplus capital	<u>557,434</u>	<u>689,637</u>
CET 1 ratio	12.7%	15.8%
Tier 1 ratio	12.7%	15.8%
Capital adequacy ratio	<u>14.6%</u>	<u>18.2%</u>

Basel III

The components of the Common Equity Tier 1 capital (CET 1) are the following: Issued capital, Reserves (Profit reserves, Other reserves, Changes in the equity of subsidiaries, Profit for the year, Changes due to consolidation) Fair value adjustments, Other capital components, (Revaluation reserves, Share based payments, Cash-flow hedges, Net investment hedge in foreign operations), Non-controlling interest, Treasury shares, Goodwill and other Intangible assets, other adjustments (due to prudential filters, due to deferred tax receivables, due to temporary regulations).

Supplementary capital (Tier 2): Subordinated loan capital, Supplementary loan capital, Other issued capital components, Components recognized in T2 capital issued by subsidiaries.

¹ The consolidated regulatory capital of the Group contains the audited profit for year 2016 decreased by the paid dividend while in case of the year 2017 doesn't contain the result decreased by the payable dividend in accordance with 575/2013 EU regulation.

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NOTE 29: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS
(in HUF mn)

In the normal course of business, the Group becomes a party to various financial transactions that are not reflected on the Consolidated Statement of Financial Position and are referred to as off-balance sheet financial instruments. The following represent notional amounts of these off-balance sheet financial instruments, unless stated otherwise.

Contingent liabilities

	2017	2016
Commitments to extend credit	1,731,030	1,234,450
Guarantees arising from banking activities	532,359	426,541
Legal disputes (disputed value)	15,775	13,053
Confirmed letters of credit	14,541	12,702
Other	<u>326,745</u>	<u>302,362</u>
Total	<u>2,620,450</u>	<u>1,989,108</u>

Legal disputes

At the balance sheet date the Group was involved in various claims and legal proceedings of a nature considered normal to its business. The level of these claims and legal proceedings corresponds to the level of claims and legal proceedings in previous years.

On 14 December 2016 the Bank announces that in the so-called “retail risk breakfast” case the Hungarian Competition Authority’s decision – delivered on 19 November 2013 – imposing a fine of HUF 3.9 billion on the Bank, as well as the upholding first and second instance judgments were repealed by the judgment sentenced by the Curia after the judicial review trial on 12 December, 2016. Curia has accepted the Competition Authority’s position related to the definability of the alleged infringements. In February 2017 the fine was refunded for the Bank.

The Group believes that the various asserted claims and litigations in which it is involved will not materially affect its financial position, future operating results or cash-flows, although no assurance can be given with respect to the ultimate outcome of any such claim or litigation. Provisions due to legal disputes were HUF 24,988 million and HUF 15,067 million as at 31 December 2017 and 2016, respectively. (See Note 18.)

Commitments to extend credit, guarantees and letters of credit

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans.

Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct borrowing.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards.

Guarantees, irrevocable letters of credit and undrawn loan commitments are subject to similar credit risk monitoring and credit policies as utilised in the extension of loans. The Management of the Group believes the market risk associated with guarantees, irrevocable letters of credit and undrawn loan commitments are minimal.

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NOTE 29: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS
(in HUF mn) [continued]

Guarantees, payment undertakings arising from banking activities

Payment undertaking is a promise by the Group to assume responsibility for the debt obligation of a borrower if that borrower defaults until a determined amount, until a determined date, in case of fulfilling conditions, without checking the underlying transactions. The guarantee's liability is joint and primary with the principal, in case of payment undertaking, while the Group assumes the obligation derived from guarantee independently by the conditions established by the Group.

A guarantee is most typically required when the ability of the primary obligor or principal to perform its obligations under a contract is in question, or when there is some public or private interest which requires protection from the consequences of the principal's default or delinquency. A contract of guarantee is subject to the statute of frauds (or its equivalent local laws) and is only enforceable if recorded in writing and signed by the surety and the principal.

If the surety is required to pay or perform due to the principal's failure to do so, the law will usually give the surety a right of subrogation, allowing the surety to use the surety's contractual rights to recover the cost of making payment or performing on the principal's behalf, even in the absence of an express agreement to that effect between the surety and the principal.

Derivatives

The Group maintains strict control limits on net open derivative positions, i.e. the difference between purchase and sale contracts, by both amount and term. At any time the amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (i.e. assets), which in relation to derivatives is only a small fraction of the contract or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except for trading with clients, where the Group in most of the cases requires margin deposits.

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NOTE 30: SHARE-BASED PAYMENTS AND EMPLOYEE BENEFITS (in HUF mn)

Previously approved option program required a modification thanks to the introduction of the Bank Group Policy on Payments accepted in resolution of Annual General Meeting regarding to the amendment of CRD III. Directives and Act on Credit Institutions and Financial Enterprises.

Key management personnel affected by the Bank Group Policy receive compensation based on performance assessment generally in the form of cash bonus and equity shares in a ratio of 50-50%. Assignment is based on OTP shares, furthermore performance based payments are deferred in accordance with the rules of Credit Institutions Act.

The Bank ensures the share-based payment part for the management personnel of the Group members.

During implementation of the Remuneration Policy of the Group appeared that in case of certain foreign subsidiaries it is not possible to ensure the originally determined share-based payment because of legal reasons – incompatible with relevant EU-directives –, therefore a decision was made to cancel the share-based payment in affected countries.

The quantity of usable shares for individuals calculated for settlement of share-based payment shall be determined as the ratio of the amount of share-based payment and share price determined by Supervisory Board¹

The value of the share-based payment at the performance assessment is determined within 10 days by Supervisory Board based on the average of the three previous trade day's middle rate of OTP's equity shares fixed on the Budapest Stock Exchange.

At the same time the conditions of discounted share-based payment are determined, and share-based payment shall contain maximum HUF 2,000 discount at the assessment date, and earnings for the shares at the payment date is maximum HUF 4,000.

Employee benefits are all forms of consideration given by an entity in exchange for service rendered by employees or for the termination of employment. IAS 19 Employee Benefits shall be applied in accounting for all employee benefits, except those to which IFRS 2 Share-based Payment applies. In case of the jubilee benefits both standards contain regulations.

Short-term employee benefits are employee benefits (other than termination benefits) that are expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related service. Post-employment benefits are employee benefits (other than termination and short-term employee benefits) that are payable after the completion of employment. Post-employment benefit plans are formal or informal arrangements under which an entity provides post-employment benefits for one or more employees. Post-employment benefit plans are classified as either defined contribution plans or defined benefit plans, depending on the economic substance of the plan as derived from its principal terms and conditions.

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either: an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment. Other long-term employee benefits are all employee benefits other than short-term employee benefits, postemployment benefits and termination benefits.

The parameters for the share-based payment relating to the year 2010-2014 were determined by Board of Directors, and relating to years from 2015 by the Supervisory Board for periods of each year as follows:

¹ Until the end of 2014 Board of Directors

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 30: SHARE-BASED PAYMENTS AND EMPLOYEE BENEFITS (in HUF mn) [continued]

Year	Share purchasing at a discounted price										Price of remuneration exchanged to share	Share purchasing at a discounted price		Price of remuneration exchanged to share			
	Exercise price	Maximum earnings	Exercise price	Maximum earnings	Exercise price	Maximum earnings	Exercise price	Maximum earnings	Exercise price	Maximum earnings		Exercise price	Maximum earnings				
(HUF per share)																	
	for the year 2010		for the year 2011		for the year 2012		for the year 2013		for the year 2014		for the year 2015			for the year 2016			
2011	3,946	2,500	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2012	3,946	3,000	1,370	3,000	-	-	-	-	-	-	-	-	-	-	-	-	-
2013	4,446	3,500	1,870	3,000	2,886	3,000	-	-	-	-	-	-	-	-	-	-	-
2014	4,946	3,500	1,870	4,000	2,886	3,000	2,522	2,500	-	-	-	-	-	-	-	-	-
2015	-	-	1,870	4,000	2,886	3,000	2,522	3,000	3,930	2,500	-	-	-	-	-	-	-
2016	-	-	-	-	2,886	3,500	2,522	3,500	3,930	3,000	4,892	2,500	6,892	-	-	-	-
2017	-	-	-	-	-	-	2,522	3,500	3,930	3,000	4,892	3,000	6,892	7,200	2,500	9,200	9,200
2018	-	-	-	-	-	-	-	-	3,930	3,000	4,892	3,000	6,892	7,200	3,000	9,200	9,200
2019	-	-	-	-	-	-	-	-	-	-	4,892	3,000	6,892	7,200	3,500	9,200	9,200
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	7,200	4,000	9,200	9,200

OTP BANK PLC.
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NOTE 30: SHARE-BASED PAYMENTS AND EMPLOYEE BENEFITS (in HUF mn) [continued]

Based on parameters accepted by Board of Directors relating to the year **2010** effective pieces are follows as at 31 December 2017:

	Effective pieces	Approved pieces of shares	Exercised until 31 December 2017	Weighted average share price at the date of exercise (in HUF)	Expired pieces
Share purchasing period started in 2011	-	340,950	11,622	5,731	329,328
Share purchasing period started in 2012	-	735,722	714,791	4,593	20,931
Share purchasing period started in 2013	-	419,479	31,789	4,808	387,690
Share purchasing period started in 2014	-	497,451	495,720	5,838	1,731

Based on parameters accepted by Board of Directors relating to the year **2011** effective pieces are follows as at 31 December 2017:

	Effective pieces	Approved pieces of shares	Exercised until 31 December 2017	Weighted average share price at the date of exercise (in HUF)	Expired pieces
Share purchasing period started in 2012	-	471,240	464,753	3,758	6,487
Share purchasing period started in 2013	-	1,267,173	1,256,529	4,886	10,644
Share purchasing period started in 2014	-	609,137	609,137	4,799	-
Share purchasing period started in 2015	-	608,118	608,118	5,621	-

Based on parameters accepted by Board of Directors relating to the year **2012** effective pieces are follows as at 31 December 2017:

	Effective pieces	Approved pieces of shares	Exercised until 31 December 2017	Weighted average share price at the date of exercise (in HUF)	Expired pieces
Share purchasing period started in 2013	-	450,861	445,671	4,413	5,190
Share purchasing period started in 2014	-	1,156,631	1,151,890	4,982	4,741
Share purchasing period started in 2015	-	555,845	555,845	5,658	-
Share purchasing period started in 2016	-	581,377	581,377	6,575	-

Based on parameters accepted by Board of Directors relating to the year **2013** effective pieces are follows as at 31 December 2017:

	Effective pieces	Approved pieces of shares	Exercised until 31 December 2017	Weighted average share price at the date of exercise (in HUF)	Expired pieces
Share purchasing period started in 2014	-	406,044	404,263	4,369	1,781
Share purchasing period started in 2015	-	804,469	804,469	4,918	-
Share purchasing period started in 2016	-	393,750	392,946	6,775	-
Share purchasing period started in 2017	30,033	483,987	453,954	9,276	-

Based on parameters accepted by Board of Directors relating to the year **2014** effective pieces are follows as at 31 December 2017:

	Effective pieces	Approved pieces of shares	Exercised until 31 December 2017	Weighted average share price at the date of exercise (in HUF)	Expired pieces
Share purchasing period started in 2015	-	176,459	176,459	5,828	-
Share purchasing period started in 2016	-	360,425	359,524	7,011	901
Share purchasing period started in 2017	11,137	189,778	178,641	9,243	-
Share purchasing period starting in 2018	237,013	-	-	-	-

OTP BANK PLC.
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NOTE 30: SHARE-BASED PAYMENTS AND EMPLOYEE BENEFITS (in HUF mn) [continued]

Based on parameters accepted by Supervisory Board relating to the year **2015** effective pieces are follows as at 31 December 2017:

	Effective pieces	Approved pieces of shares	Exercised until 31 December 2017	Weighted average share price at the date of exercise (in HUF)	Expired pieces
Share purchasing period started in 2016	-	152,247	152,247	7,373	-
Remuneration exchanged to share provided in 2016	-	10,947	10,947	6,509	-
Share purchasing period started in 2017	26,065	299,758	273,693	9,260	-
Remuneration exchanged to share provided in 2017	-	20,176	20,176	9,257	-
Share purchasing period starting in 2018	166,321	-	-	-	-
Remuneration exchanged to share applying in 2018	9,543	-	-	-	-
Share purchasing period starting in 2019	204,585	-	-	-	-
Remuneration exchanged to share applying in 2019	10,671	-	-	-	-

Based on parameters accepted by Supervisory Board relating to the year **2016** effective pieces are follows as at 31 December 2017:

	Effective pieces	Approved pieces of shares	Exercised until 31 December 2017	Weighted average share price at the date of exercise (in HUF)	Expired pieces
Share purchasing period started in 2017	-	147,984	147,984	9,544	-
Remuneration exchanged to share provided in 2017	-	4,288	4,288	9,194	-
Share purchasing period starting in 2018	312,328	-	-	-	-
Remuneration exchanged to share applying in 2018	8,296	-	-	-	-
Share purchasing period starting in 2019	163,390	-	-	-	-
Remuneration exchanged to share applying in 2019	4,148	-	-	-	-
Share purchasing period starting in 2020	172,356	-	-	-	-
Remuneration exchanged to share applying in 2020	4,567	-	-	-	-

Effective pieces relating to the periods starting in 2016-2020 settled during valuation of performance of year 2013-2016, can be modified based on risk assessment and personal changes.

In connection with shares given as a part of payments detailed in the *Direction of Chief Executive about the Remuneration of Work in OTP Bank* and the share-based compensation for Board of Directors detailed in 8/2013 resolution of Annual General Meeting and connecting compensation based on performance assessment accounted as equity-settled share based transactions, HUF 3,597 million and HUF 3,530 million was recognized as expense as at 31 December 2017 and 2016 respectively.

OTP BANK PLC.
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NOTE 31: RELATED PARTY TRANSACTIONS (in HUF mn)

The compensation of key management personnel, such as the members of the Board of Directors, members of the Supervisory Board, key employees of the Bank and its major subsidiaries involved in the decision-making process in accordance with the compensation categories defined in IAS 24 Related Party Disclosures, is summarised below:

Compensations	2017	2016
Short-term employee benefits	8,323	9,207
Share-based payment	2,520	2,330
Other long-term employee benefits	384	497
Termination benefits	29	26
Post-employment benefits	<u>12</u>	-
Total	<u>11,268</u>	<u>12,060</u>

	2017	2016
Loans provided to companies owned by the Management (normal course of business)	56,508	49,383
Commitments to extend credit and guarantees	38,652	39,660
Credit lines of the members of Board of Directors and the Supervisory Board and their close family members and Treasury credit lines of the members of Board of Directors and their close family members (at normal market conditions)	3,743	326

Types of transactions	2017		2016	
	Non-consolidated subsidiaries	Associated companies	Non-consolidated subsidiaries	Associated companies
Loans provided	4,484	1,334	2,196	2,174
Client deposits	5,191	321	1,552	106
Net interest income on loan provided	132	111	20	80
Net fee incomes	44	-	39	-

The members of the Board of Directors, members of the Supervisory Board, chief executives and their close family members owned credit line "A" in the amount of HUF 201,6 million and HUF 173,9 million as at 31 December 2017 and 2016 respectively.

An analysis of credit limit related to MasterCard Gold is as follows:

	2017	2016
Members of Board of Directors and their close family members	29	30
Executives	5	-
Members of Supervisory Board	-	2

An analysis of credit limit related to Visa Card is as follows:

	2017	2016
Members of Board of Directors and their close family members	31	26

OTP BANK PLC.
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NOTE 31: RELATED PARTY TRANSACTIONS (in HUF mn) [continued]

Member of Board of Directors and its family member owned AMEX Blue credit card loan in the amount of HUF 0.6 million and HUF 1.2 million as at 31 December 2017 and 2016, respectively.

Executives owned AMEX Gold credit card loan in the amount of HUF 12 million and HUF 3.5 million as at 31 December 2017 and 2016, respectively, while members of the Board of Directors and their close family members owned AMEX Gold credit card loan in the amount of HUF 2.8 million and HUF 5.9 million as at 31 December 2017 and 2016, respectively.

The members of the Board of Directors, members of the Supervisory Board, executives and their close family members owned AMEX Platinum credit card loan in the amount of HUF 56.8 million and HUF 46.8 million, respectively as at 31 December 2017 and 2016, respectively.

Executives of the Bank owed Lombard loans in the amount of HUF 29,300 million and HUF 24.5 million as at 31 December 2017 and 2016, respectively and personal loans in the amount of HUF 5 million and HUF 10 million as at 31 December 2017 and 2016.

An analysis of payment to executives of the Group related to their activity in Board of Directors and Supervisory Board is as follows:

	2017	2016
Members of Board of Directors	2,121	1,935
Members of Supervisory Board	<u>204</u>	<u>168</u>
Total	<u>2,325</u>	<u>2,103</u>

In the normal course of business, the Bank enters into other transactions with its unconsolidated subsidiaries of the Group, the amounts and volumes of which are not significant to these consolidated financial statements taken as a whole.

NOTE 32: ACQUISITION (in HUF mn)

a) Purchase and consolidation of subsidiaries

Based on the acquisition agreement on purchasing 100% shareholding of Splitska banka d.d., member of Société Générale Group signed on 20 December 2016 between OTP banka Hrvatska, the Croatian subsidiary of OTP Bank and Société Générale Group, on 2 May 2017 the financial closure of the transaction has been completed and Splitska banka was consolidated.

OTP banka Srbija a.d. Novi Sad signed an acquisition agreement on purchasing 100% shareholding held in the Serbian Vojvodjanska banka a.d. („VOBAN”) and NBG Leasing d.o.o. and certain other Serbian exposures held by the Group of the National Bank of Greece S.A. on 4 August 2017. The financial closure of the transaction has been completed on 1 December 2017 and VOBAN and NBG Leasing d.o.o. were consolidated.

OTP BANK PLC.
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NOTE 32: ACQUISITION (in HUF mn) [continued]

a) Purchase and consolidation of subsidiaries [continued]

The fair value of the assets and liabilities acquired, and the related negative goodwill (gain from bargain purchase, which was reasoned by the market situation of the banking sector in the relevant countries) is as follows:

	VOBAN and NBG Leasing d.o.o.	Splitska banka group
Cash amounts and due from banks	(25,942)	(16,896)
Placements with other banks, net of allowance for placement losses and balances with the National Banks	(42,707)	(204,139)
Financial assets at fair value through profit or loss	(132)	(146)
Securities available-for-sale	(42,620)	(177,587)
Loans, net of allowance for loan losses	(208,240)	(668,732)
Associates and other investments	(282)	(10,002)
Securities held-to-maturity	-	-
Property and equipment	(18,134)	(9,613)
Intangible assets	(1,746)	(1,436)
Other assets	(4,615)	(22,918)
Amounts due to banks, the Hungarian Government, deposits from the National Banks	11,372	84,591
Deposits from customers	270,424	840,352
Liabilities from issued securities	-	-
Financial liabilities at fair value through profit or loss	32	439
Other liabilities	5,812	39,218
Subordinated bonds and loans	-	-
Net assets	<u>(56,778)</u>	<u>(146,869)</u>
Non-controlling interest	-	-
Negative goodwill	<u>17,761</u>	<u>14,460</u>
Cash consideration	<u>(39,017)</u>	<u>(132,409)</u>

b) Analysis of net outflow of cash in respect of purchase of subsidiaries

	1 December 2017	30 April 2017
Cash consideration	(39,017)	(132,409)
Cash acquired	<u>25,942</u>	<u>16,896</u>
Net cash outflow	<u>(13,075)</u>	<u>(115,513)</u>

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NOTE 33: SIGNIFICANT SUBSIDIARIES AND ASSOCIATES (in HUF mn)

Investments in companies in which the Bank has a controlling interest are detailed below. They are fully consolidated companies and incorporated in Hungary unless otherwise stated. The Bank considers the subsidiaries as cash generating units.

Significant subsidiaries

<u>Name</u>	<u>Ownership (Direct and Indirect)</u>		<u>Activity</u>
	2017	2016	
DSK Bank EAD (Bulgaria)	100.00%	100.00%	commercial banking services
OTP Bank JSC (Ukraine)	100.00%	100.00%	commercial banking services
JSC "OTP Bank" (Russia)	97.90%	97.88%	commercial banking services
OTP banka Hrvatska d.d. (Croatia)	100.00%	100.00%	commercial banking services
Splitska banka d.d. (Croatia)	100.00%	-	commercial banking services
OTP Bank Romania S.A. (Romania)	100.00%	100.00%	commercial banking services
OTP banka Srbija a.d. (Serbia)	98.90%	97.92%	commercial banking services
Vojvodjanska banka a.d. Novi Sad (Serbia)	100.00%	-	commercial banking services
OTP Banka Slovensko a. s. (Slovakia)	99.38%	99.26%	commercial banking services
OTP Financing Malta Company Ltd. (Malta)	100.00%	100.00%	refinancing activities
OTP Factoring Ltd.	100.00%	100.00%	work-out
OTP Mortgage Bank Ltd.	100.00%	100.00%	mortgage lending
OTP Real Estate Ltd.	100.00%	100.00%	real estate management and development
Merkantil Bank Ltd.	100.00%	100.00%	finance lease
Merkantil Car Ltd.	100.00%	100.00%	finance lease
OTP Building Society Ltd.	100.00%	100.00%	housing savings and loan
OTP Fund Management Ltd.	100.00%	100.00%	fund management
R.E. Four d.o.o. (Serbia)	100.00%	100.00%	real estate management
Crnogorska komercijalna banka a.d. (Montenegro)	100.00%	100.00%	commercial banking services
OTP Financing Netherlands B.V. (the Netherlands)	100.00%	100.00%	refinancing activities
OTP Holding Ltd. (Cyprus)	100.00%	100.00%	refinancing activities
OTP Financing Cyprus Ltd. (Cyprus)	100.00%	100.00%	refinancing activities
Bank Center No. 1. Ltd.	100.00%	100.00%	real estate lease
Inga Kettő Ltd.	100.00%	100.00%	property management
OTP Funds Servicing and Consulting Ltd.	100.00%	100.00%	fund services
OTP Real Estate Leasing Ltd. (previously OTP Flat Lease Ltd.)	100.00%	100.00%	real estate leasing
OTP Life Annuity Ltd.	100.00%	100.00%	life annuity services

Significant associates and joint ventures¹

Most significant indicators of associates and joint ventures which are accounted for using equity method (Szallas.hu and D-ÉG Thermoset Ltd.) or accounted on cost (Company for Cash Services Ltd.) is as follows:

¹ Based on unaudited financial statements.

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NOTE 33: SIGNIFICANT SUBSIDIARIES AND ASSOCIATES (in HUF mn) [continued]

Significant associates and joint ventures¹ [continued]

As at 31 December 2017

	<i>Szallas.hu Ltd.</i>	<i>D-ÉG Thermoset Ltd.</i>	<i>Company for Cash Services Ltd.</i>	<i>Total</i>
Total assets	1,667	3,883	2,289	7,839
Total liabilities	722	4,629	-	5,351
Shareholders' equity	945	(746)	2,289	2,488
Total revenues	3,459	2,386	127	5,972
Ownership	30%	0.10%	20%	

As at 31 December 2016

	<i>Szallas.hu Ltd.</i>	<i>D-ÉG Thermoset Ltd.</i>	<i>Company for Cash Services Ltd.</i>	<i>Suzuki Pénzügyi Szolgáltató Ltd.</i>	<i>Total</i>
Total assets	1,148	4,862	2,302	579	8,891
Total liabilities	543	4,004	103	-	4,650
Shareholders' equity	605	858	2,199	579	4,241
Total revenues	2,647	4,399	1,152	2	8,200
Ownership	30%	0.10%	20%	50%	

NOTE 34: TRUST ACTIVITIES (in HUF mn)

The Bank acts as a trustee for certain loans granted by companies or employers to their employees, mainly for housing purposes. The ultimate risk for these loans rests with the party advancing the funds. As these loans and related funds are not considered to be assets or liabilities of the Group, they have been excluded from the accompanying Consolidated Statement of Financial Position.

	2017	2016
The amount of loans managed by the Group as a trustee	39,413	35,383

NOTE 35: CONCENTRATION OF ASSETS AND LIABILITIES

	2017	2016 (Restated)	2015 (Restated)
In the percentage of the total assets			
Receivables from, or securities issued by the Hungarian Government or the NBH	21.69%	23.13%	28.36%

There were no other significant concentrations of the assets or liabilities of the Group as at 31 December 2017 or 2016.

The Group continuously provides the Authority with reports on the extent of dependency on large depositors as well as the exposure of the biggest 50 depositors towards the Group.

Further to this obligatory reporting to the Authority, the Group pays particular attention on the exposure of its largest partners and cares for maintaining a closer relationship with these partners in order to secure the stability of the level of deposits.

The organisational unit of the Group in charge of partner-risk management analyses the biggest partners on a constant basis and sets limits on the Bank's and the Group's exposure separately partner-by-partner. If necessary, it modifies partner-limits in due course thereby reducing the room for manoeuvring of the Treasury and other business areas.

¹ Based on unaudited financial statements.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 36: MATURITY ANALYSIS OF ASSETS, LIABILITIES AND LIQUIDITY RISK (in HUF mn)

Liquidity risk is a measure of the extent to which the Group may be required to raise funds to meet its commitments associated with financial instruments. The Group maintains its liquidity profiles in accordance with regulations prescribed by the NBH.

The essential aspect of the liquidity risk management strategy is to identify all relevant systemic and idiosyncratic sources of liquidity risk and to measure the probability and severity of such events. During liquidity risk management the Group considers the effect of liquidity risk events caused by reasons arising in the bank business line (deposit withdrawal), the national economy (exchange rate shock yield curve shock) and the global financial system (capital market shock).

In line with the Group's risk management policy liquidity risks are measured and managed on multiply hierarchy levels and applying integrated unified VaR based methodology. The basic requirement is that the Group must keep high quality liquidity reserves which means it can fulfill all liabilities when they fall due without material additional costs.

The liquidity reserves can be divided in two parts. There are separate decentralized liquid asset portfolios at subsidiary level and a centralized flexible liquidity pool at a Group level. The reserves at subsidiary levels are held to cover the relevant shocks of the subsidiaries which may arise in local currencies (deposit withdrawal, local capital market shock, unexpected business expansion), while the centralized liquidity pool is held to cover the Bank's separate shocks (deposit-, yield curve- and exchange rate shocks) and all group member's potential shocks that may arise in foreign currencies (deposit withdrawal, capital market shock).

The recalculation of shocks is made at least quarterly while the recalibration of shock measurement models and review of the risk management methodology is an annual process. The monitoring of liquidity reserves for both centralized and decentralized liquid asset portfolio has been built into the daily reporting process.

Due to the balance sheet adjustment process (deleveraging) experienced in the last few years, the liquidity reserves of the Group increased significantly while the liquidity risk exposure has decreased considerably. Currently the (over)coverage of potential liquidity risk exposure by high quality liquid assets is very high. In year 2017 there were no material changes in the liquidity risk management process.

The contractual amounts disclosed in the maturity analyses are the contractual undiscounted cash-flows like gross finance lease obligations (before deducting finance charges); prices specified in forward agreements to purchase financial assets for cash; net amounts for pay-floating/receive-fixed interest rate swaps for which net cash-flows are exchanged; contractual amounts to be exchanged in a derivative financial instrument for which gross cash-flows are exchanged; gross loan commitments.

Such undiscounted cash-flows differ from the amount included in the statement of financial position because the amount in that statement is based on discounted cash-flows. When the amount payable is not fixed, the amount disclosed is determined by reference to the conditions existing at the end of the reporting period. For example, when the amount payable varies with changes in an index, the amount disclosed may be based on the level of the index at the end of the period.

The following tables provide an analysis of assets and liabilities about the non-discounted cash-flow into relevant maturity groupings based on the remaining period from the balance sheet date to the contractual maturity date. It is presented under the most prudent consideration of maturity dates where options or repayment schedules allow for early repayment possibilities.

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NOTE 36: MATURITY ANALYSIS OF ASSETS, LIABILITIES AND LIQUIDITY RISK
(in HUF mn) [continued]

As at 31 December 2017	Within 3 months	Within one year and over 3 months	Within 5 years and over one year	Over 5 years	Without maturity	Total
Cash, amounts due from banks and balances with the National Banks	1,198,257	22	-	-	293	1,198,572
Placements with other banks, net of allowance for placement losses	353,289	57,534	67,814	-	1,183	479,820
Securities held for trading	69,004	74,337	93,041	9,833	6,405	252,620
Securities available-for-sale	186,336	459,696	1,029,498	393,069	33,153	2,101,752
Loans, net of allowance for loan losses	858,922	1,483,399	2,651,539	2,450,010	1,090	7,444,960
Associates and other investments	-	-	-	-	12,269	12,269
Securities held-to-maturity	62,873	64,141	470,228	666,807	5	1,264,054
Property, equipment and intangible assets	788	2,025	8,269	47,804	354,504	413,390
Investment properties	-	-	450	6,966	27,969	35,385
Other assets ¹	<u>132,921</u>	<u>40,143</u>	<u>43,589</u>	<u>4,027</u>	<u>21,290</u>	241,970
TOTAL ASSETS	<u>2,862,390</u>	<u>2,181,297</u>	<u>4,364,428</u>	<u>3,578,516</u>	<u>458,161</u>	<u>13,444,792</u>
Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks	146,667	47,467	124,910	153,089	-	472,133
Deposits from customers	8,864,259	1,032,706	250,209	91,438	-	10,238,612
Liabilities from issued securities	8,758	13,234	223,785	2,092	-	247,869
Other liabilities ¹	363,012	28,852	21,500	13,172	3,579	430,115
Subordinated bonds and loans	<u>325</u>	<u>2</u>	-	<u>75,701</u>	-	<u>76,028</u>
TOTAL LIABILITIES	<u>9,383,021</u>	<u>1,122,261</u>	<u>620,404</u>	<u>335,492</u>	<u>3,579</u>	<u>11,464,757</u>
NET POSITION	<u>(6,520,631)</u>	<u>1,059,036</u>	<u>3,744,024</u>	<u>3,243,024</u>	<u>454,582</u>	<u>1,980,035</u>
Receivables from derivative financial instruments classified as held for trading	1,370,126	972,622	585,361	136,689	-	3,064,798
Liabilities from derivative financial instruments classified as held for trading	<u>(1,665,817)</u>	<u>(796,322)</u>	<u>(513,955)</u>	<u>(150,520)</u>	-	<u>(3,126,614)</u>
Net position of financial instruments classified as held for trading	<u>(295,691)</u>	<u>176,300</u>	<u>71,406</u>	<u>(13,831)</u>	-	<u>(61,816)</u>
Receivables from derivative financial instruments designated as fair value hedge	4,302	62,093	158,991	66,120	-	291,506
Liabilities from derivative financial instruments designated as fair value hedge	<u>(402)</u>	<u>(307,404)</u>	<u>(468,105)</u>	<u>(20,241)</u>	-	<u>(796,152)</u>
Net position of financial instruments designated as fair value hedge	<u>3,900</u>	<u>(245,311)</u>	<u>(309,114)</u>	<u>45,879</u>	-	<u>(504,646)</u>
Net position of derivative financial instruments total	<u>(291,791)</u>	<u>(69,011)</u>	<u>(237,708)</u>	<u>32,048</u>	-	<u>(566,462)</u>
Commitments to extend credit	730,236	754,814	205,020	40,620	340	1,731,030
Bank guarantees	<u>120,691</u>	<u>177,311</u>	<u>134,118</u>	<u>98,445</u>	<u>1,794</u>	<u>532,359</u>
Off-balance sheet commitments	<u>850,927</u>	<u>932,125</u>	<u>339,138</u>	<u>139,065</u>	<u>2,134</u>	<u>2,263,389</u>

¹ Without derivative financial instruments.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 36: MATURITY ANALYSIS OF ASSETS, LIABILITIES AND LIQUIDITY RISK
(in HUF mn) [continued]

As at 31 December 2016 (Restated)	Within 3 months	Within one year and over 3 months	Within 5 years and over one year	Over 5 years	Without maturity	Total
Cash, amounts due from banks and balances with the National Banks	1,229,096	396,261	-	-	-	1,625,357
Placements with other banks, net of allowance for placement losses	280,215	29,213	52,133	15,431	228	377,220
Securities held-for-trading	13,545	22,445	24,416	11,782	7,869	80,057
Securities available-for-sale	56,516	104,970	1,001,181	256,265	30,292	1,449,224
Loans, net of allowance for loan losses	1,025,865	889,362	1,836,910	2,497,755	468	6,250,360
Associates and other investments	-	-	-	-	9,836	9,836
Securities held-to-maturity	57,025	65,146	362,898	582,257	-	1,067,326
Property, equipment and intangible assets	444	1,780	10,887	9,844	332,561	355,516
Investment properties	4,200	-	9,187	6,190	9,869	29,446
Other assets ¹	570	2,382	16,824	1,567	-	21,343
TOTAL ASSETS	<u>2,667,476</u>	<u>1,511,559</u>	<u>3,314,436</u>	<u>3,381,091</u>	<u>391,123</u>	<u>11,265,685</u>
Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks	159,624	54,276	176,214	154,507	-	544,621
Deposits from customers	6,878,058	1,385,744	222,739	67,052	-	8,553,593
Liabilities from issued securities	24,586	29,374	86,613	6,958	-	147,531
Other liabilities ¹	324,404	31,697	16,440	8,340	2,582	383,463
Subordinated bonds and loans	353	164	1	-	76,945	77,463
TOTAL LIABILITIES	<u>7,387,025</u>	<u>1,501,255</u>	<u>502,007</u>	<u>236,857</u>	<u>79,527</u>	<u>9,706,671</u>
NET POSITION	<u>(4,719,549)</u>	<u>10,304</u>	<u>2,812,429</u>	<u>3,144,234</u>	<u>311,596</u>	<u>1,559,014</u>
Receivables from derivative financial instruments classified as held for trading	2,320,707	547,029	154,793	20,451	-	3,042,980
Liabilities from derivative financial instruments classified as held for trading	<u>(2,306,574)</u>	<u>(539,463)</u>	<u>(143,258)</u>	<u>(23,499)</u>	-	<u>(3,012,794)</u>
Net position of financial instruments classified as held for trading	<u>14,133</u>	<u>7,566</u>	<u>11,535</u>	<u>(3,048)</u>	<u>-</u>	<u>30,186</u>
Receivables from derivative financial instruments designated as fair value hedge	7,795	1,732	73,499	4,442	-	87,468
Liabilities from derivative financial instruments designated as fair value hedge	<u>(6,687)</u>	<u>(205)</u>	<u>(98,096)</u>	<u>(4,233)</u>	-	<u>(109,221)</u>
Net position of financial instruments designated as fair value hedge	<u>1,108</u>	<u>1,527</u>	<u>(24,597)</u>	<u>209</u>	<u>-</u>	<u>(21,753)</u>
Net position of derivative financial instruments total	<u>15,241</u>	<u>9,093</u>	<u>(13,062)</u>	<u>(2,839)</u>	<u>=</u>	<u>8,433</u>
Commitments to extend credit	410,141	589,593	188,911	45,689	116	1,234,450
Bank guarantees	<u>145,896</u>	<u>114,319</u>	<u>59,638</u>	<u>104,974</u>	<u>1,714</u>	<u>426,541</u>
Off-balance sheet commitments	<u>556,037</u>	<u>703,912</u>	<u>248,549</u>	<u>150,663</u>	<u>1,830</u>	<u>1,660,991</u>

¹ Without derivative financial instruments.

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NOTE 37: NET FOREIGN CURRENCY POSITION AND FOREIGN CURRENCY RISK (in HUF mn)

As at 31 December 2017

	USD	EUR	CHF	Others	Total
Assets	530,142	2,604,035	67,349	3,654,025	6,855,551
Liabilities	(585,891)	(2,266,480)	(101,631)	(3,236,902)	(6,190,904)
Off-balance sheet assets and liabilities, net ¹	<u>78,813</u>	<u>278,963</u>	<u>(1,665)</u>	<u>(374,122)</u>	<u>(18,011)</u>
Net position	<u>23,064</u>	<u>616,518</u>	<u>(35,947)</u>	<u>43,001</u>	<u>646,636</u>

As at 31 December 2016

	USD	EUR	CHF	Others	Total
Assets	294,327	2,162,945	46,261	2,778,704	5,282,237
Liabilities	(504,644)	(1,652,058)	(37,597)	(2,355,397)	(4,549,696)
Off-balance sheet assets and liabilities, net ¹	<u>221,409</u>	<u>174,524</u>	<u>(17,096)</u>	<u>(344,752)</u>	<u>34,085</u>
Net position	<u>11,092</u>	<u>685,411</u>	<u>(8,432)</u>	<u>78,555</u>	<u>766,626</u>

The table above provides an analysis of the main foreign currency exposures of the Group. The remaining foreign currencies are shown within 'Others'. 'Others' category contains mainly foreign currencies in RON, RSD, HRK, UAH, RUB and BGN. The Group monitors its foreign exchange position for compliance with the regulatory requirements of the National Banks and its own limit system established in respect of limits on open positions. The measurement of the open foreign currency position of the Group involves monitoring the "VaR" limit on the foreign exchange exposure of the Group.

NOTE 38: INTEREST RATE RISK MANAGEMENT (in HUF mn)

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The length of time for which the rate of interest is fixed on a financial instrument, therefore, indicates to what extent it is exposed to interest rate risk.

The majority of the interest bearing assets and liabilities of the Group are structured to match either short-term assets and short-term liabilities, or long-term assets and liabilities with repricing opportunities within one year, or long-term assets and corresponding liabilities where repricing is performed simultaneously.

In addition, the significant spread existing between the different types of interest bearing assets and liabilities enables the Group to benefit from a high level of flexibility in adjusting for its interest rate matching and interest rate risk exposure.

The following table presents the interest repricing dates of the Group. Variable yield assets and liabilities have been reported in accordance with their next repricing date. Fixed income assets and liabilities have been reported in accordance with their maturity.

¹ Off-balance sheet assets and liabilities, net category contains derivative instruments.

OTP BANK PLC.
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NOTE 38: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]

As at 31 December 2017

	Within 1 month		Over 1 month and Within 3 months		Over 3 months and Within 12 months		Over 1 year and Within 2 years		Over 2 years		Non-interest-bearing		Total		Total
	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	
ASSETS															
Cash, amounts due from banks and balances with the National Banks	205,408	435,363	2,977	290	-	22	-	-	-	-	95,079	458,906	303,464	894,581	1,198,045
fixed rate	203,141	363,723	2,972	290	-	22	-	-	-	-	-	-	206,113	364,035	570,148
variable rate	2,267	71,640	5	-	-	-	-	-	-	-	-	-	2,272	71,640	73,912
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	95,079	458,906	95,079	458,906	553,985
Placements with other banks, net of allowance for placements losses	70,716	263,359	15,698	21,517	3,197	23,258	14,214	-	202	3,896	17	46,106	104,044	358,136	462,180
fixed rate	14,098	197,489	1,063	10,969	3,197	13,983	14,214	-	202	3,188	-	-	32,774	225,629	258,403
variable rate	56,618	65,870	14,635	10,548	-	9,275	-	-	-	708	-	-	71,253	86,401	157,654
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	17	46,106	17	46,106	46,123
Securities held for trading	12,126	14,056	33,662	6,342	66,770	21,042	43,938	18,339	1,480	25,890	11,742	3,876	169,718	89,545	259,263
fixed rate	11,656	13,862	33,038	6,342	50,432	21,042	43,938	18,339	1,480	25,890	-	-	140,544	85,475	226,019
variable rate	470	194	624	-	16,338	-	-	-	-	-	-	-	17,432	194	17,626
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	11,742	3,876	11,742	3,876	15,618
Securities available-for-sale	81,348	55,439	70,013	58,292	384,454	95,966	279,134	122,569	528,552	468,019	11,265	19,667	1,354,766	819,952	2,174,718
fixed rate	59,495	49,309	50,493	28,285	360,619	95,966	269,149	122,569	528,552	468,019	-	-	1,268,308	764,148	2,032,456
variable rate	21,853	6,130	19,520	30,007	23,835	-	9,985	-	-	-	-	-	75,193	36,137	111,330
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	11,265	19,667	11,265	19,667	30,932
Loans, net of allowance for loan losses	877,092	2,323,586	665,244	725,290	224,567	683,897	122,063	248,308	505,101	500,411	45,587	66,688	2,439,654	4,548,180	6,987,834
fixed rate	40,871	306,371	24,701	110,151	56,856	322,608	58,585	230,020	210,269	443,789	-	-	391,282	1,412,939	1,804,221
variable rate	836,221	2,017,215	640,543	615,139	167,711	361,289	63,478	18,288	294,832	56,622	-	-	2,002,785	3,068,553	5,071,338
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	45,587	66,688	45,587	66,688	112,275
Securities held-to-maturity	-	41,241	-	2,824	69,084	4,995	111,596	8,600	1,002,642	49,751	19,504	94	1,202,826	107,505	1,310,331
fixed rate	-	40,895	-	2,824	69,084	4,987	111,596	8,600	1,002,642	49,751	-	-	1,183,322	107,057	1,290,379
variable rate	-	346	-	-	-	8	-	-	-	-	-	-	-	354	354
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	19,504	94	19,504	94	19,598
Derivative financial instruments	756,421	339,855	702,752	418,190	484,697	311,040	71,257	31,422	22,061	33,834	623,542	231,976	2,660,730	1,366,317	4,027,047
fixed rate	735,532	335,957	525,555	415,869	463,910	298,831	70,794	31,422	22,061	33,834	-	-	1,817,852	1,115,913	2,933,765
variable rate	20,889	3,898	177,197	2,321	20,787	12,209	463	-	-	-	-	-	219,336	18,428	237,764
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	623,542	231,976	623,542	231,976	855,518

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NOTE 38: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]

As at 31 December 2017 [continued]

	Within 1 month		Over 1 month and Within 3 months		Over 3 months and Within 12 months		Over 1 year and Within 2 years		Over 2 years		Non-interest-bearing		Total		Total	
	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency		
LIABILITIES																
Amounts due to banks, the Hungarian Government, deposits from the National Bank of Hungary and other banks	40,026	116,024	8,927	19,477	34,745	22,624	17,858	11,954	165,864	32,771	17	1,781	267,437	204,631	472,068	
fixed rate	22,904	82,573	8,583	2,085	25,817	17,182	17,843	11,954	165,115	32,768	-	-	240,262	146,562	386,824	
variable rate	17,122	33,451	344	17,392	8,928	5,442	15	-	749	3	-	-	27,158	56,288	83,446	
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	17	1,781	17	1,781	1,798	
Deposits from customers	1,337,594	3,597,101	142,659	386,023	98,017	722,046	59,361	80,024	2,894,525	681,756	2,312	232,053	4,534,468	5,699,003	10,233,471	
fixed rate	500,409	2,061,046	133,246	383,738	98,017	722,046	59,361	80,024	132,197	127,130	-	-	923,230	3,373,984	4,297,214	
variable rate	837,185	1,536,055	9,413	2,285	-	-	-	-	2,762,328	554,626	-	-	3,608,926	2,092,966	5,701,892	
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	2,312	232,053	2,312	232,053	234,365	
Liabilities from issued securities	53,686	1,358	2,309	2,462	7,621	3,265	39,818	251	134,286	57	5,197	10	242,917	7,403	250,320	
fixed rate	429	58	2,309	22	7,621	357	39,818	251	134,286	57	-	-	184,463	745	185,208	
variable rate	53,257	1,300	-	2,440	-	2,908	-	-	-	-	-	-	53,257	6,648	59,905	
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	5,197	10	5,197	10	5,207	
Derivative financial instruments	875,512	207,974	909,079	147,684	397,702	309,225	43,494	9,167	35,935	38,342	368,513	469,341	2,630,235	1,181,733	3,811,968	
fixed rate	853,960	204,051	770,912	123,845	394,530	303,888	43,428	9,167	35,935	38,342	-	-	2,098,765	679,293	2,778,058	
variable rate	21,552	3,923	138,167	23,839	3,172	5,337	66	-	-	-	-	-	162,957	33,099	196,056	
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	368,513	469,341	368,513	469,341	837,854	
Subordinated bonds and loans	-	-	-	76,020	-	-	-	-	-	1	-	7	-	76,028	76,028	
fixed rate	-	-	-	76,020	-	-	-	-	-	-	-	-	-	76,020	76,020	
variable rate	-	-	-	-	-	-	-	-	-	1	-	-	-	1	1	
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	-	7	-	7	7	
Net position	(303,707)	(449,558)	427,372	601,079	694,684	83,060	481,671	327,842	(1,170,572)	328,874	430,697	124,121	560,145	1,015,418	1,575,563	

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NOTE 38: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]

As at 31 December 2016 (Restated)

	Within 1 month		Over 1 month and Within 3 months		Over 3 months and Within 12 months		Over 1 year and Within 2 years		Over 2 years		Non-interest-bearing		Total		Total
	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	
ASSETS															
Cash, amounts due from banks and balances with the National Banks	501,289	530,368	185	262	-	80	-	-	-	-	89,422	503,751	590,896	1,034,461	1,625,357
fixed rate	500,465	443,693	9	174	-	80	-	-	-	-	-	-	500,474	443,947	944,421
variable rate	824	86,675	176	88	-	-	-	-	-	-	-	-	1,000	86,763	87,763
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	89,422	503,751	89,422	503,751	593,173
Placements with other banks, net of allowance for placements losses	45,212	221,870	13,356	21,503	5	23,361	515	-	428	797	1,532	34,951	61,048	302,482	363,530
fixed rate	41,410	119,703	2,265	16,124	5	9,676	515	-	428	400	-	-	44,623	145,903	190,526
variable rate	3,802	102,167	11,091	5,379	-	13,685	-	-	-	397	-	-	14,893	121,628	136,521
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	1,532	34,951	1,532	34,951	36,483
Securities held for trading	6,224	916	6,634	2,213	11,757	13,311	119	12,187	5,235	15,431	3,263	4,178	33,232	48,236	81,468
fixed rate	2,419	916	6,167	2,213	7,268	13,311	119	12,187	5,235	15,431	-	-	21,208	44,058	65,266
variable rate	3,805	-	467	-	4,489	-	-	-	-	-	-	-	8,761	-	8,761
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	3,263	4,178	3,263	4,178	7,441
Securities available-for-sale	22,867	29,448	17,896	44,262	84,337	81,962	330,032	29,066	555,385	279,939	23,375	28,524	1,033,892	493,201	1,527,093
fixed rate	-	23,320	1,772	14,040	84,337	81,960	330,032	29,066	555,385	279,939	-	-	971,526	428,325	1,399,851
variable rate	22,867	6,128	16,124	30,222	-	2	-	-	-	-	-	-	38,991	36,352	75,343
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	23,375	28,524	23,375	28,524	51,899
Loans, net of allowance for loan losses	550,597	1,796,652	713,311	746,620	314,546	266,373	221,238	140,765	478,810	323,363	89,765	94,192	2,368,267	3,367,965	5,736,232
fixed rate	26,310	296,834	46,718	66,807	63,103	186,381	67,008	124,752	166,910	299,293	-	-	370,049	974,067	1,344,116
variable rate	524,287	1,499,818	666,593	679,813	251,443	79,992	154,230	16,013	311,900	24,070	-	-	1,908,453	2,299,706	4,208,159
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	89,765	94,192	89,765	94,192	183,957
Securities held-to-maturity	-	28,815	25,292	3,976	220,251	3,548	59,501	4,805	693,487	58,954	15,513	85	1,014,044	100,183	1,114,227
fixed rate	-	28,184	25,292	3,976	220,251	3,534	59,501	4,805	693,487	58,954	-	-	998,531	99,453	1,097,984
variable rate	-	631	-	-	-	14	-	-	-	-	-	-	-	645	645
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	15,513	85	15,513	85	15,598
Derivative financial instruments	440,563	790,425	533,092	178,159	197,126	85,164	25,585	140,406	32,478	35,595	484,840	356,806	1,713,684	1,586,555	3,300,239
fixed rate	425,320	435,181	261,919	111,266	195,635	72,291	25,585	140,406	32,478	35,595	-	-	940,937	794,739	1,735,676
variable rate	15,243	355,244	271,173	66,893	1,491	12,873	-	-	-	-	-	-	287,907	435,010	722,917
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	484,840	356,806	484,840	356,806	841,646

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NOTE 38: INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]

As at 31 December 2016 (Restated) [continued]

	Within 1 month		Over 1 month and Within 3 months		Over 3 months and Within 12 months		Over 1 year and Within 2 years		Over 2 years		Non-interest-bearing		Total		Total
	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	HUF	Currency	
LIABILITIES															
Amounts due to banks, the Hungarian Government, deposits from the National Bank of Hungary and other banks	79,392	141,526	6,066	16,888	53,690	8,908	34,791	8,471	180,193	11,766	102	1,982	354,234	189,541	543,775
fixed rate	78,779	58,004	5,974	859	27,356	5,625	34,744	5,740	179,983	6,219	-	-	326,836	76,447	403,283
variable rate	613	83,522	92	16,029	26,334	3,283	47	2,731	210	5,547	-	-	27,296	111,112	138,408
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	102	1,982	102	1,982	2,084
Deposits from customers	1,310,585	2,524,949	351,252	363,467	378,096	596,436	5,227	138,664	1,988,233	736,961	10,139	136,574	4,043,532	4,497,051	8,540,583
fixed rate	514,177	1,185,713	326,181	360,605	378,096	596,436	5,227	138,664	4,454	99,215	-	-	1,228,135	2,380,633	3,608,768
variable rate	796,408	1,339,236	25,071	2,862	-	-	-	-	1,983,779	637,746	-	-	2,805,258	1,979,844	4,785,102
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	10,139	136,574	10,139	136,574	146,713
Liabilities from issued securities	1	9,340	2,957	9,375	7,480	18,451	9,320	204	87,367	38	1,951	416	109,076	37,824	146,900
fixed rate	1	8,238	2,957	8,386	7,480	16,542	9,320	204	87,367	38	-	-	107,125	33,408	140,533
variable rate	-	1,102	-	989	-	1,909	-	-	-	-	-	-	-	4,000	4,000
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	1,951	416	1,951	416	2,367
Derivative financial instruments	1,105,795	124,832	534,213	150,853	249,185	11,700	161,519	16,746	41,332	59,631	374,777	449,963	2,466,821	813,725	3,280,546
fixed rate	740,009	119,742	313,883	56,132	248,403	2,351	161,519	16,746	41,332	59,631	-	-	1,505,146	254,602	1,759,748
variable rate	365,786	5,090	220,330	94,721	782	9,349	-	-	-	-	-	-	586,898	109,160	696,058
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	374,777	449,963	374,777	449,963	824,740
Subordinated bonds and loans	-	-	-	76,936	-	-	-	-	-	-	-	522	-	77,458	77,458
fixed rate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
variable rate	-	-	-	76,936	-	-	-	-	-	-	-	-	-	76,936	76,936
non-interest-bearing	-	-	-	-	-	-	-	-	-	-	-	522	-	522	522
Net position	(929,021)	597,847	415,278	379,476	139,571	(161,696)	426,133	163,144	(531,302)	(94,317)	320,741	433,030	(158,600)	1,317,484	1,158,884

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NOTE 39: CONSOLIDATED EARNINGS PER SHARE (in HUF mn)

Consolidated Earnings per share attributable to the ordinary shares of the Group are determined by dividing consolidated Net profit for the period attributable to ordinary shareholders, after the deduction of declared preference dividends, by the weighted average number of ordinary shares outstanding during the year. Dilutive potential ordinary shares are deemed to have been converted into ordinary shares.

	2017	2016
Consolidated net profit for the period attributable to ordinary shareholders (in HUF mn)	281,142	202,210
Weighted average number of ordinary shares outstanding during the year for calculating basic EPS (number of share)	261,743,165	264,214,052
Basic Earnings per share (in HUF)	<u>1,074</u>	<u>765</u>
Consolidated net profit for the period attributable to ordinary shareholders (in HUF mn)	281,142	202,210
Modified weighted average number of ordinary shares outstanding during the year for calculating diluted EPS (number of share)	261,851,512	264,266,374
Diluted Earnings per share (in HUF)	<u>1,074</u>	<u>765</u>

	2017	2016
	Number of shares	
Weighted average number of ordinary shares	280,000,010	280,000,010
Average number of Treasury shares	18,256,845	15,785,958
Weighted average number of ordinary shares outstanding during the year for calculating basic EPS	<u>261,743,165</u>	<u>264,214,052</u>
Dilutive effects of options issued in accordance with the remuneration policy and convertible into ordinary shares ¹	108,347	52,322
The modified weighted average number of ordinary shares outstanding during the year for calculating diluted EPS	<u>261,851,512</u>	<u>264,266,374</u>

¹ Both in year 2017 and 2016 the dilutive effect is in connection with the Remuneration Policy and the Management Option Program.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 40: NET GAIN OR LOSS REALIZED ON FINANCIAL INSTRUMENTS (in HUF mn)

As at 31 December 2017

	Net interest gain and loss	Net non- interest gain and loss	Provision for impairment	Other Comprehensive Income
Cash, amounts due from banks and balances with the National Banks	1,444	-	-	-
Placements with other banks, net of allowance for placements losses	4,178	-	(228)	-
Securities held for trading	-	3,829	-	-
Securities available-for-sale	34,442	4,101	7	17,227
Loans, net of allowance for loan losses	513,919	19,218	(40,620)	-
Securities held-to-maturity	56,343	-	3	-
Other assets	3,219	-	-	-
Derivative financial instruments	4,079	5,617	-	-
Amounts due to banks , the Hungarian Government, deposits from the National Banks and other banks	(9,308)	-	-	-
Deposits from customers	(46,574)	178,168	-	-
Liabilities from issued securities	(5,727)	-	-	-
Subordinated bonds and loans	(2,259)	-	-	-
Total	<u>553,756</u>	<u>210,933</u>	<u>(40,838)</u>	<u>17,227</u>

As at 31 December 2016

	Net interest gain and loss	Net non- interest gain and loss	Provision for impairment	Other Comprehensive Income
Cash, amounts due from banks and balances with the National Banks	9,866	-	-	-
Placements with other banks, net of allowance for placements losses	4,263	-	133	-
Securities held for trading	-	1,450	-	-
Securities available-for-sale	34,557	19,378	55	12,993
Loans, net of allowance for loan losses	499,273	11,074	(93,605)	-
Securities held-to-maturity	51,427	-	-	-
Other assets	3,366	-	-	-
Derivative financial instruments	3,408	493	-	-
Amounts due to banks , the Hungarian Government, deposits from the National Banks and other banks	(7,723)	-	-	-
Deposits from customers	(63,743)	158,893	-	-
Liabilities from issued securities	(4,726)	-	-	-
Subordinated bonds and loans	(10,239)	-	-	-
Total	<u>519,729</u>	<u>191,288</u>	<u>(93,417)</u>	<u>12,993</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 41: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn)

In determining the fair value of a financial asset or liability the Group in the case of instruments that are quoted on an active market uses the market price. In most cases market price is not publicly available so the Group has to make assumptions or use valuation techniques to determine the fair value of a financial instrument. See Note 41. e) for more information about fair value classes applied for financial assets and liabilities measured at fair value in these financial statements.

To provide a reliable estimate of the fair value of those financial instrument that are originally measured at amortized cost, the Group used the discounted cash-flow analyses (loans, placements with other banks, amounts due to banks, deposits from customers). The fair value of issued securities and subordinated bonds is based on quoted prices (e.g. Reuters). Cash and amounts due from banks and balances with the National Banks represent amounts available immediately thus the fair value equals to the cost.

The assumptions used when calculating the fair value of financial assets and liabilities when using valuation technique are the following:

- the discount rates are the risk free rates related to the denomination currency adjusted by the appropriate risk premium as of the end of the reporting period,
- the contractual cash-flows are considered for the performing loans and for the non-performing loans, the amortized cost less impairment is considered as fair value,
- the future cash-flows for floating interest rate instruments are estimated from the yield curves as of the end of the reporting period,
- the fair value of the deposit which can be due in demand cannot be lower than the amount payable on demand.

Classes of assets and liabilities not measured at fair value in the statement of financial position, the income approach was used to convert future cash-flows to a single current amount. Fair value of current assets is equal to carrying amount, fair value of liabilities from issued securities and other bond-type classes of assets and liabilities not measured at fair value measured based on Reuters market rates, and fair value of other classes not measured at fair value of the statement of financial position is measured at discounted cash-flow method. Fair value of loans, net of allowance for loan losses measured at discount rate adjustment technique, the discount rate is derived from observed rates of return for comparable assets or liabilities that are traded in the market.

Fair value measurements – in relation to instruments measured not at fair value – are categorized in level 2 of the fair value hierarchy.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 41: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn)

a) Fair value of financial assets and liabilities

	2017		2016 (Restated)	
	Carrying amount	Fair value	Carrying amount	Fair value
Cash, amounts due from banks and balances with the National Banks	1,198,045	1,195,075	1,625,357	1,625,466
Placements with other banks, net of allowance for placements losses	462,180	474,585	363,530	374,733
Financial assets at fair value through profit or loss	344,417	344,417	189,778	189,778
<i>Securities held for trading</i>	259,263	259,263	81,468	81,468
<i>Fair value of derivative financial instruments classified as held for trading</i>	85,154	85,154	108,310	108,310
Securities available-for-sale	2,174,718	2,174,718	1,527,093	1,527,093
Loans, net of allowance for loan losses ¹	6,987,834	7,458,834	5,736,232	6,385,775
Securities held-to-maturity	1,310,331	1,419,123	1,114,227	1,198,227
Fair value of derivative financial instruments designated as fair value hedge	10,277	10,277	7,887	7,887
Other assets	144,472	144,472	135,291	135,291
Financial assets total	<u>12,632,274</u>	<u>13,221,501</u>	<u>10,699,395</u>	<u>11,444,250</u>
Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks	472,068	464,194	543,775	540,194
Deposits from customers	10,233,471	10,221,086	8,540,583	8,511,959
Liabilities from issued securities	250,320	367,678	146,900	258,372
Fair value of derivative financial instruments classified as held for trading	69,874	69,874	75,871	75,871
Fair value of derivative financial instruments designated as fair value hedge	17,199	17,199	20,002	20,002
Other liabilities	404,268	404,268	364,503	364,503
Subordinated bonds and loans	76,028	72,890	77,458	69,966
Financial liabilities total	<u>11,523,228</u>	<u>11,614,189</u>	<u>9,769,092</u>	<u>9,840,867</u>

¹ Higher discount rate due to the lower yield environment resulted in higher fair value comparing to the carrying values.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 41: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

b) Fair value of derivative instruments

	Fair value	
	2017	2016
Interest rate swaps classified as held for trading		
Positive fair value of interest rate swaps classified as held for trading	33,377	38,878
Negative fair value of interest rate swaps classified as held for trading	(30,453)	(33,012)
Foreign exchange swaps classified as held for trading		
Positive fair value of foreign exchange swaps classified as held for trading	18,047	17,148
Negative fair value of foreign exchange swaps classified as held for trading	(14,745)	(13,125)
Interest rate swaps designated as fair value hedge		
Positive fair value of interest rate swaps designated as fair value hedge	6,639	6,888
Negative fair value of interest rate swaps designated as fair value hedge	(17,199)	(19,976)
CCIRS classified as held for trading		
Positive fair value of CCIRS classified as held for trading	16,976	33,768
Negative fair value of CCIRS classified as held for trading	(12,948)	(14,984)
Mark-to-market CCIRS classified as held for trading		
Positive fair value of mark-to-market CCIRS classified as held for trading	-	332
Negative fair value of mark-to-market CCIRS classified as held for trading	-	(700)
CCIRS designated as fair value hedge		
Positive fair value of CCIRS designated as fair value hedge	3,638	998
Negative fair value of CCIRS designated as fair value hedge	-	(26)
Other derivative contracts designated as fair value hedge		
Positive fair value of other derivative contracts designated as fair value hedge	-	1
Negative fair value of other derivative contracts designated as fair value hedge	-	-
Other derivative contracts classified as held for trading		
Positive fair value of other derivative contracts classified as held for trading	16,754	18,184
Negative fair value of other derivative contracts classified as held for trading	(11,728)	(14,050)
Derivative financial assets total	<u>95,431</u>	<u>116,197</u>
Derivative financial liabilities total	<u>(87,073)</u>	<u>(95,873)</u>
Derivative financial instruments total	<u>8,358</u>	<u>20,324</u>

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 41: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

c) Hedge accounting

The Group regularly enters into hedging transactions in order to decrease its financial risks. However some economically hedging transaction do not meet the criteria to account for hedge accounting, therefore these transactions were accounted as derivatives held for trading.

The summary of the hedging transactions of the Group are as follows:

As at 31 December 2017

Types of the hedges	Hedging instrument	Fair value of the hedging instrument	The nature of the risk being hedged
1) Fair value hedges	IRS	HUF (10,560) million	Interest rate
2) Fair value hedges	CCIRS	HUF 3,638 million	Interest rate / Foreign exchange
3) Net investment hedge in foreign operations ¹	CCIRS and issued securities	HUF (170) million	Foreign exchange

As at 31 December 2016

Types of the hedges	Hedging instrument	Fair value of the hedging instrument	The nature of the risk being hedged
1) Fair value hedges	IRS	HUF (13,088) million	Interest rate
2) Fair value hedges	CCIRS	HUF 972 million	Interest rate / Foreign exchange
3) Net investment hedge in foreign operations ¹	CCIRS and issued securities	HUF (577) million	Foreign exchange

d) Fair value hedges

1. Securities available-for-sale

The Group holds fixed interest rate securities denominated in foreign currencies (HUF, EUR, USD) and fixed interest rate government bonds denominated in HUF within the available-for-sale portfolio. These fixed interest rate securities are exposed to the fair value risk driven by the changes in the risk-free interest rates. In order to hedge the interest rate risk of the cash-flows the Group entered into pay fixed-receive floating interest rate swap transactions, where the risk from the cash-flows of the securities are swapped to payments linked to 3 or 12 month EURIBOR and the risk from the cash-flows of the bonds are swapped to payments linked to 6 month BUBOR, resulting in a decrease in the fair value exposure of the securities available-for-sale.

	2017	2016
Fair value of the hedging IRS instruments	(15,210)	(19,305)

¹ The objective of these hedge relationships is to mitigate the risk of changes in value of net investments in foreign subsidiaries (namely: DSK Bank EAD, OTP banka Hrvatska d.d., Crnogorska komercijalna banka a.d., OTP Banka Slovensko a.s.) due to change in foreign exchange rates.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 41: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

d) Fair value hedges [continued]

2. Loans to customers / corporates

The Group has fixed interest rate loans denominated in various currencies. These fixed interest rate loans are exposed to fair value risk of changes of risk-free interest rates. In order to hedge the interest rate risk of the cash-flows the Group entered into pay-fixed, receive floating interest rate swap transactions, where the risk of the payments from the loans are swapped to payments linked to 3 month EURIBOR or BUBOR resulting in a decrease in the interest-rate fair value exposure of the loans to customers.

The Bank has further floating interest rate loans denominated in RON and CHF. These loans are exposed to the change of foreign exchange of RON and CHF and the risk of changes in interest rates of CHF. In order to hedge the foreign currency risk and the interest rate risk OTP entered into CCIRS transactions.

	2017	2016
Fair value of the hedging IRS instruments	(9)	(4)
Fair value of the hedging CCIRS instruments	3,638	972

3. Issued securities

The cash-flows of the fixed rate securities issued by the Group are exposed to the change in the HUF/EUR foreign exchange rate and the risk of change in the risk-free interest rates of EUR and HUF. The interest rate risk and foreign exchange risk related to these securities are hedged with EUR and HUF IRS and index option transactions. In the case of IRS transactions the fixed cash-flows were swapped to payments linked to 3 month EURIBOR or BUBOR, resulting a decrease in the interest rate and foreign exchange exposure of issued securities.

	2017	2016
Fair value of the hedging IRS instruments	4,659	6,221

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 41: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

d) Fair value hedges [continued]

As at 31 December 2017

Types of hedged items	Types of hedging instruments	Fair value of the hedged items	Fair value of the hedging instruments	Gains/ Losses	
				on the hedged items	on hedging instruments
Securities available-for-sale	IRS	HUF 939,611 million	HUF (15,210) million	HUF 7,136 million	HUF (6,739) million
Loans to customers	IRS	HUF 536 million	HUF (9) million	HUF 5 million	HUF (5) million
Loans to customers	CCIRS	HUF 85,904 million	HUF 3,638 million	HUF (3,653) million	HUF 3,653 million
Liabilities from issued securities	IRS	HUF 52,701 million	HUF 4,659 million	HUF 930 million	HUF (930) million

As at 31 December 2016

Types of hedged items	Types of hedging instruments	Fair value of the hedged items	Fair value of the hedging instruments	Gains/ Losses	
				on the hedged items	on hedging instruments
Securities available-for-sale	IRS	HUF 881,730 million	HUF (19,305) million	HUF 11,723 million	HUF (13,619) million
Loans to customers	IRS	HUF 451 million	HUF (4) million	HUF (161) million	HUF 161 million
Loans to corporates	CCIRS	HUF 53,937 million	HUF 972 million	HUF (168) million	HUF 168 million
Liabilities from issued securities	IRS	HUF 69,959 million	HUF 6,221 million	HUF 7,512 million	HUF (7,512) million

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 41: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

e) Fair value levels

Methods and significant assumptions used to determine fair value of the different levels of financial instruments:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1, that are observable for the asset or liability either directly or indirectly. Fair value measurements – in relation with instruments measured not at fair value – are categorized in level 2;
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

As at 31 December 2017	Total	Level 1	Level 2	Level 3
Financial assets at fair value through profit or loss	340,749	159,049	181,700	-
<i>from this: securities held for trading</i>	255,595	158,769	96,826	-
<i>from this: positive fair value of derivative financial instruments classified as held for trading</i>	85,154	280	84,874	-
Securities available-for-sale	2,151,973	1,693,738	448,397	9,838 ¹
Positive fair value of derivative financial instruments designated as fair value hedge	<u>10,277</u>	-	<u>10,277</u>	-
Financial assets measured at fair value total	<u>2,502,999</u>	<u>1,852,787</u>	<u>640,374</u>	<u>9,838</u>
Negative fair value of derivative financial instruments classified as held for trading	69,874	188	69,686	-
Negative fair value of derivative financial instruments designated as fair value hedge	<u>17,199</u>	-	<u>17,199</u>	-
Financial liabilities measured at fair value total	<u>87,073</u>	<u>188</u>	<u>86,885</u>	<u>=</u>
As at 31 December 2016 (Restated)	Total	Level 1	Level 2	Level 3
Financial assets at fair value through profit or loss	188,848	62,876	125,972	-
<i>from this: securities held for trading</i>	80,538	62,789	17,749	-
<i>from this: positive fair value of derivative financial instruments classified as held for trading</i>	108,310	87	108,223	-
Securities available-for-sale	1,511,519	1,151,543	352,280	7,696 ¹
Positive fair value of derivative financial instruments designated as fair value hedge	<u>7,887</u>	-	<u>7,887</u>	-
Financial assets measured at fair value total	<u>1,708,254</u>	<u>1,214,419</u>	<u>486,139</u>	<u>7,696</u>
Negative fair value of derivative financial instruments classified as held for trading	75,871	267	75,604	-
Negative fair value of derivative financial instruments designated as fair value hedge	<u>20,002</u>	-	<u>19,943</u>	<u>59</u>
Financial liabilities measured at fair value total	<u>95,873</u>	<u>267</u>	<u>95,547</u>	<u>59</u>

¹ The portfolio includes Visa Inc. "C" convertible preferred stock and common shares.

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NOTE 41: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

e) Fair value levels [continued]

Movements in Level 3 financial instruments measured at fair value

The following table shows a reconciliation of the opening and closing amount of Level 3 securities available-for-sale which are recorded at fair value:

Movement on securities available-for-sale in Level 3	Opening balance	Increase / (Decrease)	Closing balance
OTP Bank Plc.	1,863	547	2,410
OTP Factoring Ltd.	2,096	83	2,179
DSK Bank EAD	1,658	489	2,147
Splitska banka d.d.	-	1,079	1,079
OTP Factoring Ukraine LLC	979	(266)	713
OTP banka Hrvatska d.d.	379	109	488
OTP Bank Romania S.A.	342	95	437
OTP Banka Slovensko a.s.	302	83	385
OTP banka Srbija a.d.	3	(3)	-
LLC AMC OTP Capital	<u>74</u>	<u>(74)</u>	-
Total	<u>7,696</u>	<u>2,142</u>	<u>9,838</u>

There were no movements among the levels of fair value hierarchy for the year ended 31 December 2017 and 2016.

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NOTE 42: SEGMENT REPORTING BY BUSINESS AND GEOGRAPHICAL SEGMENTS
(in HUF mn)

The Group distinguishes business and geographical segments. The report on the base of the business and geographical segments is reported below.

The reportable segments of the Group on the base of IFRS 8 are the following:

OTP Core Hungary, Russia, Ukraine, Bulgaria, Romania, Serbia, Croatia, Slovakia, Montenegro, Leasing subsidiaries, Asset Management subsidiaries, Other subsidiaries and Corporate Center.

OTP Core is an economic unit for measuring the result of core business activity of the Group in Hungary. Financials for OTP Core are calculated from the partially consolidated financial statements of the companies engaged in the Group's underlying banking operation in Hungary. These companies include OTP Bank Hungary Plc., OTP Mortgage Bank Ltd., OTP Building Society Ltd., OTP Factoring Ltd., OTP Financial Point Ltd., and companies providing intragroup financing. The Bank Employee Stock Ownership Plan Organization was included from the fourth quarter of 2016; OTP Card Factory Ltd., OTP Facility Management Llc., Monicomp Ltd. and OTP Real Estate Lease Ltd. were included from the first quarter of 2017. The consolidated accounting results of these companies are segmented into OTP Core and Corporate Centre. Latter is a virtual entity.

Within the Group, the Corporate Centre acts as a virtual entity established by the equity investment of OTP Core for managing the wholesale financing activity for all the subsidiaries within the Group but outside OTP Core. Therefore the balance sheet of the Corporate Centre is funded by the equity and intragroup lending received from OTP Core, the intragroup lending received from other subsidiaries, and the subordinated debt and senior notes arranged by OTP under its running EMTN program. From this funding pool, the Corporate Centre is to provide intragroup lending to, and hold equity stakes in OTP subsidiaries outside OTP Core. Main subsidiaries financed by Corporate Centre are as follows: Hungarians: Merkantil Bank Ltd, Merkantil Car Ltd, Merkantil Leasing Ltd, OTP Fund Management Ltd, OTP Real Estate Fund Management Ltd, OTP Life Annuity Ltd; foreigners: banks, leasing companies, factoring companies.

The results of OTP Factoring Ukraine LLC, OTP Factoring SRL, OTP Factoring Bulgaria LLC, OTP Factoring Serbia d.o.o., OTP Factoring Montenegro d.o.o. and OTP Factoring Slovensko s.r.o. are included into the foreign banks segment.

The activities of the other subsidiaries are out of the leasing and fund management activity, such as: OTP Real Estate Ltd., OTP Life Annuity Ltd, OTP Funds Servicing and Consulting Ltd., OTP Building s.r.o., OTP Real Slovensko s.r.o.

The reportable business and geographical segments of the Group are those components where:

- separated incomes and expenses, assets and liabilities can be identified and assignable to the segments,
- transactions between the different segments were eliminated,
- the main decisive board of the Group regularly controls the operating results,
- separated financial information is available.

Goodwill / investment impairment and their tax saving effect:

In the year ended 31 December 2017 in case of OTP Life Annuity Ltd. and R.E. Four d.o.o., OTP Hungaro-Projekt Ltd., OTP Real Estate Leasing Ltd., Air-Invest Ltd., OTP Bank JSC, and OTP Factoring Ukraine LLC HUF 1,824 million tax shield was recognized due to impairment on investment, which affect was compensated by HUF 7,384 million as release of impairment on subsidiaries: Merkantil Bank Ltd., OTP Mortgage Bank Ltd., OTP banka Hrvatska d.d., Crnogorska komercijalna banka a.d. Altogether in year 2017 with HUF 504 million goodwill impairment on OTP Banka Slovensko a.s. the tax shield was HUF 6.064 million. In year 2016 in OTP Factoring Ukraine LLC HUF 11,552 million due to the impairment on investment tax shield was recognized.

Information regarding the Group's reportable segments is presented below:

OTP BANK PLC.
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NOTE 42: SEGMENT REPORTING BY BUSINESS AND GEOGRAPHICAL SEGMENTS
(in HUF mm) [continued]

As at 31 December 2017

Main components of the Consolidated Statement of Profit or Loss in HUF million	OTP Group - consolidated - in the Consolidated Statement of Profit or Loss - structure of accounting reports	Adjustments on the accounting in Recognized Income	OTP Group - consolidated - in the Consolidated Statement of Profit or Loss - structure of management reports	OTP CORE (Hungary)	Foreign banks subtotal (without adjustments)	JSC "OTP Bank" (Russia) and Touch Bank	OTP Bank JSC (Ukraine)	DSK Bank EAD (Bulgaria)	OTP Bank Romania S.A. (Romania)	OTP banka Srbija a.d. and Vojvodjanska banka a.d. (Serbia)	OTP banka Hrvatska d.d. and Splitska banka d.d. (Croatia)	OTP Banka Slovensko a.s. (Slovakia)	Crnogorska komercijalna banka a.d. (Montenegro)	Non-banking subsidiaries subtotal	Leasing subsidiaries	Asset Management subsidiaries	Other subsidiaries	Corporate Centre	Eliminations and adjustments
	a	b	I=a+b	2	3=4+...+11	4	5	6	7	8	9	10	11	12=13+14+15	13	14	15	16	17
Net profit for the year	281,339		281,339																
Adjustments (total)		(2,732)	(2,732)																
Dividends and net cash transfers (after income tax)		680	680																
Goodwill /investment impairment (after income tax)		(6,064)	(6,064)																
Bank tax on financial institutions (after income tax)		(15,233)	(15,233)																
Fine imposed by the Hungarian Competition Authority (after income tax)		177	177																
Effect of acquisition (after income tax)		17,708	17,708																
Consolidated adjusted net profit for the year	281,339	2,733	284,072	168,575	96,652	20,381	14,120	47,121	3,036	(2,905)	17,106	(2,051)	(156)	18,061	9,836	8,677	(452)	195	590
Profit before income tax	322,842	(1,421)	321,421	185,561	115,015	26,079	17,074	52,041	3,952	(3,014)	20,848	(1,820)	(145)	19,893	10,453	9,499	(59)	584	369
Adjusted operating profit	363,690	(531)	363,159	150,833	192,737	64,497	18,876	61,460	9,346	1,360	28,780	6,616	1,802	16,654	8,410	9,228	(984)	3,114	(178)
Adjusted total income	863,140	(58,195)	804,945	365,591	398,148	127,249	34,595	108,290	27,138	10,071	63,644	17,452	9,709	46,094	18,013	12,449	15,632	3,407	(8,293)
Adjusted net interest income	553,756	(7,102)	546,654	234,304	289,639	103,094	23,060	72,257	19,779	7,235	44,313	13,358	6,543	19,187	16,887	47	2,253	3,407	118
Adjusted net profit from fees and commissions	261,193	(51,765)	209,428	109,128	85,453	23,135	9,716	27,714	3,064	2,275	12,603	3,627	3,319	15,342	309	12,425	2,608	0	(495)
Adjusted other net non-interest income	48,191	672	48,863	22,159	23,056	1,020	1,819	8,319	4,295	561	6,728	467	(153)	11,565	817	(23)	10,771	0	(7,916)
Adjusted other administrative expenses	(499,450)	57,664	(441,786)	(214,758)	(205,411)	(62,752)	(15,719)	(46,830)	(17,792)	(8,711)	(34,864)	(10,836)	(7,907)	(29,440)	(9,603)	(3,221)	(16,616)	(293)	8,115
Total risk costs	(40,848)	(4,835)	(45,683)	30,783	(77,722)	(38,418)	(1,802)	(9,419)	(5,394)	(4,374)	(7,932)	(8,436)	(1,947)	3,239	2,043	271	925	(2,530)	547
Adjusted provision for impairment on loan and placement losses (without the effect of revaluation of FX)	(40,848)	9,789	(31,059)	33,586	(67,107)	(37,561)	(1,060)	(3,571)	(5,062)	(3,133)	(7,498)	(8,358)	(864)	1,921	1,951	0	(30)	0	542
Other provision (adjustment)	0	(14,624)	(14,624)	(2,803)	(10,615)	(857)	(742)	(5,848)	(332)	(1,241)	(434)	(78)	(1,083)	1,318	92	271	955	(2,530)	5
Total other adjustments (one-off items)¹	0	3,945	3,945	3,945	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Income tax	(41,303)	4,154	(37,149)	(16,986)	(18,363)	(5,698)	(2,954)	(4,920)	(916)	109	(3,742)	(231)	(11)	(1,832)	(617)	(822)	(393)	(389)	221
Total Assets	13,190,228	0	13,190,228	7,704,135	6,488,032	671,724	312,334	1,925,740	624,060	482,887	1,821,613	452,084	197,590	813,667	528,453	23,095	262,119	1,674,411	(3,490,016)
Total Liabilities	11,550,173	0	11,550,173	6,273,879	5,635,488	529,369	278,254	1,675,445	570,578	402,817	1,582,678	419,884	176,463	603,149	488,288	2,845	112,016	826,037	(1,788,381)

() used at: provisions, impairment and expenses

¹ One-off item consists of: the result of the treasury share swap agreement at OTP Core in the amount of HUF 3,945 million.

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NOTE 42: SEGMENT REPORTING BY BUSINESS AND GEOGRAPHICAL SEGMENTS
(in HUF mm) [continued]

As at 31 December 2016

Main components of the Consolidated Statement of Profit or Loss in HUF million	OTP Group - consolidated - in the Consolidated Statement of Profit or Loss - structure of accounting reports	Adjustments on the accounting in Recognized Income	OTP Group - consolidated - in the Consolidated Statement of Profit or Loss - structure of management reports	OTP CORE (Hungary)	Foreign banks subtotal (without adjustments)	JSC "OTP Bank" (Russia)	OTP Bank JSC (Ukraine)	DSK Bank EAD (Bulgaria)	OTP Bank Romania S.A. (Romania)	OTP banka Srbija a.d. (Serbia)	OTP banka Hrvatska d.d. (Croatia)	OTP Banka Slovensko a.s. (Slovakia)	Crnogorska komercijalna banka a.d. (Montenegro)	Non-banking subsidiaries subtotal	Leasing subsidiaries	Asset Management subsidiaries	Other subsidiaries	Corporate Centre	Eliminations and adjustments
	a	b	I=a+b	2	3=4+...+11	4	5	6	7	8	9	10	11	12=13+14+15	13	14	15	16	17
Net profit for the year	202,452		202,452																
Adjustments (total)		1,276		1,276															
Dividends and net cash transfers (after income tax)		412		412															
Goodwill / investment impairment (after income tax)		11,552		11,552															
Bank tax on financial institutions (after income tax)		(13,950)		(13,950)															
Fine imposed by the Hungarian Competition Authority (after income tax)		1,922		1,922															
Expected corporate tax impact of switching to IFRS from HAS in Hungary		(5,766)		(5,766)															
Revaluation of deferred taxes recognized in the P&L due to the corporate tax rate cut in Hungary		(6,054)		(6,054)															
Gain on the sale of Visa Europe shares (after income tax)		13,160		13,160															
Consolidated adjusted net profit for the year	202,452	(1,276)	201,176	122,190	73,623	14,636	10,202	47,383	1,653	39	3,782	(2,224)	(1,848)	12,997	3,967	6,723	2,307	(5,868)	(1,766)
Profit before income tax	236,395	8,376	244,771	151,866	86,165	19,648	11,679	52,380	2,136	5	4,647	(2,480)	(1,850)	15,199	4,264	8,114	2,821	(6,615)	(1,844)
Adjusted operating profit	329,868	6,032	335,900	143,672	179,108	54,537	22,217	70,111	8,543	697	13,538	6,780	2,685	18,745	8,550	7,894	2,301	(4,318)	(1,307)
Adjusted total income	785,966	(49,651)	736,315	354,671	349,556	106,031	37,304	112,502	26,643	7,720	31,442	17,892	10,022	52,469	17,038	10,842	24,589	(4,015)	(16,366)
Adjusted net interest income	519,729	2,221	521,950	235,871	272,618	92,025	26,478	84,023	20,315	5,769	22,800	14,257	6,951	23,936	19,804	33	4,099	(4,015)	(6,460)
Adjusted net profit from fees and commissions	222,991	(47,025)	175,966	100,214	64,636	13,749	8,746	26,034	3,230	1,653	5,330	3,272	2,622	11,325	(491)	10,796	1,020	0	(209)
Adjusted other net non-interest income	43,246	(4,847)	38,399	18,586	12,302	257	2,080	2,445	3,098	298	3,312	363	449	17,208	(2,275)	13	19,470	0	(9,697)
Adjusted other administrative expenses	(456,098)	55,683	(400,415)	(210,999)	(170,448)	(51,494)	(15,087)	(42,391)	(18,100)	(7,023)	(17,904)	(11,112)	(7,337)	(33,724)	(8,488)	(2,948)	(22,288)	(303)	15,059
Total risk costs	(93,473)	254	(93,219)	6,104	(92,943)	(34,889)	(10,538)	(17,731)	(6,407)	(692)	(8,891)	(9,260)	(4,535)	(3,546)	(4,286)	220	520	(2,297)	(537)
Adjusted provision for impairment on loan and placement losses (without the effect of revaluation of FX)	(93,473)	20,249	(73,224)	14,036	(83,905)	(34,021)	(11,866)	(12,980)	(5,541)	(890)	(5,331)	(8,987)	(4,289)	(3,010)	(3,088)	0	78	0	(345)
Other provision (adjustment)	0	(19,995)	(19,995)	(7,932)	(9,038)	(868)	1,328	(4,751)	(866)	198	(3,560)	(273)	(246)	(536)	(1,198)	220	442	(2,297)	(192)
Total other adjustments (one-off items)¹	0	2,090	2,090	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Income tax	(33,943)	(9,652)	(43,595)	(29,676)	(12,542)	(5,012)	(1,477)	(4,997)	(483)	34	(865)	256	2	(2,202)	(297)	(1,391)	(514)	747	78
Total Assets (restated)	11,209,041	0	11,209,041	7,148,667	4,820,637	648,807	307,117	1,852,901	588,188	123,279	649,063	453,720	197,562	727,025	435,283	19,040	272,702	1,370,966	(2,858,254)
Total Liabilities (restated)	9,788,392	0	9,788,392	5,836,208	4,224,484	518,032	282,874	1,605,634	545,678	94,474	575,037	426,381	176,374	544,037	405,548	2,973	135,516	657,018	(1,473,355)

() used at: provisions, impairment and expenses

¹ One-off item consists of: the result of the treasury share swap agreement at OTP Core in the amount of HUF 2,090 million.

OTP BANK PLC.
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NOTE 43: SIGNIFICANT EVENTS DURING THE YEAR ENDED 31 DECEMBER 2017

1) Term Note Program

See details in Note 16.

2) New acquisition in Croatia

Based on the acquisition agreement on purchasing 100% shareholding of Splitska banka d.d., member of Société Générale Group signed on 20 December 2016 between OTP banka Hrvatska, the Croatian subsidiary of OTP and Société Générale Group, on 2 May 2017 the financial closure of the transaction has been completed and Splitska banka was consolidated. The integration process may be completed by the second half of year 2018.

Splitska banka is the fifth biggest player on the Croatian banking market and as a universal bank it has been active in the retail and corporate segment as well.

3) New acquisition in Romania

OTP Bank Romania S.A., the Romanian subsidiary of OTP signed an acquisition agreement in July, 2017 on purchasing a 99.28% shareholding held in the Romanian Banca Romaneasca S.A. by National Bank of Greece S.A and certain other Romanian exposures held by different subsidiaries of National Bank of Greece S.A. signed in July 2017. The Competition Office has approved the transaction. The financial closing of the deal is subject to the necessary regulatory approvals by the central bank. The Group hasn't gained control over the company so in these consolidated financial statements for the end of year 2017 it hasn't been consolidated.

4) New acquisition in Serbia

OTP banka Srbija a.d. Novi Sad, the Serbian subsidiary of OTP signed an acquisition agreement on 4 August 2017 on purchasing 100% shareholding held in the Serbian Vojvodjanska banka a.d. („VOBAN”) and NBG Leasing d.o.o. and certain other Serbian exposures held by the Group of the National Bank of Greece S.A. The agreed consideration for the share capital of VOBAN and NBG Leasing amounts to EUR 125 million. The financial closing of the transaction has been completed on 1 December 2017. The Group has gained control over the company so in these consolidated financial statements for the end of year 2017 it has been consolidated.

NOTE 44: POST BALANCE SHEET EVENTS

1) Transition to application of IFRS 9

See details in Note 1.2.2.

NOTE 45: STATEMENT OF ECONOMIC SITUATION AND IMPLICATIONS ON THE GROUP'S FINANCIALS (in HUF mn)

In 2017 the **eurozone** was clearly back on the map of growth, with recovery gaining momentum as a result of previously launched reforms, the end of fiscal tightening, but mostly because of the improving labour market. Preliminary data indicate that the eurozone's GDP grew by 2.5% in 2017, topping by a large margin analysts' forecasts, which estimated only 1.3-1.5% growth a year ago. With employment breaking records, consumer confidence and business sentiment hit all-time or ten-year highs, domestic demand picked up, helping Europe's economy leave the early stage of recovery and enter the phase of matured, broad-based growth, which can pave the way for lasting robust growth if external conditions remain favourable. In the years ahead, monetary policy will support economic growth, because despite the good prospects the European Central Bank (“ECB”) is likely to be rather cautious in normalizing monetary conditions.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 45: STATEMENT OF ECONOMIC SITUATION AND IMPLICATIONS ON THE GROUP'S FINANCIALS (in HUF mn) [continued]

The ECB extended the length of its quantitative easing programme by additional nine months, until September 2018, reducing monthly purchases from EUR 60 billion to EUR 30 billion, and interest rate hikes are unlikely before 2019.

Over the past quarters, the **US economy** fared well. Although markets expected its growth to decelerate, by now these forecasts have shifted higher, to 2.6% year/year (2018) and to 2.2% (2019). In the first estimate, the US economy expanded by 2.3% (year/year) in full-year 2017. It took one year for Donald Trump to deliver on one of his key election promises, and pass the tax reform, which undoubtedly benefits the high-income earners. Meanwhile the Fed raised interest rates by 25 basis points (to 1.25-1.5%) three times in 2017, continuing similar moves in December 2015 and December 2016. The minutes of the December FOMC meeting reveal that the Fed's decision-makers plan two to four hikes, while the market expects two to three increases in 2018.

Hungary's full-year 2017 GDP growth surpassed all expectations, including our forecast. The 4.0% reading is the second strongest one since 2005 (it was 4.2% in 2014) but this is not outstanding in regional comparison: Romania sky-rocketed 6.9%, Poland surged 4.6%, and the Czech Republic expanded by 4.5%. The key driver of this robust expansion remained private consumption, which was coupled with an undoubted rise in private investment in 2017. The latter can be attributed to the rapid improvement in the real property sector as well as the technology developments necessitated by the capacity constraints in commercial and industrial real estates. Starting from the second half of 2017, agreements linked to EU projects resumed, giving a big boost to investment (in addition to a low base in 2016): its value added may have expanded by more than 20% last year, while the final consumption of households may have increased by about 4.5%. Nevertheless, economic actors are more cautious about manufacturing investments. Therefore, the stronger external demand caused by the more-robust-than-earlier-though upswing in the eurozone (2.5% economic growth versus the 1.5% forecast at the beginning of 2017) did not result in significant jump in industrial production or in the volume of exports. On balance, private sector without agriculture had a very strong year, growing by more than 6% on yearly base in the second half of 2017.

Hungary's balance indicators are favourable, the budget deficit remained modest despite the coming parliamentary elections, but public debt ratio is not shrinking as fast as had been expected, mostly because Eximbank's debt was re-classified as public sector debt. Owing to the import needs stemming from the strong domestic demand and the modest growth of exports, Hungary's external position started to deteriorate: the current account surplus shrank 2.4 percentage points, to 3.8% of GDP in 2017. The decline in external debt is slowing but that is not worrisome; the debt level is in line with the average of the CEE region.

Reversing the rise seen at the beginning of this year, the consumer price index started to drop in the autumn; the year/year index sank to nearly 2% by the turn of the 2017-2018 years. This owed a lot to fuel prices, the lower-than-expected food prices, and the surprisingly huge price fall in telecommunications services (due to VAT cuts in 2017 and 2018, and as roaming fees were abolished in July 2017). In 2018, one-off items help keep inflation around 2% (as the effects of cutting VAT and employers' contributions, and lifting excise duty and milk prices in 2017 all fade out) while in the corporate sector the (two years of) contribution cuts, and the efficiency improvement can still offset the cost pressure caused by double-digit wage growth. Therefore we do not expect considerable price hikes.

This helps the NBH maintain extra loose monetary conditions: short-term interest rates will remain near zero until the second half of 2019, while the long end of the yield curve is likely to move together with developed economies' benchmarks, in line with the communication of the Monetary Council's January rate-setting meeting. The NBH is unlikely to allow the forint's firming, but the Hungarian currency's exchange rate may move in the opposite direction. If the extra loose monetary conditions in Hungary, a slightly deteriorating external balance, and the increasingly tight monetary environments in the USA and the eurozone warrant a slight HUF depreciation, Hungary's central bank is unlikely to take action.

Russia continued its recovery from the recession of the recent years. In the middle of 2016, its GDP bottomed out, expanding by 1.5% in full year 2017, up from -0.2% in 2016. What supports its recuperation is that oil prices have grown by 60%, in rouble terms, from their lowest at the beginning of 2016. The higher oil price also benefits budget consolidation: the central budget's deficit contracted to almost 2% in 2017, down from 3.5% in 2016. Meanwhile inflation fell below the central bank's target of 4%, to 2.5% by December 2017. Disinflation benefited the continuation of the easing cycle, which also helped kick-start lending. Even though purging the banking system, a move encouraged by the central bank, caused the demise of some medium-sized banks in 2017, this did not shock the financial system as a whole. The decelerating inflation and the revival in lending helped household consumption bottom out, and surge 3.4% in 2017.

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NOTE 45: STATEMENT OF ECONOMIC SITUATION AND IMPLICATIONS ON THE GROUP'S FINANCIALS (in HUF mn) [continued]

The economy became less vulnerable: the current account surplus amounted to 2.3% of GDP, and Russia's external debt dropped to 33.5% of GDP by December 2017, from 40% in the previous year. Currency reserves are steadily increasing, and the use of the budget's reserve funds has declined.

Ukraine's economic growth maintained the previous year's near-2% level in 2017, even though it was adversely affected by the blockade of the Eastern regions, which left its mark on industrial production for a while. Economic growth was driven by a revival in consumption, fuelled by the sharp growth in real wages; moreover strong investment activity also had a positive effect. In the second half of 2017, increasing government expenditure and improving net exports also benefited economic growth. This also means that economic growth was broad-based in 2017. We expect the positive contribution of consumption and net exports to continue, thus economic growth could exceed 3% in 2018. Inflation increased from 12.4% to 14.1% in 2017, due to higher staple food and administered prices, but the growing consumption activity and the depreciating hryvnia in the last quarter of 2017 also played part. Looking ahead, inflation in 2018 could be somewhat higher than expected due to base effects from 2017, but it could be around the central bank's 5% inflation target in 2019 when base effects fade.

The IMF programme went ahead in 2017, despite some delays in the reform process. The law on privatization, passed in January 2018, makes it easier and more efficient to sell loss-making state-owned companies. With this new reform, Ukraine could receive the next (fifth) tranche from the USD 17.5 billion IMF package in April 2018. Since 2016, no headway has been made in the military conflict in eastern Ukraine.

From 2017 the base of the **Hungarian banking tax** is the adjusted balance sheet total at the actual calendar year minus two years (i.e. for the 2017 banking tax calculation the end-2015 adjusted total assets must be used). The applicable upper tax rate has been moderated to 0.21%. The total annual amount of the banking tax payable in 2017 was already booked in one sum in 1Q 2017. Furthermore, the contribution tax introduced in 2006 was entirely abolished. In 2016 its annual amount was HUF 2.0 billion.

Effective from 1 January 2017 the **Hungarian corporate tax rate** was cut uniformly to 9%.

In 2017 the state subsidized housing loan disbursements represented 52.6 billion at OTP's Hungarian operation, up by 13% y-o-y, partially due to the additional demand generated by the **Housing Subsidy Scheme for Families (CSOK)**. In 2017 around 10,800 applications for the CSOK subsidy were registered with a value of HUF 39 billion. Applicants also combined CSOK subsidy with subsidized or market-based loan applications in the amount of HUF 63 billion in 2017.

In 2016 the NBH launched the third, so called "phasing out" stage of the **Funding for Growth Scheme**, under which the deadline for concluding loan contracts was 31 March 2017. According to the data published by the NBH on 5 April 2017 the Hungarian credit institutions participating in the third part of the FGS scheme have granted loans to Hungarian micro and SME companies in the amount of HUF 685 billion since the beginning of 2016, whereas OTP contracted for HUF 102 billion under the scheme.

Summary of the National Bank of Hungary's steps influencing interest rate and yield levels:

According to the decision of the Monetary Council, the maximum amount of 3 months deposits placed with the central bank at the end of March 2017 was reduced to HUF 750 billion. For the end of June 2017 the limit was set at HUF 500 billion and at HUF 300 billion for September, respectively.

On 19 September the Monetary Council set a limit of HUF 75 billion applicable from the end of 2017, whereas it also reduced the overnight deposit rate by 10 bps to -15 bps.

Driven also by the above decisions, the Hungarian money market interest rates sank to their historic lows: by the end of 2017 the 3M BUBOR diminished to 3 bps from 15 bps in September 2017 and 37 bps at the end of 2016.

After its September meeting the Monetary Council stressed that the stock of swap instruments will be increased in the coming period in order to provide the loosening effect up to the longest possible section of the yield curve as soon as possible.

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 45: STATEMENT OF ECONOMIC SITUATION AND IMPLICATIONS ON THE GROUP'S FINANCIALS (in HUF mn) [continued]

On its meeting held on 21 November 2017 the Council decided to introduce two unconventional instruments from January 2018 with an aim of loose monetary conditions to exert their effect not only at the short but also at the longer end of the yield curve. Pursuant to this,

- the Council introduced unconditional interest rate swap (IRS) facilities with five and ten-year maturities, the allocation amount of which has been set at HUF 300 billion for the first quarter of 2018. The IRS facilities are available for counterparty banks at regular tenders from the beginning of January 2018. The first tender was held on 18 January 2018. On 24 January 2018 the central bank revealed that it will announce its monetary policy interest rate swap facility at fixed rate tenders in the future (available for counterparty banks only), and the allocation among banks will be based upon balance sheet totals;
- additionally, the central bank launched a targeted programme, aimed at purchasing publicly issued, fixed-rate mortgage bonds from Hungarian issuers, denominated in forint, with an original maturity of at least 3 years and a current residual maturity of 1 year.

Both programmes contribute to an increase in the share of loans with long periods of interest rate fixation, thereby improving financial stability. The operational details of the programmes were disclosed by the central bank on 21 December 2017. The experiences from the consultation with market participants have also been incorporated by the central bank into the programmes.

Long-term yields decreased significantly in 4Q 2017. By the end of 2017 the 10 year government bond benchmark yield sank to 2.02% from 2.58% in September and 3.16% at the end of 2016.

The Budapest Stock Exchange, in cooperation with the MNB introduced three new mortgage bond indices in December 2017, which, at a later stage, may be potentially employed as official benchmarks also, according to the announcement.

At the end of December 2017 OTP kept HUF 17 billion in three-month central bank deposits. As for the distribution of the liquidity reserves of the Bank, during the last twelve months there has been a gradual shift towards longer duration Hungarian government securities.